# **Project Details:**

|  |  |
| --- | --- |
| **Project Name** | The Provision of a Delivery Partner for the Unlocking Space for Business Project |
| **DPS Name / Number** | RM6235 – Space-Enabled and Geospatial Services |
|  |  |
| **Response required by** | Friday 9th June 2023 @ 17:00 |
| **Response required to** | ProfessionalServices@UKSBS.co.uk  |

# **Description of the Project**

|  |
| --- |
| **Route to Market**Having reviewed available routes to market, we have identified the Crown Commercial Services RM6235 – Space-Enabled and Geospatial Services DPS as the most appropriate.Where suppliers review the scope detailed below and are interested in being involved in the Further Competition, you will need to ensure that you have completed registration with the DPS prior to the tender launching (indicative launch date – week commencing 19th June 2023).For suppliers that are interested and are not yet registered, when responding to this PIN, please advise and we will be able to provide guidance and support in getting registered. |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  1. **Introduction**

The UK Space Agency is an executive agency of the Department for Science, Innovation and Technology (DSIT) and provides technical advice on the National Space Strategy, supporting the UK space sector to deliver the government’s vision. UKSA supports a thriving space sector in the UK, which currently generates an annual income of £17.5 billion and employs 47,000 people across the country. More information about the Agency is available here: [www.gov.uk/government/organisations/uk-space-agency](http://www.gov.uk/government/organisations/uk-space-agency).The Unlocking Space for Business (USB) is a new programme seeking to drive greater long-term adoption of satellite-derived data, applications, and services across commercial ‘end-users’, i.e., non-space private sector companies operating in the UK. The programme is primarily a pilot project that if successful will potentially inform a larger programme beyond the 2025 Spending Review. The pilot will implement a number of end-user focused initiatives related to education, engagement, capability development and operational deployment. The programme has undertaken significant market testing, speaking to 44 stakeholders from suppliers, integrators, end-users and trade bodies to inform the rationale for intervention and validate the required route to market. It also helped validate the strategic approach and interest from potential applications and appetite for this programme. Based on this assessment there is good confidence of sufficient market viability to deliver all the requirements and interventions.Delivery of the programme requires the support of an external delivery partner, to provide sector-specific end-user engagement and deliver project management activities. Two end-user sectors have been targeted to maximise the effectiveness of interventions based on delivery timescales: transport and financial services. The assessment process to select these areas included analysis of use cases, target domestic market size, and alignment to the National Space Strategy. The delivery partner will require sector specific expertise of those sectors; as well as space sector knowledge including knowledge of the downstream satellite-derived applications, services, and data. As the programme will be open to opportunities across all satellite domains, this will include earth observation, satellite communications and position, navigation, and timing, as well as an awareness of how these technologies can work in combination with complementary non-space technologies. The delivery partner must also have project management experience and be confident that they can deliver this project to cost, quality and time. 1. **Aims & Objectives**

The objective of the requirement is to ensure the USB programme can be delivered successfully within its current constraints as identified in its Business Case. The programme has an overall budget of up to £10m to cover the Spending Review period (SR) 1 May 2023 – 31 March 2025, and this project as up to £2.95m. The programme team consists of 3 Full Term Employees (FTE). This project is seeking a delivery partner to support with both project activities and overall project management. The Objectives of the USB project are set out below:**SO1: Catalyse investment (directly and indirectly) in satellite-derived data, applications, and services by non-space businesses to grow the market within the delivery window:** * Stimulating new trials, contracts and increasing revenue to the space sector as a direct result of project intervention;
* Improving information flows between users and suppliers, and convening relevant stakeholders together, in a way which catalyses adoption and investment.

**SO2: Champion the benefits of space for the UK private sector, including supporting the realisation of business outcomes and helping to tackle the climate emergency:*** Support improved engagement, information flows and collaboration between users and suppliers to bring increased clarity of user requirements, opportunities and benefits;
* Raise satellite data opportunities up the strategic agenda of users, through more strategic, senior-level and organisational-wide engagement;
* Delivering for citizens, solving problems in the global economy and addressing Government objectives through satellite data services *(linked to NSS Goal #5).*

**SO3: Enhance UK influence and reputation as a global leader in the exploitation of satellite-derived data, applications, and services:*** Increase the reputational strength of UK satellite data & services vs. other countries;
* Enhance UK perception as an innovation leader of industrial satellite data exploitation;
* Support the case for inward investment of international satellite data companies looking to grow their presence in the UK.

