

**Call-Off Schedule 5 (Pricing Details)**

Call-Off Ref:

Crown Copyright 2018

**Call-Off Schedule 5 (Pricing Details)**

Call-Off Contract charges:

Quantity	Description	Unit Price	Amount
1	Renewals of Existing Perpetual Licences, Products, and Services	£ [REDACTED]	£ [REDACTED]
1	New Perpetual Licences Products	£ [REDACTED]	£ [REDACTED]
1	L2 Support for New Licence Products	£ [REDACTED]	£ [REDACTED]
1	Education Learning Pass Credits	£ [REDACTED]	£ [REDACTED]
1	Level 4 BMC Professional Services (Certified BMC resource);	£ [REDACTED]	£ [REDACTED]
1	Additional Services (L1 Support)	£ [REDACTED]	£ [REDACTED]
1	SAM Services	£ [REDACTED]	£ [REDACTED]
			£8,975,836.75

All prices within the "Call-Off Contract charges" in this schedule are in GBP, exclude VAT and are inclusive of Travel and Expenses.

Future Non-Committed Licence spend	
Description	Figure as a %
What is the agreed discount level for currently available On-Premise products from BMC that you will provide above and beyond the pre-specified volumes requested during the term of the agreement.	80.20%

Payment Milestones:

Proposed Payment Milestones				
Invoice Date	31st March 2021	6th April 2022	6th April 2023	Total
ELA %	28.7%	29.06%	42.23%	100.00%
Invoicing	£2,576,219.19	£3,355,693.08	£3,043,924.48	£8,975,836.75

Payment terms as per contractual agreement and are to be 30 days from invoice date as per table.

Rate Card for Adoption Services:

Atos Rate Card				
SFIA	Strat & Arch £/Day	Bus Change £/Day	Soln Dev & Config £/Day	Service Mgmt £/Day
3	£750.00	£720.00	£670.00	£640.00
4	£910.00	£910.00	£770.00	£750.00
5	£1,150.00	£1,150.00	£910.00	£880.00
6	£1,410.00	£1,340.00	£1,120.00	£1,070.00

Partner Rate Card				
SFIA	Strat & Arch £/Day	Bus Change £/Day	Soln Dev & Config £/Day	Service Mgmt £/Day
3	£940.00	£888.89	£940.00	£940.00
4	£1,111.11	£1,111.11	£1,111.11	£1,111.11
5	£1,222.22	£1,222.22	£1,222.22	£1,222.22
6	£1,388.89	£1,388.89	£1,388.89	£1,388.89

BMC Direct Rate Card
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<b>SFIA</b>	<b>Strat &amp; Arch</b> £/Day	<b>Bus Change</b> £/Day	<b>Soln Dev &amp; Config</b> £/Day	<b>Service Mgmt</b> £/Day
<b>3</b>	£-	£-	£-	£-
<b>4</b>	£-	£-	£-	£-
<b>5</b>	£-	£-	£-	£-
<b>6</b>	£2,143.16	£2,143.16	£1,757.89	£1,757.89

All prices within the “Rate Card for Adoption Services” in this schedule are in GBP, exclude VAT and are inclusive of Travel and Expenses. These prices are valid for the term March 31<sup>st</sup> 2021 – March 30<sup>th</sup> 2024, subject to fixed rate of 2% indexation upon each yearly anniversary of the contract and a further agreement via the Variation Procedure.