



# Exeter City Futures Innovation Challenge

Reducing the Congestion Impact of Collisions

**Invitation to Tender**

**Contracted under Innovation Partnership**

*Prepared May 2019*

# 1. Background

In Devon & Cornwall there were 870 people killed or seriously injured in road traffic collisions during 2017. In Dorset this figure was 356. In addition to the significant impact on individuals connected to and affected by a serious injury collision, there are additional outcomes of prolonged road closures which affect residents, visitors and businesses in Devon, Cornwall and Dorset. The Road Network is made of up of 13,670 miles for Devon and Cornwall and 3345 for Dorset. When a collision occurs on the network, this causes additional considerable strain on the surrounding infrastructure, and significant issues around increased pollution and congestion in our major conurbations. Financial impacts are an estimated economic loss of £1m every hour a motorway is closed, and an estimated cost of £2.6m to the public sector for every fatal collision.

The OPCC (the '**Office for Police and Crime Commissioner**') for Devon, Cornwall and the Isles of Scilly and the OPCC for Dorset (the '**OPCCs**') are working with Devon and Cornwall Police and Dorset Police (the '**Alliance Operations Department**') and Exeter City Futures to help access solutions that can address these challenges and reduce the impact on congestion and across the three counties caused by road closures following collisions. The Alliance Operations Department are seeking to explore solutions that will enable officers to reduce time spent to secure and preserve forensic evidence resulting in evidential capture time being reduced by 50% during a collision investigation. This activity seeks to improve the police evidential capture, recognising that there are other factors, out of police control, which may impact on a road being safe to re-open.

Using an open innovation programme run by Exeter City Futures, the OPCCs (the '**Sponsors**') are seeking to co-develop innovative solutions alongside new and existing suppliers and promote partnership in terms of the exchange of knowledge. The OPCCs desire is to become a launching customer and are seeking to place a contract to work with businesses in a transparent manner to translate good minimum viable products (MVPs) into innovative solutions to the identified Challenge. Further, it is also the Sponsors intention to place a contract of up to £200,000.00 should any team be

considered to meet the stated Challenge. Please note, the Sponsors can procure the winning solution both separately and collectively.

## 2. Purpose of this Invitation to Tender

On 30th May 2019, the OPCCs, in conjunction with Exeter City Futures and the Alliance Operations Department will launch an Open Innovation Challenge programme (the **'Programme'**) designed to source Teams from established or start-up companies who offer innovative solutions to the specific Challenge as outlined in this invitation to tender.

The purpose of this invitation to tender is to source and select a number of Teams to be part of the Programme. The challenge is described in Section 3 (The Challenge) of this document. The Sponsors have the option to privately purchase or otherwise invest in the approach(es) developed during the Programme as an innovative solution to the challenges as described in Section 3 (The Challenge) of this document.

### 2.1 Who is Eligible?

In order to participate in this invitation to tender, Teams must meet the following eligibility criteria:

- The Team must be a legally registered commercial or social enterprise or formed from a legally registered commercial or social enterprise;
- The Team must own an MVP/prototype that they are able to demonstrate during the Programme;
- Teams must be willing and able to develop their MVP/prototype as part of a co-creation process during the Programme to ensure features align to the specific need of the Sponsors;
- Members of the Team must be willing to undertake the Sponsors vetting process and will only be able to participate if approved; and
- During the Immersion phase, the Team understands it may be required to attend collision scenes. The circumstances of which may be highly traumatic and come with a risk of causing psychological distress to their staff. Should teams/individuals move through to Phase 2, they will be required to sign a Lay Observation Form.

Any additional eligibility criteria that the Teams must meet in order to bid on the specific Challenge are listed as part of the Challenge description in Section 3 (The Challenge) of this document. Applications wishing to be part of the programme (the '**Bid**') will only be considered if the Team meets the eligibility criteria as listed above and in Section 3 (The Challenge).

The Sponsors may request evidence of performance, products or services as part of the Bid review process. Details of the review process are outlined in Section 4 (The Tendering Process) of this document.

## **2.2 The Open Innovation Challenge Programme Offering**

The Programme will be split into two phases.

### **Phase 1**

Following closure for tender applications, a maximum of up to eight candidates will be selected to move into the Pitch phase. In preparing for their pitch they will have access to support from Exeter City Futures and an insight visit with the Alliance Roads Policing Team.