**SO4: Demonstrate the effectiveness of this project as a pilot for future initiatives:*** Build an evidence base of initiative performance to inform future iterations of the project, based on lessons learned from this pilot;
* Evaluate two funding approaches: user-led supplier challenge and user-led consortium.

These are closely aligned to the delivery of key Government strategies, including DSIT’s UK Science and Technology Framework, the National Space Strategy and UKSA’s Corporate Plan. Proposed Outcomes* End users gain more awareness and better understanding of satellite-derived data, services & applications​
* End users have a clearer idea of the supplier base​
* End-users build relevant skills​
* Suppliers build relationships with the private sector ​
* Suppliers tailor products to user-specific requirements and incorporate Environmental Social Governance aspects
* Integrators gain an understanding of where they can add value
* End users gain practical experience and understanding of benefits and Return of Investment (ROI) ​
* Suppliers and integrators gain revenue and improve their services​
* Suppliers and integrators develop their brands and build trust

Proposed ImpactsGrow the market for satellite data, services & applications: ​* Increase in the revenue of suppliers with more contracts closed ​
* Increase in the share of non-space businesses using space solutions ​
* Grow the number of non-space companies with dedicated space teams​

Champion the benefits of space for the UK private sector: ​* Improve end-user feedback on satellite-derived product offerings with reduced perceived barriers to adoption​
* Increased share of companies using space-derived ESG reporting ​
* Increase in third party benefits (spill overs)​
* Increased interest from other govt. departments​

Enhance UK influence and reputation for satellite applications: * Increased inward investment into UK presence of space companies
* Increase in size of UK downstream satellite data market
* Increased positive news coverage of UK-related use cases

Proposed Benefits * A larger commercial downstream market for satellite-derived data, applications, and services (linked to SO1), through commercial contracts, engagement activities and a more intelligent customer base;
* Increased awareness and understanding across the non-space private sector on how satellite-derived data, applications and services could benefit business performance (linked to SO2);
* Greater impact on the UK economy, citizens and business performance from the adoption of satellite-derived data, applications and services (linked to SO2);
* Enhanced global reputation of the UK’s downstream space market, driving greater levels of satellite-derived data, applications and services exports, and inward investment of related companies into the UK (linked to SO3);
* Better understanding of effective user-driven initiatives to drive the adoption of satellite-derived data, applications, and services, which informs the case for an expanded project in SR 2025 (linked to SO4).

Deliverables The USB programme focuses on delivering four key initiatives, across three phases to deliver these objectives, outcomes, impacts and benefits.:* **Phase 1: Outreach & Marketing**: Deliver targeted sector-specific education materials through end-user channels, such as through Trade Bodies and Business Representative Organisations, to increase the awareness of space opportunities and the USB project offering;
* **Phase 2: User Deep Dive Engagement**: Convene end-users, integrators and suppliers together through structured events, and provide end-users with opportunities to participate in consultative sessions to collaboratively refine priority opportunity areas and requirements;
* **Phase 2: User Capability Building**: Provide end-users with opportunities to build relevant capability within their organisation, including in relation to analytics, integration and procurement;
* **Phase 3: User Deployment Funding**: Two different funding mechanisms will be trialled to inform a future project for the next Spending Review; This includes a user-driven competition for suppliers (with Innovate UK KTN’s Climate Impact Lab for the finance sector), and match-funded grant call for user-led consortiums, together with suppliers and integrators for the transport sector.

The project will require support from the delivery partner at each of these phases, as set out within Section 5 and the delivery timetable in Section 6.1. **Background to the Requirement**

This is a new programme. The UK Space Agency has had a range of programmes since its creation that have sought to support the use of space applications and data by a range of commercial and governmental entities. A small team of 3 FTE will support the delivery partner in implementing the project, setting the strategic direction and ensuring relevant governance and briefing requests are met. The UK Space Agency proposes to work alongside Innovate UK KTN for some parts of the USB programme, including using Innovate UK KTNs ‘Climate Impact Lab’ to deliver the User Deployment Funding (Phase 3) call for the finance sector. The UK Space Agency also plans to procure a Monitoring and Evaluation partner. This informs a number of dependencies for the delivery partner that the UK Space Agency will be responsible for meeting including that the:* USB programme team will be sufficiently resourced to provide strategic direction and review materials/support work where required;
* USB programme team will be able to successfully procure an M&E delivery partner in time for the start of initiatives;
* The UK Space Agency and Innovate UK KTN will have jointly signed a Memorandum of Understanding that sets out expectations and work packages before the delivery partner is in place;
* Innovate UK KTN will be willing and able to make time available to collaborate and ensure activities are joined-up and aligned.

