

DSP Ref	Tender Document	Evaluation Criteria	Evaluation Marking
	Annex A – Tender Submission Document (Offer)	<p>Document (Offer) for the Improvement Contract for Training Vessel (TV) Tristram Requirement. Including all of the Mandatory Declarations (further details are contained in in Appendix 1 to DEFFORM 47 Annex A (offer).</p> <p>Tenderers are to note that Defence Sourcing Portal (DSP) only allows one attachment to be uploaded per question. Therefore, Tenderer's are to upload one zipped file for this question. The Maximum size of the zipped file that can be uploaded is 500MB.</p>	
2.1.2	Conflict of Interest Compliance Regime	The Tenderer shall submit an acceptable Compliance Regime as outlined at Paragraphs F7 – F10 of this DEFFORM 47. This only applies where the Tenderer identifies a potential Conflict of Interest arising from this Contract and any you currently carry out.	Pass / Fail
2.1.3	Validity	The Tenderer shall ensure their Tender is valid / open for acceptance for one hundred and eighty (180) calendar days from the Tender return date. If successful, the Tender must be open for acceptance for a further thirty (30) calendar days. Outlined at Paragraph C3 of this DEFFORM 47.	Pass / Fail
2.1.4	UNPRICED Annex F (Schedule of Requirements)	The Tenderer shall submit an UNPRICED DEFFORM 47 Annex F (Schedule of Requirements).	Pass / Fail
2.1.5	Annex G (Schedule 7 (Timber and Wood))	The Tenderer shall submit a completed or annotated with "Not Applicable" Annex G (Schedule 7 (Timber and Wood))	Pass / Fail
2.1.6	Statement of Acceptance of Terms and Conditions and Schedules	<p>The Tenderer shall confirm their unqualified acceptance of all the Terms and Conditions of Contract, including Schedules, in the accompanying ITT Material. Any offer made subject to additional or alternative conditions may not be considered and may be rejected on the grounds of such conditions alone</p> <p>The Tenderer may, however, present their understanding or interpretation via clarification questions regarding Conditions of Contract, which they seek to clarify understanding.</p>	Pass / Fail

D11. If a Tenderer is evaluated as scoring a 'Fail' for any of the Tender Documents in Table 1 (Section 2.1 Commercial Deliverables) they will be removed from the Tender Evaluation.

Question Section 2.2 – Specification Compliance

- D12. This Question Section is Pass / Fail criteria and is included in the overall non-cost (quality) score.
- D13. In order for the Tenderer's Tender to meet the requirements of this Question Section 2.2 – Statement of Technical Requirement Compliance and to progress to the MEAT Value for Money Index calculation undertaken in the Commercial Envelope in accordance with paragraph D41 below, the Tenderer shall have met the evaluation criteria listed below in Table 2 (Statement of Technical Requirement Compliance):

Table 2 – Specification Compliance

DSP Ref	Tender Document	Evaluation Criteria	Evaluation Marking
2.2.1	Schedule 2A (Specification)	<p>The Tenderer shall provide a compliance statement against the specification. A statement of compliance against each requirement is not required; a single written statement confirming compliance against all the requirements is sufficient.</p> <p>Where the Tenderer is non-complaint or partially complaint against any aspect, these are to be stated, along with a full explanation and a precise statement of what is being offered in place of the Authority's requirement(s), including its effect on any other aspect of the Tender.</p>	Pass / Fail
2.2.2	Delivery Date	The Tenderer shall confirm that all of the work detailed in Schedule 2A (Specification) will be delivered by 22 nd March 2023.	Pass / Fail

- D14. If a Tenderer is evaluated as scoring 'Fail' for the Tender Document in Table 2 (Specification Compliance) they will be removed from the Tender Evaluation.

Question Section 2.3 – Integrated Project Management Plan (IPMP)

- D15. This Question Section is weighted and equates to 90% of the overall non-cost (quality) score.
- D16. In order for the Tenderer's Tender to meet the requirements of this Question Section 2.3 – Integrated Project Management Plan and to progress to the MEAT Value for Money Index calculation undertaken in the Commercial Envelope in accordance with paragraph D46 below, the Tenderer shall submit a compliant IPMP.
- D17. The IPMP shall detail how the Tenderer will manage performance and delivery of the services specified in the Specification (Schedule 2A) and must meet the requirements set out in Part 2 – Technical Deliverables of Annex B to DEFFORM 47. The Tenderer's IPMP shall be clear, concise and comprehensive.
- D18. Tenderers must not exceed the total IPMP page count of 50 pages. Pages exceeding the total shall not be considered for marking.

