



## G-Cloud 12 Call-Off Contract

This Call-Off Contract for the G-Cloud 12 Framework Agreement (RM1557.12) includes:

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## Part A: Order Form

Buyers must use this template order form as the basis for all call-off contracts and must refrain from accepting a supplier's prepopulated version unless it has been carefully checked against template drafting.

<b>Digital Marketplace service ID number</b>	992443892008396
<b>Call-Off Contract reference</b>	TIS0583
<b>Call-Off Contract title</b>	Cost Optimisation Project
<b>Call-Off Contract description</b>	The Insolvency Service (INSS) are to work with a supplier to provide a detailed analysis and benchmarking of the existing Technology Services portfolio of spend with a view to identifying opportunities to optimise and increase value/efficiency.
<b>Start Date</b>	05 <sup>th</sup> December 2022
<b>Expiry date</b>	The contractual term will be for a 12 week delivery period which is to be completed by 28 <sup>th</sup> February 2023
<b>Call-Off Contract value</b>	£88,200 (excl VAT) for Requirements One and Two. Requirement Three will result in additional costs.  <b>Redacted</b>
<b>Charging method</b>	Monthly - Via submission of a valid invoice
<b>Purchase order number</b>	Issued after contract signed

This Order Form is issued under the G-Cloud 12 Framework Agreement (RM1557.12).

Buyers can use this Order Form to specify their G-Cloud service requirements when placing an Order.

The Order Form cannot be used to alter existing terms or add any extra terms that materially change the Deliverables offered by the Supplier and defined in the Application.

There are terms in the Call-Off Contract that may be defined in the Order Form. These are identified in the contract with square brackets.

<b>From the Buyer</b>	Insolvency Service <b>Redacted</b>
<b>To the Supplier</b>	COEUS CONSULTING LTD <b>Redacted</b>
<b>Together the 'Parties'</b>	

### Principal contact details

#### For the Buyer:

Title: Commercial Business Partner

Name: **Redacted**

Email: **Redacted**

Phone: **Redacted**

#### For the Supplier:

Title: **Redacted**

Name: **Redacted**

Email: **Redacted**

Phone: **Redacted**

## Call-Off Contract term

<b>Start date</b>	<p>This Call-Off Contract Starts on the <b>5<sup>th</sup> December 2022</b> and is valid until the <b>28<sup>th</sup> February 2023</b></p> <p>This call-off contract shall expire on 28<sup>th</sup> February 2023</p>
<b>Ending (termination)</b>	<p>The notice period for the Supplier needed for Ending the Call-Off Contract is at least <b>90</b> Working Days from the date of written notice for undisputed sums (as per clause 18.6).</p> <p>The notice period for the Buyer is a maximum of <b>30</b> days from the date of written notice for Ending without cause (as per clause 18.1).</p>
<b>Extension period</b>	<p>This Call-off Contract may be extended by the Buyer for up to <b>one (1) month</b> to complete Requirements One and Two</p> <p>and;</p> <p>By <b>one (1) period of up to twelve (12) months</b> should Requirement Three be commissioned.</p> <p>The extension periods are subject to clauses 1.3 and 1.4 in Part B below.</p>

## Buyer contractual details

This Order is for the G-Cloud Services outlined below. It is acknowledged by the Parties that the volume of the G-Cloud Services used by the Buyer may vary during this Call-Off Contract.

<b>G-Cloud lot</b>	This Call-Off Contract is for the provision of Services under: <ul style="list-style-type: none"><li>• Lot 3: Cloud support</li></ul>
<b>Additional Services</b>	Not Applicable
<b>Location</b>	<p>The Services will be delivered to Insolvency Service with the registered address of:</p> <p><b>Redacted</b></p> <p>It is expected that the Supplier shall deliver the Contract services at their own premises. Buyer may require the supplier to travel to buyers office locations as required.</p>
<b>Quality standards</b>	<p>The quality standards required for this Call-Off Contract are stipulated in the G Cloud 12 Framework Agreement RM1557.12.</p> <p>In addition, the supplier shall also ensure all standards set out within Schedule 1 Services are fully met.</p>
<b>Technical standards:</b>	<p>The technical standards required for this Call-Off Contract are stipulated in the G Cloud 12 Framework Agreement RM1557.12.</p> <p>The supplier shall also ensure all standards set out in the Buyer Schedule 1 - Services are fully met.</p>
<b>Service level agreement:</b>	Not Used
<b>Onboarding</b>	Not Used
<b>Offboarding</b>	Not Used
<b>Collaboration agreement</b>	Not Used
<b>Limit on Parties' liability</b>	The annual total liability of either Party for all Property Defaults will not exceed 125% of the Charges payable by the Buyer to the Supplier during the Call-Off Contract Term.

	<p>The annual total liability for Buyer Data Defaults will not exceed 125% of the Charges payable by the Buyer to the Supplier during the Call-Off Contract Term.</p> <p>The annual total liability for all other Defaults will not exceed 125% of the Charges payable by the Buyer to the Supplier during the Call-Off Contract Term.</p>
<b>Insurance</b>	<p>The insurance(s) required will be:</p> <ul style="list-style-type: none"> <li>• a minimum insurance period of 6 years following the expiration or Ending of this Call-Off Contract</li> <li>• professional indemnity insurance cover to be held by the Supplier and by any agent, Subcontractor or consultant involved in the supply of the G-Cloud Services. This professional indemnity insurance cover will have a minimum limit of indemnity of £1,000,000 for each individual claim or any higher limit the Buyer requires (and as required by Law)</li> <li>• employers' liability insurance with a minimum limit of £5,000,000 or any higher minimum limit required by Law.</li> </ul>
<b>Force majeure</b>	<p>A Party may End this Call-Off Contract if the Other Party is affected by a Force Majeure Event that lasts for more than five (5) consecutive days.</p>
<b>Audit</b>	<p>The following Framework Agreement audit provisions will be incorporated under clause 2.1 of this Call-Off Contract to enable the Buyer to carry out audits as required.</p> <p>Audit provisions from Clauses 7.4 to 7.13 of the Framework Agreement apply.</p>
<b>Buyer's responsibilities</b>	<p>The Buyer is responsible for the following as set out in Schedule 1 – Services:</p> <ul style="list-style-type: none"> <li>• Identify &amp; provide cost data (budget, actuals, forecast, project, fixed asset) – within IT cost centres and where incurred in non-IT areas</li> <li>• Identify &amp; provide performance, volumetric and architectural data to support insights</li> <li>• Providing contracts and supplier reports</li> <li>• Provision of service and applications information to enable best allocations of costs</li> <li>• Engagement in interviews to help understand data ownership and accountability for data improvement in source systems</li> <li>• Engagement in process reviews to prioritise cost savings initiatives</li> <li>• Where needed, support research into the comparable technology costs of other Government organisations</li> <li>• Where required, desk space and wifi for onsite work</li> </ul>

<b>Buyer's equipment</b>	Not Applicable
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## Supplier's information

<b>Subcontractors or partners</b>	Not Applicable
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## Call-Off Contract charges and payment

The Call-Off Contract charges and payment details are in the table below. See Schedule 2 for a full breakdown.

<b>Payment method</b>	<p>The payment method for this Call-Off Contract is BACS.</p> <p>All payments are subject to approval of the Buyer.</p>
<b>Payment profile</b>	<p>Payment will be made monthly as per Schedule 2 – Call-Off Contract Charges.</p> <p>All payments are subject to approval of the Buyer.</p>
<b>Invoice details</b>	<p>The Supplier will issue an electronic invoice upon final and full delivery of each of the deliverables/milestones.</p> <p>The Buyer will pay the Supplier within 30 days of receipt of a valid invoice.</p>
<b>Who and where to send invoices to</b>	Invoices shall be sent via email to: <b>Redacted</b>
<b>Invoice information required</b>	<p>Before payment can be considered, each invoice must include a detailed elemental breakdown of work completed and the associated costs which shall match the Pricing Schedule. Each invoice shall also contain the Contract Title and Contract Reference number <b>TIS0583</b></p>
<b>Invoice frequency</b>	Invoices will be sent to the Buyer upon final and full delivery of each milestone deliverable, to be assessed as acceptable by the Buyer.

<b>Call-Off Contract value</b>	The total value of this Call-Off Contract is £88,200 (excl VAT) for the delivery of the Cost Optimisation project as per Schedule 2 – Call-off Charges of the Call-Off Contract.
<b>Call-Off Contract charges</b>	The breakdown of the Charges is £88,200 (excl VAT) for the delivery of the Cost Optimisation project, as per Schedule 2 – Call-Off Charges of the Call-Off Contract.

### Additional Buyer terms

<b>Performance of the Service and Deliverables</b>	This Call-Off Contract will include the delivery of all items included in Schedule 1 – Services of this Call-Off Contract.
<b>Guarantee</b>	Not Used
<b>Warranties, representations</b>	Not Applicable
<b>Supplemental requirements in addition to the Call-Off terms</b>	Within the scope of the Call-Off Contract, the Supplier shall ensure that all supplier personnel and any subcontractors delivering the Services undertake a Baseline Personal Security Standard (BPSS)
<b>Alternative clauses</b>	Not Applicable
<b>Buyer specific amendments to/refinements of the Call-Off Contract terms</b>	Not Applicable
<b>Public Services Network (PSN)</b>	Not Applicable
<b>Personal Data and Data Subjects</b>	Not Applicable



## 1. Formation of contract

- 1.1 By signing and returning this Order Form (Part A), the Supplier agrees to enter into a Call-Off Contract with the Buyer.
- 1.2 The Parties agree that they have read the Order Form (Part A) and the Call-Off Contract terms and by signing below agree to be bound by this Call-Off Contract.
- 1.3 This Call-Off Contract will be formed when the Buyer acknowledges receipt of the signed copy of the Order Form from the Supplier.
- 1.4 In cases of any ambiguity or conflict, the terms and conditions of the Call-Off Contract (Part B) and Order Form (Part A) will supersede those of the Supplier Terms and Conditions as per the order of precedence set out in clause 8.3 of the Framework Agreement.

## 2. Background to the agreement

- 2.1 The Supplier is a provider of G-Cloud Services and agreed to provide the Services under the terms of Framework Agreement number RM1557.12.
- 2.2 The Buyer provided an Order Form for Services to the Supplier.

<b>Signed</b>	<b>Supplier</b>	<b>Buyer</b>
<b>Name</b>	<b>Redacted</b>	<b>Redacted</b>
<b>Title</b>	<b>Redacted</b>	<b>Redacted</b>
<b>Signature</b>	<b>[Signed]</b>	<b>[Signed]</b>
<b>Date</b>		

# Schedule 1: Services

## Service definition:

<https://www.digitalmarketplace.service.gov.uk/g-cloud/services/992443892008396>



COEUS\_Service\_Definition\_241122.pdf

## Terms & Conditions

The G-Cloud Framework and Call-Off Contract shall take precedence.

## Pricing document:



COEUS\_SFIA\_Rate\_Card\_241122.pdf

## Insolvency Service Statement of Requirements

### 1. PURPOSE

1.1 The Insolvency Service (INSS) wishes to work with a supplier to provide a detailed analysis of the existing Digital Technology Services (DTS) portfolio of spend, across all technology services.