The Phase 1 Pitch panel will comprise representatives of the Sponsors, the Alliance Roads Policing Team, who will provide technical and subject matter expertise, plus experts from Exeter City Futures to assess the business proposition and investment readiness.

Following on from the above, a selection of up to three Teams from the 'pitching' day will move forward into Phase 2, the 12 week immersion challenge programme. All offers will be made in accordance with the criteria set out at Section 2.1 (Who is Eligible) and Section 3 (The Challenge).

### **Phase 2**

The Phase 2 Immersion Challenge Programme will commence on 1st July 2019.

During Phase 2, the Teams will benefit from specialist knowledge and advice from the Alliance Operations Department in relation to the specific challenge. The Teams can also access support and coaching from the Exeter City Futures startup support programme (**'Exeter Velocities'**) on business development and investment. Through regular engagements and workshops with the Sponsors, the Teams will cycle through several sprints to develop-test-refine their product offering to meet the specific requirements and operating frameworks that relate to the challenge.

The Alliance Operations Department is offering the following support to the Teams within Phase 2:

- Provision of information relating to requirements of the challenge;
- Workshops to help the Teams understand and meet the specific requirements and operating frameworks that relate to the challenge;
- Provision of test areas and data to help develop, test and validate models and products;
- Access to officers (depending upon work/time constraints) to help review and refine solutions to ensure they respond appropriately to the challenge;
- Access to potential end users of the developed solution to inform development and refinement; and
- The opportunity to deploy to less serious collisions should the teams require more frequent testing and validating.

In addition, Exeter Velocities will offer the following support to Teams. This support is available to all Teams within Phase 2 however, is likely to be of particular interest to startups.

- Provision of hot-desk space during the Programme in Exeter's City Space, enabling access to a network of fellow entrepreneurs, innovators and sector experts
- Mentoring from market or sector experts who can offer key insights to help with business planning;

- Access to data analysis support via the relationship with the Environmental and Big Data Impacts Lab;
- Peer-to-peer and networking sessions with other like-minded entrepreneurs and our investment network to share ideas, challenges and opportunities;
- Advice and guidance in presentation and business planning from our investor network; and
- Introductions to our angel investor network and sponsors from the public and private sector.

Please note, should any additional information about the requirements come to light any stage during the process, these will be shared with all parties at the earliest opportunity.

### 3. The Challenge

This invitation for tender describes the Challenge for which the Sponsors are seeking innovative solutions from the supply chain. Teams may apply for the Challenge proving they meet the eligibility criteria set out in Section 2 (Purpose of this Invitation to Tender) and Section 3 (The Challenge).

At the end of the 12 week Phase 2 Programme, participants will take place in a Demo Day to showcase their solution. During Demo Day, the Teams will present their solutions and outline how they address the Challenge.

The Phase 2 Assessment Panel will comprise representatives of the Sponsors, who will provide technical and subject matter expertise. The assessment will be based on the Teams performance during the Phase 2 Programme and the selection will be made in accordance with the criteria set out at Section 5 (Assessment of Bids).

A condition of the participation in the Phase 2 Programme is that the Team must fully participate and must commit to spending (at their own cost) at least five full days and a maximum of 15 days on location with either Devon and Cornwall Police and Dorset Police with deployment based from either Dorchester, Exeter HQ or Bodmin Police station. These days can be spread across the Programme and can be grouped or split into half days as appropriate. If the Team fails to engage with the Phase 2 Programme,

then the Sponsors are entitled to reject the Team from any further participation in the Phase 2 Programme. The performance of all Teams will be reviewed formally at 4 weeks intervals throughout the Phase 2 Programme (being week 4 and week 8).

If as a result of completing the Phase 2 Programme, a Team in collaboration with the Sponsors, produces a viable solution to the Challenge, the Sponsors may decide to purchase the solution privately from the Team or to otherwise invest in production of the solution during a period of up to two years after the publication of this tender.

The Sponsors have made a provision for a contract award of up to £200,000 for any Team who successfully meets the requirements of the Challenge. Whilst the Sponsors have the intention to become a launching customer at the end of the programme, the Sponsors are under no obligation to proceed with any of the solutions offered.