- D19. Each section of the IPMP will also be reviewed and evaluated for compliance with the Authority's Specification (Schedule 2A). Where the Tenderers' response is not fully compliant, they shall also provide a statement on the level of compliance along with a detailed explanation of why, and where, the Tenderers' response is not fully compliant.
- D20. The IPMP sections will be evaluated using the criteria in the scoring matrix at Table 3 (IPMP Capability Assessment Scoring Scale).
- D21. Each element of the IPMP has a weighting expressed as a percentage (%) allocated to it, which are disclosed on Table 4 (IPMP Evaluation Plan). The Capability Assessment Score gained in the Evaluation of each section will be multiplied by the relevant marks available to give a score for each section. These scores will be totalled to give an overall score for the IPMP. This overall score will be multiplied by 90% to give the non-cost score for the IPMP.

Table 3 – IPMP Capability Assessment Scoring Scale

Evaluation	Score	Criteria for awarding score
High Confidence	100	Evidence provided contains a very high level of detail and gives an excellent level of confidence in the Tenderers ability to manage and deliver the project effectively. It is assessed that there is minimal risk associated with the ability of the Tenderer to deliver the capability requested.
Good Confidence	70	Evidence provided contains a high level of detail and gives a good level of confidence in the Tenderers ability to manage and deliver the project effectively. It is assessed that there is acceptable risk associated with the ability of the Tenderer to deliver the capability requested.
Satisfactory	30	Evidence provided contains a satisfactory level of detail and gives an adequate level of confidence in the Tenderers ability to manage and deliver the project effectively. It is assessed that there is moderate risk associated with the ability of the Tenderer to deliver the capability requested.
Minor Concerns – Low Confidence	10	Evidence provided contains an inadequate level of detail and gives a low level of confidence in the Tenderers ability to manage and deliver the project effectively. It is assessed that there is substantial risk associated with the ability of the Tenderer to deliver the capability requested.
Major Concerns	0	No evidence provided, or evidence provided contains no detail and gives no confidence in the Tenderers ability to manage and deliver the project effectively. It is assessed that there is unacceptable risk associated with the ability of the Tenderer to deliver the capability requested.

Table 4 – IPMP Evaluation Plan

DSP Ref	Section Ref	Section Title	Weighting
2.3.2	EX SUMM	Executive Summary	11.1%
2.3.3	A	Engineering Management Plan	22.3%

2.3.4	B	Safety and Environmental Plan	11.1%
2.3.5	C	Security Plan	11.1%
2.3.6	D	Quality Management Plan	11.1%
2.3.7	E	Stakeholder Communication Plan	11.1%
2.3.8	F	Risk Management Plan	11.1%
2.3.9	G	Exit Strategy	11.1%

D22. If a Tenderer is evaluated as scoring a '0' for any section of the IPMP listed in Table 4 (IPMP Evaluation Plan) they will be removed from the Tender Evaluation.

D23. If a Tenderer is evaluated as scoring less than 35 after the 90% weighting for this Question Section 2.3 has been applied, they will be removed from the Tender Evaluation.

Question Section 2.4 – Social Value

D24. This Question Section is weighted and equates to 10% of the overall non-cost (quality) score.

Overview

D25. Social value has a lasting impact on individuals, communities, and the environment. Government has a huge opportunity and responsibility to maximise benefits effectively and comprehensively through its commercial activity. It cannot afford not to. A missed opportunity to deliver social value may lead to costs that the taxpayer has to absorb elsewhere through public procurement.

D26. A competitive and diverse supply landscape can help to deliver innovation in public services, manage risk and provide greater value for taxpayers' money.

D27. As a result, the Social Value Model (SVM) has been created which details 5 Themes, 8 Policy Outcomes and 24 Model Award Criteria (MACs). The SVM MACs are questions which relate to Social Value. The use of the SVM is mandatory in all central government procurements using Public Contracting Regulations (PCR) 2015 and Defence and Security Public Contracting Regulations (DSPCR) 2011 above financial threshold and exempt procurements.

