

# Quotation Opportunity

Title: **Climate controlled adapted storage containers**

Ref: **CloS 0630**

Date of Issue: 30<sup>th</sup> June 2023 Issue No: **1**

Deadline Date: 17<sup>th</sup> July 2023 Deadline Time: 12:30

CLOS Contact: **Sian Greenlaw** Variants Bids Accepted: **No**

Email: [procurement@scilly.gov.uk](mailto:procurement@scilly.gov.uk)



## Requirement

Type: Goods

Number of providers to be appointed: **1**

The Council of the Isles of Scilly are seeking quotes for the supply of 6 adapted storage containers for the storage of museum artefacts.

Additional Documentation/Specification Attached: **No**

Duration of Contract (if applicable): n/a

**Specification: To be confirmed at inception meeting. Please price against the spec below:**

### What

6 off 8 x 8 x 20ft storage containers adapted with power, environmental control and insulation to house museum collections for a minimum of two years.

Containers require additional modification (Insulation, ply lining and coating with dacrylate paint) to protect artifacts from extremes of temperature and relative humidity and minimise fluctuations

### When

Orders to be delivered by the start of October but staggered delivery by mid-October if needed.

### Specifications

- 6 of 8' x 8' x 20ft storage containers
- 9mm Ply lined and insulated sufficiently to maintain optimum temperature range.
- Supply and apply 3 coats of Dacrylate clear acrylic glaze on all ply interior surfaces including floor to minimise Volatile Organic Compound emissions
- Electrics Pack (3 x lights, 4 x double socket, external hook up)
- Exterior repainting in Standard RAL colour (white)
- Lockable personnel doors x2
- Heavy duty padlock
- Framed aperture to vent to air con unit TBC.

### Quality: Price Criteria

- Price 70%
- Quality: 30%

# Response

In completing your quotation please provide the following:

1. A completed copy of the Expression of Interest Form (in the quotation pack) to [procurement@scilly.gov.uk](mailto:procurement@scilly.gov.uk)

2. A written response to the following quality criteria below

## Quality Criteria 30%

**QC 1:** Outline your capacity to meet our delivery deadline of 1<sup>st</sup> October 2023      **Value 20%**    **Limit: 1 A4 side**

**QC 2:** Describe 3 recent similar projects (within the last 5 years)      **Value 5%**    **Limit: 1 A4 side**

**QC 3:** Provide a capability statement that identifies why your company is suited to delivering this project      **Value 5%**  
**Limit: 1 A4 side**

3. A price for delivering the Works Please set out your price in the following layout.

## Price Criteria 70%

Description	Cost (£)
Cost per unit	
Delivery to Penzance TR18 4AH	
Total for evaluation	

\*Please note that only the Total Price is evaluated and that any breakdown is purely for budgetary/information purposes

4. The following information (required by the Authority to undertake due diligence checks).

- Full company name and registered/main address
- Company Registration Number
- VAT number (if applicable)
- A signed declaration by a director (or equivalent) of the company recognising that you are willing to be bound by the terms and conditions of this quote (see enclosed Terms & Conditions)
- A signed declaration that you have not been convicted of any of the offenses stated in Regulation 23 of the Public Contract Regulations 2006 and any amendment (see condition 16 and the declaration section of the terms and conditions)
- Copies of Environment Agency permits (EWC 02 03 01)
- Copies of employer, public and professional indemnity insurances
- References - Not Used

All submissions are to be submitted in PDF format via email to the above named contact by the deadline date stated on page 1 of this form. Submissions should be written in Arial 11, be single line spaced and be submitted in English. Quotations are expected to be held for 3 months from the deadline date. The Council reserves the right to conduct a search with a credit reference agency to determine the financial status of the preferred bidder.

## Award

Submissions will be assessed on the basis of the most economically advantageous quotation approach whereby both the quality and the price of the submission will be reviewed to determine the best overall offer. The evaluation team will consist of at least 2 people who will individually score the quality submission before coming to a consensus decision taking into account the perspectives of the evaluation team members. Price scores are determined by a formula.

### Quality Criteria

Each of the criteria identified on page 2 of this form will be evaluated using the scoring system below with these percentages multiplied by the maximum score achievable for each question.

Assessment	Score
<b>Very Poor</b> – Submission fails to demonstrate the required understanding/knowledge/information requested	1
<b>Poor</b> – Submission provides limited evidence of meeting the projects objectives, aims or the requirements of the Council.	2
<b>Satisfactory</b> – Submission demonstrates an adequate understanding of the project and/or the requirements of the Council	3
<b>Good</b> – Submission demonstrates considerable evidence of meeting or exceeding the project objectives, aims or requirements of the Council.	4
<b>Very Good</b> – Submission demonstrates clear evidence of significantly exceeding the project objectives, aims or requirements of the Council	5

**Sample calculation** – If the overall quality criterion is 60% and quality criteria 1 (QC 1) is 5%, the maximum achievable score for QC1 is 3%. If the evaluators score the response to this question at 40% (lower satisfactory) then the contractor would be awarded 1.2% of the 3% available. Or  $(60 \times 5\%) \times 40\% = 1.2\%$

Once each of the quality criteria have been assessed using the above scoring mechanism, the individual quality criteria scores will be summed to provide the overall quality score.

### Price Criteria

The price scores are evaluated by assessing each of the submissions relative to the mean average of all the price submissions received. The mean average constitutes the middle point at which 50% of the total marks would be awarded. Prices that are greater than the mean receive lower price scores and prices that are lower than the mean receive higher percentage scores. These percentage scores are then multiplied by the weighting for the Price Criteria to give the overall price score.

**Sample calculation** – two submissions are received with a mean average price of £137.50. Submission A has a price of £100 whilst submission B has a price of £175. Submission A's price score is calculated as  $137.5/100 \times 50 = 68.75$  and submission B's price score is calculated as  $137.5/175 \times 50 = 39.28$ . Both of these amounts are then weighted by the Price Criteria %. Assuming a 40% Price Criteria Submission A's weighted score is 27.50% and Submission B's is 15.71%.

### Overall Score

The overall score for the submission is determined by summing the overall quality score with the overall price score. For clarity, the contract will be awarded to the submission that has the highest overall score.