Project RationaleSatellite-derived data, applications and services underpin 17.7% of UK GDP, and contribute over 75% to the overall UK space sector market size[[1]](#footnote-1). However, significant barriers to adoption are being faced by private sector end-users, which is preventing the sector from delivering greater benefits for businesses, citizens, and the environment. Analysis informing this project identified six key root causes, with three of them being prioritised for targeted intervention: 1. **Organisations are not aware** that satellite opportunities may be relevant to their business performance, and perceive it as too expensive and/or futuristic;
2. The **right information to inform ROI is not being presented** to decision-makers in a way that is evidence-based, easily digestible, trusted and comparable against alternative;
3. The **products being offered are** **not easily accessed, used and integrated** by businesses to realise target benefits e.g., it takes too much time, money and resource.

Assessment of the root causes highlighted the presence of market failures relating to information asymmetry, uncertainty, coordination, and externalities, supporting the need for intervention. Demand for these services is critical to the growth of the UKs downstream space sector, as well as enabling the realisation of wider UK economic and social benefits including business efficiencies and addressing net zero targets. It is also key to stimulating further demand for improved upstream space assets and technology - enabling a virtuous circle of growth of the space sector.This project will also help deliver wider Government priorities, including:* **DSIT UK Science and Technology Framework:** Published in March 2023, the framework will see the UK through to 2030 setting out the Government's goal and vision for science and technology to be the major driver of prosperity, security, and sustainability. It is the strategic anchor Government policy will deliver against and hold itself accountable to. The USB project will directly align with 3 of its pillars; identifying critical technologies to deliver benefits to global society, signalling UK strengths and ambitions and investment in research and development. Finally, financing innovative science and technology companies is listed as one of the ten priorities in the framework in enabling the UK in becoming a science and technology superpower.
* **UK National Space Strategy**: Published by DSIT in Sept 2021, the Strategy suggests achieving the UK’s goals in space will require co-ordinated action from government and a significant increase in private sector investment in space activities. To successfully achieve growth in the sector 4 pillars have been outlined in the strategy and this project will align with 3 of these: Unlocking growth for the UK Space Sector, growing the UK as a science and technology superpower, and developing resilient space capabilities and services. The project will further deliver on three of the 10 areas outlined in the 10-point plan; fight climate change with space technology, improve public services with space technology and use space to modernise and transform our transport system.
* **UKSA Corporate Plan 2022-25**: Published in July 2022 which outlined the Value Proposition for UKSA, with three key elements; Catalyse Investment, deliver missions and capabilities and champion space. To deliver these key elements 8 priority programmes were established - this project specifically will feed into the UKSA priority programme: Inspiration Programme.

The case for change has been developed through engagement with 44 external stakeholders (end-users, integrators, and suppliers), a review of existing literature, analysis of previous interventions and workshops with x-Government stakeholders.1. **Scope**

The scope of the USB project is to drive greater long-term adoption of satellite-derived data, applications, and services across commercial ‘end-users’, i.e., non-space private sector companies operating in the UK. This will be achieved through end-user focused initiatives related to education, engagement, capability development and operational deployment. The project scope includes:1. Two end-user sectors will be targeted to maximise the effectiveness of interventions: **Transport** and **Financial Services**;
2. The project will be open to opportunities for end-users across **all satellite domains** (i.e. **earth observation, satellite communications and position, navigation and timing**) in combination with complementary non-space technologies;
3. The geographic scope of the project must enable a **positive economic benefit to the UK** and align to the Governments levelling up agenda.

As this is a new programme, the project may need to adapt its approach based on feedback received during the deployment of interventions and therefore there should be some consideration of expansion or reduction of services from the delivery partner over the course of the contract. This agreement will be in place up to but not after April 2025. AssumptionsThere are several assumptions to the design of the programme that the delivery partner should be made aware of:1. Trade Bodies and Business Representative Organisations (BROs) will be willing to support the project and help the dissemination of relevant information to their members;
2. The project’s engagement activities will incentivise active participation from end-users;
3. Industry (e.g. end-users, integrators and suppliers) will respond to the funding call and there will be sufficient proposals of quality to take forward.

