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**United Kingdom-Liverpool: Banking services  
2018/S 074-165175**

**Contract award notice**

**Results of the procurement procedure**

**Services**

Directive 2014/24/EU

**Section I: Contracting authority**

**I.1) Name and addresses**

The Minister for the Cabinet Office acting through Crown Commercial Service  
9th Floor The Capital Old Hall Street  
Liverpool  
L3 9PP  
United Kingdom  
Telephone: +44 3450103503  
E-mail: [supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)  
NUTS code: UK

**Internet address(es):**

Main address: [www.gov.uk/ccs](http://www.gov.uk/ccs)  
Address of the buyer profile: <https://gpsesourcing.cabinetoffice.gov.uk>

**I.2) Information about joint procurement**

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

**I.5) Main activity**

Other activity: Public Procurement

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title:**

Supplier Early Payment Solutions (SEPS)  
Reference number: RM 6001

**II.1.2) Main CPV code**

66110000

**II.1.3) Type of contract**

Services

**II.1.4) Short description:**

Crown Commercial Service (the Authority) has established a single Supplier Framework Agreement for use by central government and wider public sector organisations (Contracting Authorities) for the provision of Supplier Early Payment Solutions (SEPS), which will encompass both Supply Chain Finance solution (SCF) and a Discount solution. This Framework Agreement will be managed by the Authority and Call Off Contracts

will be managed by Contracting Authorities. This Framework Agreement will provide Contracting Authorities with the ability to pay Suppliers in advance of their contracted payment term (e.g. thirty (30) days). This Framework Agreement will offer the Supplier Early Payment Solutions (SEPS) via an online portal and will enable Contracting Authorities to choose the option(s) that meet their requirements.

**II.1.6) Information about lots**

This contract is divided into lots: no

**II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: 30 000 000.00 GBP

**II.2) Description**

**II.2.1) Title:**

**II.2.2) Additional CPV code(s)**

48440000

66110000

66000000

66113000

66113100

48441000

**II.2.3) Place of performance**

NUTS code: UK

**II.2.4) Description of the procurement:**

The Framework Supplier will fund the SCF solution to Contracting Authorities Suppliers. There will be a single fixed cost rate (other than one (1) month GBP LIBOR fluctuations) charged by the Framework Supplier to the Contracting Authorities Supplier for receiving early payment. The Discount solution will enable Contracting Authorities to use their own funds to offer the early payment in return for a discount. The interaction between the Contracting Authorities Supplier and the Framework Supplier shall be facilitated by an online portal which can allow for dynamic discounting. Dynamic discounting means that Contracting Authorities Suppliers are able to select which of its invoices they want paid early and on which date, before their contracted payment term. There may be a need for technical integration into the Contracting Authorities ERP for the supplier online Discount solution.

**II.2.5) Award criteria**

Quality criterion - Name: Price is not the only award criterion. Bidders who met the minimum quality threshold proceeded to the price only eAuction / Weighting: 100

Price - Weighting: 100

**II.2.11) Information about options**

Options: no

**II.2.13) Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

**II.2.14) Additional information**

This Framework Agreement will be for an initial period of 36 months with the option to extend for up to one further period of twelve (12) consecutive months, at the Authority's discretion. However individual Call Off Contracts may extend beyond the life of the Framework Agreement.

**Section IV: Procedure**

**IV.1) Description**

- IV.1.1) **Type of procedure**  
Open procedure
- IV.1.3) **Information about a framework agreement or a dynamic purchasing system**  
The procurement involves the establishment of a framework agreement
- IV.1.6) **Information about electronic auction**  
An electronic auction has been used
- IV.1.8) **Information about the Government Procurement Agreement (GPA)**  
The procurement is covered by the Government Procurement Agreement: yes
- IV.2) **Administrative information**
- IV.2.1) **Previous publication concerning this procedure**  
Notice number in the OJ S: [2017/S 226-470882](#)
- IV.2.8) **Information about termination of dynamic purchasing system**
- IV.2.9) **Information about termination of call for competition in the form of a prior information notice**

**Section V: Award of contract**

**Title:**

Supplier Early Payment Solutions (SEPS)

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

19/03/2018

V.2.2) **Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Taulia Inc.

8705919

1201 Orange Street, Ste 600, One Commerce Center Wilmington

Delaware

DE19899

United States

Telephone: +44 02071216506

E-mail: [info@taulia.com](mailto:info@taulia.com)

Fax: +44 00000000000

NUTS code: UK

Internet address: [www.taulia.com](http://www.taulia.com)

The contractor is an SME: yes

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 30 000 000.00 GBP

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 50 %

Short description of the part of the contract to be subcontracted:

We are sub-contracting with Greensill, who are our funding partner.

**Section VI: Complementary information**

**VI.3) Additional information:**

The following information has been captured in accordance with the requirements of Regulation 50 of the Public Contracts Regulations 2015:

Number of tenders received from SMEs = 2.

Number of tenders received from other EU Member States = 0.

Number of tenders received from non-EU States = 1.

Number of tenders received by electronic means = 3.

This Framework Agreement commenced on XX.XX.2018 for an Initial Period of 3 years and will conclude on XX.3.2021 with an option to extend 1 further period to a total duration of 12 consecutive months at the Authority's discretion.

**VI.4) Procedures for review**

**VI.4.1) Review body**

Not Applicable

Not Applicable

United Kingdom

**VI.4.2) Body responsible for mediation procedures**

Not Applicable

Not Applicable

United Kingdom

**VI.4.3) Review procedure**

**VI.4.4) Service from which information about the review procedure may be obtained**

Not Applicable

Not Applicable

United Kingdom

**VI.5) Date of dispatch of this notice:**

16/04/2018