29 November 2016

Dear Bidders,

**Request for Quotation: Strategic Workforce Service to support Camden’s Local Care Workforce Strategy to PRJ374**

I am writing to you on behalf of Camden Clinical Commissioning Group (the CCG). We currently have a requirement for the supply ofStrategic Workforce Service to support Camden’s Local Care Workforce Strategy, the details of which are set out in the Annex A to this RFQ letter.

We need our chosen supplier to commence the work in January 2017 and finish the work before 31 March 2017.

Please note the attached (Annex B) NHS Standard Contract 2014-15 / Terms and Conditions for the Supply of Services will apply to any contract awarded as a result of this quotation exercise.

If you are interested in quoting for this requirement, please reply with a ‘bid response document’ to the following email box [clinical.procurement@nelcsu.nhs.uk](mailto:clinical.procurement@nelcsu.nhs.uk) **by 5:00 pm on 03/01/2017** with the following information:

* Full name and address of supplier, our reference number and your contact details;
* Details of services to be supplied including details in response to the requirements set out in the Annex A / the evaluation criteria to this letter and a referee (preferably public sector);
* Expected delivery / start / finish date, and a project time table;
* Total price excluding VAT (Annex C);
* Confirmation of acceptance of the terms and conditions of contract (Annex B);
* Annex D – Conflict of Interest Declaration.

The CCG is seeking quotations from a number of suppliers. The following criteria will apply to the selection of the successful supplier:

|  | Evaluation Criteria | | Weight |
| --- | --- | --- | --- |
| **1** | **Proposed Approach** | | **80%** |
|  | 1.1 | Working knowledge of the health and social care landscape | 20% |
|  | 1.2 | Experience of undertaking strategic workforce planning – across a range of partners | 20% |
|  | 1.3 | Ability to map current workforce characteristics and to assess there in light of emerging priorities | 20% |
|  | 1.4 | Skills in partnership working, strategy development, report writing and presentation | 20% |
| **2** | **Price** | | **20%** |
|  | **Proposed Approach + Price** | | **100%** |

**Scoring matrix 0-5**

|  |  |  |
| --- | --- | --- |
| **Score** | **Assessment Level** | **Descriptor** |
| 0 | Non-compliant | No response or partial response and poor evidence provided in support of it.  Does not give the commissioner confidence in the ability of the Bidder to deliver the Contract. |
| 1 | Weak | Response is supported by a weak standard of evidence in several areas giving rise to concern about the ability of the Bidder to deliver the Contract. |
| 2 | Minor reservations | Response is supported by a satisfactory standard of evidence in most areas but a few areas lacking detail and/or evidence giving rise to some concerns about the ability of the Bidder to deliver the Contract. |
| 3 | Good – a compliant response | Response is comprehensive and supported by good standard of evidence. Gives the Commissioner confidence in the ability of the Bidder to deliver the contract. Meets the Commissioner’s requirements. |
| 4 | Very good | Response is comprehensive and supported by a high standard of evidence. Gives the Commissioner a high level of confidence in the ability of the Bidder to deliver the contract. Exceeds the Commissioner’s requirements in some respects. |
| 5 | Excellent | Response is very comprehensive and supported by a very high standard of evidence. Gives the Commissioner a very high level of confidence the ability of the Bidder to deliver the contract. Exceeds the Commissioner’s requirements in most respects. |

**The Quotation must be submitted in a PDF format, with pricing submitted in a separate file Quotations received after the above date and time may not be considered.**

*It would be appreciated if you could advise,* within 3 days of receiving this RFQ*, if you intend to submit a bid or your reasons for not submitting a bid.*

If the panel feels at any point that there is not sufficient evidence to score a bidder on any evaluation point then they may, at their discretion, seek clarification from any and all bidders. Bidder clarifications will at all times take account of the commercial confidence of bidders.

If a bidder scores a ‘0’ on any sub-section then they may be eliminated at the discretion of the panel, dependent on how service critical the panel deems that sub-section to be. If a bidder scores ‘0’ on an entire section of the evaluation, the bidder will be automatically eliminated from any further evaluation.

The pass-mark for the qualitative evaluation (Questions 1.1 – 1.4) element is **50%.** If a bidder does not attain this score overall then their bid will be rejected. This process ensures that NEL Commissioning Support Unit and Camden Clinical Commissioning Group attain a minimum acceptable service quality. Following submission of bids, a moderation / evaluation meeting may be held. The provider will be advised separately if this is to be held.

*In the event of a tie (where two or more top scoring Bidders had the same total weighted score including both quality and price), the CCG will select from amongst those Bidders, the submission of the Bidder with the highest weighted score for the cost.*

Your response must be valid for acceptance for 90 days from the deadline for receipt of quotations. Your response constitutes an offer and if Camden Clinical Commissioning Group accepts that offer then a legally binding contract will exist between us.

Respondents accept that the Camden Clinical Commissioning Group is subject to the Freedom of Information Act and government transparency obligations, which may require Camden Clinical Commissioning Group to disclose information received from you to third parties.

