**Pre-Tender Market Engagement Questionnaire**

**Explanatory Note**

West Midlands Fire and Rescue Authority (“Authority”) is engaging with the market with regards to a potential requirement for the supply of x2 complete type approved welfare vans.

**Base Vehicle**

Ford Transit 350 L3 H3 FWD 2.0 Eco Blue 130ps Leader in Frozen White with towbar and electrics as per detail in the attached document.



The purpose of the market engagement process is to enable the Authority to establish the following:

* Is there is a sufficient supplier base to ensure robust competition?
* What is the appetite in the market for the provision of the contract deliverables?
* How attractive to suppliers is the proposed package being procured?
* What are the latest market and technological developments relating to the contracted provision, which can inform the Authority’s final Specification?
* What are the common Key Performance Indicators (KPIs) used in the market for the subject-matter of the contract?
* What is the estimated price range?
* Can the Authority’s technical requirements be delivered within the current financial envelope?

**Notices**

The publication of this Questionnaire document in no way commits the Authority to commence any subsequent procurement exercise to award any contract and the Authority reserves the right not to proceed with the planned procurement process at any time.

All suppliers are solely responsible for their costs and expenses incurred in connection with participating in this soft market testing exercise including in completing the Questionnaire. Under no circumstances will the Authority (or any of its advisers) be liable for any costs or expenses borne by the participants (or any of its advisers) in this market engagement process.

The Authority (and its advisers):

* do not make any representation or warranty (express or implied) as to the accuracy, reasonableness or completeness of information provided in this Questionnaire and supporting documents as part of this market engagement process (including any other subsequent documents, communications or information provided as part of this process);
* do not accept any responsibility for the information contained in this Questionnaire and supporting documents as part of this market engagement process (including any other subsequent documents, communications or information provided as part of this process) or for its fairness, accuracy or completeness; and
* shall not be liable for any loss or damage (other than in respect of fraudulent misrepresentation) arising as a result of reliance on such information or any subsequent communication.

Nothing in the Questionnaire (or any other subsequent documents, communications or information provided as part of this process) is, or should be, relied upon as a promise or a representation as to Authority's ultimate decisions in relation to the scope of requirements which may form the specification for any subsequent procurement exercise.

In order for the Authority to gain a better understanding of the market and to assist the Authority in making an informed decision regarding the future public procurement opportunity we ask that you take the time and respond to questions below by providing us with as much detail as possible by **16:00 WEDNESDAY 5th FEBRUARY 2025**. Please kindly respond to the Procurement Team by emailing [**procurement@wmfs.net**](mailto:procurement@wmfs.net)

We would like to take this opportunity and thank you in advance for your participation and input in the market engagement process.

|  |  |
| --- | --- |
| **No.** | **WMFRA Questions and Supplier Responses – Technical Offering** |
| **Q.1** | Can you supply fully equipped vans? |
| **Q.1 Supplier Response** |  |
|  |  |
| **Q.2** | Please can you provide a lead time. |
| **Q.2 Provider Response** |  |
|  |  |
| **Q.3** | Please can you provide an indicative cost. |
| **Q.3 Supplier Response** |  |
|  |  |
| **Q.4** | Can you provide any alternatives to our specification? |
| **Q.4 Supplier Response** |  |

|  |  |
| --- | --- |
| Company Registration Number |  |
| Contact Name |  |
| Email Address |  |
| Telephone Number |  |
|  |  |