**VOLUME 1**

Standard selection questionnaire for suppliers

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## Standard Selection Questionnaire

The standard Selection Questionnaire is a self-declaration, made by you (the potential supplier), that you do not meet any of the grounds for exclusion. If there are grounds for exclusion, there is an opportunity to explain the background and any measures you have taken to rectify the situation (we call this self-cleaning).

A completed declaration of Section 2 and Section 3 provides a formal statement that the organisation making the declaration has not breached any of the exclusions grounds. Consequently we require all the organisations that you will rely on to meet the selection criteria to provide a completed Section 2 and Section 3. For example these could be parent companies, affiliates, associates, or essential sub-contractors, if they are relied upon to meet the selection criteria. This means that where you are joining in a group of organisations, including joint ventures and partnerships, each organisation in that group must complete one of these self-declarations. Sub-contractors that you rely on to meet the selection criteria must also complete a self-declaration (although sub-contractors that are not relied upon do not need to complete the self-declaration).

When completed, this form is to be sent back to the contact point given in the procurement documents along with the selection information requested in the procurement documentation.

If the relevant documentary evidence referred to in the Selection Questionnaire is not provided upon request and without delay we reserve the right to amend the contract award decision and award to the next compliant bidder

**Consequences of misrepresentation**

If you seriously misrepresent any factual information in filling in the Selection Questionnaire, and so induce an authority to enter into a contract, there may be significant consequences. You may be excluded from the procurement procedure, and from bidding for other contracts for three years. If a contract has been entered into you may be sued for damages and the contract may be rescinded. If fraud, or fraudulent intent, can be proved, you or your responsible officers may be prosecuted and convicted of the offence of fraud by false representation, and you must be excluded from further procurements for five years.

**Notes for completion**

1. The “authority” means the contracting authority, or anyone acting on behalf of the contracting authority, that is seeking to invite suitable candidates to participate in this procurement process.
2. “You” / “Your” refers to the potential supplier completing this standard Selection Questionnaire i.e. the legal entity responsible for the information provided. The term “potential supplier” is intended to cover any economic operator as defined by the Public Contracts Regulations 2015 (referred to as the “regulations”) and could be a registered company; the lead contact for a group of economic operators; charitable organisation; Voluntary Community and Social Enterprise (VCSE); Special Purpose Vehicle; or other form of entity.
3. Please ensure that all questions are completed in full, and in the format requested. If the question does not apply to you, please state ‘N/A’. Should you need to provide additional information in response to the questions, please submit a clarification through the Bravo portal at <https://lupc.bravosolution.co.uk>
4. The authority recognises that arrangements in relation to a group of economic operators (for example, a consortium) and/or use of sub-contractors, may be subject to change and will, therefore, not be finalised until a later date. The lead contact should notify the authority immediately of any change in the proposed arrangements and ensure a completed form is submitted for any new organisation relied on to meet the selection criteria. The authority will make a revised assessment of the submission based on the updated information.
5. For every organisation that is being relied on to meet the selection must complete and submit the self-declaration.

The authority confirms that it will keep confidential and will not disclose to any third parties any information obtained from a named customer contact, other than to the Cabinet Office and/or contracting authorities defined by the regulations, or pursuant to an order of the court or demand made by any competent authority or body where the authority is under a legal or regulatory obligation to make such a disclosure

## Section 1 Contract

|  |  |  |
| --- | --- | --- |
| No | Question | Response |
| 1 | Title of the procurement that you are wishing to participate in |  |
| 2 | Reference Number |  |

## Section 2 Contact Details

Please answer the following questions in full. Note that every organisation that is being relied on to meet the selection must complete and submit the section 2 and Section 3 self-declaration.