ConstraintsDelivery of all initiatives must be completed within the current Spending Review window (end of March 2025).1. **Requirement**

The work will be conducted in a way which allows UKSA to offer guidance and strategic direction as the different aspects of the project are implemented (we are not looking for work which does not have UK Space Agency involvement). We are also looking for a delivery partner that would be able to deploy some flexibility to their approach based on feedback received during the deployment of interventions. Below outlines what the chosen delivery partner is required to undertake to allow partners to scope, shape and cost their proposals. As part of your submission, please outline the breakdown of your costs, allocation of resources and key timings.**WP1: Project Management and Advisory Support to the USB project** Objectives: To ensure the USB project runs to budget, resources and time. Tasks:1. PMO functions including management of a project plan that tracks key milestones and the critical path of the programme, risk and issues register, delivery confidence assessment and benefits realisation. Adherence to schedule to be reported on weekly and planning and review sessions and monthly via the provision of a project dashboard delivered by the Contractor.
2. Collaborate with Innovate UK KTN to ensure there is join-up in activity including their work on the Climate Impact Lab and for reporting purposes.
3. Collect and provide the relevant data for the M&E delivery partner where required via monthly check-in meetings. The current assumption is this will include collecting metrics and creating reports for the number of Trade Bodies/Business Representative Organisations reached through communications, the number and hours of deep dive consultative sessions conducted with end-users, number of indirect business development meetings outside of the project, number of networking events and the number of attendees including type (end-user, integrator, supplier, C-suite stakeholder etc), number and hours of capability workshops/bootcamps and attendees, feedback from attendees via surveys created by the M&E delivery partner. A finalised list of data requirements will be set by the M&E delivery partner. There is an expectation that the delivery partner will be available to be interviewed by the M&E delivery partner when required and be able to produce reports that will summarise the outcomes of activity deliverables
4. Weekly planning and review sessions. Monthly discussions to prepare the USB team for their governance boards; USB project board and inspiration programme board.

Outputs: Capability to create, plan and manage the project effectively, monitor risks and issues, report benefits. Weekly reports produced and project dashboard to be provided by the last calendar day of every month, highlighting key milestones, summary of risk/issues and key benefits to assist with reporting to key governance meetings. Start date 01/08/23 End date 31/03/25**WP2**: **Outreach & Marketing** Objectives: Deliver targeted sector-specific education materials through end-user channels, such as through Trade Bodies and Business Representative Organisations, to increase the awareness of space opportunities and the USB project offering. Tasks:1. Identify and produce (by the end of September 2023) use-case information packs for key decision makers in the financial services and transport sectors that highlight key opportunities on downstream satellite-derived opportunities for end-users. The material must be evidence-based, easily digestible, trusted, and comparable against alternatives. The packs should also contain details of how end-users can continue to receive support on throughout the lifecycle of the USB project including user deep dive engagement, capability bootcamps and the upcoming grant call.
2. Distribute use-case marketing materials to key sectorial contacts in the transport and financial services sectors and work with the UK Space Agency to have these published on gov.uk. Seek out Trade Body and Business Representative Organisation networks in the financial services and transport sectors and present opportunities through strategy meetings, newsletters, networking events.
3. Branding and comms material produced in collaboration with the USB programme team and following approval from the UK Space Agency communications team. The delivery partner will be responsible for producing both hard and digital copies of materials required, and the delivery partner will be responsible for printing the hard copy content and physically distributing these. The delivery partner should work closely with the USB and communications team to promote the digital presence and distribution of materials through press releases and social media.
4. Increase awareness of the project through the attendance of sector specific conferences and other events (marketing budgets are expected to be outlined within proposals).

