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Future opportunity

Pressure Area Care and Patient Handling including Beds and Associated Products, Rental and Decontamination

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

F01: Prior information notice

Prior information only

Notice reference: 2024/S 000-023179

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Section I: Contracting authority

I.1) Name and addresses

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

Contact

Malvika Acharya

Email

malvika.acharya@supplychain.nhs.uk

Telephone

+44 7725110900

Country

United Kingdom

NUTS code

UKI4 - Inner London – East

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

Additional information can be obtained from another address:

NHS Supply Chain

Foxbridge Way

Normanton

WF6 1TL

Contact

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Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://nhssupplychain.app.iaggaer.com/>

I.4) Type of the contracting authority

National or federal Agency/Office

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Pressure Area Care and Patient Handling including Beds and Associated Products, Rental and Decontamination

II.1.2) Main CPV code

- 33192100 - Beds for medical use

II.1.3) Type of contract

Supplies

II.1.4) Short description

As part of its pre-tender strategy, NHS Supply Chain would like to engage with suppliers in relation to Pressure Area Care products including Beds, Mattresses, Cushions, Slings, Slide Sheets, Hoists, Prevention and Support Aids. In addition, services associated with these type of products; rental, maintenance and decontamination. Precise quantities are unknown. It is anticipated that initial expenditure will be in the region

of £30,670,000 to £55,000,000 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

The total estimated value over the total framework agreement term is forecasted to be £220,000,000 (2+2 year term).

The Framework Agreement will be between NHS Supply Chain and the Supplier. Under the Framework Agreement there will be two different methods of supply - one for Non-Direct Contract Products and one for Direct Contract Products.

NHS Supply Chain will be entitled to purchase the supplies and/or services identified [below] [in the tender documents] as Non-Direct Contract Products which it will then make available for purchase by 1) any NHS Trust; 2) any other NHS entity; 3) any government department, agency or other statutory body and/or 4) any private sector entity active in the UK healthcare sector.

For the supplies and/or services identified as Direct Contract Products [below] [in the

tender documents] 1) NHS Supply Chain; 2) any NHS Trust; 3) any other NHS entity; 4) any government department, agency or other statutory body and/or 5) any private sector entity active in the UK healthcare sector will be able to enter into a direct contract with the Supplier for any of the supplies and/or services under the Framework.

For Direct Contract Products the Supplier will be required to report to and pay a direct contract management fee to NHS Supply Chain as detailed in the tender documents.

Non-Direct Contract Products

Beds, Cots and Accessories

Integrated Bed and Mattress Systems

Mattresses and Accessories

Cushions and Accessories

Prevention and Support Aids

Hoists, Stand Aids and Accessories

Transfer Equipment

Slings and Accessories

Slide Sheets

Bathing Equipment and Accessories

Direct Contract Products

Direct Lot for High Value Patient transfer equipment

Product Rental

Managed Service

NHS Supply Chain expects to provide successful suppliers with the opportunity to offer additional savings to customers through the provision of discounted pricing, value added offerings and commitment/bulk buy initiatives.

II.1.5) Estimated total value

Value excluding VAT: £220,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Maximum number of lots that may be awarded to one tenderer: 13

II.2) Description

II.2.1) Title

Beds, cots and accessories

Lot No

Lot 1

II.2.2) Additional CPV code(s)

- 33192100 - Beds for medical use

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Community Beds, Acute Beds Maternity, Birthing Bed, Cots and Cribs, Bed and Cot Accessories

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £5031297 to £5534426 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Integrated Bed and Mattress Systems

Lot No

Lot 2

II.2.2) Additional CPV code(s)

- 33192100 - Beds for medical use

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Bed Frames which come with Integrated mattresses as standard - Paediatric, Adult and Plus Size

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £1,009,518 and £1,110,470 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Mattresses and Accessories

Lot No

Lot 3

II.2.2) Additional CPV code(s)

- 39143111 - Mattress supports
- 39143112 - Mattresses
- 39512300 - Mattress covers