### **3.1 Reducing the Congestion Impact of Collisions**

**Background:** In Devon & Cornwall there were 870 people killed or seriously injured in road traffic collisions during 2017. In Dorset this figure was 356. In addition to the significant impact on individuals connected to and affected by a serious injury collision, there are additional outcomes of prolonged road closures which affect residents, visitors and businesses in Devon, Cornwall and Dorset. When a collision occurs on the Strategic Road Network, this causes additional considerable strain on the surrounding infrastructure, and significant issues around increased pollution and congestion in our major conurbations. Financial impacts are an estimated economic loss of £1m every hour a motorway is closed, and an estimated cost of £2.6m to the public sector for every fatal collision.

**The Challenge:** The Alliance Operations Department are seeking to explore solutions that will enable officers to reduce evidential capture time by 50% during a collision investigation.

The impact of the solution must be measurable and workable from an operational policing perspective and should be applicable in other locations within England & Wales.

**Criteria:**

- The solution must secure and preserve evidence and have a sufficient standard of accuracy to be accepted as evidence in a Coroner's Court and hold confidence as defined by the leading Forensic Collision Investigation Officer.
- Viability of product: The identified minimum viable product is suitable for adaptation and use to meet aims of the challenge.
- Suitability: The solution must be effective operationally for policing and its impact must be measurable. It should be scalable and be applicable in other locations within England & Wales. The solution must match the requirements of the Coroners Court and be compliant with legislative and regulatory rules.
- Financial viability: Application of the solution across the geography of Devon, Cornwall and Dorset is achievable within a financial window not exceeding £200,000.
- Deployability: The solution can be useable on scene by officers when needed across the full geography of Devon, Cornwall and Dorset without significant time delay or additional cost
- Usability: The solution does not require a significant investment (in terms of cost or time) for existing police personnel in order to be operational.
- Value for Money: The solution does not require significant ongoing additional financial expenditure in terms of maintenance, licensing, operation transportation over the first 5 years.
- Organisational capacity to deliver: Candidate has sufficient organisational infrastructure, governance and processes to be capable of delivering the solution if successful.
- Additionality: Potentially has the capacity to offer additional benefits to other statutory partners to assist in the discharge of their statutory responsibilities regarding collisions (Highways England, Fire, Ambulance).



- Delivery timeframe: The solution can be live in an operational capacity within 12 months.
- The solution will be able to demonstrate a route to achieving the ISO 17020 standard, if not currently held, and the provider will be able to demonstrate the route towards validation in accordance with this standard.

## 4. The Tendering Process

This section describes the process and administrative requirements the Teams must meet in order to participate in this invitation to tender.

### 4.1 Contracting authority

The Contracting Authorities are:

- The OPCC (the 'Office for Police and Crime Commissioner') for Devon, Cornwall and the Isles of Scilly; and
- The OPCC for Dorset.

The OPCC for Devon, Cornwall and the Isles of Scilly and the OPCC for Dorset are separate legal entities and therefore, should either seek to make a provision for a contract award they may do so at an individual level without the other OPCC being obliged to enter into a contract. The Sponsors are working with Devon and Cornwall Police and Dorset Police (the 'Alliance Operations Department') on this challenge.

### 4.2 Contact

Information on this request for tender can be requested through [jemma@exetercityfutures.com](mailto:jemma@exetercityfutures.com)

### 4.3 Timeline

The timeline for this invitation to tender is as outlined below. This plan is provisional and no rights can be derived from it.

Activity	Date
Announcement of this invitation to tender on <a href="http://www.exetercityfutures.com">www.exetercityfutures.com</a> .	Thursday 30th May 2019
Application process open at <a href="https://www.exetercityfutures.com/rcic/">https://www.exetercityfutures.com/rcic/</a> to submit a Bid.	Thursday 30th May 2019
Clarification of questions open	Thursday 30th May 2019
Information event	Monday 17th June 2019
Closing date for receipt of clarification questions	Friday 21st June 2019
Final date for Bid submission	Wednesday 3rd July 2019
Completion of Initial screening - notification to Teams (via email) of progression to face-face 'pitch' panel interview or rejection	Wednesday 10th July 2019
Face-Face 'pitch' panel interviews	Week commencing 15th July 2019
Notification of offer or rejection (via email)	Monday 29th July 2019
Standstill Period (10 day)	Ending on 8th August 2019
Vetting Process	9th August 2019 - 30th August 2019
Immersion Begins	2nd September 2019
Demo Day	Week commencing 6th January

#### **4.4 Questions**

Questions relating to the tender opportunity should be addressed to Jemma Hodgkins [jemma@exetercityfutures.com](mailto:jemma@exetercityfutures.com). Questions from potential bidders will be collated by Exeter City Futures for review with the Sponsors and all answers to questions will be posted on the Exeter City Futures webpage on 26th June 2019.

