Question	Response
Is there any movement on the power requirements? We have a chamber suitable but is 400VAC, 50Hz 16A / 3 Phase	400V AC 50Hz 16A three phase can be accepted if BAe request to put in an electric supply will need to be raised and presumably paid for. This would need to be tasked ASAP to ensure minimal delay to starting the project. However, this is not our preferred course of action as it will require modifications to the building
The 6 week lead time would be subject to factory load,	A two week extension of the lead time
could this be extended at all?	can be accepted.
What actual temperatures are required in the unit and what are the corresponding humidity settings required at these temperatures?	The chamber shall be capable of achieving temperatures ranging from - 10°C to +70°C without humidity control and +5°C to +70°C with humidity control. Humidity shall be controllable between 10-80°RH. It shall have a captive humidity sensor and be calibrated between 10-60°RH or a greater range of humidity.
Our manufacturer requires 5-6 working weeks to	We can accept to extend the lead time
produce a unit plus 1 week for shipping. The Christmas shut-down will impact this lead time by 2 weeks. So, in total 7-8 weeks. Is this acceptable?	by two weeks
With regards to the written proposal, would a quotation be sufficient? We can supply one with pricing and one without.	A proposal should indicate what you will provide within your quoted price. There should be enough information to allow the MOD evaluators to assess if you will be able to deliver everything that is required in the Statement of Requirements. The technical evaluation criteria give an indication of what the evaluators will consider when they review the proposal.
The payment through the CP&F/Exostar system, this isn't something we are familiar with it. Do we need to set anything up? We would usually take a bank transfer.	MOD contract payments are made through this online payment system. If a supplier is awarded a contract by MOD and has not previously used this system, registration information will then be issued. MOD raise Purchase Orders within this system and, following delivery or goods/services, suppliers then submit their invoice for payment in Exostar.
Our chamber temperature range is -20C to +180C without humidity and +10C to +90C with humidity control. The technical requirements for +5C to +70C. Would this be acceptable?	We can't be specific on any particular temperature to humidity profile. We do need the variability within the required ranges