This RFQ letter and your response do not give rise to any contractual obligation or liability unless and until such time as Camden Clinical Commissioning Group issues a letter referencing this Request for a Quotation with a signed contract and a valid Purchase Order number accepting your quotation. Camden Clinical Commissioning does not make any commitment to purchase and shall have no liability for your costs in responding to this Request for a Quotation.

## Canvassing and contacts

Bidders shall not in connection with this Procurement:

* Offer any inducement, fee or reward to any officer or employee of NELCSU or Camden Clinical Commissioning Group or any person acting as an advisor to NELCSU or Camden Clinical Commissioning Group in connection with this Procurement
* Do anything which would constitute a breach of the Prevention of Corruption Acts 1889-1916
* Canvass any of the persons referred to above in connection with the Procurement

No attempt should be made to contact NELCSU or Camden Clinical Commissioning Group staff, except the Project Team, or to contact NELCSU / Camden Clinical Commissioning Group or NELCSU / Camden Clinical Commissioning Group advisers or other NHS/DoH bodies as part of the procurement process. Any enquiries made to persons other than the NEL Commissioning Support Unit Project Team will be regarded as prima facie evidence of canvassing.

## Conflicts of interest

In order to ensure a fair and competitive procurement process, Camden Clinical Commissioning Group requires that all actual or potential conflicts of interest that a potential bidder may have are identified and resolved to the satisfaction of the CCG.

Potential Applicants should notify the CCG of any actual or potential conflicts of interest in their response to the RFQ. If the potential bidder becomes aware of an actual or potential conflict of interest following submission of the application it should immediately notify the CCG by completing the Conflict of Interest form (see Annex D) for this procurement. Such notifications should provide details of the actual or potential conflict of interest.

If, following consultation with the potential bidder or bidders, such actual or potential conflict(s) are not resolved to the satisfaction of the CCG, Camden Clinical Commissioning Group reserves the right to exclude at any time any potential Applicants(s) from the Procurement process should any actual or potential conflict(s) of interest be found by the CCG to confer an unfair competitive advantage on one or more potential bidder(s), or otherwise to undermine a fair procurement process.

Examples of potential conflicts of interest are (without limitation) as follows:

* A Bidding organisation, or any person employed or engaged by or otherwise connected with a Bidding organisation, is currently carrying out any work for the CCG, NHS England and/or the Department of Health (DH), or has done so within the last six (6) months;
* A Bidding organisation is providing services for more than one Potential Bidder, in respect of this Procurement.

The ‘Conflict of Interest Declaration’, provided in Annex D, must be completed by an authorised signatory, in his / her own name, on behalf of the Bidding organisation and attached in response to this section of this RFQ.

The CCG should be immediately notified, in the event that any actual or potential conflict of interest comes to a potential Bidder’s attention at any time following the submission of the potential Bidder’s ‘Conflicts of Interest Declaration’ and bid documents.

If you have any queries about this letter or the requirement, please contact the under signed at [clinical.procurement@nelcsu.nhs.uk](mailto:clinical.procurement@nelcsu.nhs.uk)

If you are unable to meet this requirement or are otherwise not intending to provide a quote, I would be grateful if you could let me know as soon as possible.

Yours sincerely,

**Name Brendan O’Rourke**

**Job Title Clinical Procurement Officer**

NEL Commissioning Support Unit

**Annex A**

**Specification / Project Brief**

**for**

**Strategic Workforce Service to support Camden’s Local Care Workforce Strategy**



BUDGET

The budget range for this contract is up to £50,000.

Please include unit costs, bulk-purchase options and any additional cost considerations.

TIMELINE

The supplier should be able to mobilise the provision of Strategic Workforce Service to

support Camden’s Local Care Workforce Strategy upon signing of the contract.

**Annex B**

**NHS Terms and Conditions of Contract**

**NHS Terms and Conditions for Supply of Services**



**Annex C**

**Financial Submissions**

***Financial Envelope - The financial envelope available for this work is £50,000.00***

Bidders must provide a detailed breakdown of the annual cost here (please note that there should be no heading entitled miscellaneous) and which should include the following:

* Staffing (all on costs must be included)
* Marketing
* Room / venue hire
* Back fill / training attendance payments
* Management fee
* Overheads (phone, rent, etc.)
* Cost of providing any materials
* Others (if any)

|  |  |
| --- | --- |
| Breakdown of all Cost | Cost (£) |
| **Breakdown of all costs** |  |
| Management/co-ordination costs |  |
| Service Delivery paid out to organisations |  |
| **Total** |  |

All costs must be inclusive of travel and related expenses to the Base location. An estimate of the overall costs for expenses must be submitted to enable comparison of bids on an equal basis.

All prices exclude VAT.

***If submitting*** your proposal as a pdf document, please submit your prices in a separate file.

Camden Clinical Commissioning Group, is requesting that bidders submit a breakdown of total cost for all the work / services as detailed in the Service Specification.

**The lowest price (within affordability limits) will be awarded the maximum score for price with other bidders awarded score in proportion to the lowest priced using the following formula.**

|  |
| --- |
| Score = Lowest Tender Price     x    20 |
| Other/Higher Tender Price |

## Expenses

## Any expenses claimed will be:

* Reasonably and necessarily incurred as a result of carrying out the contracted services, with due regard to economy.
* Be detailed separately on the invoice and accompanied by the relevant receipts
* Have been agreed in advance with the CCG.
* Travelling time to the CCG(s) premises is non-chargeable.

