



Department for
Business, Energy
& Industrial Strategy

**SMALL BUSINESS RESEARCH INITIATIVE (SBRI) CONTRACT FOR THE
PROVISION OF LONGER DURATION ENERGY STORAGE
DEMONSTRATION: STREAM 2 FIRST-OF-A-KIND PROTOTYPES
(TRN: 4907/03/2021) TO THE DEPARTMENT OF BUSINESS, ENERGY
AND INDUSTRIAL STRATEGY (THE CONTRACT OFFER LETTER)**

This Contract is dated 4th October 2022 and is made between:-

- 1. The Secretary of State for Business, Energy & Industrial Strategy**
(the “Authority”) of 1 Victoria Street, London SW1H 0ET, acting as part
of the Crown;

and
- 2. StorTera Ltd (SC458432)** (the “Contractor”) whose registered office is
at Unit 7, Castlebrae business centre, Pepper place, Edinburgh, EH16
4BB.

INTRODUCTION

- (A) On 25th May 2022 the Authority issued an invitation to tender for the
provision of a first-of-a-kind prototype of longer duration energy storage
- including the specification a copy of which is set out in Schedule 1
(the “Specification”).
- (B) In response the Contractor submitted a proposal dated 31st May 2022
and entitled Phase 2 application explaining how it would provide the
Services, a copy of which is set out in Schedule 2 (the “Proposal”).
- (C) The Specification and the Proposal were supplemented by the
correspondence, copies of which are set out in Schedule 5 (the
“Correspondence”) and include the BEIS Project Plan and Finance
Tables Excel document, the final version of which will be finalised by
both parties through email exchange following the kick-off meeting.

The parties agree as follows:-

1. SUPPLY OF SERVICES AND PRICE

In consideration of payment by the Authority to the Contractor of the
sums set out in Schedule 4 (exclusive of Value Added Tax) (the
“Contract Price”) and in accordance with (a) the Specification; (b) the
Contractor’s Proposal; (c) the Authority’s Standard Terms and
Conditions of Contract for Services (the “Standard Terms”) (a copy of
which is attached at Schedule 3); and (d) the Correspondence, the
Contractor shall provide the Services described in the Specification, the
Contractor’s Proposal and the Correspondence to the Authority.



2. COMMENCEMENT AND CONTINUATION

This Contract shall commence on 4th October 2022 and subject to any provisions for earlier termination contained in the Standard Terms shall continue for a period of 24 months.

3. TERMS AND CONDITIONS

- 3.1 The Standard Terms shall form part of this Contract.
- 3.2 The Standard Terms shall be amended as follows:-
N/A
- 3.3 The following additional terms also apply to this Contract
N/A
- 3.4 The Contractor's terms and conditions of business shall not apply to this Contract.
- 3.5 This Contract is formed of these clauses and the Schedules hereto. Any other attachments are provided for information purposes only and are not intended to be legally binding. In the event of any conflict or inconsistency, the documents prevail in the following order:
 - a) these clauses;
 - b) the Standard Terms (as set out in Schedule 3);
 - c) the Correspondence (as set out in Schedule 5);
 - d) the Specification (as set out in Schedule 1) and Contract Price (as set out in Schedule 4); and
 - e) finally, the Contractor's Proposal (as set out in Schedule 2)

4. CONTRACTOR'S OBLIGATIONS

- 4.1 Where the Contractor is supplying goods to the Authority these shall be delivered to the Authority in full compliance with the Specification and shall be of satisfactory quality and fit for purpose. Where the Contractor is performing Services for the Authority it shall do so in accordance with the Specification and exercise reasonable skill and care.

