

DEFFORM 47 Annex M - Collaborative Working Questionnaire

Collaborative Working				
Question No.	Weighting		Question	Page limit
1	70		The Tenderer shall provide an explanation, together with supporting evidence, of how:	7 pages
1.1			its experience of Collaborative Working will be utilised for the proposed Contract.	
1.2			it will initially establish a Collaborative Working relationship through its management, leadership, communication and ways of working, including the pursuit of common undertakings with the MOD.	
1.3			its approach to Collaborative Working will support coherence across the workings of all members of the collaborative.	
1.4			it will initiate, implement and drive innovation and continual improvement within the collaborative.	
1.5			the relationship will be established at the outset, founded on the principles of BS11000 and with clear actions, roles, responsibilities and timeframes.	
1.6			it intends to establish, embed and maintain a collaborative culture based on shared values, attitudes and approaches through the service over time.	
Soft Issues supporting Collaborative Working				
Question No.	Weighting		Question	Word limit
2	30		The Tenderer shall provide an explanation, together with supporting	3 pages

			evidence, of how:	
2.1			it will encourage and reward creativity and a spirit of experimentation in its workforce and relationships.	
2.2			it will deal with the problems of change management.	
2.3			it will manage potential external disputes.	
2.4			it will incentivise performance internally and within their supply chain in order to achieve the aims of this Contract.	
2.5			it's competencies will enhance co-operative working practices	
2.6			<p>it will develop long term relationships with its suppliers, including but not limited to:</p> <ul style="list-style-type: none"> - Contracting strategies; - Development plans (including activities); and - Timescales. <p>If the Tenderer already has its supply base, please provide detailed evidence of such relationships and how they were developed.</p>	
3	PASS / FAIL		In order for all organisations in the Supplier Collaborative to work together, the successful Tenderer will be required to sign a Collaborative Working Charter. A copy of the agreement can be found at Schedule 14 to the Terms and Conditions of the Contract. Tenderers are required to confirm that they are prepared to sign the agreement.	1 page
4	PASS / FAIL		Please note the Authority intends to employ the principles of Open Book Accounting. Tenderers are required to confirm that they are prepared to allow the Authority full and complete access to all financial and other sources of data used by the successful Tenderer in calculating all Project Work Packages and tasking prices.	