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Awarded contract

## **Patient Monitoring Equipment, Bedside Equipment Alarm Monitoring Systems and Related Products and Services**

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

F03: Contract award notice

Notice reference: 2024/S 000-019858

Published: 28 June 2024, 4:11pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

#### **Contact**

Scott Musgrave

#### **Email**

[scott.musgrave1@supplychain.nhs.uk](mailto:scott.musgrave1@supplychain.nhs.uk)

#### **Telephone**

+44 7955204234

**Country**

United Kingdom

**NUTS code**

UKI4 - Inner London – East

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

National or federal Agency/Office

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Patient Monitoring Equipment, Bedside Equipment Alarm Monitoring Systems and Related Products and Services

#### **II.1.2) Main CPV code**

- 33195000 - Patient-monitoring system

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

NHS Supply Chain intends to launch a National Framework Agreement for the provision of the following types of Monitoring Systems: Spot Check, Vital Signs, Pre-Hospital Transport, Magnetic Resonance Imaging Compatible, Central Station, Telemetry, Foetal, Cardiac Output, Electroencephalograph and Electromyography and Transfer (individual patient modular monitor). Please note that this framework will not cover the purchase of consumables alone. For the avoidance of doubt consumables will only be in scope of the proposed Framework if purchased alongside the types of equipment, as stated in any subsequent specification. It is anticipated that initial expenditure will be in the region of £166 million in the first 24 months of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement. The estimated value over the total Framework Agreement term of 48 months is £332 million.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £332,000,000

### **II.2) Description**

### **II.2.1) Title**

Non-Specialist Patient Monitoring Equipment

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 33195000 - Patient-monitoring system

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

### **II.2.4) Description of the procurement**

This Lot is for Non-Specialist Patient Monitoring Equipment designed to monitor and provide a visual output of selected physiological measurements from a patient. Clinical Monitoring areas include;

Ward based Monitoring (Vital Signs / Spot Check / Low Acuity), Acute Care Monitoring, Perioperative Monitoring, Operative Monitoring, Cardiac Care Monitoring, Neonatal/Special Care Baby Unit (SCBU) Monitoring, Central Stations, Mobile Monitoring, Pre-Hospital Monitoring, Neuro Critical Care Monitoring and Neuromuscular Blockade Monitoring.

### **II.2.5) Award criteria**

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: Supply / Weighting: 10%

Quality criterion - Name: Support / Weighting: 15%

Quality criterion - Name: Training / Weighting: 15%

Quality criterion - Name: Warranty and Repairs / Weighting: 10%

Cost criterion - Name: Financial / Weighting: 40%

### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement is initially for 24 months with an option to extend to 48 months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £65,900,000.00 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

## **II.2) Description**

### **II.2.1) Title**

Specialist Patient Monitoring Equipment

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 33195000 - Patient-monitoring system

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

#### **II.2.4) Description of the procurement**

This Lot is for Specialist Patient Monitoring Equipment designed to monitor and provide a visual output of selected physiological measurements from a patient. Specialised Monitoring areas include:

Foetal Monitoring (Intrapartum and Antepartum), Electroencephalogram (EEG) Monitoring, Amplitude-integrated EEG (a-EEG/CFM) Monitoring, Electromyography (EMG) Monitoring,

MRI Conditional Monitoring, Cardiac Output Monitoring and Ultra Long-term Subcutaneous Electroencephalogram (EEG) Monitoring

Electrical Impedance Tomography Monitoring

#### **II.2.5) Award criteria**

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: Supply / Weighting: 10%

Quality criterion - Name: Support / Weighting: 15%

Quality criterion - Name: Training / Weighting: 15%

Quality criterion - Name: Warranty and Repairs / Weighting: 10%

Cost criterion - Name: Financial / Weighting: 40%

#### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement is initially for 24 months with an option to extend to 48 months.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union

funds: No

## **II.2.14) Additional information**

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £16,600,000.00 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

## **II.2) Description**

### **II.2.1) Title**

Bedside Equipment Alarm Monitoring Systems

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 33195000 - Patient-monitoring system

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

### **II.2.4) Description of the procurement**

This Lot is for Bedside Equipment Alarm Monitoring Systems, to provide an acoustic monitoring system for critical bedside alarms, designed to alert clinical staff to medical device alarms through a visual and spoken notifications system.

