



Highways England Company Limited

National Salt Reserve – Storage Contract

Instructions for Tenderers

Annex C: Quality Questions

Appendix C – Quality Questions

Performance Indicator		Issues
1	Health and Safety	<p>1.1 H&S Management - How will the safety, health, and well-being of staff, sub-contractors, client staff, or other third parties be managed at the storage locations? (IfT Annex B – Risk Register 4.1)</p> <p>1.2 Unplanned Occurrence Reduction - How will salt stocks be safely managed, to ensure no sheer faces are present or salt face collapses occur? (IfT Annex B - Risk Register 1.3/ 4.2)</p> <p>1.3 Minimising Incidents - How will vehicle/ plant/ pedestrian traffic interfaces be defined, segregated, and managed to ensure protection against collision or harm? (IfT Annex B - Risk Register 4.1/ 4.2)</p> <p>1.4 Minimising Incidents - How will sheeting, inspection, and unloading/ loading activities be conducted in a safe manner? (IfT Annex B - Risk Register 1.3 / 4.1/ 4.2)</p> <p>1.5 Security - How will the site remain secure against unauthorised access that may result in damage being made, or result in personal harm to staff or trespassers? (IfT Annex B - Risk Register 2.1 / 2.2)</p>
2	Collaboration	<p>2.1 Improving Collaborative Relationships – How will new storage locations be mobilised and what management arrangements will be put in place to ensure a collaborative relationship is developed between Highways England and the contractor? (IfT Annex B - Risk Register 1.1)</p> <p>2.2. Enabling Collaboration- How will mobilising loading activities be undertaken if required at a storage location? (IfT Annex B - Risk Register 3.1)</p>

		<p>2.3. Communication & Problem solving – How will severe weather risks be managed in order to minimise the potential for no access to the storage site? (IfT Annex B - Risk Register 3)</p>
3	Customer and Stakeholders	<p>3.1 Stakeholder Engagement – How will all retained sites be set up and mobilized effectively? (IfT Annex B - Risk Register 1.1)</p> <p>3.2 Stakeholder Relationship Development and Communication - In the event of a notice to vacate a storage site, how will this be effectively managed? How will a new storage location be identified and set up? (IfT Annex B - Risk Register 2.5)</p>
4	Sustainability	<p>4.1 Environmental Sustainability- How will salt leachate be minimised and that all environmental aspects are suitably covered? (IfT Annex B - Risk Register 2.3)</p> <p>3.1 Innovation – How will degradation of stock due to contamination or as a result of Environmental conditions be minimise, either whilst in situ, or following movement? (IfT Annex B - Risk Register 2.4)</p>
5	Quality	<p>5.1 Proactive Maintenance activities – How will sheeting damage be minimised and effectively repaired? (IfT Annex B - Risk Register 2.6)</p> <p>5.2 Reactive Maintenance – How will large sheeting damage be efficiently and effectively be managed? (IfT Annex B - Risk Register 2.7)</p> <p>5.3 Quality Management System – How will accurate salt stock movements to records are maintained of quantities removed, and the proposed delivery location? (IfT Annex B - Risk Register 3.4)</p>

<p>6</p>	<p>Time</p>	<p>6.1 Project Timescales - How will salt be relocated prior to the 30th April 2021, or if not possible how will a transition be managed minimising the transition period post April 30th 2021? (IfT Annex B - Risk Register 1)</p> <p>6.2 Time Management – A minimum of 1000 tonnes per day if required is to be loaded for dispatch per day. How will this requirement at each site be achieved? (IfT Annex B - Risk Register 3.2)</p> <p>6.3 Time Management - How will any moved salt stocks be re-sheeted in a timely manner? (IfT Annex B - Risk Register 1.4)</p>
<p>7</p>	<p>Cost</p>	<p>7.1 Value for Money – How will large sheeting damage be efficiently and effectively managed whilst ensuring a cost effective solution? (IfT Annex B - Risk Register 2.6 / 2.7)</p>