* How many analogue trunks (lines) will need to be directly connected to this solution? – *please see comment below regarding analogue lines.*
* How many analogue extensions are required (fax etc.)  *– depends on technical options within any proposal.  We have a small number of lines for alarms and for payment card systems.  If these can be consolidated it would probably be in the region of 5.  We are also looking at options for our payment card devices.  Most connect to a analogue line at present, but we are investigating network options.  Only two fax systems on campus and it is proposed to retire these.*
* Are you looking to replace the ISDN30 already installed, and is 10 channels still sufficient for your requirements?  *Yes, as stated in the specification, we wish to reduce cost and move away from traditional connections. We believe 10 concurrent connections would be adequate.  At present we have no method to check required capacity, but we do not get complaints of insufficient capacity and therefore assume, ten is adequate.*
* For resiliency are you looking for auto-failover?  *Ideally yes, but again will look at options, and much will depend on costs.*
* Are there existing servers that could be utilised for software, and if so what specification is available?  *We run a virtualized environment.  Four host servers running VMWare.  We believe we could host additional servers within this environment, but would need to see system requirements.*