1.2 This analysis will provide INSS with clear visibility of where money is being spent and an understanding of why services costs what they do. The information and analysis gained will be provided in a report which enables the Insolvency Service:

- To utilise for future decision making on IT third party spend
- To identify areas where additional value for money can be achieved (based on the information provided (value optimisation opportunities))

### 2. BACKGROUND TO REQUIREMENT/OVERVIEW OF REQUIREMENT

2.1 The Insolvency Service (INSS) is the government Authority that provides services to those affected by financial distress or failure. It plays a vital part in promoting long-term economic growth by dealing with financial failure and giving confidence to lend.

2.2 INSS is an executive agency, sponsored by the Department for Business, Energy & Industrial Strategy (BEIS).

### 2.3 The Insolvency Service's responsibilities include:

- administering bankruptcies and debt relief orders
- looking into the affairs of companies in liquidation, making reports of any director misconduct
- investigating trading companies and take action to wind them up and/or disqualify the directors if there is evidence of misconduct
- acting as trustee/liquidator where no private sector insolvency practitioner is in place
- issuing redundancy payments from the National Insurance Fund
- working to disqualify unfit directors in all corporate failures
- dealing with bankruptcy and debt relief restrictions orders and undertakings
- acting as an impartial source of information for the public on insolvency and redundancy matters
- advising BEIS ministers and other government departments and agencies on insolvency and redundancy related issues
- investigating and prosecuting breaches of company and insolvency legislation and other criminal offences on behalf of BEIS

### 2.4 Digital Technology Services (DTS) is the IT function within INSS and is responsible for the provision of IT services across the Authority.

2.5 The Insolvency Service has disaggregated its IT services into a Service Integration and Management (SIAM) or tower model. The SIAM Ecosystem collectively provides an integrated service to the Authority and its users by means of various Service Providers delivering components of the end-to-end service that meets business requirements. The impact of adopting the SIAM approach is that the traditional activities performed by an in-house IT Department have changed and operational responsibilities have been outsourced to circa twenty Service Providers, with the internal IT capabilities focussed on governance and management of these service providers

### 2.6 The services delivered to the Authority by the SIAM Lead Service Provider, include:

- Management of all disaggregated IT Service Provider organisations and provided services
- Provision of a Service Desk to support End Users
- Management and support of all Authority End User Devices
- Management and support of the Authorities Office 365 tenant
- Responsibility for End User software and hardware asset management and compliance reporting, and the collation of overall reporting of these items across the SIAM Ecosystem.

2.7 Within DTS, the Agency has an internal Service Provider (Application Services) that delivers an operational service for supporting a selection of Agency services. This includes the majority of Digital Customer Facing Websites.

### 3. DEFINITIONS

Expression or Acronym	Definition
BEIS	Department for Business, Energy and Industrial Strategy
INSS	The Insolvency Service
DTS	Digital Technology Services
SIAM	Service Integration and Management

### 4. SCOPE OF REQUIREMENT

4.1 The Agency wishes to work with a supplier to provide a detailed analysis of the existing spend, across all technology services within the Insolvency Service, predominately managed by the Agency's Digital Technology Services (DTS) Directorate.

4.2 This should include both the discovery and benchmarking of the costs, whilst also including a review of the contracts, providing us with a view of current spend and recommendations of where we have opportunity for value optimisation.

4.3 The Agency's requirements are separated into three phases of requirements, requirement one and requirement two will be delivered under the contract with an option to undertake requirement three to be confirmed by the Agency following completion of requirements one and two. The requirements are:

- Requirement One: Discovery & Benchmarking activity and Opportunities report
- Requirement Two: Priority and assessment of optimisation opportunities
- Requirement Three (Optional): Manage delivery of priority optimisation opportunities

4.3.1 Requirement three, is an optional requirement which the Agency will confirm whether it requires it to be enacted following completion of Requirements one and two.

### 5. THE REQUIREMENT

5.1 The Agency's requirement one is for the supplier to undertake a forensic analysis of our current spend, with the aim of identifying tangible and sustainable efficiencies as well as confirming areas where our spend is proportionate and is being managed correctly. This review will identify:

- Where funds are being spent across the IT portfolio
- What activities are driving the costs

- Provide an understanding of the baseline costs, differentiating between Business as Usual (BAU) activities, and development/strategic work
- What activities are creating 'churn' or reducing efficiency across the IT portfolio
- Assess the appropriateness of the level of resource of the DTS functions within the Insolvency Service to comparable partner organisations / arms-length bodies.
- Opportunities to improve costs for activities, reduction in required effort and management structures

5.2 The review will align activities to INSS Five-Year Strategy, and therefore the analysis will cover year 2 (current year) of the strategy.

5.3 The review will include proposed recommendations, opportunities which can be reviewed by the Agency with consideration and assessment given to identifying priority optimisation activities (requirement two)

5.4 The outcome from this should include a report confirming the scope of the exercise, approach taken, findings and recommendations including hard targets, and where possible achieve between a 5-15% efficiency as part of the recommendations based on an £18m a year IT Budget. Acceptance criteria for the report will include:

- Full assessment and prioritisation of cost opportunities
- Cost optimisation programme, governance, and reporting
- Programme plan
- Recommended next steps, including activities required to initiate and manage cost reduction opportunities
- Recommended on method/s for tracking the benefits

5.5 Analysis or reference to research around how the Agency compares against other organisations is also required as set out at 5.1 and this comparison should be against other Government organisations with similar levels of spend and IT activity (Examples of previously used comparable organisations are Companies House and the Land Registry)

5.6 The Agency will have the option to extend the scope of the requirement to develop a detailed implementation plan, with the supplier working jointly with INSS, providing a persuasive/factual narrative around the value/impact of technology spend on the Agency's ability to deliver its goals/objectives, embedding any identified changes to processes and practices within the DTS Directorate (requirement 3)

5.7 The Supplier will:

- ensure that all Supplier Personnel possess the qualifications, experience, and competence appropriate to the tasks for which they are employed
- ensure that all Supplier Personnel adhere and comply with INSS' safety and confidentiality requirements

- ensure that all Supplier Personnel supplying the Services shall act in a responsible and professional manner, and shall provide and maintain the Product Range with all due skill, care, and diligence
- The Supplier will sign and complete a Non-Disclosure Agreement prior to commencement of activities and the Supplier Personnel will manage and handle the Insolvency Services data in line with INSS Security Policies.
- ensure the Supplier Personnel are subject to confidentiality obligations.

5.8 The following activities are excluded from delivery of the requirements:

- Completion of requirements one and two will not require any contract or supplier negotiation which will sit outside of the scope of this requirement.
- While possible negotiation maybe required if the requirement three option is undertaken, such activities will need to be undertaken by the INSS Commercial team and DTS with support from the supplier as required.

5.9 INSS supports and adheres to the following legal requirements which it expects the Supplier to adhere to while delivering the scope of requirements:

- The supplier must comply with UK General Data Protection Regulations
- The supplier must comply with the Electronic Communications Act 2000
- The supplier must comply with the Regulations of Investigatory Powers Act 2000
- The supplier must comply with The Terrorism Act 2006
- The supplier must comply with The Police and Criminal Evidence Act 1984
- The supplier must comply with The Computer Misuse Act 1990
- The supplier must comply with The Public Records Act 1958
- The supplier must comply with The Official Secrets Act 1989
- The supplier must comply with The Freedom of Information Act 2000
- The supplier must comply with the EU Network and Information Security directive and regulations 2016
- The supplier must comply with any applicable code of practice produced by ombudspersons, such as the Parliamentary and Health Services (PHSO) or Information Commissioner (ICO)

## 6. KEY MILESTONES

6.1 The Timeframe for milestones will be agreed with the supplier. The delivery of Requirement One and Two is to take no more than 12 weeks to deliver and actual milestones are provided by the Supplier in their Proposal document and included below:

<b>Milestone</b>	<b>Description</b>	<b>Acceptance Criteria</b>
<b>1.1</b>	Mobilisation, including kick off meeting.	Kick off meeting held. Plan and responsibilities agreed, including reporting
<b>1.2</b>	Initial stakeholder engagement.	Agreed and communicated stakeholder briefing. All stakeholder sessions diarised, and initial sessions held.
<b>1.3</b>	Data capture	Initial stakeholder sessions complete and all initial data gathered. Benchmarking approach agreed
<b>1.4</b>	Data review, including gaps and quality assessment	Data assessed for quality and gaps and any issues reported. Approach for assessing issues agreed and any required follow-up stakeholder sessions diarised
<b>1.5</b>	Develop and document findings and recommendations, including cost model, cost analysis and long list of optimisation opportunities	Data gathering complete. Workshops held to discuss findings and agree opportunity list. Report completed and delivered to stakeholders, including presenting at exec level as needed
<b>2.1</b>	Agree prioritisation approach and apply to agreed opportunities to create draft high-level plan	Prioritisation approach agreed, opportunities prioritised and draft high-level plan delivered
<b>2.2</b>	Confirm high level plan and agree assessment of likely benefits / efficiencies	High level plan agreed, and assessment of benefits / efficiencies delivered
<b>3</b>	Reporting – approach to be agreed during kick off session	Reports communicated and discussed as agreed

## **7. AUTHORITY'S RESPONSIBILITIES**

7.1 INSS will provide the Supplier with access to the any necessary documentation and support for any data gathering and ongoing requirements in order to understand and provide the findings around any potential Cost Optimisation.

7.2 Provide the Supplier with a named point of contact within both the Authority's Digital Technology Services, Finance and Commercial teams.

7.3 To support delivery, the Agency will provide the following:

- Identify & provide cost data (budget, actuals, forecast, project, fixed asset) – within IT cost centres and where incurred in non-IT areas
- Identify & provide performance, volumetric and architectural data to support insights



- Providing contracts and supplier reports
- Provision of service and applications information to enable best allocations of costs
- Engagement in interviews to help understand data ownership and accountability for data improvement in source systems
- Engagement in process reviews to prioritise cost savings initiatives
- Where needed, support research into the comparable technology costs of other Government organisations
- Where required, desk space and wifi for onsite work

## **8. CONTRACT AND SERVICE MANAGEMENT**

8.1 The Supplier shall agree the level of engagement and frequency with the Contracting Authority within one (1) week of the Contract.

8.2 The Supplier shall maintain open channels of communication with the Authority to resolve issues, share lessons learned and present new ways of working during the agreed review meetings

## **9. REPORTING**

9.1 The supplier shall provide reports and relevant documents based on the findings of the review, together with any options, approaches, and implementation plan as jointly agreed during initial mobilisation stage.

## **10. CONTRACT DURATION**

10.1 The contract is for a period of 12 weeks with provision to extend by up to 1 month for delivery of requirements one and two and by a further periods of 12 months to cover commencement of the optional requirement three (subject to additional charges to be agreed if required).

## **11. CONTINUOUS IMPROVEMENT**

11.1 The Supplier will be expected to continually improve the way in which the required Services are to be delivered throughout the Contract duration.

