

**MARKET ENGAGEMENT BRIEF - RBWM**

**RBWM -INTRODUCTION**

**Quality infrastructure that connects neighbourhoods and businesses and allows them to prosper.**

The Royal Borough of Windsor and Maidenhead (RBWM) is committed to ensuring that we deliver the most effective services for residents which improve outcomes, whilst ensuring best value for money.

The current contracts for highway services expire in 2024 and prior to recommissioning, we wish to undertake a Market Engagement to increase our understanding of the current market, suppliers’ priorities and constraints as well as explore potential service delivery model(s) and gain your thoughts about possible opportunities, challenges, and risks.

The attached RBWM slide pack provides a broad overview of RBWM’s current position and our objectives. 

Please note that this Brief, or any documents included, should not be treated as a Tender Specification, nor an exhaustive nor final list of our service requirements. This is a market engagement exercise not a tender process. Please be assured that all the information you provide to us will be treated in the strictest confidence.

**MARKET ENGAGEMENT - SUPPLIER’S INPUT**

Thank you for the interest in the Royal Borough of Windsor and Maidenhead, we very much appreciate your participation in this process and sharing your thoughts and information with us.

To gain a better understanding of your organisation and your views/thoughts we would like you to provide a written response to a few initial questions please - as listed below. Once we have collected and collated all the information, we’d like to engage further with some or all of the respondents to gain further insights. We anticipate that to make it more convenient for everyone, we will hold the meetings virtually and we have allocated the following dates: 27th and 28th June ( one hour per meeting).

The deadline for your written response is 13th of June (1 pm) . Please send your responses to procurement@rbwm.gov.uk.

**Our initial questions**

1. Please advise the name of your organisation and the contact details?
2. We would like to understand your company’s contract profile. Please complete the table attached to the best of your abilities. 
3. What would be the most preferred option for you in terms of the potential scope; would your preference be to bid for the contract which has all elements (a-h) or would you prefer a different “mix”. What would this “mix” be.

a. Highway and Bridge Inspections

b. Highway and Bridge Repairs

c. Drainage and gully clearance

d. Winter Service

e. Street Cleansing

f. Project Delivery

g. Tree Inspections

h. Customer enquiries

Please provide the rationale behind the proposed option(s); would you bid if these were into split into smaller specific lots, if so, which areas etc.

1. What do you consider as the biggest challenges in the current market from the supply perspective?
2. Are there any specific factors that would stop you from bidding?
3. What do you currently consider as the “best in class” contract in terms of the service delivery model, length of contract, payment arrangements, performance monitoring etc and why?

**Supplier Answers:**

**Completed by:**

1)

2)

3)

4)

5)

6)