

**Situational Awareness Command & Control DT (SACC) Maritime Multi Link (MML) TDL SME / I-Smart /
ITEAP Support- Statement of Work Marking Guide**

1. The tenderer shall provide in their technical proposal a detailed response that addresses items A - M in the bid assessment Table 1 below. Guidance on how the Authority shall assess the tenderers' proposals is contained within this Annex and DEFFORM 47. The technical proposal shall be detailed and proposed in the context of the MML Programme and documented using MS Word (preferred).

Item	Priority	Weighting	Description	Positive Indicators	Evaluator Assessment	Mark
A	L1	9	The Tenderer shall propose how they will provide Subject Matter Expert (SME) support to the Project Team and Key Stakeholders on all technical aspects of the SML 22 programme with reference to the SOW.	<ul style="list-style-type: none"> - Makes references to task and activities in the SOW - Offers to fully resource tasks and activities in the SOW - A risk register detailing risk of delivering the expert technical support with suitable mitigation - A list of documents that will be consulted and used in providing guidance - The leadership style that will be used in providing directions during design, assessment and integration activities - Offers to support or take ownership of the development of technical documentation - Offers to prepare the system engineering management plans and system integration and test plans. 		

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				<ul style="list-style-type: none">- Offers to Interact with the Government regarding Systems Engineering technical considerations and for associated problems, issues or conflicts- Offers to communicate with other program personnel, government overseers, and senior executives- Offers to monitor and controls the technical integrity of work performed and deliverables associated with the Systems Engineering of the project- The proposed resource provides the required expertise in Link 11, Link 16, Link 22, JRE and STDL tactical data links within the Royal Navy and platform combat systems environment.		
B	L1	9	The Tenderer shall propose how they will provide SME support to the Concept and Assessment Stages of MML Programme toward achieving Main Gate Approval.	<ul style="list-style-type: none">- Details how Tenderer will support:<ul style="list-style-type: none">• MOD project management process,• MOD's acquisition cycle,• MOD Main Gate Approval Process and the combat systems policies on tactical data links in the MOD.		
C	K	12	The Tenderer shall propose a methodology for staffing and providing formal direction to industry with clarification on technical issues that concern the MML Programme and the baseline requirement.	<ul style="list-style-type: none">- The proposal offers an effective and efficient approach to:<ul style="list-style-type: none">• Comply with Navy Command (NC)Systems and demonstrate understanding of the user environment• Gain direction form NC when		

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			It shall include how they will gain direction from Navy Command where the questions raised concern operational issues.	required <ul style="list-style-type: none">• Direct industry in the resolution of complex technical issues related to tactical data links.		
D	K	12	The Tenderer shall propose how they will handle and review Data Link Change Proposals instigated by NATO and evaluate impact upon the MML baseline.	- The proposal offers a credible and effective approach for: <ul style="list-style-type: none">• Managing Data Link Change Proposals with clear formal change management procedures• Identifying and engaging with user stakeholder and NATO committees to maintain a project baseline. It offers to use suitable communication mechanisms.• Minimising the burden on the user stakeholder community, while providing confidence that any change to the requirements will be comprehensive.• Supporting the formal Data Link Capability Planning Process, the development of STANAGS and their subsequent system integration.		
E	L2	6	The Tenderer shall propose how they will review documentation and problem reports emanating from the NILE PMO and C&IWG/CCB meetings for impact on the MML Programme.	- Shows a good knowledge of the NILE documentation and the NILE C&IWG/CCB processes. - A systematic non-biased approach of identifying and evaluating evidence to inform decision.		

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				<ul style="list-style-type: none">- Asking clarification question where necessary and engaging with stakeholders to gain clarity- A structured change impact assessment process- Articulates how tenderer will communicate findings		
F	K	12	The Tenderer shall propose how they will develop a Configuration Management plan to record and prioritise recorded problem reports in preparation for formal sentencing.	<ul style="list-style-type: none">- The proposal will offer:<ul style="list-style-type: none">• A strong approach to configuration control, including but not limited to robust changes control procedures and maintenance of audit trails, which gives the Authority confidence that the key documentation would be maintained under strict configuration control.• A cost effective and tailorable approach for the management of software intensive projects and changes and the development of Verification and Validation.		
G	K	12	The Tenderer shall propose how they will maintain the configuration status of all MML baseline documents using the proposed formal change control procedures in D above in relation to the Ismart processes, IER Matrix and JSP 604 process.	<ul style="list-style-type: none">- Shows clear understanding of ISmart processes and TDL Interoperability.- Provides the Authority with confidence that the Tenderer will be able to produce and maintain an IER Matrix.		

