



Intellectual  
Property  
Office

# **Early Market Engagement**

## **Provision of OSINT Open-Source Intelligence Software – C3926**

**Intellectual Property Office**

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## Introduction of Preliminary Market Consultation

1. The Intellectual Property office (IPO) is conducting Early Market Engagement (Engagement) for the provision of OSINT (Open-Source Intelligence) software.
2. The purpose of the Engagement is to provide the market with the opportunity to influence the potential structure of the proposed tender process. Through this process you can express views and confirm latest product/service developments, ways of working etc. which may meet the need of the IPO.
3. This Engagement is not a formal procurement process, although it may form part of a tender opportunity in the future and as such will be conducted in accordance with PCR2015 or PA2023. Neither this document nor any associated Prior Information Notice constitutes a 'call for competition'.
4. No contract or offer of award will be made following participation in this Engagement. The IPO may decide, following this process, that a future procurement process is not the right solution to meet the specific need identified.
5. Any information is given entirely in good faith and liable to change as the future procurement process progresses. All costs and expenses associated with participating in this Engagement process, including any invitations to meetings and/or presentations, will not be reimbursed.
6. The IPO has an obligation to ensure the principles of equal treatment and transparency as required by PCR2015 or PA2023 are upheld throughout this process. It may be required therefore to make publicly available any of the information provided during this Engagement process. Respondents should also be aware that the IPO is subject to the Freedom of Information Act 2000.

## Background

7. More information on the IPO can be found here - [Intellectual Property Office - GOV.UK \(www.gov.uk\)](https://www.gov.uk/government/organisations/intellectual-property-office).
8. The purpose of this Engagement is two-fold; firstly, to raise awareness across the market of the intention to issue a tender for the described services. Secondly, we are seeking supplier feedback on the scope of the proposed tender and your experience in this area.

## Instructions for Participation

9. Please complete the attached questionnaire (found on the IPO's e-sourcing platform ATAMIS) which seeks your feedback on our proposed strategy.
10. The requested date for the submission of your feedback to the Engagement is Monday 6<sup>th</sup> October – 4pm.
11. Clarifications and questions regarding this Engagement process should be raised via ATAMIS.
12. Suppliers are asked to advise if they would be interested in bidding for this opportunity as part of their response to the Engagement. If Suppliers are not interested, it is requested that they inform the IPO and provide a reason why.

## Proposed Procurement Timelines

<b>Issue of Engagement Pack</b>	Friday 12 <sup>th</sup> September 2025
<b>Deadline for Clarification questions from suppliers</b>	Tuesday 30 <sup>th</sup> September 2025 – 4pm
<b>Deadline for responses to Engagement pack</b>	Monday 6 <sup>th</sup> October 2025 – 4pm
<b>Supplier Demonstrations</b>	27/10/2025-21/11/2025

## (Draft) Specification

13. The draft specification (below) states the services that a customer may require. More specific details will be available during any subsequent tender stage.
14. Note that this is a draft version only at this stage and this may change following the feedback from the Engagement process.

## **SPECIFICATION DRAFT**

The Intellectual Property Office is seeking Preliminary Market Engagement input from companies who can provide OSINT (Open-Source Intelligence) software/tools.

### **Background**

Under the government's UK Intellectual Property Counter-Infringement Strategy 2022 to 2027 there is a commitment to establish an IP Crime Centre of Excellence enabling the UK to establish a clear understanding of the scale and severity of IP crime, facilitating the disruption of Serious and Organised Crime (SOC), and ensuring that IP enforcement can be tackled effectively via informed partnership working.

The IPO is running a programme designed to increase the capability of its Intelligence and Law Enforcement Team (ILET) developing it into the UK's IP Crime Centre of Excellence. The IPO's Intelligence and Law Enforcement Team is nationally responsible for developing and coordinating intelligence in relation to intellectual property (IP) crime and it facilitates and supports the investigation and prosecution of such crime by enforcement partners such as Trading Standards and the Police.

The internet, and in particular social media sites, are a rich and cost-effective source of intelligence and information which can be of significant evidential value. As such, the IPO is seeking an OSINT software solution to maximise its intelligence development and analysis capability in this space as one component in combatting intellectual property crime.

## Requirement

The IPO's OSINT software broad functional requirements are summarised below:

- Being able to access the internet in a safe/sandboxed environment and with anonymisation leaving no footprint attributable to the IPO.
- A search/data scrape function across the surface, deep and (optionally) dark web across as wide a range of data sources as possible.
- Capturing the user search and navigation journey by way of screenshots, videos and timestamps to comply with evidential and disclosure requirements.
- Where search data is stored within the software, the system will provide tools to analyse and visualise (e.g. graph, mapping, timeline) this data, identifying links, patterns and associations.
- The system will hold audit trails of all actions completed by users and provide the ability to interrogate this.
- The system will allow manager/admin users to manage user access/permissions.
- Being able to review and delete data stored within the solution in compliance with GDPR/DPA 2018 requirements.
- Being able to search across any data stored within the software.
- Being able to export data from the solution in meaningful or practical formats into the ILET Intelligence Management System.
- The provision of suitable training and training material on the use of the software solution upon implementation.

The IPO's OSINT software non-functional requirements are summarised below:

- The supplier's primary and secondary data servers must be located in the UK.

Whilst a single solution that matches the above requirements is preferable, if you have alternative options; we would be interested in hearing from you.