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**United Kingdom-Chester: Hospital services
2017/S 216-449685**

Contract award notice

Results of the procurement procedure

Services

Directive 2014/24/EU

Section I: Contracting authority

I.1) Name and addresses

Countess of Chester Hospital NHS Foundation Trust
Liverpool Road
Chester
CH2 1UL
United Kingdom
Telephone: +44 1244364848
E-mail: info@coch-cps.co.uk
NUTS code: UKD63

Internet address(es):

Main address: www.nhssourcing.co.uk

I.1) Name and addresses

The eligible users of the proposed framework agreement are available for unrestricted and full direct access, free of charge, at: <http://coch-cps.co.uk/>

UK

United Kingdom

E-mail: info@coch-cps.co.uk

NUTS code: UK

Internet address(es):

Main address: <http://coch-cps.co.uk/>

I.2) Joint procurement

The contract involves joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title:

National Framework Agreement for On-site Surgical and Medical Capacity Solutions.

Reference number: F/044/OSMCS/17/IB

II.1.2) **Main CPV code**

85111000

II.1.3) **Type of contract**

Services

II.1.4) **Short description:**

The Countess of Chester Hospital NHS Foundation Trust's Commercial Procurement Service has introduced a new commercial Framework Agreement which will allow UK public bodies to procure on-site surgical and medical capacity solutions. This will enable Participating Authorities to act quickly in realising efficiencies.

This Invitation To Tender (ITT) was offered in 3 lots:

Lot 1 On-Site Surgical and Medical Capacity Solutions (with no provision of capital equipment or infrastructure upgrades)

Lot 2 On-Site Surgical and Medical Capacity Solutions (including provision of capital equipment and/or infrastructure upgrades)

Lot 3 Pathway Redesign and Implementation.

II.1.6) **Information about lots**

This contract is divided into lots: yes

II.1.7) **Total value of the procurement (excluding VAT)**

Value excluding VAT: 56 000 000.00 GBP

II.2) **Description**

II.2.1) **Title:**

Lot No: 1

II.2.2) **Additional CPV code(s)**

85111000

II.2.3) **Place of performance**

NUTS code: UK

II.2.4) **Description of the procurement:**

The overall aims of the Lot 1 Services are to provide NHS Organisations with fully compliant solutions which supplement the delivery of patient care by NHS Organisations in line with the NHS' core Key Performance Indicators including but not limited to: A&E 4 hour wait targets, elective 18 week Referral to Treatment targets, cancelled procedures targets, bed availability and utilisation targets, timely and appropriate diagnostic testing targets and urgent 2 week GP referral rules for suspected cancer. The Lot 1 Services will aim:

— To provide high quality support that can be called upon at relatively short notice.

— To prevent inappropriate waiting times for patients and assist NHS Organisations in meeting national targets and guidelines.

— To enable delivery of a Patient Pathway from referral to treatment that removes unnecessary delay in treatment.

— To establish a positive working relationship between an NHS Organisation and the Supplier to facilitate and maximise service delivery, the emphasis being on timely, quality, cost effective, evidence-based care, with appropriate clinical protocols and audit where possible.

— To provide medical, nursing or other staff as a part of the Lot 1 Services to perform clinical and support activities, including therapies and administration.

— To help Trusts to avoid unnecessary, inappropriate primary and secondary referrals

— To provide tailored audit and review processes with national and locally agreed Key Performance Indicators. Lot 1 Services do not include the sourcing by the Supplier of additional capital equipment and/or infrastructure upgrades.

II.2.5) **Award criteria**

Quality criterion - Name: Project management approach / Weighting: 25

Quality criterion - Name: Corporate governance / Weighting: 25

Quality criterion - Name: Clinical governance / Weighting: 25

Quality criterion - Name: Commercial / Weighting: 25

Cost criterion - Name: Commercial / Weighting: 25

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Lot No: 2

II.2.2) **Additional CPV code(s)**

85111000

II.2.3) **Place of performance**

NUTS code: UK

II.2.4) **Description of the procurement:**

The overall aims of the Lot 2 Services are to provide NHS Organisations with fully compliant solutions which supplement the delivery of patient care by NHS Organisations in line with the NHS' core Key Performance Indicators including but not limited to: A&E 4 hour wait targets, elective 18 week Referral to Treatment targets, cancelled procedures targets, bed availability and utilisation targets, timely and appropriate diagnostic testing targets and urgent 2 week GP referral rules for suspected cancer. The Lot 2 Services will aim:

— To provide high quality support that can be called upon at relatively short notice.

— To prevent inappropriate waiting times for patients and assist NHS Organisations in meeting national targets and guidelines.

— To enable delivery of a Patient Pathway from referral to treatment that removes unnecessary delay in treatment.

— To establish a positive working relationship between an NHS Organisation and the Supplier to facilitate and maximise service delivery, the emphasis being on timely, quality, cost effective, evidence-based care, with appropriate clinical protocols and audit where possible.

— To provide medical, nursing and other staff as a part of the service to perform clinical and support activities, including therapies and administration.

— To help NHS Organisations to achieve additional physical capacity, such as capital equipment or infrastructure upgrades for the purposes of repatriating patients.

— To help Trusts to avoid unnecessary, inappropriate primary and secondary referrals.