Outputs: Produce purposeful and impactful use case information packs for sub-sectors within the financial services and transport sectors (at least 4). Continue to disseminate this material throughout the project (until the grant call) to a wide network to increase awareness​ of satellite-derived applications, services, and data opportunities for end users in the financial services and transport sector. Enable end users to gain more awareness and better understanding of satellite-derived data, services and applications as well as future engagement with the USB programmeStart date 01/08/23 End date 31/05/24**WP3: User Deep Dive Engagement**Objectives: Convene end-users, integrators, and suppliers together through structured events, and provide end-users with opportunities to participate in consultative sessions to collaboratively refine priority opportunity areas and requirementsTasks:1. Running and coordination of networking events (bringing together suppliers, integrators, and end-users). Supplier will be responsible for advertising, planning, and hosting at least 8 locations/events over the life of the contract– ensuring appropriate UK-wide spread is achieved. Each event will need to have clear agendas and breakout sessions that bring together and educate end-users about the opportunities of satellite derived applications, data, and services for their organisation. Speakers will need to be relevant and targeted to the audience. The aim of these events is to enable interactions between end-users, suppliers, and integrators to stimulate collaboration, enabling end-users to have a better understanding of the supplier base, integrators gain an understanding of where they can add value and suppliers are better able to tailor products to end-user requirements and incorporate Environmental, Social and Governance aspects​.
2. Lead consultative style deep dive sessions with an end-user and UKSA​. Deliver end-user deep dives (16-32) with private sector customers from the transport and financial services sectors. The supplier is expected to lead these deep dives or procure a technical expert to ensure this requirement can be fulfilled. The aim of these deep dives is to help end-users have a better understanding of the supplier base as well as identify where satellite-derived opportunities might be relevant to their organisation, including development of their problem statement.

Outputs: Advertise, plan and host at least 8 networking events for end-users, integrators, and suppliers. Lead 16-32 deep dive consultation sessions with end-users. Start date 01/08/23 End date 31/01/25**WP4: User Capability Building** Objectives: Upskill and provide opportunities for end-users to build relevant capability within their organisation, including in relation to analytics, integration and procurement. Tasks:1. Design a short course learning programme for end-users in the transport and financial services sector to better understand the opportunities for satellite derived applications, services and data and build relevant capability within their organisation. This should at a minimum be a 6-12 week courses with 1-2 hours of learning a week/fortnight per sub-sector (minimum of 4 sub-sectors). The development of this course should include:
* Assessing the training needs and identification of the target audience in order to appropriately scope a programme that meets the needs of the target audience.
* Engaging with key use-case materials for these sectors and understand the skills needed to integrate satellite applications, services, and data into organisations.
* Developing the initial scope of the bootcamps and testing this material with key end-users and the USB programme team.
* A review of pre-existing training courses and lessons learnt to inform the bootcamps.
* Development of content for the bootcamps including case study learning/information packs for attendees, webinars, speakers, relevant experts, online materials and extra readings.
* Development of delivery methods and stakeholder engagement to test appetite and review the design of the bootcamps.
* Quality assurance by relevant experts and final approval by the USB team
* Promotion of the bootcamps will be done jointly between the delivery partner and the UKSA communications team
1. Implement a broad suite of blended learning material combining online learning and face-to-face training courses (at least 4 x 6-12 week courses with 1-2 hours of learning a week/fortnight) aimed at increasing the understanding, knowledge and usage of satellite data bootcamps/skills courses for private sector end-users.
2. Alongside the M&E delivery partner, engage attendees to understand where improvements could be made for a future bootcamps/skills short course. This could include undertaking a lessons learnt exercise with the USB programme team.

Outputs: Delivery of user capability development/bootcamps tailored for end-users to build their skills and knowledge of downstream satellite derived applications, services, and data and how to integrate these data sources into their organisation. Development of bootcamp content is expected from August 2023 to February 2024. UKSA approval is required before the bootcamps can be launched, and 15 working days should be allowed for this, with implementation of bootcamps from February 2024 to the end of the contract. Start date 01/08/23 End date 31/03/25**WP5: User Deployment Funding**Objectives: Provide recommendations and feedback to the USB team to inform their decisions about funding. UKSA will lead and run the grant funding call, the delivery partner will be needed to help incorporate any lessons learnt, rather than lead the deployment. Tasks:1. Lead a series of lessons learnt workshops to provide the USB programme team with stakeholder intelligence gained from the USB project initiatives to aid the USB programme team in designing a successful grant funding call.
2. Proposal evaluation, provide technical expertise and advice on the feasibility of proposed projects, including the use of space technology and the potential impact on the businesses involved.
3. Development of case studies/vignettes that showcase the impacts of the funding call.
4. Organise and run at least 2 events to showcase success stories/case studies of the funding call.

Outputs: Lessons learnt workshops, recommendations on the feasibility of proposals and the development and delivery of case studies that showcase the success of the USB project. Start date 02/01/24 End date 31/03/25**Essential Skills** The delivery partner will need an excellent understanding of:* The transport and financial services sectors;
* The UK commercial space sector;
* The wide variety of uses of space-derived services and products;
* Project Management expertise; and
* Awareness of different Government support programmes relevant to this work.