#### **4.5 Information Meeting**

To give Teams a better understanding of the Challenge, Exeter City Futures in conjunction with the Sponsors will organise one information meeting. Teams are asked to reserve their place at this event by emailing Jemma Hodgkins [jemma@exetercityfutures.com](mailto:jemma@exetercityfutures.com) at least one week before the scheduled date. The agenda for the meeting will be announced one week prior to the date. The Sponsors reserves the right to cancel the information meeting if insufficient interest is shown.

#### **4.6 Submission requirements**

A Bid can only be submitted via <https://www.exetercityfutures.com/rcic/> from Thursday 30th May 2019 up to, and including, Wednesday 3rd July 2019 23:59. Bids that are received after the above-mentioned date and time will not be accepted. We require all Teams to answer all fields on the webform as these questions are designed to capture information about the applicants, the solution being offered to the Challenge, the approach and the likely impact.

When submitting a Bid, the following formal regulations apply:

1. The Bid must be based on the guidelines of the tender documents;
2. The Bid and any corresponding documents and appendices must be signed by an authorised representative and be offered digitally as a single copy. The Bid consists of a fully completed web form, supplier information form, grounds for exclusion form, form of tender and any references/additional documentation the Teams deem to be supporting documentation;

3. The web forms must be filled in completely. All requested information must be provided and the Bid must answer all questions. The Team is able to upload additional supporting material to the web form to give more information on their application (e.g solution outline, investment pack, company information);
4. The Sponsors reserves the right to not consider a Bid if
  - (a) it does not meet the procedure regulations and requirements set out in this invitation to tender document, and/or
  - (b) not all required information is provided.

#### **4.7 Other Conditions**

1. Any remarks, suggestions or complaints from a Team regarding the invitation to tender should be submitted to the designated contact, Jemma Hodgkins [jemma@exetercityfutures.com](mailto:jemma@exetercityfutures.com). Submitting remarks, suggestions or complaints does not, in any way, extend the deadline for this invitation to tender;
2. Neither the Sponsors nor Exeter City Futures will reimburse any costs incurred in submitting a Bid. The Bid will not be returned after the end of the procedure;
3. The Bid will meet all requirements, regulations, and provisions stated in this invitation to tender document. By submitting a Bid, the Team agrees to the procedure, regulations and set requirements as stated in the guidelines and the agreement. The Team also agrees to undergo due diligence process;
4. The Sponsors reserves the right to stop the tendering process at any time without being obliged to reimburse any costs incurred by the Teams;
5. English law applies to the Tendering Process;
6. Teams will have 10 calendar days to object to the announcement of the ruling of the assessment panel; and
7. Participation in the Programme will be subject to a confidentiality agreement. The Sponsors and Exeter City Futures will keep the Teams information confidential. The Teams may only use information provided to them by the Sponsors in the context of these guidelines for the purpose for which they have been provided.

#### **4.8 Intellectual property rights**

The intellectual property rights remain with the Team during the Programme and thereafter. The Sponsors have user rights if it chooses to act as launching customer, the Sponsors can always use the solution formulated by the Team.

#### **4.9 Grounds for exclusion**

Bidders are required to answer all questions posed in the Grounds for Exclusion document. An electronic version of this form is available on <https://www.exetercityfutures.com/rcic/> and must be uploaded with the application.

#### **4.10 Due Diligence and Screening**

Bidders are required to answer all questions posed in Supplier Information document. An electronic version of this form is available on <https://www.exetercityfutures.com/rcic/> and must be uploaded with the application.

#### **4.11 Terms and Conditions**

Any bidders who are subsequently awarded a contract following this process must sign up to the contract Terms and Conditions at Appendix C/3.

## **5. Assessment of Bids**

The Sponsors intend to award participation in the Programme to up to eight teams in the Phase 1 Pitch process and up to three teams for the Phase 2 Immersion Programme. The Sponsors are not obliged to accept any Teams into the Programme.

