Request For Information – **PRE-PROCUREMENT CONSULTATION QUESTIONNAIRE** (**Medicines Management Prescribing   
Support Systems Framework** 3)

Please complete the table below.

|  |  |
| --- | --- |
| Organisation name: |  |
| Contact name for enquiries about this RFI |  |
| Contact position (job title): |  |
| Contact address: |  |
| Telephone No.: |  |
| Email: |  |
| Website address: |  |
| Submission Date: |  |

NHS SBS are consulting on a proposal to put in place a framework for the provision of Medicines Management Prescribing Support Systems to be used by Approved Organisations.

To help refine and develop our national procurement strategy and help in the development of our service specification to meet the needs of NHS Organisations which may also be used by other UK Public Sector Approved Organisations, NHS SBS are engaging with potential Providers prior to the release of any official tender documents via [Find a Tender Service (FTS).](https://www.gov.uk/find-tender)

This framework replaces the existing Medicines Management Prescribing Support Systems Framework 2 (ref: SBS/19/AB/WAS/9389), which expires 30th September 2023. The new framework, subject to review and change, is expected to go live by Autumn 2023.

Suppliers wishing to be considered for this framework may express their interest and return this completed document by noon, on Friday 27th January 2023 via email to [nsbs.digital@nhs.net](mailto:nsbs.digital@nhs.net) detailing which scope areas they wish to participate in market engagement sessions for.

The aim of this questionnaire is primarily to test certain principles and assumptions and accordingly inform our design of the renewed framework agreement.

A secondary aim is to notify the market of NHS SBS future plans to renew Medicines Management Prescribing Support Systems Framework and gauge interest in this opportunity.

**About NHS Shared Business Services**

NHS SBS was created in 2004 by the Department of Health and Social Care (DHSC) to deliver corporate services to the NHS. A unique joint venture with Sopra Steria, a European leader in digital services and software development, we make life easier for NHS employees, patients, and suppliers, and deliver value for money to the taxpayer.

Proud members of the NHS family, we provide finance & accounting, procurement, and workforce services to more than half the NHS in England. Co-created with and for those who use them, our shared solutions are informed by big data and powered by cutting-edge technologies, delivering efficiency, effectiveness, and resilience at levels unachievable for organisations working alone.

Our partnership approach to every project is underpinned by our teams’ expertise, in-depth understanding of the NHS, and commitment to service excellence.

We share common values and unity of purpose with the rest of the NHS family, and our employees are empowered to question, test, and solve the challenges the NHS faces as it transforms to meet the needs of the 21st century. For more information, please visit [www.sbs.nhs.uk](http://www.sbs.nhs.uk)

**Proposed elements of the Medicines Management Framework services**

Please note that this is not an exhaustive list and subject to change following this consultation.

* Computerised support to increase the effectiveness, safety, and cost effectiveness of prescribing in primary care and that works well with TPP SystemOne, EMIS Web or approved GP IT Foundation Systems suppliers approved via GP IT Futures, the new Tech Innovation Framework or other equivalent routes.
* Available as a complete off the shelf package systm (COTS) with minimal customisation except for the loading of profiles and associated adjustments.
* Provides clear and concise suggestions of more effective, safer, or cost-effective medicines early in the process when a prescriber has begun to prescribe a medicine that is deemed likely to be a suboptimal choice, taking into account relevant national guidance.
* Enables prescribers to switch easily to the suggested medicine, at an appropriate dose and frequency if the switch suggestion is accepted.
* Enables efficient management of the profile of switch suggestions and messages displayed, adding, and deleting suggestions and messages, deciding whether to switch specific suggestions on or off, and refining the content of messages the system displays to prescribers.
* Allows the switch profile to be updated centrally and remotely for all user practices (i.e., visits to practices not required).
* Generates Reports to include:
  + net savings or increases of prescribing expenditure
  + acceptance and rejection rates for individual switch suggestions and for the aggregated total of switch suggestions
  + rates of prescribing for formulary and non-formulary medicines
  + reasons for prescribers’ rejection of individual switch suggestions where recorded
* Incorporates Population Health Management technology (focused on medicines and prescribing optimisation) into the solution to provide data that will support a contracting authority with identifying and addressing care gaps.
* Training for the use of the available functionality in Medicines Optimisation available for medicines management teams
* Customer support desk
* Any other innovative elements

**Pre-Procurement Consultation Questionnaire**

|  |  |  |  |
| --- | --- | --- | --- |
| Service Area | Off-the-shelf | Bespoke | Both |
| Supply of Medicines Management Prescribing Decision Support Systems to NHS organisations aligned to NHS SBS and any other public sector organisation. |  |  |  |

NHS SBS would like to hear about your organisation including any views, suggestions, and proposals as part of this early market engagement exercise.

Responses should be answered within the text spaces below, within the word count, and must be returned as one single document.