5. MANAGEMENT AND COMMUNICATIONS

- 5.1 The Contractor shall perform the Services under the direction of the Authority.
- 5.2 Any direction by the Authority may be given by [REDACTED] (the "Contract Manager") who is an officer in the Authority's Science & Innovation for Climate & Energy (SICE) Directorate at 1 Victoria Street, London SW1H 0ET, or such other person as is notified by the Authority



to the Contractor in writing. All queries (including any notice or communication required to be provided under this Contract) to the Authority from Contractor shall initially be addressed to the Contract Manager.

- 5.3 The Contractor appoints: [REDACTED]
[REDACTED] to be the Contractor's first point of contact for this Contract. All queries (including any notice or communication required to be provided under this Contract) to the Contractor from the Authority's Contract Manager shall initially be addressed to the Contractor's first point of contact.

- 5.4 The Contractor's first point of contact and the Contract Manager shall meet as often as either the Contractor or the Authority may require to review the Contractor's performance of the Contract.

6. INVOICES AND PAYMENT

- 6.1 Subject to the Contractor providing the Services to the Authority in accordance with this Contract and submitting invoice/s to the Contract Manager in the manner reasonably required by the Contract Manager payment will be made by the Authority to the Contractor in accordance with condition 17 of the Standard Terms.

7. TRANSPARENCY

- 7.1 The Authority will publish the Contract and the Schedules hereto on a designated government internet site, using the redacted version of the contract attached. (That version is for illustrative purposes only, and does not form part of the Contract). The Authority has made the decision on the specific redactions to be made in light of the exemptions under the Freedom of Information Act 2000 (FOIA) and Condition 41 of the Standard Terms.

However, subject to those redactions, the rest of the Contract and Schedules will be published in full, in accordance with the government's policy on the publication of contracts, which forms part of the government's transparency agenda, and the Contract is therefore entered into on the basis of such publication taking place.

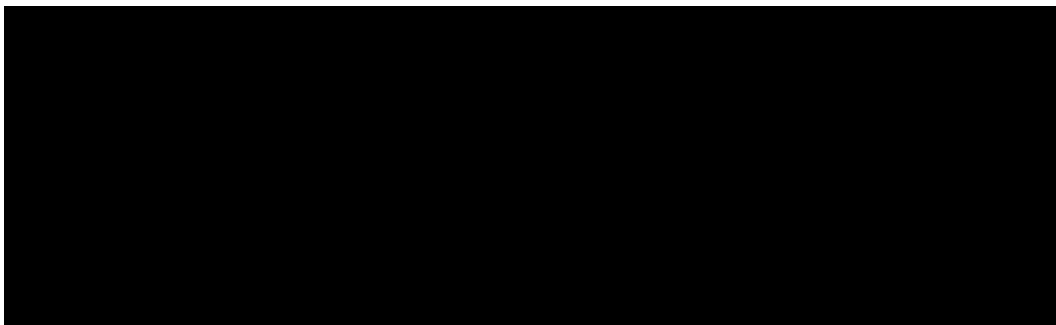
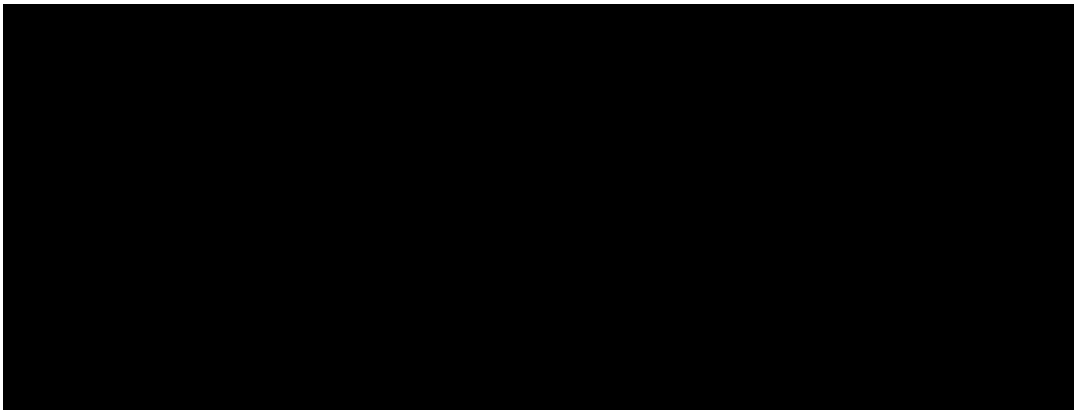
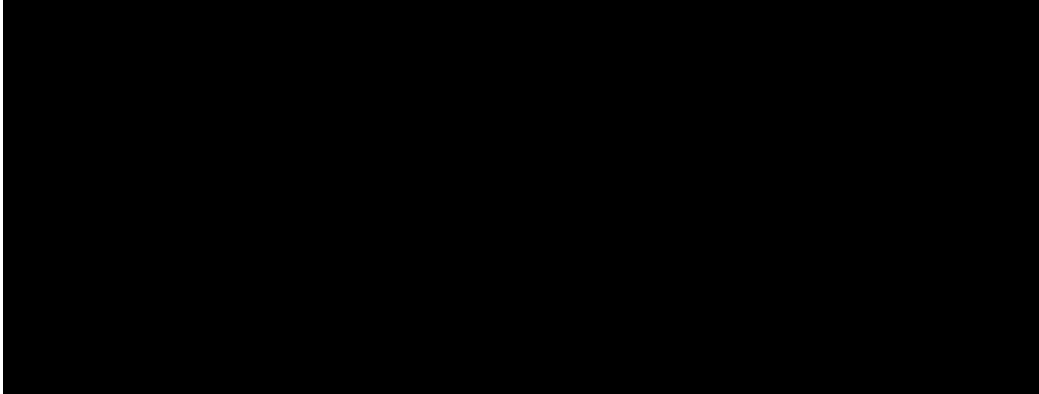
The Authority emphasises that its decision to redact information on this occasion does not preclude it publishing such information in the future in the context of other contracts. Neither does it preclude the disclosure of such information in the circumstances of a request for disclosure under FOIA or the Environmental Information Regulations 2004 (EIR) or where such disclosure is required by virtue of any other legal requirement. In such cases, the Authority would need to consider disclosure in the context of



