

## The Provision of Clothing for Marjon University - Questions and responses

<p>Attached are the logo's that companies should base their swatches on.</p> <p>1. Crest (to be used on the front of garments)</p> <p>2. Plymouth Marjon University logo( in white to be used on the back of garments)</p> <p>Please note this could change for some products after the tender has been awarded, but these are the standard images we use on garments.</p>			
Question Number	Question	Response	Date responded
1	<p>When reviewing the pricing schedule there is quite a big scope for price difference depending on the particular product required.</p> <p>For example, the item 'trousers - navy', we have many different types of trousers available in different styles and fabrics which can range any from £5 - £160. How would you like us to choose our offered product? Will you be looking for the most affordable product across the board or are there areas you'll be requiring a premium option? The same would apply to many of the garments mentioned within the lists.</p>	<p>Please note the evaluation criteria set out in the ITT.</p> <p>The products need to be durable across the lots but also affordable for students.</p>	21/10/2022
2	<p>Will there be chance to review quoted prices as and when more information becomes available? I notice there's quite a few 'TBC' on the print requirements and quantities. Again depending on the graphics and procedure the cost can vary greatly. Are you happy for us to base the printing costs on minimum order of single colour print designs with scope to increase if required or would you rather us quote on multi colour and then come down if necessary?</p>	<p>For the purpose of the tender we would like to base designs on the logos provided with black for staff kit, navy blue for student kit and grey for scholar kit (leisure wear - lot 1)</p>	21/10/2022

3	I've also noted there's some products listed for 'embroidery' which as standard we wouldn't embroider due to the nature of the material or product. Usually on these types we would screen / sublimation / or transfer print. Would you like us to still quote for the embroidery or shall we base our price on our recommended production technique? And if so, is there somewhere you would like us to note these details?	We would like to see a swatch of embroidery and transfer of the attached logos. The crest is normally embroidered and the Plymouth Marjon University logo is commonly as a transfer on the back of garments	21/10/2022
4	Please can you advise if you require V Neck tunics or if you have any pictures of the current tunic uniforms ?	Tunics should be round neck	21/10/2022
5	What percentage roughly is for the Universities leisurewear?	Roughly speaking £500k over the 3 plus 2 year contract.	21/10/2022
6	You note turn around periods of around 4 to 6 weeks is this for stock or bespoke items?	We expect stock items to be completed in 4 weeks for University/student orders and 6 weeks from point of ordering for a bespoke item. Note - Bespoke items will be limited	21/10/2022
7	There's a very small handful of products required that wouldn't necessarily fall into the branded clothing category / industry and would be considered more promotional gifts (ie: water bottles / sun glasses etc). Do you need potential suppliers to offer every single product requested or if a product isn't available is it acceptable to mark these on the returned schedule?	We would expect the supplier to provide all clothing items including holdalls, rucksacks, kit bags and hats, the items outside of clothing such as water bottles / sun glasses. It is acceptable to mark the ones that you can provide.	21/10/2022

8	<p>The list of items needed seems to include many duplicates with slightly differing names, is there a more concise version of what products are required? For example, you use 18 different descriptions for jackets, but assume this can be streamlined into maybe only a few different designs? Unlike distributors, (who purchase stock from others) we manufacture our range to our own specification and so we hold stock of a more streamlined inventory allowing us to be able to move fast when it comes to manufacture and delivery times. With this in mind are you happy for us to categorise the items required into a smaller manageable range?</p>	<p>Yes, the 18 variations are for different departments but the same jacket will be used.</p>	<p>21/10/2022</p>
9	<p>When would the successful partner be supplied with final sizing and quantities for your 23rd January first delivery? We are conscious that the contract isn't awarded until Dec 19th (with Xmas &amp; New Year in between!).</p>	<p>The aim is to get the first order in with the successful suppliers early in the New Year.</p>	<p>21/10/2022</p>
10	<p>Many items on your list request female, male and unisex fits. Is there scope for us to take the lead on which items are best placed to be unisex only products? Our brand does include a fully featured male and female items if required, however items such as hoodies or even to a degree polo shirts have been more successful in our range in a unisex cut.</p>	<p>We are happy for tender applicants to use discretion on which items are unisex</p>	<p>21/10/2022</p>