

PA Consulting

Via email to: Gianluca Barletta
Gianluca.Barletta@PACONSULTING.COM

Group Commercial Directorate
Department for Transport (DfT)
33 Horseferry Road
Westminster
London
SW1P 4DR

Web Site: www.dft.gov.uk

Dear Supplier

Our ref: TIT 0342

TIT 0342 Open Electric Chargepoint Data Alpha

Date: 08 April 2022

CCS Digital Outcomes and Specialists Framework RM1043.7

On behalf of the Secretary of State for Transport, I accept your tender as competed for via the Crown Commercial Service RM1043 Digital Outcomes and Specialists 5 Framework and subsequent proposal received on 01 April 2022 under the Crown Commercial Service Framework's Terms and Conditions. This letter and the document's listed below form a binding contract between you and the Department for Transport:

1. Buyer Specification
2. Supplier Proposal received on 01 April 2022
3. Call-Off Order Form and Terms and Conditions of Framework RM1043.7

The total contract value is £498,000.00 exc VAT. The contract will commence and expire on a date to be agreed between parties, ensuring those timelines adhere to the framework terms. Please note the Department is not obligated to utilise the full duration of this agreement.

The Department invites PA Consulting to attend a pre-contract meeting to agree project mobilisation plans, the Statement of Works and Call Off Order Form. The contract will commence on the agreed Commencement Date, within the Call Off Order Form.

The following information provides you with some feedback following the evaluation based on Digital Outcome and Specialists Crown Commercial Framework RM1043 Evaluation Scoring Mechanism.

Evaluation Criteria	Winning Bidder Score
Technical / Cultural	68.33%
Price	16.86%
TOTAL	85.19%

When evaluating the following scoring model was used:

- 0 Fails to address the requirement.
- 1 A response with some merit but with some gaps or shortcomings.
- 2 Fully meets all aspects of the requirement.
- 3 Fully meets all aspects of the requirement and exceeds them in a way that is clearly of additional benefit to DfT.

If a response to a question scores 2, feedback is not provided. If a response scores 0,1 or 3 then more feedback is provided. Based on this, please see below:

Question 1 - Demonstrable evidence of the approach and methodology to the discovery project planning and delivery, identifying the main stages and activities proposed at each stage (20%)

Evaluation score **3** – Detailed and comprehensive in terms of activities required. Missions approach informative. Strong team in place. Basic API and mapped to the outcomes of the disco, I liked the stages presented and how they would test each of these, including the service assessment

Question 2 - Clear demonstration of how the approach or solution meets user needs (20%)

Evaluation score **3** – Easy to understand, a well thought out answer. User needs and assumptions identified are fair and reasonable.

Question 3 - Describe how risks and dependencies have been identified and what approaches have been offered to manage and mitigate them (20%)

Evaluation score **2** – Response met Criteria.

Question 4 - Estimated timeframes for the work (10%)

Evaluation score **3** – Well thought out project delivery plan, factored in end of Alpha activities. 12 week plan more realistic. Identified important end of phase handover, wrap up

Question 5 - Describe how you will be transparent and collaborative when making decisions, being open with industry (5%)

Evaluation score **1** – Nothing about decision making process as per question.

Question 6 - Describe how you propose to work with our team and suppliers to ensure that there is an open working environment

Evaluation score **2** – Response met Criteria.

You must be in possession of a written purchase order (PO), before commencing any work, or supplying any goods, under this contract. The Purchase Order Number for this contract will be provided as soon as possible. Invoices submitted to the Department must also quote the PO number and must be submitted in accordance with DfT's Invoicing Procedures embedded below.



Please contact the Contract Owner Sophie Adams Manager via email to sophie.adams@dft.gov.uk to discuss arrangements for the commencement of the work.

Please acknowledge your receipt, understanding and acceptance of this letter by signing and returning via email Jason.thrupp@dft.gov.uk

Yours sincerely

Sent via email unsigned

Jason Thrupp

Commercial Relationship Manager

**Department
for Transport
Swansea
(DVLA)**

jason.thrupp@dft.gov.uk

On behalf of the Secretary of State for Transport

Accepted for and on
behalf of PA Consulting
by:

Dr. Gianluca Barletta

Signature:



Name:

Dr. Gianluca Barletta

Capacity:

Partner, Member of PA Consulting
Management Team