11.2 The Supplier should present new ways of working to the Authority during Contract review meetings.

11.3 Changes to the way in which the Services are to be delivered must be brought to the Authority's attention and agreed prior to any changes being implemented.

## **12. ENVIRONMENT AND SUSTAINABILITY**

12.1 As well as the requirements set out below, the Supplier shall comply with any relevant requirements identified by the Authority for environment and sustainability.

12.2 The Supplier will (where applicable):

- The Supplier shall comply with Government Buying Standards.
- The Supplier shall comply with the Insolvency Services' Environmental Policy
- The Supplier shall ensure that all Electric and Electronic Equipment (EEE) provided in association with the delivery of the Product Range, is compliant with Restriction of Hazardous Substances (RoHs), Regulations and WEEE Regulations, where appropriate, including Producer Compliance Scheme registration.
- The Supplier shall work co-operatively and provide assistance to Contracting Authorities to support the Government's Agenda to meet the Greening Government Commitments (GGC), including associated reporting requirements
- The Supplier shall be responsible for the collection and disposal of all packaging, materials and redundant or replacement spare parts in accordance with WEEE Regulations

### **13. QUALITY**

13.1 The Supplier shall at all times comply with the quality standards described within the Framework (RM1557.12) and the Call Off Contract.

### **14. PRICE**

14.1 Pricing to be provided based on Framework RM1557.12 (G-Cloud 12) Framework values (Rate Cards). The price to be submitted is to be a Fixed Price with a breakdown covering delivery of requirement one and two.

14.2 As the price for the optional requirement three cannot be confirmed until completion of requirement one and two, the pricing for undertaking this activity will be agreed and in line with Framework Rate Cards and a Fixed Price agreed when the outcomes of the first requirements have been completed.

### **15. STAFF AND CUSTOMER SERVICE**

15.1 The Authority requires the Potential Provider to provide a sufficient level of resource throughout the duration of the Cost Optimisation Contract in order to consistently deliver a quality service to all Parties.

15.2 Potential Provider's staff assigned to the Cost Optimisation Contract shall have the relevant qualifications and experience to deliver the Contract.

15.3 The Supplier shall ensure that staff understand the Authority's vision and objectives and will provide excellent customer service to the Authority throughout the duration of the Contract.

### **16. SERVICE LEVELS AND PERFORMANCE**

16.1 The Authority will measure the quality of the Supplier's delivery by:

16.1.1 Completion of the milestones set out at 6.1 and to be agreed during mobilisation.

16.2 INSS may seek remedies for poor Supplier performance. If the Supplier fails to perform in a manner that is satisfactory to INSS. INSS may take one or more of the following actions:

- INSS requires that the Supplier develop and submit a corrective action plan to improve poor performance. This plan shall be reviewed and approved by INSS.
- INSS shall have the right to terminate the Contract with or without cause as INSS determines appropriate.

## **17. SECURITY REQUIREMENTS**

17.1 The Insolvency Service requires that any personnel engaged by them to work in their offices or on their systems, comply with the Baseline Personnel Security Standard (BPSS) before they take up their post.

## **18. INTELLECTUAL PROPERTY RIGHTS (IPR)**

18.1 The Authority shall retain ownership of any and all IPR associated with the Contract, excluding any Background IPR.

## **19. PAYMENT**

19.1 The Insolvency Service recognises the importance of prompt, fair and effective payment in all businesses. Being paid promptly for work done ensures businesses have a healthy cash flow. In accordance with the Regulations, the Insolvency Service includes 30 calendar day payment terms in all new public sector contracts and will work with contracted suppliers to ensure that this payment term is passed down the supply chain.

19.2 To support this commitment, the Insolvency Service will with effect from the 12th of April 2023, operate a No PO (Purchase Order) No PAY (Payment) policy. All Invoices must comply with the No PO No Pay Policy to be considered valid and be paid and we are encouraging all suppliers to adopt to this approach before the 12th of April 2023.

19.3 A valid Supplier Invoice shall include the following:

- Valid Insolvency Service Purchase Order Number;
- Insolvency Service Contract Reference Number (if applicable);
- Invoice must accurately map to the line items within the Purchase Order, i.e. Line Descriptions, Number of Units and Unit Price.

19.4 The Insolvency Service may make reasonable changes to its invoicing requirements during the Term of the contract by providing 30 calendar days written notice to the Supplier.

19.5 Payment can only be made following satisfactory delivery of pre-agreed deliverables.

19.6 Invoices shall be called off from a valid purchase order and invoice frequency shall be paid in arrears within 30 days of receipt of a valid invoice.

19.7 Invoices shall be sent to: **Redacted**

19.8 Note that for invoice queries only, you should contact the following: **Redacted**

## 20. LOCATION

20.1 The location of the Services will be carried out at the Supplier's Base Premises

20.2 For the purposes of any face-to-face meetings, the Services will be delivered from the Supplier's premises to The Insolvency Service, Cannon House, 18 The Priory Queensway, Birmingham. This is the base location.

20.3 INSS may require the Supplier to attend meetings on site at the Insolvency Service Birmingham office for review meetings throughout the duration of the Contract. If onsite presence is required, this will be managed in line with the policies and procedures in place at the time.

20.4 If additional INSS sites are required to be visited by the Supplier, details and locations will be confirmed by INSS and will be managed in line with the policies and procedures in place at the time.

## Suppliers Proposal

The Supplier submitted a proposal on the 18<sup>th</sup> November 2022,



SRP000326 - The  
Insolvency Service - (

The Supplier's proposal includes the following:

### 1. Our Understanding of Your Needs

1.1. Like many organisations, The Insolvency Service is seeking to measure, optimise and communicate the value that IT provides to the wider organisation.

1.2. The key objectives are:

Provide Cost Insight	Confirm Value	Sustainability	Investment Flexibility
<b>Redacted</b>	<b>Redacted</b>	<b>Redacted</b>	<b>Redacted</b>

1.3. The DTS leadership team has recognised the need to improve transparency of IT costs and related drivers as a basis for driving value, and is seeking advice & support on the best way to:

- Build transparency of IT costs
- Measure value by comparing relative IT spend within The Insolvency Service with similar organisations
- Identify and assess cost savings opportunities to improve value of IT to the business
- Embed an approach to ongoing management of IT's value

1.4. The Insolvency Service has identified three phases of requirements to deliver this cost discovery and assessment. These are:

- Requirement One: Discovery & Benchmarking activity and Opportunities report
- Requirement Two: Priority and assessment of optimisation opportunities
- Requirement Three (Optional): Manage delivery of priority optimisation opportunities

## 2. Overall Approach to Sustainable Cost Optimisation

	Cost Transparency (Requirement 1)	Cost Optimisation (Requirement 2)	Cost Optimisation Delivery (Requirement 3)	Sustainable Cost Management
			Optional – Not included in Commercials	Redacted
Re-dacted	Redacted	Redacted	Redacted	Redacted
Re-dacted	Redacted	Redacted	Redacted	Redacted

## 3. Proposal Approach – Requirement 1

Redacted

## 4. Proposal Approach – Requirement 2 and 3

Redacted

Note – Requirement 3 is Optional

## 5. Timeline for Delivery of Requirements 1 and 2

Redacted

## 6. Deliverables Overview

Cost Transparency	Cost Optimisation	Cost Optimisation Delivery	Sustainable Cost Mgmt
Redacted	Redacted	Redacted	Redacted

## 7. Project Milestones

Milestone	Description	Acceptance Criteria
1.1	Mobilisation, including kick off meeting.	Kick off meeting held. Plan and responsibilities agreed, including reporting
1.2	Initial stakeholder engagement.	Agreed and communicated stakeholder briefing. All stakeholder sessions diarised, and initial sessions held.
1.3	Data capture	Initial stakeholder sessions complete and all initial data gathered. Benchmarking approach agreed
1.4	Data review, including gaps and quality assessment	Data assessed for quality and gaps and any issues reported. Approach for assessing issues agreed and any required follow-up stakeholder sessions diarised
1.5	Develop and document findings and recommendations, including cost model, cost analysis and long list of optimisation opportunities	Data gathering complete. Workshops held to discuss findings and agree opportunity list. Report completed and delivered to stakeholders, including presenting at exec level as needed

2.1	Agree prioritisation approach and apply to agreed opportunities to create draft high-level plan	Prioritisation approach agreed, opportunities prioritised and draft high-level plan delivered
2.2	Confirm high level plan and agree assessment of likely benefits / efficiencies	High level plan agreed, and assessment of benefits / efficiencies delivered
3	Reporting – approach to be agreed during kick off session	Reports communicated and discussed as agreed

## 8. Client Obligations

8.1. The role of The Insolvency Service will depend on the required role of Coeus (i.e. which roles in the project it can undertake vs where external resource or advice is needed). The role is likely to include:

- Identify & provide cost data (budget, actuals, forecast, project, fixed asset) – within IT cost centres and where incurred in non-IT areas
- Identify & provide performance, volumetric and architectural data to support insights
- Providing contracts and supplier reports
- Provision of service and applications information to enable best allocations of costs
- Engagement in interviews to help understand data ownership and accountability for data improvement in source systems
- Engagement in process reviews to prioritise cost savings initiatives
- Where needed, support research into the comparable technology costs of other Government organisations
- Where required, desk space and wifi for onsite work

## 9. Transparency & Optimisation: Risks

Risk	Impact	Mitigation
Redacted	Redacted	Redacted
Redacted		
Redacted	Redacted	Redacted
Redacted	Redacted	Redacted
Redacted		
Redacted	Redacted	Redacted

## Schedule 2: Call-Off Contract charges

- For each individual Service, the applicable Call-Off Contract Charges (in accordance with the Supplier's Digital Marketplace pricing document) can't be amended during the term of the Call-Off Contract. The detailed Charges breakdown for the provision of Services during the Term will include:

**A cost of £88,200** over a 12 - week period for delivery of Requirements One and Two

Pricing Schedule						
Title: Cost Optimisation Project						
Reference: TIS0583						
Framework & Lot number:		G-Cloud 12 (RM1557.12) Lot 3 Cloud Support				
Name of Contractor	Role	Day Rate to Contractor (£)	Number of Days	Any Additional Fee (£)	Total Bill Rate (£)	Any additional notes on additional fees included
Requirement 1						
Redacted	Engagement Lead & Strategic Guidance (Redacted)	Redacted	Redacted	Redacted	Redacted	Redacted
Redacted	Cost Optimisation Lead (Principal Consultant)	Redacted	Redacted	Redacted	Redacted	
Redacted	Cost Optimisation SME (Managing Consultant)	Redacted	Redacted	Redacted	Redacted	
Requirement 2						
Redacted	Engagement Lead & Strategic Guidance (Redacted)	Redacted	Redacted	Redacted	Redacted	Redacted
Redacted	Cost Optimisation Lead (Principal Consultant)	Redacted	Redacted	Redacted	Redacted	
Redacted	Cost Optimisation SME (Managing Consultant)	Redacted	Redacted	Redacted	Redacted	

### 2. Redacted

## Part B: Terms and conditions

### 1. Call-Off Contract Start date and length

- 1.1 The Supplier must start providing the Services on the date specified in the Order Form.
- 1.2 This Call-Off Contract will expire on the Expiry Date in the Order Form. It will be for up to 3 months from the Start date unless Ended earlier under clause 18 or extended by the Buyer under clause 1.3.
- 1.3 The Buyer can extend this Call-Off Contract, with written notice to the Supplier, by the period in the Order Form, provided that this is within the maximum permitted under the Framework Agreement of 2 periods of up to 12 months each.
- 1.4 The Parties must comply with the requirements under clauses 21.3 to 21.8 if the Buyer reserves the right in the Order Form to extend the contract beyond 24 months.