### **II.2.5) Award criteria**

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: Supply / Weighting: 10%

Quality criterion - Name: Support / Weighting: 15%

Quality criterion - Name: Training / Weighting: 15%

Quality criterion - Name: Warranty and Repairs / Weighting: 10%

Cost criterion - Name: Financial / Weighting: 40%

### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement is initially for 24 months with an option to extend to 48 months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £500,000.00 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-002003](#)

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## **Section V. Award of contract**

### **Contract No**

Project\_975

### **Lot No**

1

### **Title**

Non-Specialist Patient Monitoring Equipment

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 May 2024

### **V.2.2) Information about tenders**

Number of tenders received: 21

Number of tenders received from SMEs: 18

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 20

Number of tenders received by electronic means: 21

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

A. C. Cossor & Son (Surgical) Limited

Egham

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Uniphar Medtech UK Limited

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Delta Surgical Limited

Newcastle

Country

United Kingdom

NUTS code

- UKG2 - Shropshire and Staffordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Draeger Medical UK Limited

Hemel Hempstead

Country

United Kingdom

NUTS code

- UKH23 - Hertfordshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Edan Medical (UK) Limited

Northampton

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Fukuda Denshi UK Ltd

Sheffield

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Ge Medical Systems Limited

St Giles

Country

United Kingdom

NUTS code

- UKJ13 - Buckinghamshire CC

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Masimo Europe Limited

Basingstoke

Country

United Kingdom

NUTS code

- UKJ36 - Central Hampshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Mindray (UK) Limited

Huntingdon

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Nihon Kohden UK Limited

Guildford

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Penlon Limited

Abingdon

Country

United Kingdom

NUTS code

- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Philips Electronics UK Limited

Farnborough

Country

United Kingdom

NUTS code

- UKJ36 - Central Hampshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Pro Health Solutions Ltd

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Rudolf Riester GmbH

Jungingen

Country

Germany

NUTS code

- DE143 - Zollernalbkreis

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Spacelabs Healthcare Limited

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Viamed Limited

Keighley

Country

United Kingdom

NUTS code

- UKE41 - Bradford

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Welch Allyn (U.K.) Limited

Compton



Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Zoll Medical UK Limited

Runcorn

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £263,600,000

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## **Section V. Award of contract**

### **Contract No**

Project\_975

### **Lot No**

2

## **Title**

Specialist Patient Monitoring Equipment

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

21 May 2024

### **V.2.2) Information about tenders**

Number of tenders received: 26

Number of tenders received from SMEs: 20

Number of tenders received from tenderers from other EU Member States: 3

Number of tenders received from tenderers from non-EU Member States: 23

Number of tenders received by electronic means: 26

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

A. C. Cossor & Son (Surgical) Limited

Egham

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Uniphar Medtech UK Limited

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Central Medical Supplies Limited

Leek

Country

United Kingdom

NUTS code

- UKG24 - Staffordshire CC

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Deltex Medical Limited

Chichester

Country

United Kingdom

NUTS code

- UKJ27 - West Sussex (South West)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Dot Medical Limited

Macclesfield

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Edan Medical (UK) Limited

Northampton

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Edwards Lifesciences Limited

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Ge Medical Systems Limited

St Giles

Country

United Kingdom

NUTS code

- UKJ13 - Buckinghamshire CC

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Healthcare 21 (UK) Limited

Basingstoke

Country

United Kingdom

NUTS code

- UKJ36 - Central Hampshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Huntleigh Healthcare Limited

Dunstable

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Inomed Neurocare Limited

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Masimo Europe Limited

Basingstoke

Country

United Kingdom

NUTS code

- UKJ36 - Central Hampshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Medevolve Limited

Guildford

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Medtronic Limited

Watford

Country

United Kingdom

NUTS code

- UKH23 - Hertfordshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Micromed Electronics Limited

West Byfleet

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Neoventa Medical Limited

Cobham

Country

United Kingdom



NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Neurogen Limited

Cardiff

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Nihon Kohden UK Limited

Guildford

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Optima Medical Limited

Guildford

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Philips Electronics UK Limited

Farnborough

Country

United Kingdom

NUTS code

- UKJ36 - Central Hampshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Schiller UK Ltd