All submissions will be treated confidentially. Please note you are not required to respond to all questions.

|  |  |  |
| --- | --- | --- |
| Direct provider | Reseller | Both |
|  |  |  |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  |  | | | | | |
| 1 | **Are you compliant with or working towards** [**DTAC**](https://transform.england.nhs.uk/key-tools-and-info/digital-technology-assessment-criteria-dtac/) **(Digital Technology Assessment Criteria)?** | | | | | |
|  |  | | | | | **Word count**  **limit**  **300** |
| 2 | **Please list any Company / Organisational certifications you have, including industry specific related certifications e.g., ISO14001, ISO27001 and Cyber Essentials etc.** | | | | | |
|  |  | | | | **Word count limit 300** | |
| 2 | **Can you please describe your offering and your USP (unique selling proposition), including any innovative areas?** | | | | | |
|  |  | | | | **Word count limit 300** | |
| 3 | **How do you envision the future of the medicines management prescribing support market?** | | | | | |
|  |  | | | | **Word count limit 500** | |
| 4 | **What is your estimate of the size of the market in your specialist area, and what metrics do you use to measure this? Could you please describe where you feel you sit in terms of market share?** | | | | | |
|  |  | | | | | **Word count limit 300** |
| 5 | **What are the benefits and disadvantages of the existing framework agreements in the medicines management prescribing support market?** | | | | | |
|  |  | | | | **Word count limit 500** | |
| 6 | **What do you think are the key deliverables and challenges in delivering medicines management prescribing support services to the NHS and wider Public Sector?** | | | | | |
|  |  | | | **Word count**  **limit 500** | | |
| 7 | **Please provide a summary of the services you provide to the NHS including an outline of the nature and scale of your current service delivery activities. Please include a list of the areas that your services cover, for example medicines management prescribing support software, Population Health Management data services, Falsified Medicines Directive compliance support solutions.** | | | | | |
|  |  | | | | **Word count limit 500** | |
| 8 | **Which key elements do you suggest should be incorporated as part of the proposed framework agreement?** | | | | | |
|  |  | | | | **Word count limit 500** | |
| 9 | **In your opinion, how will population health data combined with medicines management prescribing systems help deliver best patient outcomes?** | | | | | |
|  |  | | | **Word count limit 500** | | |
| 10 | **Please provide an example of the pricing model(s) used to charge for your services to the NHS Organisation. You may either embed this into the space provided or attach as a separate document.** | | | | | |
|  |  | | | | **Word count limit 300** | |
| 11 | **Please provide a brief explanation of how the NHS can achieve savings/efficiencies by utilising your services e.g., VAT efficiencies etc.** | | | | | |
|  |  | | | | **Word count limit 300** | |
| 12 | **Are you currently on any Framework Agreements? If so, please confirm which ones.** | | | | | |
|  |  | | | | **Word count limit 300** | |
| 13 | **Are there any other key issues or restrictions that would make tendering for this opportunity not worthwhile? How can NHS Shared Business Services make this procurement opportunity more attractive to you?** | | | | | |
|  |  | | | **Word count limit 300** | | |
| 14 | **NHS SBS standard contract suite (attached to Contracts Finder) has recently been refreshed and is derived from standard DHSC NHS T&C’s. We expect all awarded suppliers to accept these without modification. Please include in particular any information regarding Ts and Cs that may influence your decision to apply to join this framework agreement.** | | | | | |
|  |  | | | **Word count limit 300** | | |
| 15 | **Are you happy for us to contact you directly in relation to this market engagement exercise for additional meetings/conference calls.** | | | | | |
|  | Yes | No | |  | | |
| 16 | **Please confirm if you are interested in bidding for this Framework Agreement and would like to be included in any future communications about the progress of this project** | | | | | |
|  | Yes | | No | |  | |
| 17 | **Any Further Comments** | | | |  | |
|  |  | | | |  | |

PLEASE NOTE:

Any responses to this early market engagement exercise imply no commitment on Suppliers to engage in any subsequent procurement process, nor do they confer any advantaged status or guarantee of inclusion in any subsequent procurement process for those Suppliers who do respond. The questionnaire and all responses received are in no way legally binding on any party.

NHS SBS reserve the right to withdraw this notice at any time. NHS SBS is not bound to accept any proposals submitted by Suppliers and is not liable for any costs incurred as a result of Suppliers engaging with this process. This Early Market Engagement Exercise does not guarantee that procurement will take place and NHS SBS reserves the right to defer from any procurement entirely.

Please note, this is a request for information only and is not currently a tender opportunity - there are no tender documents to download at this stage.

Please return completed forms direct via e-mail to [nsbs.digital@nhs.net](mailto:nsbs.digital@nhs.net)

Responses must be completed and received by NHS SBS **by noon, on Friday 27th January 2023**.

We will be holding a supplier webinar via Microsoft Teams between **(Dates TBC).**

Please let us know in the box provided below of your availability for a supplier meeting within the above period:

|  |
| --- |
|  |