### 2. Incorporation of terms

- 2.1 The following Framework Agreement clauses (including clauses and defined terms referenced by them) as modified under clause 2.2 are incorporated as separate Call-Off Contract obligations and apply between the Supplier and the Buyer:
- 2.2 The Framework Agreement provisions in clause 2.1 will be modified as follows:
  - 2.2.1 a reference to the 'Framework Agreement' will be a reference to the 'Call-Off Contract'
  - 2.2.2 a reference to 'CCS' will be a reference to 'the Buyer'
  - 2.2.3 a reference to the 'Parties' and a 'Party' will be a reference to the Buyer and Supplier as Parties under this Call-Off Contract
- 2.3 The Parties acknowledge that they are required to complete the applicable Annexes contained in Schedule 4 (Processing Data) of the Framework Agreement for the purposes of this Call-Off Contract. The applicable Annexes being reproduced at Schedule 7 of this Call-Off Contract.
- 2.4 The Framework Agreement incorporated clauses will be referred to as incorporated Framework clause 'XX', where 'XX' is the Framework Agreement clause number.
- 2.5 When an Order Form is signed, the terms and conditions agreed in it will be incorporated into this Call-Off Contract.

### 3. Supply of services

- 3.1 The Supplier agrees to supply the G-Cloud Services and any Additional Services under the terms of the Call-Off Contract and the Supplier's Application.
- 3.2 The Supplier undertakes that each G-Cloud Service will meet the Buyer's acceptance criteria, as defined in the Order Form.



## 4. Supplier staff

### 4.1 The Supplier Staff must:

4.1.1 be appropriately experienced, qualified and trained to supply the Services

4.1.2 apply all due skill, care and diligence in faithfully performing those duties

4.1.3 obey all lawful instructions and reasonable directions of the Buyer and provide the Services to the reasonable satisfaction of the Buyer

4.1.4 respond to any enquiries about the Services as soon as reasonably possible

4.1.5 complete any necessary Supplier Staff vetting as specified by the Buyer

4.2 The Supplier must retain overall control of the Supplier Staff so that they are not considered to be employees, workers, agents or contractors of the Buyer.

4.3 The Supplier may substitute any Supplier Staff as long as they have the equivalent experience and qualifications to the substituted staff member.

4.4 The Buyer may conduct IR35 Assessments using the ESI tool to assess whether the Supplier's engagement under the Call-Off Contract is Inside or Outside IR35.

4.5 The Buyer may End this Call-Off Contract for Material Breach as per clause 18.5 hereunder if the Supplier is delivering the Services Inside IR35.

4.6 The Buyer may need the Supplier to complete an Indicative Test using the ESI tool before the Start date or at any time during the provision of Services to provide a preliminary view of whether the Services are being delivered Inside or Outside IR35. If the Supplier has completed the Indicative Test, it must download and provide a copy of the PDF with the 14-digit ESI reference number from the summary outcome screen and promptly provide a copy to the Buyer.

4.7 If the Indicative Test indicates the delivery of the Services could potentially be Inside IR35, the Supplier must provide the Buyer with all relevant information needed to enable the Buyer to conduct its own IR35 Assessment.

4.8 If it is determined by the Buyer that the Supplier is Outside IR35, the Buyer will provide the ESI reference number and a copy of the PDF to the Supplier.

## 5. Due diligence

### 5.1 Both Parties agree that when entering into a Call-Off Contract they:

5.1.1 have made their own enquiries and are satisfied by the accuracy of any information supplied by the other Party

5.1.2 are confident that they can fulfil their obligations according to the Call-Off Contract terms

5.1.3 have raised all due diligence questions before signing the Call-Off Contract

5.1.4 have entered into the Call-Off Contract relying on its own due diligence

## 6. Business continuity and disaster recovery

6.1 The Supplier will have a clear business continuity and disaster recovery plan in their service descriptions.

6.2 The Supplier's business continuity and disaster recovery services are part of the Services and will be performed by the Supplier when required.

6.3 If requested by the Buyer prior to entering into this Call-Off Contract, the Supplier must ensure that its business continuity and disaster recovery plan is consistent with the Buyer's own plans.

## 7. Payment, VAT and Call-Off Contract charges

7.1 The Buyer must pay the Charges following clauses 7.2 to 7.11 for the Supplier's delivery of the Services.

7.2 The Buyer will pay the Supplier within the number of days specified in the Order Form on receipt of a valid invoice.

7.3 The Call-Off Contract Charges include all Charges for payment Processing. All invoices submitted to the Buyer for the Services will be exclusive of any Management Charge.

7.4 If specified in the Order Form, the Supplier will accept payment for G-Cloud Services by the Government Procurement Card (GPC). The Supplier will be liable to pay any merchant fee levied for using the GPC and must not recover this charge from the Buyer.

7.5 The Supplier must ensure that each invoice contains a detailed breakdown of the G-Cloud Services supplied. The Buyer may request the Supplier provides further documentation to substantiate the invoice.

7.6 If the Supplier enters into a Subcontract it must ensure that a provision is included in each Subcontract which specifies that payment must be made to the Subcontractor within 30 days of receipt of a valid invoice.

7.7 All Charges payable by the Buyer to the Supplier will include VAT at the appropriate Rate.

7.8 The Supplier must add VAT to the Charges at the appropriate rate with visibility of the amount as a separate line item.

7.9 The Supplier will indemnify the Buyer on demand against any liability arising from the Supplier's failure to account for or to pay any VAT on payments made to the Supplier under this Call-Off Contract. The Supplier must pay all sums to the Buyer at least 5 Working Days before the date on which the tax or other liability is payable by the Buyer.

7.10 The Supplier must not suspend the supply of the G-Cloud Services unless the Supplier is entitled to End this Call-Off Contract under clause 18.6 for Buyer's failure to pay undisputed sums of money. Interest will be payable by the Buyer on the late payment of any undisputed sums of money properly invoiced under the Late Payment of Commercial Debts (Interest) Act 1998.

- 7.11 If there's an invoice dispute, the Buyer must pay the undisputed portion of the amount and return the invoice within 10 Working Days of the invoice date. The Buyer will provide a covering statement with proposed amendments and the reason for any non-payment. The Supplier must notify the Buyer within 10 Working Days of receipt of the returned invoice if it accepts the amendments. If it does then the Supplier must provide a replacement valid invoice with the response.
- 7.12 Due to the nature of G-Cloud Services it isn't possible in a static Order Form to exactly define the consumption of services over the duration of the Call-Off Contract. The Supplier agrees that the Buyer's volumes indicated in the Order Form are indicative only.

## 8. Recovery of sums due and right of set-off

- 8.1 If a Supplier owes money to the Buyer, the Buyer may deduct that sum from the Call-Off Contract Charges.

## 9. Insurance

- 9.1 The Supplier will maintain the insurances required by the Buyer including those in this clause.
- 9.2 The Supplier will ensure that:
- 9.2.1 during this Call-Off Contract, Subcontractors hold third party public and products liability insurance of the same amounts that the Supplier would be legally liable to pay as damages, including the claimant's costs and expenses, for accidental death or bodily injury and loss of or damage to Property, to a minimum of £1,000,000
  - 9.2.2 the third-party public and products liability insurance contains an 'indemnity to principals' clause for the Buyer's benefit
  - 9.2.3 all agents and professional consultants involved in the Services hold professional indemnity insurance to a minimum indemnity of £1,000,000 for each individual claim during the Call-Off Contract, and for 6 years after the End or Expiry Date
  - 9.2.4 all agents and professional consultants involved in the Services hold employers liability insurance (except where exempt under Law) to a minimum indemnity of £5,000,000 for each individual claim during the Call-Off Contract, and for 6 years after the End or Expiry Date
- 9.3 If requested by the Buyer, the Supplier will obtain additional insurance policies, or extend existing policies bought under the Framework Agreement.
- 9.4 If requested by the Buyer, the Supplier will provide the following to show compliance with this clause:
- 9.4.1 a broker's verification of insurance
  - 9.4.2 receipts for the insurance premium

9.4.3 evidence of payment of the latest premiums due

9.5 Insurance will not relieve the Supplier of any liabilities under the Framework Agreement or this Call-Off Contract and the Supplier will:

9.5.1 take all risk control measures using Good Industry Practice, including the investigation and reports of claims to insurers

9.5.2 promptly notify the insurers in writing of any relevant material fact under any Insurances

9.5.3 hold all insurance policies and require any broker arranging the insurance to hold any insurance slips and other evidence of insurance

9.6 The Supplier will not do or omit to do anything, which would destroy or impair the legal validity of the insurance.

9.7 The Supplier will notify CCS and the Buyer as soon as possible if any insurance policies have been, or are due to be, cancelled, suspended, Ended or not renewed.

9.8 The Supplier will be liable for the payment of any:

9.8.1 premiums, which it will pay promptly

9.8.2 excess or deductibles and will not be entitled to recover this from the Buyer

## 10. Confidentiality

10.1 Subject to clause 24.1 the Supplier must during and after the Term keep the Buyer fully indemnified against all Losses, damages, costs or expenses and other liabilities (including legal fees) arising from any breach of the Supplier's obligations under the Data Protection Legislation or under incorporated Framework Agreement clauses 8.80 to 8.88. The indemnity doesn't apply to the extent that the Supplier breach is due to a Buyer's instruction.

## 11. Intellectual Property Rights

11.1 Unless otherwise specified in this Call-Off Contract, a Party will not acquire any right, title or interest in or to the Intellectual Property Rights (IPRs) of the other Party or its Licensors.

11.2 The Supplier grants the Buyer a non-exclusive, transferable, perpetual, irrevocable, royalty-free licence to use the Project Specific IPRs and any Background IPRs embedded within the Project Specific IPRs for the Buyer's ordinary business activities.

11.3 The Supplier must obtain the grant of any third-party IPRs and Background IPRs so the Buyer can enjoy full use of the Project Specific IPRs, including the Buyer's right to publish the IPR as open source.

