

# **Procurement & Commercial Services**



**Project Reference : IN1796** 

**Replacement of Network Infrastructure & Architecture** 

**Supplier Opportunity Details** 



## DOCUMENT CONTROL

Project reference IN1796	
Publication history August 2017	
Amendments issued since publication	
Date Tex	at affected
	·
Author(s)	Title
Simon Dennis	Strategic Commercial Manager

All rights reserved. The information contained in this document is confidential. It may also be proprietary to the client. Without the prior written approval of the NHS Trust, no part of this document may be reproduced or transmitted in any form by any means, including, but not limited to electronic, mechanical, photocopying or recording or stored in any retrieval system of whatever nature, although copyright is waived to the extent that they may be copied for use by the managers and employees of the Salisbury NHS Foundation Trust. Use of any copyright notice does not imply unrestricted public access to any part of this document.



#### **Background**

At Salisbury District Hospital (SDH), Salisbury NHS Foundation Trust provides a range of clinical care, which includes general acute and emergency services, to approximately 225,000 people in Wiltshire, Dorset and Hampshire. Specialist services, such as burns, plastic surgery, cleft lip and palate, genetics and rehabilitation, extend to a much wider population of more than three million people. Trust staff provide outpatient clinics in other locations in Dorset and Hampshire. Specialist staff hold outreach clinics in hospitals within the Wessex area and, in total, the Trust employed 3,890 staff at 30 September 2014. This includes full and part-time staff.

### **This Procurement**

The Trust has a requirement to replace it's current Network Architecture & Infrastructure, as many key components go end of life during 2018.

Following an independent assessment of the Trust's options, the Trust has produced details of the current infrastructure, however the potential establishment of a private cloud appears to be the most viable option given the limited geographical connectivity, applications compatibility, and financial resources available.

As part of this Procurement, the Trust will be holding a Supplier Briefing Day where interested bidders will be able to discuss the options available. **Please note** it is highly unlikely that the Trust will contract with multiple organisations, therefore bidders should be capable of delivering all services themselves, or leading a proven consortium to do so.

This Opportunity document should be read in conjunction with the following published documents (located on the Trust's Bravo portal):

IN1796 Flexpod & Essential Current Architecture

IN1796 Infrastructure Bidder Briefing Document

IN1796 NHS Terms & Conditions (these will apply as the basis of Contract)

IN1796 Infrastructure Refresh OBS (this will for the Bidder's Response Document)

IN1796 Switch Layouts Tender Release



#### **Procurement Conditions of Participation**

#### **Procurement Process & Timetable**

Advertised via Contracts Finder / OJEU	Monday 21 <sup>st</sup> August 2017
Bidder Information Day (at Salisbury NHSFT)	TBC – w/c 11 September 2017
Last day for Clarification Questions or Site Visits	Wednesday 20 <sup>th</sup> September 2017
Closing Date for Completed Responses	FRIDAY 29 <sup>TH</sup> SEPTEMBER AT 12:00
Preferred Bidder Notified	TBC
Preferred bidder pre-contract discussions	TBC
Preferred bidder formally appointed	TBC

This Opportunity is being advertised via the Cabinet Office Contracts Finder Website and OJEU Publication.

Salisbury NHS Foundation Trust uses the Bravo NHS Portal for advertising opportunities and managing supplier responses. **All bidder participation must be via this Portal,** and we do not accept quotations, clarification questions, or other communications outside of the Portal.

If you wish to respond to a published opportunity:

Go to https://nhs.bravosolution.co.uk/nhs\_collaborative/web/login.html

Click on "Current Opportunities"

Select the Opportunity you are interested in, and view the attached documents.

To participate, click on Login or Register to Participate and follow the instructions.

ALL BIDDERS must comply fully with the Trust's Suppliers Code of Conduct which is published as part of the tender documentation on the Bravo portal. BIDDERS MUST NOT make direct contact with any Trust staff member, or engaged consultancy, without going via SFT Procurement & Commercial Services, who's email is <a href="mailto:procurement@salisbury.nhs.uk">procurement@salisbury.nhs.uk</a>.

The Trust reserves the right to exclude bids where this process has not been followed.

#### **Simon Dennis**

**Strategic Commercial Manager – Procurement & Commercial Services** 

01722 429003

Salisbury District Hospital, Odstock Road, Salisbury, Wiltshire. SP2 8BJ

www.salisbury.nhs.uk