— To provide tailored audit and review processes with national and locally agreed Key Performance Indicators. Lot 2 Services may include the sourcing by the Supplier of additional high quality capital equipment and/or infrastructure upgrades using innovative funding models to optimise the performance of the facilities without necessitating additional NHS Organisation capital spend. Such equipment and infrastructure upgrade may

include outpatient, diagnostic, ward space or any other upgrades to existing facilities which enhance capacity and/or throughput. Innovative funding models may include guaranteed minimum activity levels to cover any capital investment made by the Supplier, with such minimum activity levels to be agreed with the NHS Organisation and described in the Call Off Contract.

II.2.5) **Award criteria**

Quality criterion - Name: Project management approach / Weighting: 25

Quality criterion - Name: Corporate governance / Weighting: 25

Quality criterion - Name: Clinical governance / Weighting: 25

Cost criterion - Name: Commercial / Weighting: 25

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Lot No: 3

II.2.2) **Additional CPV code(s)**

85110000

II.2.3) **Place of performance**

NUTS code: UK

II.2.4) **Description of the procurement:**

This Lot will seeks Suppliers who will carry out a detailed assessment of an NHS Organisation's patient pathway or pathways, the supporting infrastructure and the service provided, propose means to optimise the patient pathway(s) considering existing infrastructure and equipment constraints and potential for future expansion and subsequently implement the redesigned patient pathway(s).

II.2.5) **Award criteria**

Quality criterion - Name: Pathway redesign / Weighting: 10

Quality criterion - Name: Pathway implementation / Weighting: 65

Cost criterion - Name: Pathway redesign assessment cost / Weighting: 5

Cost criterion - Name: Capped percentage management fee / Weighting: 20

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

Section IV: Procedure

IV.1) **Description**

IV.1.1) **Type of procedure**

Open procedure

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

IV.1.6) **Information about electronic auction**

IV.1.8) **Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

IV.2) **Administrative information**

IV.2.1) **Previous publication concerning this procedure**

Notice number in the OJ S: [2017/S 164-338223](#)

IV.2.8) **Information about termination of dynamic purchasing system**

IV.2.9) **Information about termination of call for competition in the form of a prior information notice**

Section V: Award of contract

Lot No: Lot 1

Title:

On-Site Surgical and Medical Capacity Solutions (with no provision of capital equipment or infrastructure upgrades)

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

07/11/2017

V.2.2) **Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Healthcare Business Solutions (UK) Limited

Brough

United Kingdom

NUTS code: UKE

The contractor is an SME: yes

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 56 000 000.00 GBP

V.2.5) **Information about subcontracting**

Section V: Award of contract

Lot No: Lot 1

Title:

On-Site Surgical and Medical Capacity Solutions (with no provision of capital equipment or infrastructure upgrades)

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

07/11/2017

V.2.2) **Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2
The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

SHS Partners Surgical Ltd
Ramsbottom
United Kingdom
NUTS code: UKD4

The contractor is an SME: yes

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 56 000 000.00 GBP

V.2.5) **Information about subcontracting**

Section V: Award of contract

Lot No: Lot 2

Title:

On-Site Surgical and Medical Capacity Solutions (including provision of capital equipment and/or infrastructure upgrades)

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

07/11/2017

V.2.2) **Information about tenders**

Number of tenders received: 2
Number of tenders received from SMEs: 2
The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Healthcare Business Solutions (UK) Limited
Brough
United Kingdom
NUTS code: UKE

The contractor is an SME: yes

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 56 000 000.00 GBP

V.2.5) **Information about subcontracting**

Section V: Award of contract

Lot No: Lot 2

Title:

On-Site Surgical and Medical Capacity Solutions (including provision of capital equipment and/or infrastructure upgrades)

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

07/11/2017

- V.2.2) **Information about tenders**
Number of tenders received: 2
Number of tenders received from SMEs: 2
The contract has been awarded to a group of economic operators: no

- V.2.3) **Name and address of the contractor**
SHS Partners Surgical Ltd
Ramsbottom
United Kingdom
NUTS code: UKD4
The contractor is an SME: yes

- V.2.4) **Information on value of the contract/lot (excluding VAT)**
Total value of the contract/lot: 56 000 000.00 GBP

- V.2.5) **Information about subcontracting**

Section V: Award of contract

Lot No: Lot 3

Title:

Pathway Redesign and Implementation

A contract/lot is awarded: yes

- V.2) **Award of contract**

- V.2.1) **Date of conclusion of the contract:**
07/11/2017

- V.2.2) **Information about tenders**
Number of tenders received: 1
Number of tenders received from SMEs: 1
The contract has been awarded to a group of economic operators: no

- V.2.3) **Name and address of the contractor**
Healthcare Business Solutions (UK) Limited
Brough
United Kingdom
NUTS code: UKE
The contractor is an SME: yes

- V.2.4) **Information on value of the contract/lot (excluding VAT)**
Total value of the contract/lot: 56 000 000.00 GBP

- V.2.5) **Information about subcontracting**

Section VI: Complementary information

- VI.3) **Additional information:**

The eligible users of the proposed framework agreement are available for unrestricted and full direct access, free of charge, at: <http://coch-cps.co.uk/>

- VI.4) **Procedures for review**

- VI.4.1) **Review body**
Royal Courts of Justice
London

United Kingdom

VI.4.2) **Body responsible for mediation procedures**

The Countess of Chester Hospital NHS Foundation Trust

Chester

United Kingdom

VI.4.3) **Review procedure**

VI.4.4) **Service from which information about the review procedure may be obtained**

The Countess of Chester Hospital NHS Foundation Trust

Chester

United Kingdom

VI.5) **Date of dispatch of this notice:**

08/11/2017