### Reimbursement of expenses will be at cost and should be in line with the:

### Actual rail travel costs based on standard class travel

**ANNEX D**

**Declaration of conflict** **of interests**

**(Bidders/Contractors)**

**Project Name: Project Management and Administration services in relation to managing the Community Education Provider Network**

**NHS Camden Clinical Commissioning Group** **Bidders/potential contractors/service providers declaration form: financial and other interests**

This form is required to be completed in accordance with the CCG’s Constitution, and s140 of the NHS Act 2006 (as amended by the Health and Social Care Act 2012) and the NHS (Procurement, Patient Choice and Competition) (No2) Regulations 2013 and related guidance

**Notes:**

* All potential bidders/contractors/service providers, including sub-contractors, members of a consortium, advisers or other associated parties (Relevant Organisation) are required to identify any potential conflicts of interest that could arise if the Relevant Organisation were to take part in any procurement process and/or provide services under, or otherwise enter into any contract with, the CCG, or with NHS England in circumstances where the CCG is jointly commissioning the service with, or acting under a delegation from, NHS England. If any assistance is required in order to complete this form, then the Relevant Organisation should contact the nominated procurement officer for this opportunity
* The completed form should be sent with your bid submission
* Any changes to interests declared either during the procurement process or during the term of any contract subsequently entered into by the Relevant Organisation and the CCG must notified to the CCG by completing a new declaration form and submitting it with your bid.
* Relevant Organisations completing this declaration form must provide sufficient detail of each interest so that the CCG, NHS England and also a member of the public would be able to understand clearly the sort of financial or other interest the person concerned has and the circumstances in which a conflict of interest with the business or running of the CCG or NHS England (including the award of a contract) might arise.
* If in doubt as to whether a conflict of interests could arise, a declaration of the interest should be made.

Interests that must be declared (whether such interests are those of the Relevant Person themselves or of a family member, close friend or other acquaintance of the Relevant Person), include the following:

* the Relevant Organisation or any person employed or engaged by or otherwise connected with a Relevant Organisation (Relevant Person) has provided or is providing services or other work for the CCG or NHS England;
* a Relevant Organisation or Relevant Person is providing services or other work for any other potential bidder in respect of this project or procurement process;
* the Relevant Organisation or any Relevant Person has any other connection with the CCG or NHS England, whether personal or professional, which the public could perceive may impair or otherwise influence the CCG’s or any of its members’ or employees’ judgements, decisions or actions.

**Declarations:**

|  |  |
| --- | --- |
| Name of Relevant Organisation: |  |
| Interests | |
| **Type of Interest** | **Details** |
| Provision of services or other work for the CCG or NHS England |  |
| Provision of services or other work for any other potential bidder in respect of this project or procurement process |  |
| Any other connection with the CCG or NHS England, whether personal or professional, which the public could perceive may impair or otherwise influence the CCG’s or any of its members’ or employees’ judgements, decisions or actions |  |

|  |  |  |
| --- | --- | --- |
| **Name of Relevant**  **Person** | [*complete for all Relevant Persons*] | |
| **Interests** | | |
| **Type of Interest** | **Details** | **Personal interest or that of a family member, close friend or other acquaintance?** |
| Provision of services or other work for the CCG or NHS England |  |  |
| Provision of services or other work for any other potential bidder in respect of this project or procurement process |  |  |
| Any other connection with the CCG or NHS England, whether personal or professional, which the public could perceive may impair or otherwise influence the CCG’s or any of its members’ or employees’ judgements, decisions or actions |  |  |

**Annex E**

**Project Plan Submission Template**

**Project Name: Project Management and Administration services in relation to managing the Community Education Provider Network**

**Questions for bidders**

***Please provide full details on how you will ensure the following aims are achieved:***

|  |  |  |
| --- | --- | --- |
| Question | Mark | Response |
| Question 1: Please state how you will meet the specification outlined by the CCG.  Word limit, 1,000 – 1,500 words |  |  |
| Question 2: Please outline your experience and capability in the field.  Word limit, 1,000 – 1,500 words |  |  |
| Question 3: Please outline the approach your organisation will take in implementing the deliverables outlined in the specification.  Word limit, 1,000 – 1,500 words |  |  |
| Question 4: Please outline the resources you intend to allocate? Please attach CVs.  Word limit, 1,000 – 1,500 words |  |  |

**Form Completion**

|  |  |
| --- | --- |
| **I declare that to the best of my knowledge and belief, the above information is complete and correct. I undertake to update as necessary the information. I understand that the information will be used in the evaluation process to assess my organisation’s suitability to be included in the tender evaluation process, and that giving false information may result in my organisation being disqualified from the process, at this or whatever stage it becomes known to the Commissioners.** | |
| **Signed:** |  |
| **Name:** |  |
| **Position:** |  |
| **Bidder:** |  |
| **Date:** |  |