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| E-mail:                   | david.porter6@nhs.net |
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## Prior information notice

### This notice is a call for competition

#### Services

Directive 2014/24/EU

#### **Section I: Contracting authority**

I.1) **Name and addresses**

NHS Gloucestershire Clinical Commissioning Group  
Sanger House, 5220 Valiant Court, Gloucester Business Park, Brockworth  
Gloucester  
GL3 4FE  
United Kingdom  
Contact person: David Porter  
E-mail: [david.porter6@nhs.net](mailto:david.porter6@nhs.net)  
NUTS code: UKK13

**Internet address(es):**

Main address: <https://in-tendhost.co.uk/gloucestershireccg>

I.2) **Information about joint procurement**

I.3) **Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://in-tendhost.co.uk/gloucestershireccg>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <https://in-tendhost.co.uk/gloucestershireccg>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at: <https://in-tendhost.co.uk/gloucestershireccg>

I.4) **Type of the contracting authority**

Body governed by public law

I.5) **Main activity**

Health

#### **Section II: Object**

II.1) **Scope of the procurement**

II.1.1) **Title:**

Provision of Improved Access to Primary Medical Services in Gloucestershire  
Reference number: NGPT70/2018

II.1.2) **Main CPV code**

85120000

II.1.3) **Type of contract**

Services

II.1.4) **Short description:**

NHS Gloucestershire Clinical Commissioning Group (GCCG) is responsible for commissioning Improved Access (IA) to primary medical services. By this PIN GCCG signals its intent to award contracts for these services for 2019-2022 (with an option to extend for a further period of 2-years) to its 76 General Practices (working collaboratively within 14 established GP clusters) and GP membership organisation which comprises all 76 GP providers without further publication, unless expressions of interest are received from alternative economic operators in response to this PIN.

Gloucestershire is a mainly rural county with a population of circa 645,000. At present individually designed pilot schemes are being delivered within GP clusters working at scale to provide their population with IA to primary care services. These models are tailored to the needs of their patients & geography. GCCG considers that the GP practices will be most capable of delivering IA to meet the needs of their patients.

II.1.5) **Estimated total value**

Value excluding VAT: 18 500 000.00 EUR

II.1.6) **Information about lots**

This contract is divided into lots: no

II.2) **Description**

II.2.1) **Title:**

II.2.2) **Additional CPV code(s)**

85100000

II.2.3) **Place of performance**

NUTS code: UKK13

Main site or place of performance:

County of Gloucestershire

II.2.4) **Description of the procurement:**

Gloucestershire CCG has a Primary Care Strategy that supports the General Practice Forward View (GPFV) in developing general practice to work at scale. Improving Access is seen as a key enabler to deliver the sustainability and transformation of primary medical services through services being delivered in an integrated way at scale and based around established GP clusters.

The Gloucestershire GP clusters are well established with full engagement of their GP practice members, meeting regularly and led by GPs working in close collaboration with the GP membership provider organisation. Many GP clusters have engaged new skill mix within their delivery models. GCCG wishes to commission Improved Access primary medical services which form part of a fully integrated primary care service which builds on existing strong primary care performance an established / integrated links to other NHS and private sector healthcare services in the county. It is envisaged that the delivery model will be based around the existing GP clusters.

The national and local core requirements of the Improved Access service are:

- Delivering additional GP appointments to meet the national core requirements within the established GP clusters with wide geographical coverage for the purpose of maintaining good equity of access. The additional patient appointments will be from 18.30 to 20.00 Monday to Friday and 08.00 to 20.00 on Saturdays and Sundays with additional cover on Bank Holidays. In addition to the core requirements of 30 minutes per 1000 rising to 45 minutes and 1.5 hours GP appointments each weekday evening the existing models have been challenged to deliver more appointments across the day using new ways of working and to support the development and resilience of primary care working at scale.
- Ensuring equity of access to services is critical. Most of the current pilot delivery models have rotational hubs for GP clusters using existing GP practice premises and existing reception staff.

- All appointments held during the evenings, weekends and Bank Holidays must have GP appointments available. Appointments are for a maximum of 15 minutes and a mix of pre-bookable routine appointments with access to the patient record and urgent appointments. The current staffing model mainly uses existing partners and salaried GPs giving continuity of care for patients, supported by other skill mix during the day.
- Patients are offered appointments on an equal footing through their GP registered practice accessing a shared booking system
- Engaging with individual GP practices Patient Participation Groups and using patient surveys to develop the IA model and meeting with other primary medical service providers within the locality to share best practice and new ways of working in line with the GPFV strategy.