Reading

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

UNEEG Medical UK Ltd

Southport

Country

United Kingdom

NUTS code

- UKD7 - Merseyside

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Vygon (U.K.) Limited

Swindon

Country

United Kingdom

NUTS code

- UKK14 - Swindon

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Wardray Premise Limited

Sutton

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Probo Medical Ltd

Gloucester

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £66,400,000

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## **Section V. Award of contract**

### **Contract No**

Project\_975

### **Lot No**

3

### **Title**

Bedside Equipment Alarm Monitoring Systems

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 May 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Nihon Kohden UK Limited

Guildford

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

TBG Solutions Limited

Chesterfield

Country

United Kingdom

NUTS code

- UKF1 - Derbyshire and Nottinghamshire

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,000,000

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## Section VI. Complementary information

### VI.3) Additional information

Submission of expression of interest and procurement specific information:

This procurement exercise will be conducted on the NHS Supply Chain eTendering portal at <https://nhssupplychain.app.iaggaer.com//>

Candidates wishing to be considered for this contract must register their expression of interest and provide additional procurement-specific information (if required) through the NHS Supply Chain eTendering portal as follows:

Registration.

1. Use URL <https://nhssupplychain.app.iaggaer.com//> to access the NHS Supply Chain Procurement portal.

2. If not yet registered:

— Click on the ‘Not Registered Yet’ link to access the registration page.

— Complete the registration pages as guided by the mini guide found on the landing page.

Portal access.

If registration has been completed:

— Login with URL <https://nhssupplychain.app.iaggaer.com//> .

— Click on the ‘Supplier Dashboard’ icon to open the list of new procurement events.

Expression of interest.

— View Contract Notice content by clicking on the ‘VIEW NOTICE’ button for the procurement event. This opens a PDF document.

— Express an interest by clicking on the ‘EXPRESS INTEREST’ button.

— To start the response process after the expression of interest has been done, select the ‘My Active Opportunities’ option and click on the ‘Apply’ button.

— Select the procurement event from the list by clicking on the description

— In the detail view click on the orange coloured 'Framework Agreement' button to start responding to the tender.

#### Header level requirements:

— Applicants are required to read all Framework Header Documents which can be accessed using the 'NHS SCHEADER DOCUMENTS' button, which is located in the 'SELECT FRAMEWORK' tab.

— Applicants are required to upload the documents requested using the 'SUPPLIER HEADER DOCUMENTS' button, which is located in the 'SELECT FRAMEWORK' tab.

— Applicants are required to complete all mandatory questions, which can be accessed using the 'FRAMEWORK QUESTIONNAIRE' tab.

#### Lot level requirements:

— A preview of the Lot line details can be viewed using the 'LOT HEADER' tab, by selecting the Lot and using the 'LOT LINE INFORMATION' button. In order to respond to a Lot, Applicants must select the relevant Lot and then use the 'EXPRESS INTENT' button. This expression of intent does not place any obligation on the Applicant to respond, the action unlocks the ability to respond.

— Complete price offers per line for the Lot by completing the required fields for the lines the Applicant wants to include in the bid using the 'LOT LINE DETAIL' tab. There are a number of mandatory fields to complete on a product line basis; these are highlighted in yellow in the 'LOT LINE DETAIL' tab.

— Applicants are required to answer all mandatory Lot specific questions found in the 'LOT EVALUATION CRITERIA' tab.

— Applicants are then required to click on the 'TERMS AND CONDITIONS' button in the 'SUBMIT INDIVIDUAL LOT RESPONSE(S)' tab to view and accept the ISS Terms and Conditions.

— Accept the ISS 'TERMS AND CONDITIONS' button to access this function.

— Submit Lot response, by clicking on the 'SUBMIT RESPONSE TO SELECTED LOT' button in the 'SUBMIT INDIVIDUAL LOT RESPONSE(S)' tab to submit response for the Lot. Each Lot must be submitted independently.

— Applicants are able to view their submission using the 'SUPPLIER SUBMISSION REPORT' button, found in the 'SUBMIT INDIVIDUAL LOT RESPONSE(S)' tab.



Please refer to Section III.1.1 for additional information.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

Email

[scott.musgrave1@supplychain.nhs.uk](mailto:scott.musgrave1@supplychain.nhs.uk)

Telephone

+44 7955204234

Country

United Kingdom

Internet address

<https://www.gov.uk/government/organisations/department-of-health>

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Appeals to be logged in accordance with the Public Contracts Regulations 2015 (as amended).