

NHS Dorset

Pre-Tender Market Engagement Event

Dorset ICS Remote Monitoring & Remote Management
Supplier SaaS Procurement



Purpose

This is a Pre-Tender Market Engagement (PTME) event only and is not a call for competition.

This PTME event seeks information for the potential procurement of a Supplier to implement and support a Remote Monitoring Partner Solution.

The purpose of this PTME is to:

- help define the requirement.
- help provide a better understanding of the feasibility of the requirement.
- understand the best approach.
- understand the capacity of the market to deliver in proposed timeframes and the possible risks involved.
- Views of the current market, specifically relating to existing and potential demand.
- Provide the market with an opportunity to ask questions, raise queries and any issues to be addressed at an early stage.

NHS Dorset ICB shall maintain commercial confidentiality of information received during the PTME.

Background

NHS Dorset ICB is developing the business requirements for a Remote Monitoring Partner solution to enable professionals to have the ability to collect and then observe information about a patient whilst the patient is not in a clinical setting (in a place they call home, including care homes).

In scope is long term conditions remote management (LTCRM), early deterioration and remote monitoring (RM).

The tender is expected to include the procurement of one Remote Monitoring Partner solution to replace the current multiple Partners used to meet the requirements for LTCRM/RM in Dorset.

CPV Codes

- 48000000 : Software Package & Information Systems
- 85000000 : Health and social work services

Pre-Tender Market Engagement Event

NHS Dorset ICB invites interested parties to attend a virtual (MSTeams) Pre-Tender Market Engagement event to be held w/c 16th October on a selected day of that week (see Schedule below).

The Pre-Tender Market Engagement event agenda will be:

Schedule:

- Monday 11-12:30 Supplier A
- Tuesday 11-12:30 Supplier B
- Wednesday 11-12:30 Supplier C
- Thursday 11-12:30 Supplier D
- Friday 11-12:30 Supplier E

Audience: NHS Dorset ICS digital / data operational leads & clinical / non-clinical workforce.

Agenda:

- Welcome & NHS Dorset ICS introduction (**5 min**)
- Supplier presentation for digital / data leads (**15 mins**)
 - To include details on: Service overview, digital clinical safety, architecture, integration, etc.
- Q&A (**10 mins**)
- CLINICAL dashboard demo - for clinical and non-clinical workforce (**15 mins**)
- PATIENT dashboard demo - for clinical and non-clinical workforce (**15 mins**)
- Q&A (**15 mins**)
- Close

Feedback captured throughout presentations online (not in chat).

Duration: 1.5 Hours

NHS Dorset ICB requests that at least a Project Manager, Sales Representative and a Technical / Developer Lead represent the supplier at the PTME event.

NHS Dorset ICB invites any interested parties to submit a statement of interest in the project and company details ahead of the Pre-Tender Market Engagement event by replying to this invite by emailing andy.squire@nhsdorset.nhs.uk by the 11th October 13:00.

Please include in your statement of interest the preferred PTME event dates in a top 3 order or confirm that all dates are acceptable.

Suppliers will be sent confirmation of the session booked for them.

Supporting Documentation

- DRAFT WORKING COPY Dorset remote monitoring procurement requirements 27092023
- Remote management and monitoring brief with scenarios v2
- Remote monitoring partner TO BE Draft visual 27092023

GOVERNANCE AND ADMINISTRATION

Use of information

NHS Dorset ICB reserve the right to use any information received in the PTME event process to support the development of its final specification and procurement plan. Any information provided may be used or discounted by NHS Dorset ICB at their discretion.

Any information supplied by providers will only be used for development of the specification and procurement plans and will **NOT** impact future evaluation within any procurement process.

NHS Dorset ICB shall maintain commercial confidentiality of information received during the PTME.

Non-collusion and Canvassing

Each potential provider must not canvass or solicit or offer any gift or consideration whatsoever as an inducement or reward to any officer or employee of, or person acting as an adviser to NHS Dorset ICB in connection with this project.

Disclaimer

Each provider will be responsible for its own costs incurred throughout this PTME event process. NHS Dorset ICB will not be responsible for any costs incurred by any provider or any other person through this process.

Neither NHS Dorset ICB, nor any of their advisers accept any responsibility or liability in relation to its accuracy or completeness or any other information which has been, or which is subsequently, made available to any potential provider, or any of their advisers, orally or in writing or in whatever media.

Nothing in this PTME process is, nor shall be relied upon as, a promise or representation as to any decision by NHS Dorset ICB in relation to any future procurement process. No person has been authorised by NHS Dorset ICB or its advisers or consultants to give any information or make any representation not contained in this document and, if given or made, any such information or representation shall not be relied upon as having been so authorised.

Engaging in this process does not guarantee any providers automatic pre-selection for any future tendering activity or procurement of the services. In addition NHS Dorset ICB do not commit to conducting a future procurement process.

Right to Vary Process

NHS Dorset ICB reserve the right to change the basis of, or the process (including any timetable) relating to the PTME event process and not to invite a potential provider to proceed further, not to furnish a potential provider with additional information nor otherwise to hold dialogue with a potential provider in respect of the pre-market engagement process. NHS Dorset ICB shall normally notify the providers of any such changes.