

Royal Navy's Maritime Enterprise Planning Groups

Commercial Process Event: What can we do differently to enable Industry to deliver their best?

The complex problem set faced by the Royal Navy in the modern operating environment calls for a closer alignment with industry. This is required in order to both understand mutual requirements and to pursue transformative capability that will deliver operational advantage in a more agile way.

The inauguration of Maritime Enterprise Planning Groups, aligned to the Royal Navy Capability Planning Groups, has provided a means to have open and honest dialogue with industry. Set within commercial guidelines, they have brought together military and defence industry capability experts on a periodic basis to assist in resolving problem-led procurement questions.



At the first 5 events many questions have arisen that were not specific to any single procurement but were more directed at the procurement process; how, when and who to engage.

Therefore, the Royal Navy will be hosting the next Maritime Enterprise Planning Group seminar/meeting on **Tuesday 18th May at 1pm** to discuss how we can work alongside industry to procure more innovatively, whilst staying within the relevant procurement regulations

This session does not directly relate to any contract opportunity or requirement.

The intent for the Maritime Enterprise Planning Group Commercial session is to:

- Improve mutual understanding between industry and various MOD Commercial functions.
- Enable alternative thinking and discussion. Creating a thought-space where MoD and industry can focus on the options for routes to market and contracts.
- Deliver agility. Leverage innovation and acceleration pathways to focus on solutions that provide accelerated development.

Provisionally the areas for discussion will be:

- Behaviours; both MoD and Industry.
- Industry collaboration; what can we do to enable/support collaboration.
- Methods of pre-market engagement; what we do now, what we could do different.
- Events; what are the options.
- SMEs; What are their particular problems and how can we help.
- Frameworks; short brief for awareness.

When you submit your registration please also submit any questions or topic areas you think would be useful to discuss on the day; not limited to those listed above.

Procurements are conducted to support Navy Command by many delivery agents across MoD. It is therefore hoped that there will be representatives from some of these agencies, such as DES, DSTL, and StratCom.

The issues we face will be similar to those of our colleagues at Air Comrcl and Army Comrcl, who also hope to be represented at this event.

Each Maritime Enterprise Planning Group meeting will be held between 1300 to 1600. The outline schedule is:

- Introduction and strategic context
- Explanation of the challenges
- Panel discussion around some pre-submitted questions
- Q&A
- Identification of next steps

Due to the current COVID-19 restrictions, the event will be virtual and hosted on Zoom. Therefore, discussion will be limited to OFFICIAL. The intent for subsequent events is to host them face to face to enable discussion at a higher classification.

This event may be recorded so that the questions, answer and discussions can be further reviewed.

To register your attendance please complete the sign-up form – [linked here](#)

If you have any questions, please contact NAVYCOMRCL-MEPG@mod.gov.uk. Please do not contact individual RN/MOD personnel directly about the MEPG event/s.

Please note, due to the need to send out joining information ahead of time registrations must be submitted by 4pm on 12/05/21. The sign-up form will be closed at that time and new registrations will not be possible.