



Crown  
Commercial  
Service

## **INVITATION TO TENDER**

**FOR**

## **THE PROVISION OF SECURE DESTRUCTION / DISPOSAL OF ICT EQUIPMENT**

**SO-17143**

Version 1.0

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## **1. INTRODUCTION**

- 1.1 This Invitation to Tender relates to the Procurement to award Contract(s) for the provision of ICT destruction and disposal services.
- 1.2 This ITT contains the information and instructions the Potential Provider needs to submit a Tender.
- 1.3 The work has been divided into four Lots. Suppliers may bid for Lots as their discretion. The Authority retains an option to place individual contracts with different suppliers, per Lot, if this results in best value for money.
- 1.4 The contract will expire on conclusion of the secure destruction / disposal of the Authority's assets and the return of any profit share monies to the Authority, agreed under contract.
- 1.5 This Contract is being offered under:
  - i.) CCS Framework Technology Services RM1058, Lot 11 – Asset disposal. The Framework terms and conditions will govern any resultant contract.  
  
And
  - ii.) To suitably qualified and accredited service providers on the open market, via the Contracts Finder website. CCS' standard terms and conditions of contract for services will govern any resulting contract.
- 1.6 Crown Commercial Service is using an e-Sourcing Portal to manage this Procurement, therefore your Tender must be submitted via this means.
- 1.7 Crown Commercial Service reserves the right to run a reverse auction on this requirement.

## **2. OVERVIEW OF INVITATION TO TENDER**

- 2.1 The following appendices accompany this ITT:
  - 2.1.1 **Appendix A – Terms of the Procurement**  
Sets out rights and obligations which apply to the Potential Provider and the Crown Commercial Service during this Procurement.
  - 2.1.2 **Appendix B – Statement of Requirements**  
A detailed description of the services that the Supplier will be required to supply to the Authority, on a Lot by Lot basis.
  - 2.1.3 **Appendix C – Terms and Conditions of Contract**  
Terms and Conditions of framework RM1058 – copy available on request. And CCS' standard terms and conditions of contract for services. A copy of which has been provided.
  - 2.1.4 **Appendix D – Response Guidance**  
A template containing questions which the Potential Provider is required to respond to for each Lot bid for.
  - 2.1.5 **Appendix E – Pricing Matrix**  
A spreadsheet for Potential Providers to provide a breakdown of their proposed prices for Lot 1. (In the event the Provider is unable to propose a nil-cost options

for Lots 2, 3 and 4, which is the Authority's preference, the matrix also makes provision for prices to be provided for Lots 2,3 and 4).

### 3. TENDER RESPONSES

- 3.1 Potential Providers **must** submit their proposals/answer all questions via the e-sourcing portal as outlined in Appendix D – Response Guidance.
- 3.2 Potential Providers **must not** submit any additional information with their Tender other than that specifically requested in Appendix B – Statement of Requirements or Appendix D – Response Guidance.
- 3.3 Potential Providers must ensure they select the 'Submit all draft bids' icon in order for their response to be submitted. Failure to select this option will mean that the bid remains in a 'draft' status and will therefore not be considered.
- 3.4 Pricing (if applicable) will be held firm for the duration of the contract, however, bidders should note that the Authority will be focussed on containing and controlling costs and scope.
- 3.4.1 All Bids (including prices) shall be valid for a period of 90 days from the closing date.

### 4. PROCUREMENT TIMETABLE

- 4.1 The timetable for this Procurement is set out in the table below.
- 4.2 This timetable may be changed by the Crown Commercial Service at any time. The Potential Provider will be informed through the e-Sourcing Portal if changes to this timetable are necessary.

DATE	ACTIVITY
Friday 4 <sup>th</sup> March 2016	Publication of the ITT
Friday 4 <sup>th</sup> March 2016	Clarification period starts
Tuesday 8 <sup>th</sup> March 2016 @ 1700 hours	Clarification period closes (" <b>Tender Clarifications Deadline</b> ")
Wednesday 9 <sup>th</sup> March 2016 @ 1700 hours	Deadline for a response to the clarification questions
Thursday 10 <sup>th</sup> March 2016 @ 1800 hours	Deadline for submission of a Tender to the Crown Commercial Service (" <b>Tender Submission Deadline</b> ")
Friday 11 <sup>th</sup> March 2016	Evaluation Period
Monday 14 <sup>th</sup> March 2016	Draft and Approval of Award Recommendation Report
Tuesday 15 <sup>th</sup> March 2016	Expected award date of contract / service commencement thereafter.
Wednesday 16 <sup>th</sup> March 2016	Service commencement. The work under Lot 1 must be concluded on / before 31 <sup>st</sup> March 2016.

## 5. QUESTIONS AND CLARIFICATIONS

- 5.1 Potential Providers may raise questions or seek clarification regarding any aspect of this Procurement at any time prior to the Tender Clarification Deadline. Questions must be submitted via the e-sourcing suite.
- 5.2 Crown Commercial Service will not enter into exclusive discussions regarding the requirements of this Procurement with Potential Providers.
- 5.3 To ensure that all Potential Providers have equal access to information regarding this Procurement, the Crown Commercial Service will publish all its responses to questions raised by Potential Providers on an anonymous basis.
- 5.4 Responses will be published in a Questions and Answers document to all companies invited to tender.
- 5.5 At times the Crown Commercial Service may issue communications to the email address for the tender contact provided in Appendix D (Response Guidance), therefore please ensure that this mailbox is reviewed on a regular basis.