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Static Mattresses, Dynamic Mattresses, Hybrid Mattresses, Overlay Mattresses, Mattress Pumps and Accessories

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £3,238,360 and £3,562,196 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Cushions and Accessories

Lot No

Lot 4

II.2.2) Additional CPV code(s)

- 39516110 - Cushions

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Static Cushions, Dynamic Cushion, Hybrid Cushions, Cushion Pumps and Accessories

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £90,194 and £99,213 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Prevention and Support Aids

Lot No

Lot 5

II.2.2) Additional CPV code(s)

- 34946240 - Chairs and chair wedges

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Pressure Mapping Systems, Skin/Tissue Assessment Systems & Accessories Bootees / Foot Protectors Heel, Protector Support Aids

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £2,256,459 and £2,482,105 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Hoists, Stand Aids and Accessories

Lot No

Lot 6

II.2.2) Additional CPV code(s)

- 33192600 - Lifting equipment for health care sector
- 39541220 - Slings
- 42416300 - Hoists

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Mobile - Electrical & Accessories, Mobile - Hydraulic & Accessories, Mobile Gantry Hoists, Sit to stand Bath hoists, Swimming Pool Hoists, Manual Stand Aids & Accessories, Electric Stand Aids & Accessories

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £1,511,254 and £1,662,379 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Transfer Equipment

Lot No

Lot 7

II.2.2) Additional CPV code(s)

- 33190000 - Miscellaneous medical devices and products
- 39512100 - Sheets

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Air Assisted Lifting / Transfer Devices, Turn Table, Swivel Cushion, Sitting Transfer Board, Supine Transfer Board, Supine Transfer Sheet, Transfer equipment accessories, Handling Belts / Transfer Belts

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £3,248,340 and £3,573,174 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies

purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Slings and Accessories

Lot No

Lot 8

II.2.2) Additional CPV code(s)

- 33192600 - Lifting equipment for health care sector
- 39541220 - Slings
- 42416300 - Hoists

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

This Lot is for Slings and Accessories that allow patients in hospitals and nursing homes, and those receiving home health care to be transferred between a bed and a chair or other similar resting place. Products within this Lot include, but shall not be limited to: loop slings for use with hoists; clip slings for use with hoists; and high back slings for use with hoists.

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £2,256,459 and £2,482,105 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Slide Sheets

Lot No

Lot 9

II.2.2) Additional CPV code(s)

- 33190000 - Miscellaneous medical devices and products
- 39512100 - Sheets

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Flat Slide Sheets, Tubular Slide Sheets, Hybrid Slide Sheets, Insitu Slide Sheets

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £7,017,050 and £7,718,755 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Bathing Equipment and Accessories

Lot No

Lot 10

II.2.2) Additional CPV code(s)

- 33192600 - Lifting equipment for health care sector
- 39541220 - Slings
- 44411200 - Baths

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Shower trolleys, changing trolleys and bathing accessories

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £18,535 and £20,389 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

High Value Direct for Patient transfer equipment

Lot No

Lot 11

II.2.2) Additional CPV code(s)

- 33190000 - Miscellaneous medical devices and products
- 39512100 - Sheets

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Fixed Ceiling Gantry Hoists, Variable Height Baths, SEM Scanner, Bed washer and decontamination

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £1,000,000 and £2,000,000 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Product Rental Only

Lot No

Lot 12

II.2.2) Additional CPV code(s)

- 50421000 - Repair and maintenance services of medical equipment

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

For suppliers awarded to the lots on the Pressure Area Care and Patient Handling Framework you will be awarded to the product rental lot should the supplier wish.

This is typically for high value and specialist products which are used intermittently in outlying clinical cases, such as but not limited to extreme bariatric patients or specialist burns cases.

Customers will be able to rent equipment for the period of time required.

All equipment covered by a rental agreement will remain the property of the Supplier throughout the duration of the rental period.

The Supplier is responsible for any breakdowns, repair, servicing and replacement of the equipment.