- 11.4 The Supplier must promptly inform the Buyer if it can't comply with the clause above and the Supplier must not use third-party IPRs or Background IPRs in relation to the Project Specific IPRs if it can't obtain the grant of a licence acceptable to the Buyer.
- 11.5 The Supplier will, on written demand, fully indemnify the Buyer and the Crown for all Losses which it may incur at any time from any claim of infringement or alleged infringement of a third party's IPRs because of the:
  - 11.5.1 rights granted to the Buyer under this Call-Off Contract
  - 11.5.2 Supplier's performance of the Services
  - 11.5.3 use by the Buyer of the Services
- 11.6 If an IPR Claim is made, or is likely to be made, the Supplier will immediately notify the Buyer in writing and must at its own expense after written approval from the Buyer, either:
  - 11.6.1 modify the relevant part of the Services without reducing its functionality or performance
  - 11.6.2 substitute Services of equivalent functionality and performance, to avoid the infringement or the alleged infringement, as long as there is no additional cost or burden to the Buyer
  - 11.6.3 buy a licence to use and supply the Services which are the subject of the alleged infringement, on terms acceptable to the Buyer
- 11.7 Clause 11.5 will not apply if the IPR Claim is from:
  - 11.7.2 the use of data supplied by the Buyer which the Supplier isn't required to verify under this Call-Off Contract
  - 11.7.3 other material provided by the Buyer necessary for the Services
- 11.8 If the Supplier does not comply with clauses 11.2 to 11.6, the Buyer may End this Call-Off Contract for Material Breach. The Supplier will, on demand, refund the Buyer all the money paid for the affected Services.
- 12. Protection of information
  - 12.1 The Supplier must:
    - 12.1.1 comply with the Buyer's written instructions and this Call-Off Contract when Processing Buyer Personal Data
    - 12.1.2 only Process the Buyer Personal Data as necessary for the provision of the G-Cloud Services or as required by Law or any Regulatory Body

- 12.1.3 take reasonable steps to ensure that any Supplier Staff who have access to Buyer Personal Data act in compliance with Supplier's security processes
- 12.2 The Supplier must fully assist with any complaint or request for Buyer Personal Data including by:
  - 12.2.1 providing the Buyer with full details of the complaint or request
  - 12.2.2 complying with a data access request within the timescales in the Data Protection Legislation and following the Buyer's instructions
  - 12.2.3 providing the Buyer with any Buyer Personal Data it holds about a Data Subject (within the timescales required by the Buyer)
  - 12.2.4 providing the Buyer with any information requested by the Data Subject
- 12.3 The Supplier must get prior written consent from the Buyer to transfer Buyer Personal Data to any other person (including any Subcontractors) for the provision of the G-Cloud Services.

### 13. Buyer data

- 13.1 The Supplier must not remove any proprietary notices in the Buyer Data.
- 13.2 The Supplier will not store or use Buyer Data except if necessary to fulfil its obligations.
- 13.3 If Buyer Data is processed by the Supplier, the Supplier will supply the data to the Buyer as requested.
- 13.4 The Supplier must ensure that any Supplier system that holds any Buyer Data is a secure system that complies with the Supplier's and Buyer's security policies and all Buyer requirements in the Order Form.
- 13.5 The Supplier will preserve the integrity of Buyer Data processed by the Supplier and prevent its corruption and loss.
- 13.6 The Supplier will ensure that any Supplier system which holds any protectively marked Buyer Data or other government data will comply with:
  - 13.6.1 the principles in the Security Policy Framework:  
<https://www.gov.uk/government/publications/security-policy-framework> and  
 the Government Security Classification policy:  
<https://www.gov.uk/government/publications/government-security-classifications>
  - 13.6.2 guidance issued by the Centre for Protection of National Infrastructure on Risk Management:  
<https://www.cpni.gov.uk/content/adopt-risk-management-approach> and  
 Protection of Sensitive Information and Assets:  
<https://www.cpni.gov.uk/protection-sensitive-information-and-assets>

13.6.3 the National Cyber Security Centre's (NCSC) information risk management guidance:  
<https://www.ncsc.gov.uk/collection/risk-management-collection>

13.6.4 government best practice in the design and implementation of system components, including network principles, security design principles for digital services and the secure email blueprint:  
<https://www.gov.uk/government/publications/technology-code-of-practice/technology-code-of-practice>

13.6.5 the security requirements of cloud services using the NCSC Cloud Security Principles and accompanying guidance:  
<https://www.ncsc.gov.uk/guidance/implementing-cloud-security-principles>

13.6.6 buyer requirements in respect of AI ethical standards.

13.7 The Buyer will specify any security requirements for this project in the Order Form.

13.8 If the Supplier suspects that the Buyer Data has or may become corrupted, lost, breached or significantly degraded in any way for any reason, then the Supplier will notify the Buyer immediately and will (at its own cost if corruption, loss, breach or degradation of the Buyer Data was caused by the action or omission of the Supplier) comply with any remedial action reasonably proposed by the Buyer.

13.9 The Supplier agrees to use the appropriate organisational, operational and technological processes to keep the Buyer Data safe from unauthorised use or access, loss, destruction, theft or disclosure.

13.10 The provisions of this clause 13 will apply during the term of this Call-Off Contract and for as long as the Supplier holds the Buyer's Data.

## 14. Standards and quality

14.1 The Supplier will comply with any standards in this Call-Off Contract, the Order Form and the Framework Agreement.

14.2 The Supplier will deliver the Services in a way that enables the Buyer to comply with its obligations under the Technology Code of Practice, which is at:  
<https://www.gov.uk/government/publications/technology-code-of-practice/technology-code-of-practice>

14.3 If requested by the Buyer, the Supplier must, at its own cost, ensure that the G-Cloud Services comply with the requirements in the PSN Code of Practice.

14.4 If any PSN Services are Subcontracted by the Supplier, the Supplier must ensure that the services have the relevant PSN compliance certification.

14.5 The Supplier must immediately disconnect its G-Cloud Services from the PSN if the PSN Authority considers there is a risk to the PSN's security and the Supplier agrees that the

Buyer and the PSN Authority will not be liable for any actions, damages, costs, and any other Supplier liabilities which may arise.

## 15. Open source

- 15.1 All software created for the Buyer must be suitable for publication as open source, unless otherwise agreed by the Buyer.
- 15.2 If software needs to be converted before publication as open source, the Supplier must also provide the converted format unless otherwise agreed by the Buyer.

## 16. Security

- 16.1 If requested to do so by the Buyer, before entering into this Call-Off Contract the Supplier will, within 15 Working Days of the date of this Call-Off Contract, develop (and obtain the Buyer's written approval of) a Security Management Plan and an Information Security Management System. After Buyer approval the Security Management Plan and Information Security Management System will apply during the Term of this Call-Off Contract. Both plans will comply with the Buyer's security policy and protect all aspects and processes associated with the delivery of the Services.
- 16.2 The Supplier will use all reasonable endeavours, software and the most up-to-date antivirus definitions available from an industry-accepted antivirus software seller to minimise the impact of Malicious Software.
- 16.3 If Malicious Software causes loss of operational efficiency or loss or corruption of Service Data, the Supplier will help the Buyer to mitigate any losses and restore the Services to operating efficiency as soon as possible.
- 16.4 Responsibility for costs will be at the:
  - 16.4.1 Supplier's expense if the Malicious Software originates from the Supplier software or the Service Data while the Service Data was under the control of the Supplier, unless the Supplier can demonstrate that it was already present, not quarantined or identified by the Buyer when provided
  - 16.4.2 Buyer's expense if the Malicious Software originates from the Buyer software or the Service Data, while the Service Data was under the Buyer's control
- 16.5 The Supplier will immediately notify the Buyer of any breach of security of Buyer's Confidential Information (and the Buyer of any Buyer Confidential Information breach). Where the breach occurred because of a Supplier Default, the Supplier will recover the Buyer's Confidential Information however it may be recorded.
- 16.6 Any system development by the Supplier should also comply with the government's '10 Steps to Cyber Security' guidance:  
<https://www.ncsc.gov.uk/guidance/10-steps-cyber-security>



- 16.7 If a Buyer has requested in the Order Form that the Supplier has a Cyber Essentials certificate, the Supplier must provide the Buyer with a valid Cyber Essentials certificate (or equivalent) required for the Services before the Start date.

## 17. Guarantee

- 17.1 If this Call-Off Contract is conditional on receipt of a Guarantee that is acceptable to the Buyer, the Supplier must give the Buyer on or before the Start date:

17.1.1 an executed Guarantee in the form at Schedule 5

17.1.2 a certified copy of the passed resolution or board minutes of the guarantor approving the execution of the Guarantee

## 18. Ending the Call-Off Contract

- 18.1 The Buyer can End this Call-Off Contract at any time by giving 30 days' written notice to the Supplier, unless a shorter period is specified in the Order Form. The Supplier's obligation to provide the Services will end on the date in the notice.

- 18.2 The Parties agree that the:

18.2.1 Buyer's right to End the Call-Off Contract under clause 18.1 is reasonable considering the type of cloud Service being provided

18.2.2 Call-Off Contract Charges paid during the notice period is reasonable compensation and covers all the Supplier's avoidable costs or Losses

- 18.3 Subject to clause 24 (Liability), if the Buyer Ends this Call-Off Contract under clause 18.1, it will indemnify the Supplier against any commitments, liabilities or expenditure which result in any unavoidable Loss by the Supplier, provided that the Supplier takes all reasonable steps to mitigate the Loss. If the Supplier has insurance, the Supplier will reduce its unavoidable costs by any insurance sums available. The Supplier will submit a fully itemised and costed list of the unavoidable Loss with supporting evidence.

- 18.4 The Buyer will have the right to End this Call-Off Contract at any time with immediate effect by written notice to the Supplier if either the Supplier commits:

18.4.1 a Supplier Default and if the Supplier Default cannot, in the reasonable opinion of the Buyer, be remedied

18.4.2 any fraud

- 18.5 A Party can End this Call-Off Contract at any time with immediate effect by written notice if:

18.5.1 the other Party commits a Material Breach of any term of this Call-Off Contract (other than failure to pay any amounts due) and, if that breach is remediable, fails to remedy it within 15 Working Days of being notified in writing to do so

18.5.2 an Insolvency Event of the other Party happens

18.5.3 the other Party ceases or threatens to cease to carry on the whole or any material part of its business

18.6 If the Buyer fails to pay the Supplier undisputed sums of money when due, the Supplier must notify the Buyer and allow the Buyer 5 Working Days to pay. If the Buyer doesn't pay within 5 Working Days, the Supplier may End this Call-Off Contract by giving the length of notice in the Order Form.

18.7 A Party who isn't relying on a Force Majeure event will have the right to End this Call-Off Contract if clause 23.1 applies.

## 19. Consequences of suspension, ending and expiry

19.1 If a Buyer has the right to End a Call-Off Contract, it may elect to suspend this Call-Off Contract or any part of it.

19.2 Even if a notice has been served to End this Call-Off Contract or any part of it, the Supplier must continue to provide the Ordered G-Cloud Services until the dates set out in the notice.

19.3 The rights and obligations of the Parties will cease on the Expiry Date or End Date whichever applies) of this Call-Off Contract, except those continuing provisions described in clause 19.4.