|  |  |  |
| --- | --- | --- |
| **No** | **Question** | **Response** |
| **3** | Full name of the potential supplier submitting the information |  |
| **4** | Registered office address (if applicable) |  |
| **5** | Registered website address (if applicable) |  |
| **6** | Trading status   1. public limited company 2. limited company 3. limited liability partnership 4. other partnership 5. sole trader 6. third sector 7. other (please specify your trading status) |  |
| **7** | Date of registration in country of origin |  |
| **8** | Company registration number (if applicable) |  |
| **9** | Charity registration number (if applicable) |  |
| **10** | Head office DUNS number (if applicable) |  |
| **11** | Registered VAT number |  |
| **12** | If applicable, is your organisation registered with the appropriate professional or trade register(s) in the member state where it is established? | Yes / No |
| **13** | If you responded yes to 12 please provide the relevant details, including the registration number(s). |  |
| **14** | Is it a legal requirement in the state where you are established for you to possess a particular authorisation, or be a member of a particular organisation in order to provide the services specified in this procurement? | Yes / No |
| **15** | If you responded yes to 14 please provide additional details of what is required and confirmation that you have complied with this. |  |
| **16** | Trading name(s) that will be used if successful in this procurement |  |
| **17** | Relevant classifications (state whether you fall within one of these, and if so which one)   1. Voluntary Community Social Enterprise (VCSE) 2. Sheltered Workshop 3. Public service mutual |  |
| **18** | Are you a Small, Medium or Micro Enterprise (SME)[[1]](#footnote-1)? | Yes / No |
| **19** | Details of immediate parent company:    - Full name of the immediate parent company  - Registered office address (if applicable)  - Registration number (if applicable)  - Head office DUNS number (if applicable)  - Head office VAT number (if applicable)  (Please enter N/A if not applicable) |  |
| **20** | Details of ultimate parent company:  - Full name of the ultimate parent company  - Registered office address (if applicable)  - Registration number (if applicable)  - Head office DUNS number (if applicable)  - Head office VAT number (if applicable)  (Please enter N/A if not applicable) |  |

Please note: A criminal record check for relevant convictions may be undertaken for the preferred suppliers and the persons of significant in control of them.

## **Section 3 Details of Persons of Significant Control** **(PSC) where appropriate**

|  |  |  |
| --- | --- | --- |
| **No** | **Question** | **Response** |
| **21** | Details of Persons of Significant Control (PSC), where appropriate: [[2]](#footnote-2)  - Name; |  |
| **22** | Date of birth; |  |
| **23** | Nationality; |  |
| **24** | Country, state or part of the UK where the PSC usually lives; |  |
| **25** | Service address; |  |
| **26** | The date he or she became a PSC in relation to the company (for existing companies the 6 April 2016 should be used); |  |
| **27** | Which conditions for being a PSC are met;  - Over 25% up to (and including) 50%,  - More than 50% and less than 75%,  - 75% or more. [[3]](#footnote-3) |  |

(Please enter N/A if not applicable)

## Section 4 Grounds for Exclusion

|  |  |  |
| --- | --- | --- |
| **No** | **Question** | **Response** |
| 28 | **Regulations 57(1) and (2)**  Please indicate if, within the past five years you, your organisation or any other person who has powers of representation, decision or control in the organisation been convicted anywhere in the world of any of the offences within the summary below. | |
|  | Participation in a criminal organisation. | Yes / No  If Yes please provide details at 29 |
|  | Corruption. | Yes / No  If Yes please provide details at 29 |
|  | Fraud. | Yes/ No  If Yes please provide details at 29 |
|  | Terrorist offences or offences linked to terrorist activities | Yes / No  If Yes please provide details 29 |
|  | Money laundering or terrorist financing | Yes / No  If Yes please provide details at 29 |
|  | Child labour and other forms of trafficking in human beings | Yes / No  If Yes please provide details at 29 |
| 29 | If you have answered yes to question 28, please provide further details.  Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction,  Identity of who has been convicted  If the relevant documentation is available electronically please provide the web address, issuing authority, precise reference of the documents. |  |
| 30 | If you have answered Yes to any of the points above have measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion?(Self Cleaning) | Yes / No |
| 31 | **Regulation 57(3)**  Has it been established, for your organisation by a judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which the organisation is established (if outside the UK), that the organisation is in breach of obligations related to the payment of tax or social security contributions? | Yes / No |
| 32 | If you have answered yes to question 31 please provide further details. Please also confirm you have paid, or have entered into a binding arrangement with a view to paying, the outstanding sum including where applicable any accrued interest and/or fines. |  |

Please Note: The authority reserves the right to use its discretion to exclude a potential supplier where it can demonstrate by any appropriate means that the potential supplier is in breach of its obligations relating to the non-payment of taxes or social security contributions.

