

Tender Scoring Matrix - gas connection to western boiler house

Category	Category Percentage	Subcategory	% of category %	Overall % available	Supplier 1 (cheapest proposal)			Supplier 2			Supplier 3		
					total cost / Score	%	Notes	total cost / Score	%	Notes	total cost / Score	%	Notes
Cost	30%	Contract Cost (Inverse Proportion): Cheapest quote gets 100% of the overall available. Remaining proposals get a proportion of the 30% available based on comparison to cheapest proposal.	100%	30.0%		#DIV/0!			#DIV/0!			#DIV/0!	
Commercial aspects	20%	Pirbright T&C Acceptance 0 - No Acceptance statement or not accepted 1 - Accepted with significant changes 2 - Accepted with minor changes 3 - Fully Accepted	10%	2.0%	-	0%	-	0%	-	0%	-	0.00%	
		Pirbright Confidentiality Statement Acceptance 0 - No Acceptance statement or not accepted 1 - Accepted with significant changes 2 - accepted with minor changes 3 - Fully Accepted	10%	2.0%	-	0%	-	0%	-	0%	-	0.00%	
		Contract Price Breakdown: 0 - not offered. 1 - significant omissions 2 - minor omissions 3 - fully completed	20%	4.0%	-	0%	-	0%	-	0%	-	0.00%	
		Previous Performance (Commercial - high quotations and poor office processes): 0 - Poor 1 - None 2 - Average 3 - Excellent	30%	6.0%	-	0%	-	0%	-	0%	-	0.00%	
		Payment schedule agreed: 0 - not offered/not accepted 1 - accepted with significant changes requested 2 - maccepted with minor changes requested 3 - fully accepted	20%	4.0%	-	0%	-	0%	-	0%	-	0.00%	
		Procurement / Supply Chain Accreditations (construction line / Achilles): 0 - No other accreditations offered. 1 - not relevant 2 - Irrelevant 3 - Multiple relevant	10%	2.0%	-	0%	-	0%	-	0%	-	0.00%	
Technical / Quality aspects	50%	Previous Performance (Technical - performance of engineers on site inc conformance with site rules): 0 - Poor 1 - None 2 - Satisfactory 3 - Excellent	20%	10.0%	-	0%	-	0%	-	0%	-	0.00%	
		Quality of Proposal (how scope will be met): See "Quality Score" Tab	34.00%	17.00%	-	0%	-	0%	-	0%	-	0.00%	
		Case study 1: 0 - Not offered 1 - Project not relevant 2 - Relevant project in a dissimilar industry 3 - Relevant project in a similar industry	5.0%	2.50%	-	0%	-	0%	-	0%	-	0.00%	
		Case study 2: 0 - Not offered 1 - Project not relevant 2 - Relevant project in a dissimilar industry 3 - Relevant project in a similar industry	5.0%	2.50%	-	0%	-	0%	-	0%	-	0.00%	
		Team Details, Training Records & contact details 0 - No details offered. 1 - Limited details given. 2 - Full details given, but experience not fully relevant. 3 - Full details given and experience fully relevant.	5.0%	2.50%	-	0%	-	0%	-	0%	-	0.00%	
		ISO9001 Accreditation (Quality): 0 - None / not offered / alternative system not fully relevant 1 - Alternative system 2 - ISO 9001 but not fully relevant or fully relevant alternative system 3 - ISO9001 fully relevant	3.0%	1.50%	-	0%	-	0%	-	0%	-	0.00%	
		ISO14001 Accreditation (Environment): 0 - None / not offered / alternative system not fully relevant 1 - Alternative system 2 - ISO 91401 but not fully relevant or fully relevant alternative system 3 - ISO14001 fully relevant	2.0%	1.00%	-	0%	-	0%	-	0%	-	0.00%	
		ISO45001 / BS18001 Accreditation (Safety): 0 - None / not offered / alternative system not fully relevant 1 - Alternative system but not fully relevant 2 - ISO 14001 but not fully relevant or fully relevant alternative system 3 - ISO14001 fully relevant	3.0%	1.50%	-	0%	-	0%	-	0%	-	0.00%	
		Reference visits offered: 0 - not offered. 1 - Offered, but not directly relevant. 2 - Offered and relevant. But not on envisaged date. 3 - Offered and relevant and on proposed date.	3.0%	1.50%	-	0%	-	0%	-	0%	-	0.00%	
		Example RAMS 0 - Not offered. 1 - Poor 2 - Acceptable 3 - Good	10.0%	5.00%	-	0%	-	0%	-	0%	-	0.00%	
Example Design Stage Risk Assessment: 0 - not offered. 1 - Offered, but poor quality. 2 - Offered and rgood quality but not for similar plant. 3 - Offered and rgood quality for similar plant.	10.0%	5.00%	-	0%	-	0%	-	0%	-	0.00%			
			100.0%	100.0%	#DIV/0!			#DIV/0!			#DIV/0!		