

Innovate UK KTN – Live Streaming & Webcast Services

Invitation to Tender and Statement of Works

Prepared By:

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Open

We value diversity of opinions, ideas, skills and perspectives.

Creative

We embrace ideas with curious minds and use our insight to uncover opportunity.

Collaborative

We are one team, working together across sectors, people and geographies to drive positive change.

Determined

We are determined to meet challenges with solutions and enable innovators to think and act beyond expectations.

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1. Background

Innovate UK KTN exists to connect innovators with new partners and new opportunities beyond their existing thinking – accelerating ambitious ideas into real-world solutions. KTN has a network of over 46,000 unique organisations and 234,000 innovators. KTN is part of Innovate UK – the UK's innovation agency.

KTN is seeking a supplier with live streaming services to support the production of hybrid and online events with live streaming and webcasting services.

2. Services Required

This request for quotation is to invite suppliers to quote for support of live streaming and webcasting services

- 2.1. Work with KTN's Reach & Engagement Directorate to understand individual event requirements, timelines, and budgets.**
- 2.2. To produce quality virtual events of high visual standard to engage our audience, streamed via our various channels ie zoom, youtube, twitter.**
- 2.3. To provide remote IT support services to ensure that our events run hitch free.**
- 2.4. Provide on-site webcasting services for our hybrid events with visually engaging content for our online audience, with options for speakers to connect remotely.**
- 2.5. Provide post webinar production services to edit recordings to high standard.**

3. Deliverables Required

This tender is to procure a 12-month retainer. Projects and deliverables will be identified on an ongoing basis.

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TECHNICAL CONSIDERATIONS

KTN requires its suppliers to meet industry recognised security practices and as such it is expected that they hold Cyber Essentials Plus certification or higher (ISO 27001).

3. Quote for Service – Fees

KTN requires a quote for services including standard rates for design services and account management.

Budget: up to £80,000 + VAT

Please note that the budget is not committed to the supplier if the contract is secured.

5. Term & Expiry Date

9th May 2022 – 31st March 2023.

6. Submission

In response to this Statement of Works, please provide the information listed below. Shortlisted suppliers will be invited to pitch to KTN before a final decision is made. These pitches are expected to take place **w/c 2nd May 2022**.

- 6.1. Short narrative describing how you would approach the project i.e., your approach, suppliers you may have to collaborate with to deliver etc.
- 6.2. One or more examples of a project you have previously taken from concept through to roll out. If you do not have an example of this work, please select a suitable alternative piece of work, and associated narrative.
- 6.3. Initial schedule of costs. Recognising that this would be subject to change and within the constraints of the overall budget, suppliers are asked to submit a timeline of estimated costs for the duration of the project i.e., 9th May 2022 – 31st March 2023.

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- 6.4. A completed copy of the Pre-Qualification Questionnaire.
- 6.5. Additional Information. KTN invite suppliers to provide any additional information in the form of video content, imagery, or links, which provide supporting evidence that suppliers recognise and work in accordance with KTN values as an organisation. Suppliers might include evidence of environmental management practices, environmental or social aims and social responsibility, diversity and inclusion policy and practices.
- 6.6. Legal information i.e. Your standard T&Cs.

Please provide the information requested above to aileen.woodley@ktn-uk.org by **17:00, 29th April 2022** at the latest. Submissions will be assessed on an ongoing basis until this date.

7. Principal Contact for the Invitation to Quote

Please direct any questions or communications on this Invitation to Quote to:

aileen.woodley@ktn-uk.org

8. Terms & Conditions

Any contract offered will be subject to “KTN’s Terms and Conditions of Contractor Engagement – Company Edition”, which can be made available on request.

Please note that KTN reserves the right to not select any supplier if we feel none meet our requirements and budget.

FURTHER REFERENCES

KTN Strategy Video: <https://www.youtube.com/watch?v=0QrwwtTV4Hk>

KTN Website: <https://ktn-uk.org/>

UKRI / Innovate UK Branding Guidelines:
<https://ukri.frontify.com/d/zgfuBB2r7aAg/brand-basics#/brand-guidelines/full-brand-guidelines>

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