D28. Defence is focusing on three, out of the five, priority Social Value themes that are most relevant for Defence:

- Tackling economic inequality.
- Fighting climate change; and
- Equal opportunity.

D29. The Social Value Scoring Criteria is listed at Table 9 (Social Value Scoring Criteria). Please use this and the information provided within the SVM to compile your responses to the SVM MAC and Model Evaluation Question (MEQ) asked. In compiling your answer, please refer to the SVM Quick Reference Table. Under Model Response Guidance for tenderers and evaluators examples of types of evidence the tender evaluators are looking for can be found.

D30. Alongside the Standard Reporting Metrics (SRM), Social Value Key Performance Indicators (KPIs) will be used within this contract. KPIs will be generated from the Potential Provider's social value response it is therefore important that measurable

commits are included in the response (both commitments against the SRMs and other metrics as may be appropriate. KPIs will be agreed between the parties and included in the contract at Contract Award.

D31. In accordance with the DEFFORM 47, please ensure that your written submission is in 11pt Arial.

D32. For this procurement, the following SVM MAC have been selected as being appropriate.

Table 5 – Themes applicable to this procurement

Theme		Policy Outcome	MAC Reference	MAC Title
3	Fighting Climate Change	Effective Stewardship of the environment	4.2	Influence staff, suppliers, customers and communities through the delivery of the contract to support environmental protection and improvement.
4	Equal Opportunity	Tackle Workforce Inequality	6.1	Demonstrate action to identify and tackle inequality in employment, skills and pay in the contract workforce.
4	Equal Opportunity	Tackle Workforce Inequality	6.2	Support in-work progression to help people, including those from disadvantaged or minority groups, to move into higher paid work by developing new skills relevant to the contract.

Further Social Value Guidance can be found:

- Social Value Model (SVM), Government Commercial Function, Edition 1.1 – 3 Dec 20
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/940827/Guide-to-using-the-Social-Value-Model-Edn-1.1-3-Dec-20.pdf
- Guide to Using the Social Value Model, Government Commercial Function, Edition 1.1 – 3 Dec 20
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/940826/Social-Value-Model-Edn-1.1-3-Dec-20.pdf
- Social Value Model Quick Reference Table, Government Commercial Function, Edition 1.1 – 3 Dec 20
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/940828/Social-Value-Model-Quick-Reference-Table-Edn-1.1-3-Dec-20.pdf

Aim

D33. The aim of the following SVM MACs is to understand the Potential Providers Social Value Commitment that this procurement programme will provide within the geographical location(s) that is will be delivered from.

D34. In your written response you should provide convincing arguments, including suitable evidence, of **What** your understanding of Social Value is, in relation to this procurement, and **How** you will instil confidence in the Authority in your ability to deliver against the Social Value requirements for this procurement.

D35. A list of some of the key response documents that the Authority would expect you to provide are provided below. However, within the overall limit of pages you should supplement your written submission with other documents you consider will build confidence in your ability to maximise Social Value Commitments.

D36. You should provide, for each MAC MEQ:

- a) your 'Method Statement,' stating how you will achieve this and how your commitment meets the SVM Model Award Criteria (MAC), and
- b) a timed project plan and process, including how you will implement your commitment and by when. Also, how you will monitor, measure and report on your commitments/the impact of your proposals. You should include but not be limited to:

- timed action plan
- use of metrics
- tools/processes used to gather data
- reporting
- feedback and improvement
- transparency

- c) how you will influence your: staff, supply chains, 3rd party suppliers, customers, and communities through the delivery of the contract to support the Policy Outcome, e.g., engagement, co-design/creation, training, and education, partnering/collaborating, volunteering.

D37. From the information that you provide, the evaluators will assess, Qualitatively, your response, based on the information that you provide within your tender response.

D38. Alongside their Commitments against the SRMs, the successful Potential Provider's method statement will form the basis of Key Performance Indicators and jointly managed throughout the life of the contract.

D39. The Potential Providers must ensure that they answer the SVM MACs asked. Any additional information which is not specific to the contract being procured will not be considered.

D40. The Potential Providers responses are to set out the additional Social Value benefits that they will deliver against the Policy Outcomes for this procurement. It is not sufficient to only reference/use to their Corporate Social Responsibility (CSR) and or Environmental, Social and Governance (ESG) documents.