## Section 5 Grounds for Discretionary Exclusion

|  |  |  |
| --- | --- | --- |
| **No** | **Question** | **Response** |
|  | **Regulation 57 (8)**  Please indicate if, within the past three years, anywhere in the world any of the following situations have applied to you, your organisation or any other person who has powers of representation, decision or control in the organisation. | |
| **33** | Breach of environmental obligations? | Yes / No  If Yes please provide details at 46 |
| **34** | Breach of social obligations? | Yes / No  If Yes please provide details at 46 |
| **35** | Breach of labour law obligations? | Yes / No  If Yes please provide details at 46 |
| **36** | Bankrupt or is the subject of insolvency or winding-up proceedings, where the organisation’s assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any State? | Yes / No  If Yes please provide details at 46 |
| **37** | Guilty of grave professional misconduct? | Yes / No  If Yes please provide details at 46 |
| **38** | Entered into agreements with other economic operators aimed at distorting competition? | Yes / No  If Yes please provide details at 46 |
| **39** | Aware of any conflict of interest within the meaning of regulation 24 due to the participation in the procurement procedure? | Yes / No  If Yes please provide details at 46 |
| **40** | Been involved in the preparation of the procurement procedure? | Yes / No  If Yes please provide details at 46 |
| **41** | Shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions? | Yes / No  If Yes please provide details at 46 |
| **42** | The organisation is guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria. | Yes / No  If Yes please provide details at 46 |
| **43** | The organisation has withheld such information. | Yes / No  If Yes please provide details at 46 |
| **44** | The organisation is not able to submit supporting documents required under regulation 59 of the Public Contracts Regulations 2015. | Yes / No  If Yes please provide details at 46 |
| **45** | The organisation has influenced the decision-making process of the contracting authority to obtain confidential information that may confer upon the organisation undue advantages in the procurement procedure, or to negligently provided misleading information that may have a material influence on decisions concerning exclusion, selection or award. | Yes / No  If Yes please provide details at 46 |

|  |  |  |
| --- | --- | --- |
| **46** | If you have answered Yes to any of the above, explain what measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning) |  |

## Section 6 Economic & Financial Standing

|  |  |  |  |
| --- | --- | --- | --- |
| **No** | **Question** | **Response** | |
| **47** | Are you able to provide a copy of your audited accounts for the last two years, if requested?  **If no**, can you provide **one** of the following: answer with Y/N in the relevant box. | | Yes / No |
| **48** | (a) A statement of the turnover, Profit and Loss Account/Income Statement, Balance Sheet/Statement of Financial Position and Statement of Cash Flow for the most recent year of trading for this organisation. | | Yes / No |
| **49** | (b) A statement of the cash flow forecast for the current year and a bank letter outlining the current cash and credit position. | | Yes / No |
| **50** | (c) Alternative means of demonstrating financial status if any of the above are not available (e.g. forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status). | | Yes / No |
| **51** | Where we have specified a minimum level of economic and financial standing and/ or a minimum financial threshold within the evaluation criteria for this procurement, please self-certify by answering ‘Yes’ or ‘No’ that you meet the requirements set out. | | Yes / No |

## Section 7 Technical and Professional Ability

|  |
| --- |
| **Technical and Professional Ability** |
| **Relevant experience and contract examples**  Please provide details of up to three contracts, in any combination from either the public or private sector; voluntary, charity or social enterprise (VCSE) that are relevant to our requirement. VCSEs may include samples of grant-funded work. Contracts for supplies or services should have been performed during the past three years. Works contracts may be from the past five years.  The named contact provided should be able to provide written evidence to confirm the accuracy of the information provided below.  If you cannot provide examples see question 55 |

|  |  |
| --- | --- |
| **No** | **Contract Details** |
| **51** |  |
| **52** |  |
| **53** |  |
| **54** | Where you intend to sub-contract a proportion of the contract, please demonstrate how you have previously maintained healthy supply chains with your sub-contractor(s)  Evidence should include, but is not limited to, details of your supply chain management tracking systems to ensure performance of the contract and including prompt payment or membership of the UK Prompt Payment Code (or equivalent schemes in other countries) |
|  | |
| **55** | | If you cannot provide at least one example for questions 51-53, in no more than 500 words please provide an explanation for this e.g. your organisation is a new start-up or you have provided services in the past but not under a contract |
|  | | |