Department for
Business, Energy
& Industrial Strategy

the particular circumstances of the request or requirement concerned.

Signed by the parties' duly authorised representatives:-



The following Schedules *[if applicable and Annexes]* form part of this Contract:

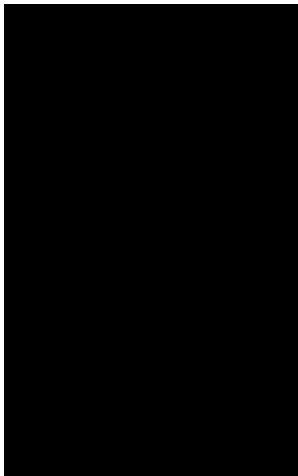
Schedule 1	The Authority's Specification
Schedule 2	The Contractor's Proposal
Schedule 3	The Authority's Standard Terms & Conditions of Contract for Supplies/Services
Schedule 4	Contract Price
Schedule 5	The Correspondence
Schedule 6	Annex 1 - Processing, Personal Data and Data Subjects schedule

Annex 2 – MI Reporting Template, for the Contractor to provide data on direct spend with SMEs in the supply chain relating to the Contract, if the Contract exceeds £5 million in one or more Contract Years. Please refer to Condition 42(7) in the Standard Terms.



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Schedule 1 – Authority’s Specification



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LODES Stream 2 Competition Guidance Rev C 7th
July 2021 (“Original Competition Guidance”)

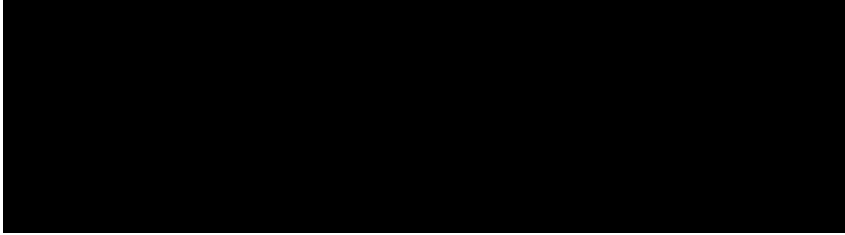
2 assessment 27 04 2022.pdf

LODES Stream 2 Competition Guidance Phase 2 Assessment
27th April 2022 – For avoidance of doubt, this document
takes precedence over the Original Competition Guidance



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Schedule 2 – Contractor’s Proposal





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Schedule 3 – Standard Terms and Conditions



LODES Stream 2
Phase 2 SBRI Terms a

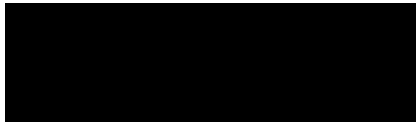
LODES Stream 2 Phase 2 SBRI Terms and
Conditions
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Schedule 4 – Contract Price

1. Calculation of the Contract Price

The Contract Price is £5,019,401.58 and is calculated on the basis of the prices set out in this Schedule. The Contract Price shall represent the sole remuneration due to the Contractor under this Contract.

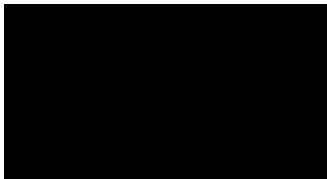


Project cost breakdown form

Amounts are exclusive of VAT.

2. Contract Price for Regular Periodic Milestones

Project Plan and Finances Tables Excel document – The final version will be finalised by both parties through email exchange following the kick-off meeting.



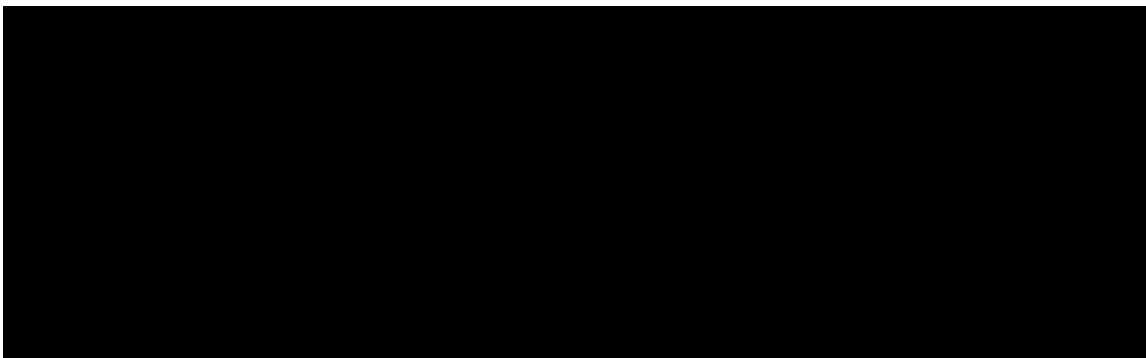
For avoidance of doubt, this document will take precedence over the Project Cost Breakdown Form

Amounts are exclusive of VAT.



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Schedule 5 – Correspondence



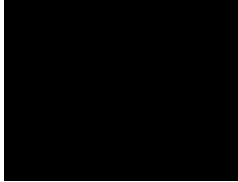


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Schedule 6

Annex 1

Processing, Personal Data and Data Subjects schedule



Completed Annex 1 as provided by contractor

Annex 2

MI Reporting Template



MI%20Reporting%20
Template.xlsx

For the Contractor to provide data on direct spend with SMEs in the supply chain relating to the Contract, if the Contract exceeds £5 million in one or more Contract Years. Please refer to Condition 42(7) in the Standard Terms.