19.4 Ending or expiry of this Call-Off Contract will not affect:

19.4.1 any rights, remedies or obligations accrued before its Ending or expiration

19.4.2 the right of either Party to recover any amount outstanding at the time of Ending or expiry

19.4.3 the continuing rights, remedies or obligations of the Buyer or the Supplier under clauses

- 7 (Payment, VAT and Call-Off Contract charges)
- 8 (Recovery of sums due and right of set-off)
- 9 (Insurance)
- 10 (Confidentiality)
- 11 (Intellectual property rights)
- 12 (Protection of information)
- 13 (Buyer data)
- 19 (Consequences of suspension, ending and expiry)
- 24 (Liability); incorporated Framework Agreement clauses: 4.2 to 4.7 (Liability)
- 8.44 to 8.50 (Conflicts of interest and ethical walls)
- 8.89 to 8.90 (Waiver and cumulative remedies)

- 19.4.4 any other provision of the Framework Agreement or this Call-Off Contract which expressly or by implication is in force even if it Ends or expires
- 19.5 At the end of the Call-Off Contract Term, the Supplier must promptly:
- 19.5.1 return all Buyer Data including all copies of Buyer software, code and any other software licensed by the Buyer to the Supplier under it
  - 19.5.2 return any materials created by the Supplier under this Call-Off Contract if the IPRs are owned by the Buyer
  - 19.5.3 stop using the Buyer Data and, at the direction of the Buyer, provide the Buyer with a complete and uncorrupted version in electronic form in the formats and on media agreed with the Buyer
  - 19.5.4 destroy all copies of the Buyer Data when they receive the Buyer's written instructions to do so or 12 calendar months after the End or Expiry Date, and provide written confirmation to the Buyer that the data has been securely destroyed, except if the retention of Buyer Data is required by Law
  - 19.5.5 work with the Buyer on any ongoing work
  - 19.5.6 return any sums prepaid for Services which have not been delivered to the Buyer, within 10 Working Days of the End or Expiry Date
- 19.6 Each Party will return all of the other Party's Confidential Information and confirm this has been done, unless there is a legal requirement to keep it or this Call-Off Contract states otherwise.
- 19.7 All licences, leases and authorisations granted by the Buyer to the Supplier will cease at the end of the Call-Off Contract Term without the need for the Buyer to serve notice except if this Call-Off Contract states otherwise.

## 20. Notices

- 20.1 Any notices sent must be in writing. For the purpose of this clause, an email is accepted as being 'in writing'.
- Manner of delivery: email
  - Deemed time of delivery: 9am on the first Working Day after sending
  - Proof of service: Sent in an emailed letter in PDF format to the correct email address without any error message

- 20.2 This clause does not apply to any legal action or other method of dispute resolution which should be sent to the addresses in the Order Form (other than a dispute notice under this Call-Off Contract).

## 21. Exit plan

- 21.1 The Supplier must provide an exit plan in its Application which ensures continuity of service and the Supplier will follow it.
- 21.2 When requested, the Supplier will help the Buyer to migrate the Services to a replacement supplier in line with the exit plan. This will be at the Supplier's own expense if the Call-Off Contract Ended before the Expiry Date due to Supplier cause.
- 21.3 If the Buyer has reserved the right in the Order Form to extend the Call-Off Contract Term beyond 24 months the Supplier must provide the Buyer with an additional exit plan for approval by the Buyer at least 8 weeks before the 18 month anniversary of the Start date.
- 21.4 The Supplier must ensure that the additional exit plan clearly sets out the Supplier's methodology for achieving an orderly transition of the Services from the Supplier to the Buyer or its replacement Supplier at the expiry of the proposed extension period or if the contract Ends during that period.
- 21.5 Before submitting the additional exit plan to the Buyer for approval, the Supplier will work with the Buyer to ensure that the additional exit plan is aligned with the Buyer's own exit plan and strategy.
- 21.6 The Supplier acknowledges that the Buyer's right to extend the Term beyond 24 months is subject to the Buyer's own governance process. Where the Buyer is a central government department, this includes the need to obtain approval from GDS under the Spend Controls process. The approval to extend will only be given if the Buyer can clearly demonstrate that the Supplier's additional exit plan ensures that:
- 21.6.1 the Buyer will be able to transfer the Services to a replacement supplier before the expiry or Ending of the extension period on terms that are commercially reasonable and acceptable to the Buyer
- 21.6.2 there will be no adverse impact on service continuity
- 21.6.3 there is no vendor lock-in to the Supplier's Service at exit
- 21.6.4 it enables the Buyer to meet its obligations under the Technology Code Of Practice
- 21.7 If approval is obtained by the Buyer to extend the Term, then the Supplier will comply with its obligations in the additional exit plan.
- 21.8 The additional exit plan must set out full details of timescales, activities and roles and responsibilities of the Parties for:

- 21.8.1 the transfer to the Buyer of any technical information, instructions, manuals and code reasonably required by the Buyer to enable a smooth migration from the Supplier
- 21.8.2 the strategy for exportation and migration of Buyer Data from the Supplier system to the Buyer or a replacement supplier, including conversion to open standards or other standards required by the Buyer
- 21.8.3 the transfer of Project Specific IPR items and other Buyer customisations, configurations and databases to the Buyer or a replacement supplier
- 21.8.4 the testing and assurance strategy for exported Buyer Data
- 21.8.5 if relevant, TUPE-related activity to comply with the TUPE regulations
- 21.8.6 any other activities and information which is reasonably required to ensure continuity of Service during the exit period and an orderly transition

## 22. Handover to replacement supplier

- 22.1 At least 10 Working Days before the Expiry Date or End Date, the Supplier must provide any:
  - 22.1.1 data (including Buyer Data), Buyer Personal Data and Buyer Confidential Information in the Supplier's possession, power or control
  - 22.1.2 other information reasonably requested by the Buyer
- 22.2 On reasonable notice at any point during the Term, the Supplier will provide any information and data about the G-Cloud Services reasonably requested by the Buyer (including information on volumes, usage, technical aspects, service performance and staffing). This will help the Buyer understand how the Services have been provided and to run a fair competition for a new supplier.
- 22.3 This information must be accurate and complete in all material respects and the level of detail must be sufficient to reasonably enable a third party to prepare an informed offer for replacement services and not be unfairly disadvantaged compared to the Supplier in the buying process.

## 23. Force majeure

- 23.1 If a Force Majeure event prevents a Party from performing its obligations under this Call-Off Contract for more than the number of consecutive days set out in the Order Form, the other Party may End this Call-Off Contract with immediate effect by written notice.

## 24. Liability

24.1 Subject to incorporated Framework Agreement clauses 4.2 to 4.7, each Party's Yearly total liability for Defaults under or in connection with this Call-Off Contract (whether expressed as an indemnity or otherwise) will be set as follows:

24.1.1 Property: for all Defaults by either party resulting in direct loss to the property (including technical infrastructure, assets, IPR or equipment but excluding any loss or damage to Buyer Data) of the other Party, will not exceed the amount in the Order Form

24.1.2 Buyer Data: for all Defaults by the Supplier resulting in direct loss, destruction, corruption, degradation or damage to any Buyer Data, will not exceed the amount in the Order Form

24.1.3 Other Defaults: for all other Defaults by either party, claims, Losses or damages, whether arising from breach of contract, misrepresentation (whether under common law or statute), tort (including negligence), breach of statutory duty or otherwise will not exceed the amount in the Order Form.

## 25. Premises

25.1 If either Party uses the other Party's premises, that Party is liable for all loss or damage it causes to the premises. It is responsible for repairing any damage to the premises or any objects on the premises, other than fair wear and tear.

25.2 The Supplier will use the Buyer's premises solely for the performance of its obligations under this Call-Off Contract.

25.3 The Supplier will vacate the Buyer's premises when the Call-Off Contract Ends or expires.

25.4 This clause does not create a tenancy or exclusive right of occupation.

25.5 While on the Buyer's premises, the Supplier will:

25.5.1 comply with any security requirements at the premises and not do anything to weaken the security of the premises

25.5.2 comply with Buyer requirements for the conduct of personnel

25.5.3 comply with any health and safety measures implemented by the Buyer

25.5.4 immediately notify the Buyer of any incident on the premises that causes any damage to Property which could cause personal injury

25.6 The Supplier will ensure that its health and safety policy statement (as required by the Health and Safety at Work etc Act 1974) is made available to the Buyer on request.

## 26. Equipment

- 26.1 The Supplier is responsible for providing any Equipment which the Supplier requires to provide the Services.
- 26.2 Any Equipment brought onto the premises will be at the Supplier's own risk and the Buyer will have no liability for any loss of, or damage to, any Equipment.
- 26.3 When the Call-Off Contract Ends or expires, the Supplier will remove the Equipment and any other materials leaving the premises in a safe and clean condition.

## 27. The Contracts (Rights of Third Parties) Act 1999

- 27.1 Except as specified in clause 29.8, a person who isn't Party to this Call-Off Contract has no right under the Contracts (Rights of Third Parties) Act 1999 to enforce any of its terms. This does not affect any right or remedy of any person which exists or is available otherwise.

## 28. Environmental requirements

- 28.1 The Buyer will provide a copy of its environmental policy to the Supplier on request, which the Supplier will comply with.
- 28.2 The Supplier must provide reasonable support to enable Buyers to work in an environmentally friendly way, for example by helping them recycle or lower their carbon footprint.

## 29. The Employment Regulations (TUPE)

- 29.1 The Supplier agrees that if the Employment Regulations apply to this Call-Off Contract on the Start date then it must comply with its obligations under the Employment Regulations and (if applicable) New Fair Deal (including entering into an Admission Agreement) and will indemnify the Buyer or any Former Supplier for any loss arising from any failure to comply.
- 29.2 Twelve months before this Call-Off Contract expires, or after the Buyer has given notice to End it, and within 28 days of the Buyer's request, the Supplier will fully and accurately disclose to the Buyer all staff information including, but not limited to, the total number of staff assigned for the purposes of TUPE to the Services. For each person identified the Supplier must provide details of:
  - 29.2.1 the activities they perform
  - 29.2.2 age
  - 29.2.3 start date
  - 29.2.4 place of work
  - 29.2.5 notice period
  - 29.2.6 redundancy payment entitlement

- 29.2.7 salary, benefits and pension entitlements
- 29.2.8 employment status
- 29.2.9 identity of employer
- 29.2.10 working arrangements
- 29.2.11 outstanding liabilities
- 29.2.12 sickness absence
- 29.2.13 copies of all relevant employment contracts and related documents
- 29.2.14 all information required under regulation 11 of TUPE or as reasonably requested by the Buyer

- 29.3 The Supplier warrants the accuracy of the information provided under this TUPE clause and will notify the Buyer of any changes to the amended information as soon as reasonably possible. The Supplier will permit the Buyer to use and disclose the information to any prospective Replacement Supplier.
- 29.4 In the 12 months before the expiry of this Call-Off Contract, the Supplier will not change the identity and number of staff assigned to the Services (unless reasonably requested by the Buyer) or their terms and conditions, other than in the ordinary course of business.
- 29.5 The Supplier will co-operate with the re-tendering of this Call-Off Contract by allowing the Replacement Supplier to communicate with and meet the affected employees or their representatives.
- 29.6 The Supplier will indemnify the Buyer or any Replacement Supplier for all Loss arising from both:
  - 29.6.1 its failure to comply with the provisions of this clause
  - 29.6.2 any claim by any employee or person claiming to be an employee (or their employee representative) of the Supplier which arises or is alleged to arise from any act or omission by the Supplier on or before the date of the Relevant Transfer
- 29.7 The provisions of this clause apply during the Term of this Call-Off Contract and indefinitely after it Ends or expires.
- 29.8 For these TUPE clauses, the relevant third party will be able to enforce its rights under this clause but their consent will not be required to vary these clauses as the Buyer and Supplier may agree.