Alongside these essential skills, the UK Space Agency is looking for a delivery partner that:* Can deliver flexible support to deliver the work successfully.
* Will be able to handle complex and challenging issues which may arise during the course of the project.
* Can provide fast access to available resources with relevant knowledge and expertise which can be scaled accordingly.
* Can be set up to provide the complete range of skills needed for the project and to create a single resourcing point to address challenges within the programme.
* Maintain and build programme-specific expertise that develops and lasts for the full project period to ensure efficient and well-functioning support.
1. **Timetable**

USB Delivery Partner Project Milestones

|  |  |  |
| --- | --- | --- |
| **Work Package** | **Key Milestones** | **Timeline** |
| WP1: Project Management and Advisory Support to the USB project | Planning and Review Meetings | Weekly |
| Pre-Governance Project Discussions | Monthly |
| Collaboration with Innovate UK KTN  | Monthly |
| M&E partner selected, and engagement required throughout the project | August; Monthly check-ins.  |
| WP2: Outreach & Marketing | Development of sector brochures | August |
| Refinement (including branding and comms) and dissemination of brochures | September |
| Engagement with Trade Body and Business Representative Organisations networking, events, and meetings.  | October |
| Delivery of awareness raising activity to increase visibility of the programme at sector specific conferences | October 2023 – June 2024  |
| WP3: User Deep Dive Engagement | Delivery of deep dive consultation sessions  | December 2023 – February 2025.  |
| Implementation of networking events |
| WP4: User Capability Building | Development of bootcamp material/market testing | August 2023 – February 2024 |
| Delivery of bootcamps | February 2024 – March 2025 |
| Lessons Learnt | March 2025 |
| WP5: User Deployment Funding | Incorporate lessons learnt from activities into grant funding call | February 2024 |
| Provide technical assessment recommendation to grant funding bids | February 2024 – March 2025 |
| Development of case studies/vignettes that show project success  | February 2024 – March 2025 |
| Organise and host two events that showcase project success  | February / March 2025 |

 |

*This form is an expression of interest only; the full details of the project and the desired outcomes will be provided in the Further Competition.*

# **Procurement Plan / Dates and Budget**

|  |
| --- |
| **Indicative Project budget** – £2.95 Million**Indicative advertising timescales for a further competition** – Week Commencing 19th June 2023**Indicative tender live period** – 3 Weeks**Indicative Contract start date** – 1st August 2023**Contract end date** – 31st March 2025 |

# **Validation Questions**

|  |
| --- |
| To ensure that this procurement maximises appropriate bidder responses we have the following questions that we would like to pose to interested suppliers:1. **Supplier Capability and Supplier Capacity** –
	1. Please can you confirm that you would have the relevant skills, capability and capacity to undertake the services detailed
	2. Please can you confirm if this Contract would be something that you would be able to deliver internally or, if interested, would you look to submit as a consortium bid.
2. **Procurement Timescales** – Based on the timescales for the procurement and services, please can you advise if your organisation would have capacity to provide a bid response and undertake the services within the timescales detailed
3. **Project Budget and Scope** –
	1. Based on the budget provided, please can you advise if you feel this is appropriate based on the scope of services required.
	2. Please can you advise if there is any additional information that you would require to ensure you have all the information required to submit a tender response.
4. **DPS Registration** – As detailed in the PIN description, it is the intention of the Contracting Authority to advertise and run this procurement under the RM6235 – Space-Enabled and Geospatial Services DPS. Please can you confirm if you:
	1. Are already registered with the RM6235 DPS
	2. Are currently undertaking your registration to the RM6235 DPS
	3. Or, where you are not currently registered, or undertaking registration please can you confirm if you will look to register to allow you to take part in this procurement
 |

# **Response from Supplier:**

|  |
| --- |
| *Based on the project detail provided, is it your intention to respond to the Further Competition documentation once issued?* Yes / No*Response to validation Questions*1. **Supplier Capability and Supplier Capacity** –
2. **Procurement Timescales** –
3. **Project Budget and Scope** –
4. **DPS Registration –** (Please confirm a, b, or c)

*Any further comments* |

|  |  |
| --- | --- |
| Name: |  |
| Email: |  |
| Organisation: |  |

1. [Size & Health of the UK Space Industry 2022](https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1148037/know.space-Size_Health2022-SummaryReport.pdf) pg. 12 [↑](#footnote-ref-1)