|  |  |
| --- | --- |
| For Questions 56 to 59 – Please provide your answers in no more than 500 words per question.  Your answers to these questions will be scored using the following ratings:  0 = the response does not demonstrate that the supplier understands and/or does not demonstrate that it has the expertise/experience to deliver LSBU’s requirements in relation to the services.  4 = some minor reservations that the supplier has the expertise/experience to deliver LSBU’s requirements in relation to the services.  9 = the response demonstrates that the supplier has the expertise/experience to deliver LSBU’s requirements in relation to the services.  16 = the response demonstrates that the supplier has a very good level of expertise/experience to deliver LSBU’s requirements.  25 = the response demonstrates that the supplier has excellent expertise/experience to deliver LSBU’s requirements. | |
| **56** | Please identify what sector-leading expertise you have that has supported clients in delivering ongoing market leading campaigns. |
| |  |  | | --- | --- | | **57** | Please set out how you remain an agency of the highest quality that provides effective support on all services and campaigns, throughout the life of a contract? | |  | | | |
| **58** | Please demonstrate your understanding of the FE/HE sectors and the challenges we currently face. Please demonstrate an understanding of how LSBU Group is positioned in the sector, and how this type of knowledge has helped you successfully deliver other contracts of this nature. |
|  | |
| **59** | Please detail how you have ensured that service levels are understood, managed and maintained by all members of staff supporting the delivery of key client contracts. |
|  | |

## Section 8 Insurances

It is a legal requirement that all companies hold Employer’s (Compulsory) Liability Insurance of £5 million as a minimum. Please note this requirement is not applicable to Sole Traders. (Copies will be requested on appointment)

|  |  |  |
| --- | --- | --- |
| **No** | **Question** | **Amount Covered** |
| **60** | Employers (Compulsory) Liability Insurance |  |
| **61** | Public Liability Insurance |  |
| **62** | Professional Indemnity Insurance |  |

## Section 9 Other

|  |  |  |  |
| --- | --- | --- | --- |
| **No** | **Question** | **Response** | |
| **63** | Are you a relevant commercial organisation as defined by section 54 ("Transparency in supply chains etc.") of the Modern Slavery Act 2015 ("the Act")? | | Yes  N/A |
| **64** | If you have answered yes to question 63 are you compliant with the annual reporting requirements contained within Section 54 of the Act 2015? | | Yes  Please provide the relevant url below  No  Please provide an explanation below |
| **65** | URL or explanation | | |
|  | | | |

## Section 10 Declaration

|  |  |
| --- | --- |
| **Statement** | **Tick / Understood** |
| LSBU operate a 30 days from receipt of invoice payment terms and process payments at the end of each month. Please note that if you submit a tender, these are the payment terms that will apply. |  |
| **Declaration**  I declare that to the best of my knowledge the answers submitted and information contained in this document are correct and accurate.  I declare that, upon request and without delay I will provide the certificates or documentary evidence referred to in this document.  I understand that the information will be used in the selection process to assess my organisation’s suitability to be invited to participate further in this procurement.  I understand that the authority may reject this submission in its entirety if there is a failure to answer all the relevant questions fully, or if false/misleading information or content is provided in any section.  I am aware of the consequences of serious misrepresentation. |  |
| **Authorised** | |
| **Authorising Officers Name** | |
| **Organisation Name** | |
| **Role in Organisation** | |
| **Telephone . Email and Address** | |
| **DATE** | |

1. See EU definition of SME <https://ec.europa.eu/growth/smes/business-friendly-environment/sme-definition_en> [↑](#footnote-ref-1)
2. UK companies, Societates European (SEs) and limited liability partnerships (LLPs) will be required to identify and record the people who own or control their company. Companies, SEs and LLPs will need to keep a PSC register, and must file the PSC information with the central public register at Companies House. [See PSC guidance](https://www.gov.uk/government/publications/guidance-to-the-people-with-significant-control-requirements-for-companies-and-limited-liability-partnerships). [↑](#footnote-ref-2)
3. Central Government contracting authorities should use this information to have the PSC information for the preferred supplier checked before award. [↑](#footnote-ref-3)