

Cambridgeshire Community Services NHS Trust MSK Framework

Cambridgeshire Community Services NHS Trust (CCS) is conducting a market engagement exercise to determine the availability of MSK physiotherapy providers in Bedfordshire, Luton, and Milton Keynes to inform planning for the future procurement of an MSK Physiotherapy Framework.

Service brief

Seeking musculoskeletal (MSK) professionals that can undertake the following responsibilities for people 16yrs plus:

First Contact: Screening, basic assessment, early intervention, triage, patient education, and initiating referrals as needed.

Physiotherapy: Holistic assessment of patients, develop personalised support plans which could include hands-on therapies (mobilisation, massage), conservative treatments (e.g., shockwave therapy), and/or lifestyle guidance for self-management.

Specialist: Advanced assessment, request appropriate diagnostics, landmark injections, decision-making for complex cases on next steps and liaising with secondary care when required.

Rehabilitation Support:

We are also interested in individuals for support roles, such as rehabilitation instructors, who can assist with:

- Creating effective personalised rehabilitation programmes
- Providing guidance and support on exercise and lifestyle changes
- Encouraging patient motivation and self-management strategies
- Collaborating with physiotherapists and other healthcare professionals for integrated care
- Assessing patient progress and adapting programmes accordingly

Questions

1. The services described in the services brief will cover the Bedfordshire, Luton, and Milton Keynes Integrated Care System footprint. Does your company have sites that are based within this footprint?
 - If yes; can you give an illustration of how many sites and in which locations?
 - If no; how would you propose to deliver locally accessible services to the residents of Bedfordshire, Luton, and Milton Keynes?
2. Regarding the level of activity your company has the capacity to process – please can you give an illustration of the upper and lower limits of the number of people your company is able to treat in a calendar month?
3. Regarding the length of time the framework will operate for – please indicate which term length will provide the best balance of flexibility and sustainability for your company - 1,3, or 5 years (please note this is not a guarantee of term length but will inform our design process).
4. Regarding the pricing structure – do you have an existing rate card that you can share?
 - If yes, please indicate any adjustments available for higher volumes of activity
 - If no, please indicate whether fixed framework prices across all framework providers would be preferable