



PARACHUTE EQUIPMENT SUPPORT CONTRACT
VOLUME 3 – COMMERCIAL TENDER RESPONSE
CHAPTER 3
FINANCE/PRICING INFORMATION

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**PARACHUTE EQUIPMENT SUPPORT CONTRACT
FINANCE/PRICING INFORMATION**

1 ANNEX E1 PRICING MATRIX

Item	1 Year 1	2 Year 2	3 Year 3	4 Year 4	5 Year 5	6 Year 6	7 Year 7	8 Year 8	Comments
A. Non-variable costs, UK		[REDACTED]	Based on zero arisings. Parachute outputs incorporated in F						
B. Technical & Logistics Support		[REDACTED]							
C. Price per man-hour		[REDACTED]							
D. Transportation - UK		[REDACTED]	Per leg (journey which requires activity). 400 legs per year for tender assessment purposes.						
E. Transportation, mileage - UK		[REDACTED]	20,000 miles per year for tender assessment purposes						
F. Transportation - USA		[REDACTED]	Per leg (journey which requires activity). 50 legs per year for tender assessment purposes.						
G. Transportation, mileage - USA		[REDACTED]	8,500 miles per year for tender assessment purposes						
H. Estimated total man-hour requirement		[REDACTED]							
I. Set-up costs UK facility	[REDACTED]								
J. Set-up costs USA facility	[REDACTED]								
K. Non-variable cost, USA		[REDACTED]	Based on zero arisings. Parachute outputs incorporated in F						
L. Despatch and receipt of Cypres units to OEM		[REDACTED]	Price per batched items of 10 units. 30 instances per year for tender assessment purposes. OEM is Airtec GmbH.						
M. Total core cost UK only {A+B+(CxH)+(Dx400)+(Ex20,000)+I+(Lx30)+(Qx7500)}. NOTE: years 1-6 only	[REDACTED]								
N. Total core cost UK+USA (J+K+M+(Rx8)+(Sx20))+(Fx50)+(Gx8500)	[REDACTED]	Cell N10 Total cost of tender, not including optional years 7 and 8, is $\sum T_1:T_6$							
O. Ad hoc tasking, technical services		[REDACTED]	[Rates submitted against Item 8 on Schedule of Requirements to be inserted at Contract Award]						
P. Training per person		[REDACTED]	Daily rate						
Q. Priority Price		[REDACTED]	Assume 300 man-hours per day for tender assessment purposes, representing 25 instances of 100 parachutes.						
R. Enhanced USA capability price – LPS systems		[REDACTED]	Price for a single occurrence.						
S. Enhanced USA capability price – BT80/BT380 systems		[REDACTED]	Price for a single occurrence.						

NB: Only white cells require figures

2 ANNEX E2 RATES

	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8
a. Labour rates, hourly and daily applicable grades	[REDACTED ED]	[REDACTED ED]	[REDACTED ED]	[REDACTED ED]	[REDACTED ED]	[REDACTED ED]	[REDACTED ED]
b. Material + sundries	Priced per task, if applicable						
c. G&A	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
d. Profit	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
e. Travel and Subsistence	Provided below						

Travel and Subsistence (T&S) Rates

Mileage

Up to 10000 Miles [REDACTED] per mile

Over 10000 Miles [REDACTED] per mile

Subsistence

24 hr total

Over 5 Hours [REDACTED]

Over 10 Hours [REDACTED]

Over 12 Hours* [REDACTED]

Evening Meal (Overnight stay) [REDACTED]

Breakfast (Overnight stay)** [REDACTED]

[REDACTED]

* Where the individual has an early start from home, an early breakfast would be included in the day subsistence rates ([REDACTED]).

** Only applicable at a time when it is not possible to have breakfast at the hotel either because no breakfast is offered at all or it is not available at the time the individual needs to leave the hotel for business purposes. Hotels should be booked to include breakfast where possible.

Other T&S rates such as hotels, airfares and car hire will be agreed on a task by task basis with the Authority.

