**Camden and Islington Public Health**

**Proposed tender of a tier 2 behavioural**

**adult weight management service**

**Market Engagement Questionnaire**

The Council is proposing to tender for a tier 2 behavioural weight management service to support adults in Camden and Islington who are overweight or obese to reduce the risk of poor health outcomes.

**As part of the development of the procurement approach for this tender, we wish to gather the views of providers on the proposed model and are therefore seeking your feedback on the questions below. Please note that this is not an invitation to tender or Contract Notice.**

|  |  |
| --- | --- |
| **Service model and background information**  Achieving and maintaining a healthy weight is a priority for Camden and Islington Public Health, especially amongst population groups and communities with a higher prevalence of overweight and obesity.  In line with NICE guidance and [national guidance](https://www.gov.uk/government/collections/weight-management-guidance-for-commissioners-and-providers#adult-weight-management), the Council is seeking an evidence-based tier 2 behavioural weight management service for adults. The service will offer a minimum of a 12-week programme, delivered through a group-based face-to-face intervention which facilitates peer support. The service will be multicomponent and will aim to support behaviour changes that help reduce a person’s energy intake and help them to be more physically active.  The service will be delivered in locally accessible community venues across Camden and Islington. Sessions will be offered at times and days which are convenient for service users, including evenings and weekends.  The service will be open to self-referral and referrals from professionals.  The service will be open to individuals who meet the eligibility criteria, but will also target disadvantaged communities and population groups who are at increased risk of overweight and obesity, such as certain Black and Minority Ethnic Groups, individuals living in areas of higher deprivation, and men. The service will form a component of the wider weight management pathways in Camden and Islington, which also include the NHS Digital Weight Management programme, Diabetes Prevention Programme, Low Calorie Diet, child and family weight management services, tier 4 service, and an upcoming men’s weight management programme.  The service outcomes will include: Reduction in body weightIncrease in healthy eating habitsIncrease in physical activity levelsAdditional indirect outcomes including: increase in self-reported wellbeing; increase in healthy life expectancy, reduction in prevalence of certain long term health conditions, and reduction in health inequalities. The key performance indicators for the service will be in line with guidance from the [Office for Health Improvement and Disparities](https://www.gov.uk/government/publications/adult-weight-management-key-performance-indicators). The service will aim to support 1,500 participants to complete the programme per annum, with 50% of completers achieving a minimum of 3% weight loss, and 30% of completers achieving a minimum of 5% weight loss.  The service will aim to commence in October 2022 for a contract term of three years. The annual contract value for the service will be up to £200,000. The total aggregated value over 3 years will be up to £600,000.  The indicative timetable below is subject to change. | |
| **Milestone** | **Indicative date** |
| Tender publication date | June 2022 |
| Tender deadline date | July 2022 |
| Contract award date | August – September 2022 |
| Contract commencement date | October 2022 |

**QUESTIONS**

**(Please keep answers concise and where relevant no more than 500 words)**

|  |  |
| --- | --- |
| **Organisation name** |  |
| **Contact name and role** |  |
| **Contact email address** |  |
| **Contact phone number** |  |
| 1. **What is your organisation’s level of interest in bidding for this service?** | |
| High, Medium, Low **[please select one option]** | |
| 1. **Please provide a short summary explaining the rationale behind your level of interest.** | |
|  | |
| 1. **We are considering the potential to either:**    1. **procure this service as one contract across Camden and Islington with the aim of supporting 1,500 people per annum across both boroughs to complete the programme at a cost of £200,000; or**    2. **procure this service as two contracts by splitting Camden and Islington with the aim of supporting 750 people per annum in each borough to complete the programme at a cost of £100,000.**   **Please share your observations and preferences for these options.** | |
|  | |
| 1. **Are you delivering a similar service at present, or have done within the last 5 years? Please provide a short summary saying where and any indicative annual value.** | |
|  | |
| 1. **What would you see as the key delivery challenges and service development opportunities for this service?** | |
|  | |
| 1. **Are you listed on the Dynamic Purchasing System to support the Adult Weight Management Services Grant to local authorities for adult tier 2 behavioural weight management services?** | |
| Yes, No **[please select one option]** | |
| 1. **Can you comment on the feasibility of delivering the service for the specified number of people, against the budgets set out above?** | |
|  | |
| 1. **Please provide detail on what payment structures you currently have in place with other contracts, and which types of models would be considered as feasible for your organisation. For example:**    1. **Retrospective payment based on how regularly participants have attended the service**    2. **Payment per participant enrolled on to the service**    3. **Payment by results based on achieving outcomes**    4. **Quarterly block payments**    5. **Combination of the above**    6. **Other payment models** | |
|  | |
| 1. **Camden Council is an accredited employer with the Living Wage Foundation. We encourage organisations delivering services on our behalf to pay their staff at least the London Living Wage. Please confirm whether your organisation is accredited with the Living Wage Foundation.** | |
| Yes, No **[please select one option]** | |
| 1. **In what ways do you think you could deliver improved Social Value to Camden and Islington communities through this service (i.e. improvements in the economic, social, or environmental wellbeing of residents)?** | |
|  | |
| 1. **Do you have any other comments you wish to make?** | |
|  | |

We would be grateful if responses to these questions could be submitted to Meinir Jones, Public Health Strategist by Thursday 2 June 2022. Responses should be sent by email to [meinir.jones@islington.gov.uk](mailto:meinir.jones@islington.gov.uk)

***A Market Engagement Event has also been scheduled for suppliers to find out more information about the commissioning of a tier 2 behavioural weight management service for Camden and Islington. The meeting will take place virtually on Thursday 26 May 2022, between 10am and 11am. To register to attend, please email*** [***meinir.jones@islington.gov.uk***](mailto:meinir.jones@islington.gov.uk)***.***

**PLEASE NOTE**

Interested parties will not be prejudiced by any response or failure to respond to this soft market testing/sounding exercise.

A response to this notice does not guarantee any invitation to participate in any future public procurement process that the Council may conduct.

This notice does not constitute a call for competition to procure any services for the Council and the Council is not bound to accept any proposals offered.

The Council is not liable for any costs, fees or expenses incurred by any party participating in the soft market testing/sounding exercise.

Any procurement of any services by the Council in due course will be carried out strictly in accordance with the provisions of the Public Contracts Regulations 2015.

Any responses provided will not be treated as commercially confidential and may be used by the Council in the final service specifications used for the contracts, but no organisation will be individually identified.

**End of questionnaire**