## 6. PRICE

- 6.1 Prices should be submitted in pounds sterling inclusive of any expenses but should exclude VAT.
- 6.2 Potential Providers are required to complete the bid fields within the e-sourcing suite which provides a total fixed price for the delivery of the requirement as well as providing a transparent breakdown within the price questionnaire.
- 6.3 Where bid fields have not been specified, potential providers are required to attach a transparent breakdown of their price schedule within the price questionnaire only.

## 7. SUBMITTING A TENDER

- 7.1 Potential Providers should submit their Tender via the e-Sourcing portal that Crown Commercial Service has used during the Procurement unless otherwise stated.
- 7.2 If Potential Providers experience any technical difficulties uploading their Tender, the Spot Buy Team at Crown Commercial Service must be contacted immediately via [spot.buying@crowncommercial.gov.uk](mailto:spot.buying@crowncommercial.gov.uk) or 0345 010 3503.
- 7.3 Potential Providers are responsible for all costs incurred in submitting a tender for this requirement irrespective of a contract award

## 8. TENDER EVALUATION

- 8.1 CCS are required under Government purchasing initiatives to continually seek competition for the supply of goods and services in order to obtain optimum value for money. This does not always mean accepting the lowest price and an assessment will be made of the quality of the services offered, to determine the whole life cost as opposed to initial costs.
- 8.2 The contract will be awarded on the basis of the most economically advantageous tender. That is to say, when considering all the factors, the proposal that enables the Authority to achieve best value for money.
- 8.3 Tenders will be evaluated in line with the Marking Scheme set out in Appendix C (Response Guidance).

- 8.4 For reference an Evaluation Guidance document has been provided to Potential Providers to ensure full understanding of how Tenders are to be evaluated by the evaluation teams.
- 8.5 Upon completion of the evaluation, the marks obtained by the Potential Provider for each question will be converted into a “**Question Score**”, this is a percentage of the Total Score Available as indicated in the Marking Scheme for the specific question.
- 8.6 The Question Scores will be added together to determine an overall “**Total Score**” for the Potential Provider.
- 8.7 Each Lot will be evaluated separately and each will achieve a total score out of 100
- 8.8 The Total Score Available for each question set out in Appendix C (Response Guidance) is as follows:

QUESTION NUMBER	QUESTION	TOTAL SCORE AVAILABLE	WEIGHTINGS %
[1]	Company Information	Information Only	N/A
[2]	Tender Contact	Information Only	N/A
[3]	Mandatory Requirements	Pass / Fail	N/A
[4]	Conflicts of Interest	Pass / Fail	N/A
[5]	Lot 1- Destruction of Sensitive Assets	100	60 – Per Lot
[6]	Lot 2 – Disposal of 26 Servers	100	60 – Per Lot
[7]	Lot 3 - Disposal of Assets at Liverpool Passport Office	100	60 – Per Lot
[8]	Lot 4 – Disposal of Assets at Durham	100	60 – Per Lot
[6]	Price	100	40 – All Lots
<b>Total</b>		<b>100</b>	<b>100% (Per Lot)</b>

## 9. CONTRACT AWARD

- 9.1 The Potential Provider that achieves the highest total score per Lot will be awarded the Contract for that Lot.
- 9.2 If two or more Potential Providers obtain the highest total score per Lot, the Potential Provider with the highest score for the Lot- specific Questionnaire will be deemed the winner for that Lot and awarded the Contract.
- 9.3 If the Authority receives only one Tender per Lot in relation to this Procurement, the Potential Provider will be awarded the Contract for that Lot provided that they meet the Minimum Total Score of 60%.

## 10. PROCUREMENT CONTACT

- 10.1 The procurement lead for this requirement is;

10.1.1 Steve Lewis

10.1.2 Telephone Number 01633 811579

10.1.3 Steven.lewis@crowncommercial.gov.uk

## 11. GLOSSARY

11.1 In this ITT the following words and phrases have the following meanings:

“**Authority**” means The Secretary of State for the Home Department, operating through Her Majesty’s Passport Office.

“**Contract**” has the meaning set out in Appendix C (Terms and Conditions of Contract);

“**e-Sourcing Portal**” means the online tender management system which is being used by the Crown Commercial Service for this Procurement which can be found at:

“**Crown Commercial Service**” means a trading fund of the Cabinet Office whose offices are located at 3<sup>rd</sup> Floor, Concept House, Cardiff Road, Newport, NP10 8QQ;

“**Invitation to Tender**” or “**ITT**” means this invitation to tender document and all related documents published by the Crown Commercial Service in relation to this Procurement;

“**Marking Scheme**” means the range of marks that may be given to a Potential Provider depending on the quality of its response to a question which is located in the boxes below the applicable question;

“**Minimum Total Score**” means the minimum score that the Potential Provider must obtain in order to be awarded the Contract;

“**Total Score Available**” means the maximum potential score that can be awarded for a response to a question;

“**Potential Provider**” means a company that submits a Tender in response to the Invitation to Tender;

“**Procurement**” means the process used to establish a Contract that facilitates the provision of hardware and software for the DFMS and CP&F Systems.

“**Supplier**” means the Potential Provider with whom the Authority has concluded the Contract;

“**SME**” means an organisation or entity:

- (a) having less than 250 employees; and
- (b) having an annual turnover of less than forty million pounds (£40,000,000);  
or
- (c) having a balance sheet of less than thirty five million pounds (£35,000,000);  
and
- (d) is totally independent of other enterprises; or
- (e) holds less than 25% of the capital or voting rights in one or more other enterprises and other enterprises do not each own more than 25% of its capital or voting rights;

“**Tender Clarifications Deadline**” means the time and date set out in paragraph 4 for the latest submission of clarification questions;



**“Tender Submission Deadline”** means the time and date set out in paragraph 4 for the latest uploading of Tenders; and

**“Tender”** means the Potential Provider’s formal offer in response to the Invitation to Tender.