Exeter City Futures, through their Exeter Velocities programme, will administer the assessment process on behalf of the Sponsors for both Phase 1 and Phase 2. All information provided by the Teams can be checked by the Sponsors and/or Exeter City Futures as part of the assessment.

Providing incorrect information and/or not providing information in time, as well as not cooperating with the inspection of the provided data after the Sponsors have requested it, can lead to exclusion from the tendering process.

## **5.1 The Process**

The Sponsors, via Exeter City Futures, will assess the applications using the following process:

1. Eligibility
  - (a) If the Team meets all eligibility requirements, including specific criteria related to the Challenge as outlined in Section 3 (The Challenge), its Bid will be eligible for assessment by the assessment panel; and
  - (b) If the assessment panel is of the opinion that the does not meet the minimum requirements, then they will exclude the Bid and not assess it.
2. The assessment panel will evaluate the bid responses that have been submitted via the webform. These responses will be assessed against the criteria set out in Section 5.2 of this document. The questions on the webform reflect those contained within the Method Statement in Annex 1 document.
3. Up to eight Teams, provided they meet the eligibility criteria, will be selected to give a pitch for a maximum of 15 minutes to the assessment panel. Subsequently, the assessment panel will get the opportunity to ask questions for 15 minutes.
4. Following the Phase 1 face to face interview panel, the highest ranking three Teams will be recommended for entry into the Phase 2 Programme.
5. Teams who are recommended, by the assessment panel, for entry into the Phase 2 programme will undergo due diligence screening, including police vetting, prior to formal acceptance into the Phase 2 programme.
6. The Team accepted into Phase 2 of the Programme, will be subject to continuous reviews throughout the Programme. Formal review will take place in Week 4 and

Week 8. If the Team fails to engage with the programme, then the Sponsors are entitled to reject the Team from any further participation in the Programme and from consideration from further support.

## 5.2 Scoring Methodology for Phase 1 ‘Bids’

The following methodology will be used to score each stage of the process.

Table 1	
Score	Interpretation
0	Unsatisfactory response – Some compliance but major issues and weaknesses
2	Partially acceptable response – Mostly compliant but one or more areas of weakness
5	Satisfactory and acceptable response – Compliance in all areas with no major concerns
8	Very good response – fully compliant with the requirements
10	Outstanding response – fully compliant with some areas exceeding requirements

Table 2	
Scored Question Rating	Weighting
High	Multiplied by 5
Medium	Multiplied by 3
Low	Multiplied by 1

## 5.3 The Assessment Criteria for Phase 1 ‘Pitch’

The Phase 1 ‘Pitch’ panel will comprise representatives of the Sponsors, the Alliance Operations Department who will provide technical and subject matter expertise plus experts from Exeter City Futures to assess the business proposition and investment readiness.

The Phase 1 'Pitch' panel will arrive unanimously at one integral score based around the questions below. The aspects will be assessed together with each criterion having an equal weight.

**1. Understanding the Challenge**

Describe your understanding of the challenge and any associated issues.

**2. Your Team**

What are the relevant capabilities and skills of your organisation/team.

**3. Your Solution**

Describe your solution; why it is innovative, and how it will deliver on the challenge.

**4. Implementation and Deployability**

Describe how your solution will be implemented and deployed across the geographical area required.

**5. Funding**

We require the solution to fit within the financial envelope detailed. Please indicate your indicative costs to design and build and any potential ongoing costs associated with the solution.

## **5.4 The Assessment Criteria for Phase 2**

At the end of the Phase 2 Programme, the final selection and decision whether to offer a contract will be taken by the assessment panel based upon the following final criteria;

<b>Criteria</b>	<b>Scoring range</b> <b>0 – 2 – 5 – 8 – 10</b>
<b>Viability of product – Weighting High</b> The identified solution needs to be able to deliver the aims of the challenge or be suitable for adaptation within two years.	
<b>Suitability – Weighting High</b>	



