**The Royal Borough of Windsor and Maidenhead**

**Highway Maintenance**

**Pre-tender Market Engagement 2025**

**Introduction**

**Quality infrastructure that connects neighbourhoods, businesses and allows them to prosper.**

The Royal Borough of Windsor and Maidenhead (RBWM) is committed to ensuring that we deliver the most effective services for residents which improve outcomes, whilst ensuring best value for money.

The current contract for highway maintenance expires in 2026 and prior to recommissioning, we wish to undertake a Pre-tender Market Engagement to increase our understanding of the current market, suppliers’ priorities as well as highlight any constraints, challenges, or risks.

The below slide pack and links will help provide a broader overview of RBWM’s current position and objectives.

**Slide Pack**



**Links to Reports**

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| [RBWM Cabinet Report 1st December 2022](https://rbwm.moderngov.co.uk/ieListDocuments.aspx?CId=132&MId=8282&Ver=4) |
| [RBWM Cabinet Report 29th November 2023](https://rbwm.moderngov.co.uk/ieListDocuments.aspx?CId=132&MId=9473&Ver=4) |
| [RBWM Cabinet Report 27th March 2024](https://rbwm.moderngov.co.uk/ieListDocuments.aspx?CId=132&MId=9478&Ver=4) |

**Please note that this engagement exercise inclusive of all documents should not be treated as a Tender Specification, nor an exhaustive nor final list of our service requirements. This is a market engagement exercise not a tender process. Please be assured that all the information you provide to us will be treated in the strictest confidence**.

**Market Engagement – Supplier’s Input**

Thank you for the interest in the Royal Borough of Windsor and Maidenhead, we very much appreciate your participation in this process and sharing your thoughts and information with us.

To gain a better understanding of your organisation and your views/thoughts we would like you to provide a written response to a few initial questions. - as listed below.

**The deadline for written response is 14/02/2025 (12 pm) and please send your responses to** [**christopher.morland@rbwm.gov.uk**](mailto:christopher.morland@rbwm.gov.uk)**.**

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| --- | --- |
| **Name of Organisation** |  |
| **Contact Name and Email** |  |

**Questions**

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| 1. With the proposed target start date for the contract being Wednesday 1st April 2026 and allocating 111 days for the mobilisation (commencing 28th October 2025), do you feel that this date is achievable? If not, please could you outline the barriers that would make this date unachievable? |
| **Comments** |
| 1. With the proposed contract commencement being moved from 2024 to 2026 we have changed the term of the contract to an initial 5-year period with extensions of +4+3+2 years to allow the realignment to other key contracts.   Do you feel that this could prove problematic and if so, please could you highlight the areas of concern? |
| **Comments** |
| 1. Are there any risks, changes, challenges, or opportunities that have arisen since the last tender opportunity? Can you identify any steps where RBWM could assist to reduce or remove any barriers or increase participation? |
| **Comments** |
| 1. As this will be a long-term partnership, RBWM will be seeking a supplier to evolve, innovate and increase sustainability across the term of the contract. Can you identify any steps that RBWM could take to further encourage this? |
| **Comments** |