

Productive Partners  
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Registered No: 12185296  
25<sup>th</sup> October 2022

Dear Jenny and Linda,

Further to our call, I'm pleased to discuss how Productive Partners could support the Elective Recovery & Transformation programme for the North Mersey Hub development.

## Background

North Mersey has provisionally been allocated circa £10-£12M through the TIF programme to spend on a capital build programme. A high-level scoping document has been developed which sets out 5 options for North Mersey:

- Building 2 elective theatres
- Building an ophthalmology hub
- Building a dermatology hub
- Creating additional beds
- Bidding for Rutherford diagnostic hub

To determine which investment is right for North Mersey a detailed options appraisal, including modelling and stakeholder engagement, is required over the next few months. Once an option has been selected an NHSI regional business case will need to be developed and a steering group created to carry the programme forward to the build phase. Cheshire and Merseyside require additional capacity to support this programme of work.

## Timescale and Cost

This programme will run from the 31<sup>st</sup> of October 2022 to the 31<sup>st</sup> of March 2023. Given our relationship with Cheshire and Merseyside and the contract length, we can confirm that we will honour our current commitment of reduced day rates from 2021 for this work programme.

- Programme fee £63,000 (+VAT and travel only expenses), circa £3000 a week for the 21-week programme (excluding Christmas week).
- The support can be increased or reduced with three weeks' written notice (email is acceptable)
- Invoices will be raised monthly

As discussed, we are not on a framework, but there are several options for procurement:

- Direct award given the total in-year fee would be less than £100,000
- Sub-contract under Softcat on the Consult18 Framework; this would incur a 5% additional charge

Kind Regards

Kayley Taggart  
Managing Director  
Productive Partners