### 30. Additional G-Cloud services

- 30.1 The Buyer may request that Supplier provides Additional Services for additional cost. The Buyer doesn't have to buy any Additional Services from the Supplier and can buy services that are the same as or similar to the Additional Services from any third party.
- 30.2 If reasonably requested to do so by the Buyer in the Order Form, the Supplier must provide and monitor performance of the Additional Services using an Implementation Plan.



## 31. Collaboration

- 31.1 If the Buyer has specified in the Order Form that it requires the Supplier to enter into a Collaboration Agreement, the Supplier must give the Buyer an executed Collaboration Agreement before the Start date.
- 31.2 In addition to any obligations under the Collaboration Agreement, the Supplier must:
  - 31.2.1 work proactively and in good faith with each of the Buyer's contractors
  - 31.2.2 co-operate and share information with the Buyer's contractors to enable the efficient operation of the Buyer's ICT services and G-Cloud Services

## 32. Variation process

- 32.1 The Buyer can request in writing a change to this Call-Off Contract if it isn't a material change to the Framework Agreement/or this Call-Off Contract. Once implemented, it is called a Variation.
- 32.2 The Supplier must notify the Buyer immediately in writing of any proposed changes to their G-Cloud Services or their delivery by submitting a Variation request. This includes any changes in the Supplier's supply chain.
- 32.3 If Either Party can't agree to or provide the Variation, the Buyer may agree to continue performing its obligations under this Call-Off Contract without the Variation, or End this Call-Off Contract by giving 30 days notice to the Supplier.

## 33. Data Protection Legislation (GDPR)

- 33.1 Pursuant to clause 2.1 and for the avoidance of doubt, clauses 8.59 and 8.60 of the Framework Agreement are incorporated into this Call-Off Contract. For reference, the appropriate GDPR templates which are required to be completed in accordance with clauses 8.59 and 8.60 are reproduced in this Call-Off Contract document at schedule 7.

## Schedule 3: Collaboration agreement

**Not Used**

## Schedule 4: Alternative clauses

**Not Used**

Schedule 5: Guarantee

Not Used

## Schedule 6: Glossary and interpretations

In this Call-Off Contract the following expressions mean:

Expression	Meaning
<b>Additional Services</b>	Any services ancillary to the G-Cloud Services that are in the scope of Framework Agreement Section 2 (Services Offered) which a Buyer may request.
<b>Admission Agreement</b>	The agreement to be entered into to enable the Supplier to participate in the relevant Civil Service pension scheme(s).
<b>Application</b>	The response submitted by the Supplier to the Invitation to Tender (known as the Invitation to Apply on the Digital Marketplace).
<b>Audit</b>	An audit carried out under the incorporated Framework Agreement clauses specified by the Buyer in the Order (if any).
<b>Background IPRs</b>	<p>For each Party, IPRs:</p> <ul style="list-style-type: none"> <li>owned by that Party before the date of this Call-Off Contract (as may be enhanced and/or modified but not as a consequence of the Services) including IPRs contained in any of the Party's Know-How, documentation and processes</li> <li>created by the Party independently of this Call-Off Contract, or</li> </ul> <p>For the Buyer, Crown Copyright which isn't available to the Supplier otherwise than under this Call-Off Contract, but excluding IPRs owned by that Party in Buyer software or Supplier software.</p>
<b>Buyer</b>	The contracting authority ordering services as set out in the Order Form.
<b>Buyer Data</b>	All data supplied by the Buyer to the Supplier including Personal Data and Service Data that is owned and managed by the Buyer.
<b>Buyer Personal Data</b>	The Personal Data supplied by the Buyer to the Supplier for purposes of, or in connection with, this Call-Off Contract.
<b>Buyer Representative</b>	The representative appointed by the Buyer under this Call-Off Contract.

<b>Buyer Software</b>	Software owned by or licensed to the Buyer (other than under this Agreement), which is or will be used by the Supplier to provide the Services.
<b>Call-Off Contract</b>	This call-off contract entered into following the provisions of the Framework Agreement for the provision of Services made between the Buyer and the Supplier comprising the Order Form, the Call-Off terms and conditions, the Call-Off schedules and the Collaboration Agreement.
<b>Charges</b>	The prices (excluding any applicable VAT), payable to the Supplier by the Buyer under this Call-Off Contract.
<b>Collaboration Agreement</b>	An agreement, substantially in the form set out at Schedule 3, between the Buyer and any combination of the Supplier and contractors, to ensure collaborative working in their delivery of the Buyer's Services and to ensure that the Buyer receives end-to-end services across its IT estate.
<b>Commercially Sensitive Information</b>	Information, which the Buyer has been notified about by the Supplier in writing before the Start date with full details of why the Information is deemed to be commercially sensitive.
<b>Confidential Information</b>	<p>Data, Personal Data and any information, which may include (but isn't limited to) any:</p> <ul style="list-style-type: none"> <li>• information about business, affairs, developments, trade secrets, know-how, personnel, and third parties, including all Intellectual Property Rights (IPRs), together with all information derived from any of the above</li> <li>• other information clearly designated as being confidential or which ought reasonably be considered to be confidential (whether or not it is marked 'confidential').</li> <li>• all information that the supplier may be exposed to through having read-only access to the Authority's data warehouse, IT services and architecture.</li> </ul>
<b>Control</b>	'Control' as defined in section 1124 and 450 of the Corporation Tax Act 2010. 'Controls' and 'Controlled' will be interpreted accordingly.
<b>Controller</b>	Takes the meaning given in the GDPR.

<b>Crown</b>	The government of the United Kingdom (including the Northern Ireland Assembly and Executive Committee, the Scottish Executive and the National Assembly for Wales), including, but not limited to, government ministers and government departments and particular bodies, persons, commissions or agencies carrying out functions on its behalf.
<b>Data Loss Event</b>	Event that results, or may result, in unauthorised access to Personal Data held by the Processor under this Framework Agreement and/or actual or potential loss and/or destruction of Personal Data in breach of this Agreement, including any Personal Data Breach.
<b>Data Protection Impact Assessment (DPIA)</b>	An assessment by the Controller of the impact of the envisaged Processing on the protection of Personal Data.
<b>Data Protection Legislation (DPL)</b>	Data Protection Legislation means: (i) the GDPR, the LED and any applicable national implementing Laws as amended from time to time (ii) the DPA 2018 to the extent that it relates to Processing of Personal Data and privacy (iii) all applicable Law about the Processing of Personal Data and privacy including if applicable legally binding guidance and codes of practice issued by the Information Commissioner
<b>Data Subject</b>	Takes the meaning given in the GDPR
<b>Default</b>	<p>Default is any:</p> <ul style="list-style-type: none"> <li>• breach of the obligations of the Supplier (including any fundamental breach or breach of a fundamental term)</li> <li>• other Default, negligence or negligent statement of the Supplier, of its Subcontractors or any Supplier Staff (whether by act or omission), in connection with or in relation to this Call-Off Contract</li> </ul> <p>Unless otherwise specified in the Framework Agreement the Supplier is liable to CCS for a Default of the Framework Agreement and in relation to a Default of the Call-Off Contract, the Supplier is liable to the Buyer.</p>
<b>Deliverable(s)</b>	The G-Cloud Services the Buyer contracts the Supplier to provide under this Call-Off Contract.
<b>Digital Marketplace</b>	The government marketplace where Services are available for Buyers to buy. ( <a href="https://www.digitalmarketplace.service.gov.uk/">https://www.digitalmarketplace.service.gov.uk/</a> )
<b>DPA 2018</b>	Data Protection Act 2018.

<b>Employment Regulations</b>	The Transfer of Undertakings (Protection of Employment) Regulations 2006 (SI 2006/246) ('TUPE') which implements the Acquired Rights Directive.
<b>End</b>	Means to terminate; and Ended and Ending are construed accordingly.
<b>Environmental Information Regulations or EIR</b>	The Environmental Information Regulations 2004 together with any guidance or codes of practice issued by the Information Commissioner or relevant government department about the regulations.
<b>Equipment</b>	The Supplier's hardware, computer and telecoms devices, plant, materials and such other items supplied and used by the Supplier (but not hired, leased or loaned from CCS or the Buyer) in the performance of its obligations under this Call-Off Contract.
<b>ESI Reference Number</b>	The 14 digit ESI reference number from the summary of the outcome screen of the ESI tool.
<b>Employment Status Indicator test tool or ESI tool</b>	The HMRC Employment Status Indicator test tool. The most up-to-date version must be used. At the time of drafting the tool may be found here: <a href="https://www.gov.uk/guidance/check-employment-status-for-tax">https://www.gov.uk/guidance/check-employment-status-for-tax</a>
<b>Expiry Date</b>	The expiry date of this Call-Off Contract in the Order Form.



<b>Force Majeure</b>	<p>A force Majeure event means anything affecting either Party's performance of their obligations arising from any:</p> <ul style="list-style-type: none"> <li>• acts, events or omissions beyond the reasonable control of the affected Party</li> <li>• riots, war or armed conflict, acts of terrorism, nuclear, biological or chemical warfare</li> <li>• acts of government, local government or Regulatory Bodies</li> <li>• fire, flood or disaster and any failure or shortage of power or fuel</li> <li>• industrial dispute affecting a third party for which a substitute third party isn't reasonably available</li> </ul> <p>The following do not constitute a Force Majeure event:</p> <ul style="list-style-type: none"> <li>• any industrial dispute about the Supplier, its staff, or failure in the Supplier's (or a Subcontractor's) supply chain</li> <li>• any event which is attributable to the wilful act, neglect or failure to take reasonable precautions by the Party seeking to rely on Force Majeure</li> <li>• the event was foreseeable by the Party seeking to rely on Force Majeure at the time this Call-Off Contract was entered into</li> <li>• any event which is attributable to the Party seeking to rely on Force Majeure and its failure to comply with its own business continuity and disaster recovery plans</li> </ul>
<b>Former Supplier</b>	A supplier supplying services to the Buyer before the Start date that are the same as or substantially similar to the Services. This also includes any Subcontractor or the Supplier (or any subcontractor of the Subcontractor).
<b>Framework Agreement</b>	The clauses of framework agreement RM1557.12 together with the Framework Schedules.
<b>Fraud</b>	Any offence under Laws creating offences in respect of fraudulent acts (including the Misrepresentation Act 1967) or at common law in respect of fraudulent acts in relation to this Call-Off Contract or defrauding or attempting to defraud or conspiring to defraud the Crown.
<b>Freedom of Information Act or FoIA</b>	The Freedom of Information Act 2000 and any subordinate legislation made under the Act together with any guidance or codes of practice issued by the Information Commissioner or relevant government department in relation to the legislation.
<b>G-Cloud Services</b>	The cloud services described in Framework Agreement Section 2 (Services Offered) as defined by the Service Definition, the Supplier Terms and any related Application documentation, which the Supplier must make available to CCS and Buyers and those

	services which are deliverable by the Supplier under the Collaboration Agreement.
<b>GDPR</b>	General Data Protection Regulation (Regulation (EU) 2016/679)
<b>Good Industry Practice</b>	Standards, practices, methods and process conforming to the Law and the exercise of that degree of skill and care, diligence, prudence and foresight which would reasonably and ordinarily be expected from a skilled and experienced person or body engaged in a similar undertaking in the same or similar circumstances.
<b>Government Procurement Card</b>	The government's preferred method of purchasing and payment for low value goods or services.
<b>Guarantee</b>	The guarantee described in Schedule 5.
<b>Guidance</b>	Any current UK government guidance on the Public Contracts Regulations 2015. In the event of a conflict between any current UK government guidance and the Crown Commercial Service guidance, current UK government guidance will take precedence.
<b>Implementation Plan</b>	The plan with an outline of processes (including data standards for migration), costs (for example) of implementing the services which may be required as part of Onboarding.
<b>Indicative test</b>	ESI tool completed by contractors on their own behalf at the request of CCS or the Buyer (as applicable) under clause 4.6.
<b>Information</b>	Has the meaning given under section 84 of the Freedom of Information Act 2000.
<b>Information security management system</b>	The information security management system and process developed by the Supplier in accordance with clause 16.1.
<b>Inside IR35</b>	Contractual engagements which would be determined to be within the scope of the IR35 Intermediaries legislation if assessed using the ESI tool.
<b>Insolvency event</b>	Can be: <ul style="list-style-type: none"> <li>• a voluntary arrangement</li> <li>• a winding-up petition</li> <li>• the appointment of a receiver or administrator</li> </ul>