Services may include, but not limited to:

- Delivery/collection
- Cleaning/decontamination
- Electrical safety testing
- Repair/maintenance
- Clinical/technical support
- Service log

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £1,000,000 and £2,000,000 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Managed Service

Lot No

Lot 13

II.2.2) Additional CPV code(s)

- 85111000 - Hospital services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

Bed management service. Customer will have a long term agreement with supplier. Supplier will provide bed replacement, maintenance and decontamination.

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £2,256,459 and £2,482,105 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.3) Estimated date of publication of contract notice

4 October 2024

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section VI. Complementary information

VI.3) Additional information

The purpose of this notice is to draw attention to a procurement that NHS Supply Chain intends to commence during the subsequent 12 months. The invitation to tender will be the subject of a separate notice and it is that notice to which potential suppliers will need to respond at the appropriate time.

NHS Supply Chain is currently considering the use of Lots for this procurement. However, it reserves the right not to as part of any future tender process. Further information in respect of the Lot strategy will be set out in the notice for the forthcoming procurement.

The following certification will be a requirement of the upcoming tender exercise and Applicants may be required to include evidence of this within their tender submission:

- ISO 9001: 2015 accredited by the United Kingdom Accreditation Service (or equivalent) to cover all segments of the Applicant's and the product's supply chain. This should include, but not be limited to, manufacturing, storage and distribution. If Quality Assurance Standard certificates are not in the name of the Applicant then the Applicant must supply a copy of agreements setting out the authority and responsibilities of all parties in the supply chain.
- Declaration of Conformity and UKCA Certification to demonstrate compliance to UK Medical Device Regulations 2002 or Declaration of Conformity and CE Certification to demonstrate compliance to Medical Devices Directive 93/42/EEC or Medical Device Regulation 2017/745 (where applicable).
- MHRA registration of any medical devices, in compliance with the Medical Devices Regulations 2022 (SI 2022 No 618, as amended) (UK MDR 2022).

The Insurance set out below, acceptable evidence of which should be an Insurance Certificate or a signed Broker's letter.

- Employers liability Insurance cover of £5m per claim
- Public Liability Insurance of £5m per claim
- Product Liability Insurance cover of £5m

If an Applicant commits to obtain ISO9001:2015 or equivalent quality standard certificate, Public Liability Insurance or Product Liability Insurance certification at the time of their tender submission then the requirement is that such certification is in place prior to the

commencement date of the framework agreement.

NHS Supply Chain will assess the Applicant's economic and financial standing (or that of the entity or entities the Applicant is relying upon). Documentary evidence of this will be required at tender stage.

The NHS has adopted PPN 06/20 all framework Agreements will therefore include qualitative evaluation questions on Social Value with a min. weighting of 10% towards the award: <https://www.gov.uk/government/publications/procurement-policy-note-0620-taking-account-of-social-value-in-the-award-of-central-government-contracts>.

From April 2023: the NHS will adopt PPN 06/21 requiring all suppliers with new contracts for goods, services, and/or works with an anticipated contract value above £5 million per annum, to publish a carbon reduction plan for their direct emissions.

All Applicants bidding to be on any NHS Supply Chain Frameworks must submit an Evergreen Assessment as part of the tendering process. <https://www.england.nhs.uk/nhs-commercial/central-commercial-function-ccf/evergreen/>

Applicants are required to have a Modern Slavery Assessment (MSAT) completed within 12 months of the future tender close date (PPN 02/23).

As part of its pre-tender strategy, NHS Supply Chain anticipates engaging with suppliers of these products via an expression of interest and a Request for Information (RFI). Please follow the guidance below:

PORTAL ACCESS - Login with URL <https://nhssupplychain.app.jaggaer.com//>

- Click on "SQs Open to All Suppliers" and search for the title of the procurement SQ_552 - RFI - Pressure Area Care

EXPRESSION OF INTEREST - Click on the 'EXPRESS INTEREST' button in the top right corner. The RFI will be available in the Qualification envelope and attachments tab. The closing date for responses to the RFI will be 14th August 2024.