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				- Demonstrates knowledge of the JSP 604 process with regards to TDL standards.		
H	K	12	The Tenderer shall propose how they will deliver technical input to the development of a JRE(C) Unicast and/ Multicast satellite capability.	<ul style="list-style-type: none">- Contains a clear and detailed draft (IP) migration plan for satellite JREAP IP connectivity. States how they will assist DES SACC-DL-SE in delivering the above.- Shows a clear understanding of the issues involved in the integration of near-real time data using Skynet and other satellite communications systems.		
I	L2	6	The Tenderer shall propose how they will develop a baseline migration plan for the transfer of Type 45 Link 16 Development capabilities into the Phase 2 activities.	<ul style="list-style-type: none">- A cost effective approach that takes into consideration assumptions, dependencies, risk and opportunities		
J	L2	6	The Tenderer shall propose how they will provide support to DES-SACC-DL-SE to facilitate a transfer of SME technical knowledge in support of the MML programme.	<ul style="list-style-type: none">- Offers a cost effective approach for transferring knowledge, highlighting the intended mechanism, technique (s) and avenues the tenderer will use within a project team environment with the specific aim of transferring technical knowledge to a member of the SACC DT team.		
K	L1	9	The Tenderer shall propose how they will review the NATO STANAGs and Allied TDL publications in order to be able to discuss at the UK TDL CCB with UK stakeholders the impacts of	<ul style="list-style-type: none">List of projects previously represented/supported at the UK CCB. Evidence provided against previous work undertaken and contributions made in support of TDL interoperability and message evaluation.		

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			DLCPS onto the MML project (implementation).”			
L	K	12	The Tenderer shall propose how they will produce and maintain the MML iSMART PRS and PRDD document set iaw with the JSP604 leaflet 2002 for each MML implemented TDLs using the eSMART tool set	A list of other UK (or other nations) projects where they have provided iSMART documentation e.g PRS and PRDD. Evidence provided that covers the scope of the documents previously supplied under iSMART work that covers, L11, L16, L22 and JRE.		
M	K	12	The Tenderer shall propose how they will develop the baseline ITEA Plan and support through to Main Gate.	Provide evidence of previous support to ITEA processes for other UK projects. Evidence of work undertaken on a software and TDL based test, evaluation and acceptance process based around the ‘VVRM approach to system acceptance. Provide a fully endorsed ITEA Plan in support of Main Gate Business Case to include VVRM. Familiarity with DOORS Database use and DEF STAN 2188.		

Table 1 Bid Assessment Criteria

Tender Assessment Guidance

2. Each assessment item in table 1 above has a detailed description of the information to be provided to answer the questions set against for that item. Each item in the assessment has been allocated a ‘weighting’ and a priority as defined by table 2 below.

PRIORITY	DEFINITION	Weighting
K	Key – assessed as being key to the achievement of the requirement.	12
L1	High Priority – assessed as being very important to the achievement of the requirement.	9
L2	Medium Priority – assessed as being important to the achievement of the requirement.	6

Table 2 Prioritisation scheme

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3. For each question the mark will be allocated in accordance with the following guidance:

Mark	Confidence Description	Selection Characteristics
10	High Confidence and Very Low Risk	Has demonstrated a complete understanding of goals and objectives and;
		Comprehensive evidence is provided to demonstrate ability in meeting the requirement and;
		Highly relevant experience, skills, competence, capacity and/or approach / process demonstrated and;
		Nil deficiencies in the response provided and a perceived very low risk
7	Good Confidence and Low Risk	Has demonstrated a good understanding of goals and objectives and;
		Thorough evidence is provided to demonstrate ability in meeting the requirement and;
		Relevant experience, skills, competence, capacity and/or approach / process demonstrated and;
		Acceptable deficiencies in the response provided and perceived low risk .
3	Little Confidence and High Risk	Has demonstrated little understanding of goals and objectives or;
		Little and/or inconsistent evidence is provided to demonstrate ability in meeting the requirement or;
		Marginal experience, skills, competence, capacity and/or approach / process demonstrated or;
		Several deficiencies in the response provided and perceived high risk .
0	No Confidence and Very High Risk	Has demonstrated very poor or no understanding of goals and objectives or;
		Limited or no evidence is provided to demonstrate ability in meeting the requirement or;
		Limited experience, skills, competence, capacity and/or approach / process demonstrated or;

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Significant deficiencies in the response provided and perceived **very high risk**.

Table 3 Marking Criteria

4. For each question there is a pass mark given in Table 4 below. To be technically compliant, the Tenderer must gain a mark of at least 7 for each question.

Question	Weighting	Pass Mark	Total
A	9	7	63
B	9	7	63
C	12	7	84
D	12	7	84
E	6	7	42
F	12	7	84
G	12	7	84
H	12	7	84
I	4	7	28
J	12	7	84
K	9	7	84
L	12	7	84
M	12	7	84

Table 4 Pass Mark Criteria

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