The solution must be effective operationally for policing and its impact must be measurable. It should be scalable and be applicable in other locations within England & Wales. The solution must match the requirements of the Coroners Court and be compliant with legislative and regulatory rules.	
<b>Financial viability – Weighting High</b> Application of the solution across the geography of Devon, Cornwall and Dorset is achievable within a financial window not exceeding £200,000 within a three year period.	
<b>Deployability – Weighting High</b> The solution can be accessed swiftly by officers when needed across the full geography of Devon, Cornwall and Dorset without significant time delay or additional cost	
<b>Usability – Weighting High</b> The solution does not require a significant investment (in terms of cost or time) for existing police personnel in order to be operational.	
<b>Value for Money – Weighting Medium</b> The solution does not require significant ongoing additional financial expenditure in terms of maintenance, licensing, operation transportation over the first 5 years	
<b>Organisational capacity to deliver – Weighting High</b> Candidate has sufficient organisational infrastructure, governance and processes to be capable of delivering the solution if successful	
<b>Additionality – Weighting Medium</b> Has the capacity to offer additional benefits to other statutory partners to assist in the discharge of their statutory responsibilities regarding collisions (Highways England, Fire, Ambulance)	
<b>Delivery timeframe – Weighting Medium</b> The solution can be live in an operational capacity within 12 months.	

## 5.5 Announcing the Results

The Phase 1 assessment panel will draw up an overview of its assessment and make recommendation to the Sponsors on which Teams are eligible to be awarded a place on the Phase 2 Programme.

The Sponsors will make the final decision as to which Teams are offered a place on the Phase 2 Programme based on the assessment panels advice and the OPCCs vetting process.

The results of the Phase 2 Programme will be shared one week following the Demo Day event scheduled on Monday 7th October.

## 5.6 Screening and Mobilisation

Following the completion of the assessment phase, the Sponsors request that all Teams who have been recommended for participation in the Phase 2 Programme, provide all documentation as mentioned in Section 2.1 and 4.7. In order to begin the Phase 2 Programme, the Teams will be requested to sign a confidentiality agreement as well as relevant membership agreements with Exeter City Futures if they wish to accept the offer of support.

# 6. Glossary

Term	Definition
<b>Alliance Operations Department</b>	means Devon and Cornwall Police and Dorset Police.
<b>Bid</b>	the submitted application to be a part of the programme.
<b>Contracting Authorities</b>	means the Police and Crime Commissioner for Devon, Cornwall and the Isles of Scilly, and the Police and Crime Commissioner for Dorset.
<b>Evidential Capture Time</b>	is defined as the time on scene from a forensic collision investigator whose role it is to secure and preserve evidence at a collision.
<b>Exeter Velocities</b>	Exeter City Futures accelerator support programme.
<b>Expert Witness</b>	means a person whose level of specialised knowledge or skill in a particular field qualifies them to present their opinion about the facts of a case during legal proceedings.

<b>Minimum Viable Product (MVP)</b>	means a product that is ready for early customers and which can be developed further.
<b>OPCCs</b>	The Office for the Police and Crime Commissioner for Devon, Cornwall and the Isles of Scilly and The Office for the Police and Crime Commissioner for Dorset.
<b>Programme</b>	the open innovation challenge programme.
<b>Sponsor</b>	means the OPCCs acting on behalf of the Police and Crime Commissioner for Devon, Cornwall and the Isles of Scilly, and the Police and Crime Commissioner for Dorset.
<b>Team</b>	means one or more persons on the programme.

# Appendix 1 Method Statement / Confirmation of Requirements

This Appendix sets out the questions the Sponsor would like answered. Bidders are to provide Method Statements for the proposed solution to the challenge, which will be evaluated in accordance with the process set out in Section 5 of the Invitation to Tender document.

Ref No.	Requirement and Method Statement
<b>SOR 1</b>	<p>Using the information provided within this document, please explain your overall proposed solution to the task.</p> <p>Provide evidence/method statement detailing how you will meet this requirement in the response box below.</p> <p>WEIGHTING = HIGH</p>
<b>SOR 2</b>	<p>Using the information provided within this document, please explain how you will adapt your MVP to act as a solution to the Challenge detailed in this document.</p> <p>Provide evidence/method statement detailing how you will meet this requirement in the response box below.</p> <p>WEIGHTING = HIGH</p>
<b>SOR 3</b>	<p>Please detail the MVP you are proposing for this process and its current capabilities.</p> <p>Provide evidence/method statement detailing how you will meet this requirement in the response box below.</p> <p>WEIGHTING = HIGH</p>
<b>SOR 4</b>	<p>We require the solution to secure and preserve evidence to a sufficient standard of accuracy and confidence. Please explain how you intend to meet these standards.</p> <p>Provide evidence/method statement detailing how you will meet this requirement in the response box below.</p> <p>WEIGHTING = HIGH</p>
<b>SOR 5</b>	<p>We require the solution must be operationally effective for policing and be compliant with legislative and regulatory rules. Please explain how your solution will be operationally effective and meet relevant legislation and regulations.</p>