The GCCG considers that GP providers and the GP membership organisation in Gloucestershire are likely to be most capable of meeting the above requirements. Therefore, unless expressions of interest are received from alternative economic operators in response to this PIN, GCCG intends to negotiate with and award contracts to the GP practices and GP provider organisation as described above. If expressions of interest are received, GCCG will likely run a competitive process and would issue a Standard Selection Questionnaire to those providers who express an interest in response to this PIN.

Should a competitive process be run, the award criteria for determining the successful provider(s) are likely to be based on the topics detailed in section II.2.5 below. In terms of procedure, the competition may have some features which are similar to the restricted procedure (as indicated in IV.1.1 below), however, as the services in question are light regime services GCCG is not bound to follow any specific procedure. Further details of the competitive process, including the award criteria, will be confirmed in the event that a competitive process is required

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

Value excluding VAT: 18 500 000.00 EUR

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

II.2.10) **Information about variants**

II.2.11) **Information about options**

Options: yes

Description of options:

Option to extend for a further period of 2 years from 1 April 2022 to 31 March 2024. Contact value is £3,700,000 per annum.

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

**Section III: Legal, economic, financial and technical information**

III.1) **Conditions for participation**

III.1.1) **Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions:

This information will be contained in the Standard Selection Questionnaire to be issued in the event that GCCG receives expressions of interest in response to this PIN (where applicable)

III.1.2) **Economic and financial standing**

List and brief description of selection criteria:

This information will be contained in the Standard Selection Questionnaire to be issued in the event that GCCG receives expressions of interest in response to this PIN (where applicable)

**III.1.3) Technical and professional ability**

List and brief description of selection criteria:

This information will be contained in the Standard Selection Questionnaire to be issued in the event that GCCG receives expressions of interest in response to this PIN (where applicable)

**III.1.5) Information about reserved contracts**

**III.2) Conditions related to the contract**

**III.2.1) Information about a particular profession**

**III.2.2) Contract performance conditions:**

**III.2.3) Information about staff responsible for the performance of the contract**

**Section IV: Procedure**

**IV.1) Description**

**IV.1.1) Type of procedure**

Restricted procedure

**IV.1.3) Information about a framework agreement or a dynamic purchasing system**

**IV.1.6) Information about electronic auction**

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

**IV.2) Administrative information**

**IV.2.2) Time limit for receipt of expressions of interest**

Date: 23/07/2018

Local time: 23:59

**IV.2.4) Languages in which tenders or requests to participate may be submitted:**

English

**IV.2.5) Scheduled date for start of award procedures:**

**Section VI: Complementary information**

**VI.2) Information about electronic workflows**

**VI.3) Additional information:**

Economic operators wishing to express interest in this service provision should register on

the In-Tend e-procurement portal <https://in-tendhost.co.uk/gloucestershireccg>

The closing date for expressions of interest is midnight, Monday 23 July 2018.

Please note that an expression of interest in delivering the improved access service is not a tender response.

An expression of interest is not an indication of a commitment to participate in the tender process nor does it

infer any special status on those economic operators who do submit an interest. The market response to this

Prior Information Notice will be used to inform the commissioner's view as to any future process to select the

most suitable provider to meet its commissioning intentions. This expression of interest does not commit NHS

Gloucestershire CCG to undertake the procurement of the improved access service.

NHS England guidance for improved access: <https://www.england.nhs.uk/gp/gpfv/redesign/improving-access/>

NHS Operational planning and contracting guidance 2017/19

<https://www.england.nhs.uk/deliver-forward-view/>

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Interest from the incumbent providers of GP services within the GCCG area is already noted and therefore no further expression of interest is required from the 76 existing Gloucestershire GP providers nor their member organisation.

If expressions of interest are received from any other potential providers, GCCG will likely run a competitive process. Such a process would commence by GCCG issuing a Standard Selection Questionnaire to interested providers for completion in order to confirm their interest.

VI.4) **Procedures for review**

VI.4.1) **Review body**

NHS Gloucestershire Clinical Commissioning Group  
Sanger House, 5220 Valiant Court, Delta Way, Gloucester Business Park, Brockworth  
Gloucester  
GL3 4FE  
United Kingdom

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**