	<ul style="list-style-type: none"> <li>• an unresolved statutory demand</li> <li>• a Schedule A1 moratorium</li> </ul>
<b>Intellectual Property Rights or IPR</b>	<p>Intellectual Property Rights are:</p> <ul style="list-style-type: none"> <li>• copyright, rights related to or affording protection similar to copyright, rights in databases, patents and rights in inventions, semi-conductor topography rights, trade marks, rights in internet domain names and website addresses and other rights in trade names, designs, Know-How, trade secrets and other rights in Confidential Information</li> <li>• applications for registration, and the right to apply for registration, for any of the rights listed at (a) that are capable of being registered in any country or jurisdiction</li> <li>• all other rights having equivalent or similar effect in any country or jurisdiction</li> </ul>
<b>Intermediary</b>	<p>For the purposes of the IR35 rules an intermediary can be:</p> <ul style="list-style-type: none"> <li>• the supplier's own limited company</li> <li>• a service or a personal service company</li> <li>• a partnership</li> </ul> <p>It does not apply if you work for a client through a Managed Service Company (MSC) or agency (for example, an employment agency).</p>
<b>IPR claim</b>	As set out in clause 11.5.
<b>IR35</b>	IR35 is also known as 'Intermediaries legislation'. It's a set of rules that affect tax and National Insurance where a Supplier is contracted to work for a client through an Intermediary.
<b>IR35 assessment</b>	Assessment of employment status using the ESI tool to determine if engagement is Inside or Outside IR35.
<b>Know-How</b>	All ideas, concepts, schemes, information, knowledge, techniques, methodology, and anything else in the nature of know-how relating to the G-Cloud Services but excluding know-how already in the Supplier's or CCS's possession before the Start date.
<b>Law</b>	Any law, subordinate legislation within the meaning of Section 21(1) of the Interpretation Act 1978, bye-law, enforceable right within the meaning of Section 2 of the European Communities Act 1972, regulation, order, regulatory policy, mandatory guidance or code of practice, judgment of a relevant court of law, or directives or requirements with which the relevant Party is bound to comply.
<b>LED</b>	Law Enforcement Directive (EU) 2016/680.

<b>Loss</b>	All losses, liabilities, damages, costs, expenses (including legal fees), disbursements, costs of investigation, litigation, settlement, judgment, interest and penalties whether arising in contract, tort (including negligence), breach of statutory duty, misrepresentation or otherwise and ' <b>Losses</b> ' will be interpreted accordingly.
<b>Lot</b>	Any of the 3 Lots specified in the ITT and Lots will be construed accordingly.
<b>Malicious Software</b>	Any software program or code intended to destroy, interfere with, corrupt, or cause undesired effects on program files, data or other information, executable code or application software macros, whether or not its operation is immediate or delayed, and whether the malicious software is introduced wilfully, negligently or without knowledge of its existence.
<b>Management Charge</b>	The sum paid by the Supplier to CCS being an amount of up to 1% but currently set at 0.75% of all Charges for the Services invoiced to Buyers (net of VAT) in each month throughout the duration of the Framework Agreement and thereafter, until the expiry or End of any Call-Off Contract.
<b>Management Information</b>	The management information specified in Framework Agreement section 6 (What you report to CCS).
<b>Material Breach</b>	Those breaches which have been expressly set out as a Material Breach and any other single serious breach or persistent failure to perform as required under this Call-Off Contract.
<b>Ministry of Justice Code</b>	The Ministry of Justice's Code of Practice on the Discharge of the Functions of Public Authorities under Part 1 of the Freedom of Information Act 2000.
<b>New Fair Deal</b>	The revised Fair Deal position in the HM Treasury guidance: "Fair Deal for staff pensions: staff transfer from central government" issued in October 2013 as amended.
<b>Order</b>	An order for G-Cloud Services placed by a contracting body with the Supplier in accordance with the ordering processes.
<b>Order Form</b>	The order form set out in Part A of the Call-Off Contract to be used by a Buyer to order G-Cloud Services.

<b>Ordered G-Cloud Services</b>	G-Cloud Services which are the subject of an order by the Buyer.
<b>Outside IR35</b>	Contractual engagements which would be determined to not be within the scope of the IR35 intermediaries legislation if assessed using the ESI tool.
<b>Party</b>	The Buyer or the Supplier and 'Parties' will be interpreted accordingly.
<b>Personal Data</b>	Takes the meaning given in the GDPR.
<b>Personal Data Breach</b>	Takes the meaning given in the GDPR.
<b>Processing</b>	Takes the meaning given in the GDPR.
<b>Processor</b>	Takes the meaning given in the GDPR.
<b>Prohibited act</b>	<p>To directly or indirectly offer, promise or give any person working for or engaged by a Buyer or CCS a financial or other advantage to:</p> <ul style="list-style-type: none"> <li>• induce that person to perform improperly a relevant function or activity</li> <li>• reward that person for improper performance of a relevant function or activity</li> <li>• commit any offence: <ul style="list-style-type: none"> <li>○ under the Bribery Act 2010</li> <li>○ under legislation creating offences concerning Fraud</li> <li>○ at common Law concerning Fraud</li> <li>○ committing or attempting or conspiring to commit Fraud</li> </ul> </li> </ul>
<b>Project Specific IPRs</b>	Any intellectual property rights in items created or arising out of the performance by the Supplier (or by a third party on behalf of the Supplier) specifically for the purposes of this Call-Off Contract including databases, configurations, code, instructions, technical documentation and schema but not including the Supplier's Background IPRs.
<b>Property</b>	Assets and property including technical infrastructure, IPRs and equipment.

<b>Protective Measures</b>	Appropriate technical and organisational measures which may include: pseudonymisation and encrypting Personal Data, ensuring confidentiality, integrity, availability and resilience of systems and services, ensuring that availability of and access to Personal Data can be restored in a timely manner after an incident, and regularly assessing and evaluating the effectiveness of such measures adopted by it.
<b>PSN or Public Services Network</b>	The Public Services Network (PSN) is the government's high-performance network which helps public sector organisations work together, reduce duplication and share resources.
<b>Regulatory body or bodies</b>	Government departments and other bodies which, whether under statute, codes of practice or otherwise, are entitled to investigate or influence the matters dealt with in this Call-Off Contract.
<b>Relevant person</b>	Any employee, agent, servant, or representative of the Buyer, any other public body or person employed by or on behalf of the Buyer, or any other public body.
<b>Relevant Transfer</b>	A transfer of employment to which the employment regulations applies.
<b>Replacement Services</b>	Any services which are the same as or substantially similar to any of the Services and which the Buyer receives in substitution for any of the services after the expiry or Ending or partial Ending of the Call-Off Contract, whether those services are provided by the Buyer or a third party.
<b>Replacement supplier</b>	Any third-party service provider of replacement services appointed by the Buyer (or where the Buyer is providing replacement Services for its own account, the Buyer).
<b>Security management plan</b>	The Supplier's security management plan developed by the Supplier in accordance with clause 16.1.
<b>Services</b>	The services ordered by the Buyer as set out in the Order Form.
<b>Service data</b>	Data that is owned or managed by the Buyer and used for the G-Cloud Services, including backup data.
<b>Service definition(s)</b>	The definition of the Supplier's G-Cloud Services provided as part of their Application that includes, but isn't limited to, those items listed in Section 2 (Services Offered) of the Framework Agreement.

<b>Service description</b>	The description of the Supplier service offering as published on the Digital Marketplace.
<b>Service Personal Data</b>	The Personal Data supplied by a Buyer to the Supplier in the course of the use of the G-Cloud Services for purposes of or in connection with this Call-Off Contract.
<b>Spend controls</b>	The approval process used by a central government Buyer if it needs to spend money on certain digital or technology services, see <a href="https://www.gov.uk/service-manual/agile-delivery/spend-controls-check-if-you-need-approval-to-spend-money-on-a-service">https://www.gov.uk/service-manual/agile-delivery/spend-controls-check-if-you-need-approval-to-spend-money-on-a-service</a>
<b>Start date</b>	The Start date of this Call-Off Contract as set out in the Order Form.
<b>Subcontract</b>	Any contract or agreement or proposed agreement between the Supplier and a subcontractor in which the subcontractor agrees to provide to the Supplier the G-Cloud Services or any part thereof or facilities or goods and services necessary for the provision of the G-Cloud Services or any part thereof.
<b>Subcontractor</b>	Any third party engaged by the Supplier under a subcontract (permitted under the Framework Agreement and the Call-Off Contract) and its servants or agents in connection with the provision of G-Cloud Services.
<b>Subprocessor</b>	Any third party appointed to process Personal Data on behalf of the Supplier under this Call-Off Contract.
<b>Supplier</b>	The person, firm or company identified in the Order Form.
<b>Supplier Representative</b>	The representative appointed by the Supplier from time to time in relation to the Call-Off Contract.
<b>Supplier staff</b>	All persons employed by the Supplier together with the Supplier's servants, agents, suppliers and subcontractors used in the performance of its obligations under this Call-Off Contract.
<b>Supplier terms</b>	The relevant G-Cloud Service terms and conditions as set out in the Terms and Conditions document supplied as part of the Supplier's Application.
<b>Term</b>	The term of this Call-Off Contract as set out in the Order Form.

<b>Variation</b>	This has the meaning given to it in clause 32 (Variation process).
<b>Working Days</b>	Any day other than a Saturday, Sunday or public holiday in England and Wales.
<b>Year</b>	A contract year.



# Schedule 7 - GDPR Information

Not Used