	<p>Any product to be suitable for purchase will need to be compliant with regulatory legislation for example, GDPR and Surveillance commissioner requirements. CIA on drones.</p> <p>Provide evidence/method statement detailing how you will meet this requirement in the response box below.</p> <p>WEIGHTING = HIGH</p>
<b>SOR 6</b>	<p>The solution is required to be available across the full geographical area of Devon, Cornwall, and Dorset. Please provide early indication of how intend meet this requirement.</p> <p>Provide evidence/method statement detailing how you will meet this requirement in the response box below.</p> <p>WEIGHTING = HIGH</p>
<b>SOR 7</b>	<p>The Sponsor needs to ensure potential candidates have sufficient organisational infrastructure and governance to deliver. Please detail your organisational infrastructure and your capacity to deliver a solution.</p> <p>Provide evidence/method statement detailing how you will meet this requirement in the response box below.</p> <p>WEIGHTING = HIGH</p>
<b>SOR 8</b>	<p>Due to the nature of the issue, the Police are required to work closely with partner agencies at Road Traffic Collisions and road closures. Therefore it would be desirable for the solution to have capacity to offer benefits to other statutory partners to assist in the discharge of their statutory responsibilities. Please indicate if your solution has the capability to be utilised by partner agencies.</p> <p>Provide evidence/method statement detailing how you will meet this requirement in the response box below.</p> <p>WEIGHTING = MEDIUM</p>
<b>SOR 9</b>	<p>CONFIRMATION OF UNDERSTANDING</p> <p>The solution must meet key requirements to be considered as a viable solution. These requirements are;</p> <ul style="list-style-type: none"> <li>• Be able to operate in extreme weather conditions</li> </ul>

	<ul style="list-style-type: none"> <li>• Be able to operate effectively in near or total darkness</li> <li>• Be accurate to within at least 6mm throughout</li> <li>• Be readily deployable to incidents across the three counties, to arrive with or in close proximity to the Forensic Collision Investigator</li> <li>• Comply with GDPR and data security/integrity protocols</li> <li>• Be more expeditious than current solutions, both front and back office</li> <li>• Following approved training, be operable by FCIU staff</li> <li>• Comply with ISO17020, ISO 17025 and Ilac G19 as applicable (accreditation costs to be met by the bidder)</li> </ul> <p>NB. The developer would be required to cover the cost of any accreditation fees necessary for the police to use the product.</p> <p>All bidders must ensure their solution is compliant with these requirements.</p> <p>Please confirm understanding of these requirements.</p> <p><input type="checkbox"/> Yes      <input type="checkbox"/> No</p>
<b>SOR 10</b>	<p>CONFIRMATION OF UNDERSTANDING</p> <p>The solution does not require a significant investment (in terms of cost or time) for existing police personnel in order to be operational.</p> <p>Please confirm understanding of this requirement.</p> <p><input type="checkbox"/> Yes      <input type="checkbox"/> No</p>
<b>SOR 11</b>	<p>CONFIRMATION OF UNDERSTANDING</p> <p>The solution does not require significant ongoing additional financial expenditure in terms of maintenance, licensing, operation transportation over the first two years.</p> <p>Please confirm understanding of this requirement.</p> <p><input type="checkbox"/> Yes      <input type="checkbox"/> No</p>
<b>SOR 12</b>	<p>CONFIRMATION OF UNDERSTANDING</p> <p>The solution can be live in an operational capacity within 12 months.</p> <p>Please confirm understanding of this requirement.</p>

	<input type="checkbox"/> Yes <input type="checkbox"/> No If you do not believe you can achieve operational capacity within this period please detail how soon you believe it could be achieved.
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## Pricing

<b>PR 1</b>	Please indicate the price range of your MVP. If your product isn't yet on the market please indicate the intended price range you anticipate it would be sold.  Please note – This will not form part of the evaluation process.