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**United Kingdom-Manchester: Bicycles
2020/S 123-302655**

Contract notice

Supplies

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1) Name and addresses

Official name: Transport for Greater Manchester

Postal address: 2 Piccadilly Place

Town: Manchester

NUTS code: UKD3 Greater Manchester

Postal code: M1 3BG

Country: United Kingdom

Contact person: Gavin Hall

E-mail: Gavin.Hall@tfgm.com

Telephone: +44 7767701498

Internet address(es):

Main address: <https://www.tfgm.com>

Address of the buyer profile: <https://www.tfgm.com>

I.2) Information about joint procurement

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://procontract.due-north.com>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <https://procontract.due-north.com>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

Other activity: Transportation

Section II: Object

II.1) Scope of the procurement

II.1.1) Title:

Greater Manchester Bike Hire Scheme

Reference number: DN484193

II.1.2) Main CPV code

34430000 Bicycles

II.1.3) Type of contract

Supplies

II.1.4) Short description:

TfGM is seeking to appoint a service provider to design, implement, develop and operate a bike hire scheme across Greater Manchester.

The scheme will include, but not be limited to:

- (a) assets (mechanical and electric bikes, physical docking infrastructure and geo-fencing/virtual docking);
- (b) an ICT solution;
- (c) provision of services to operate the scheme (for example cleaning and maintenance, customer services, finance and administration services etc); and
- (d) the provision of consultancy on the development of the scheme.

The contract term is 5 years (following an agreed implementation period) with potential to extend by up to 2 further years in two separate 12-month extensions at TfGM's discretion.

The procurement will be conducted using the competitive procedure with negotiation pursuant to Regulation 29 of the PCR 2015.

Further details of this procurement and the procurement process are contained in sections II.2.4) and II.2.4)/ VI.3) of this notice.

II.1.5) Estimated total value

Value excluding VAT: 30 000 000.00 GBP

II.1.6) Information about lots

This contract is divided into lots: no

II.2) Description

II.2.1) Title:

II.2.2) Additional CPV code(s)

34432000 Parts and accessories for bicycles
34431000 Non-motorised bicycles
34422000 Cycles with auxiliary motors
34420000 Motor scooters and cycles with auxiliary motors
34913510 Bicycle locks
34421000 Motor scooters

II.2.3) Place of performance

NUTS code: UKD3 Greater Manchester

Main site or place of performance:

Greater Manchester, UK.

II.2.4) Description of the procurement:

TfGM's vision is to deliver a successful public cycle hire scheme that integrates with the wider Greater Manchester public transport offer (in terms of proximity to bus, train and tram locations). TfGM is therefore

seeking a service provider to design implement, develop and operate a bike hire scheme across Greater Manchester.

TfGM's mission for the project is to provide a bike hire scheme that:

- (a) is an accessible and affordable transport option;
- (b) is easy to use by Greater Manchester's target bike hire market;
- (c) is safe and secure;
- (d) is respected and valued by Greater Manchester's communities; and
- (e) promotes cycling and facilitates a long term 'modal shift' in the region.

The initial phase of the project will likely involve the initial installation and operation of the docks and bikes within certain Greater Manchester districts (Phase 1). Subsequent phases will be dependent upon the success of phase 1 and the provision of funding but will likely involve:

- 1) increasing the numbers of bikes and docks in the phase 1 Greater Manchester districts; and/or
- 2) the development and expansion of phase 1 networks to other districts across Greater Manchester; and/or
- 3) introducing bikes and docks into Greater Manchester districts which are not necessarily connected to the phase 1 networks.

The procurement documents will set out full details of the scheme and TfGM's specification but key details are as follows

- 1) TfGM expects the scheme will initially require a minimum of 500 bikes for the commencement of phase 1 (with a combination of mechanical bikes, e-bikes, e-bike derivatives and other equivalent transport). The contract will provide a mechanism for the introduction of additional bikes (or equivalent transport assets) in subsequent phases depending on the success of the scheme and TfGM securing funding.
- 2) In addition to the bikes, the supplier will provide the necessary ICT infrastructure including telecommunications and operational systems including assets management, permissions register and customer 'front-end' (this might include an app and interfaces to TfGM business systems) needed to operate the scheme efficiently and effectively for TfGM.
- 3) A services agreement between TfGM and the bike hire supplier.
- 4) TfGM will invite the supplier to bring forward innovative proposals in relation to the cycle, docking station and network design, particularly in relation to the use of ICT systems, data management, as well as ticket pricing and payment methods.
- 5) TfGM's preference is that the bikes be predominantly physically 'docked', whether through stands, traditional physical docking infrastructure or integration with existing street furniture. TfGM also wishes to explore a supplementary capability to provide virtual docking through 'geo-fencing'.
- 6) The intention is that the scheme will integrate with the existing public transport payment system to offer a seamless transition between different modes of public transport in Greater Manchester but this integration will not be required from commencement of the contract and requires that the proposed IS systems can accommodate this as TfGM's requirements develop.

And

- 7) TfGM will pay for the scheme development (design, procure, build and commission), infrastructure (bikes, docks, systems, etc.) as well as the operational service provision and expects a risk-sharing approach with the successful supplier, which will be incentivised to create a commercially viable scheme that delivers TfGM's vision and mission.

Contract commencement expected to begin in Q4 2020 for an initial term of 5 years (from scheme operation after the implementation goes live) with potential for the scheme to be extended by up to two years in two separate 12-month extensions at TfGM's discretion subject to the supplier's achievement of key milestones, the success of the scheme and TfGM securing funding.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: 30 000 000.00 GBP

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 90

This contract is subject to renewal: yes

Description of renewals:

Five year initial term (following implementation) with the potential to extend the contract by up to 2 years in two separate 12-month extensions at TfGM's discretion and dependent on the supplier's achievement of key milestones, the success of the scheme and TfGM securing funding. The contract duration above includes an indicative implementation period.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 3

Maximum number: 4

II.2.10) Information about variants

Variants will be accepted: no

II.2.11) Information about options

Options: no

II.2.12) Information about electronic catalogues

II.2.13) Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) Additional information

Section III: Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions:

Information and formalities necessary for evaluating if requirements are met in accordance with Articles 57-58 of Directive 2014/24/EU of the European Parliament and of TfGM and Regulations 57-58 of the Public Contracts Regulations 2015 and is set out in the selection questionnaire which is available from Part I.1) above.

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.5) Information about reserved contracts

III.2) Conditions related to the contract

III.2.2) Contract performance conditions:

III.2.3) Information about staff responsible for the performance of the contract

Section IV: Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**

IV.1.4) **Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.5) **Information about negotiation**

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.6) **Information about electronic auction**

IV.1.8) **Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

IV.2) **Administrative information**

IV.2.1) **Previous publication concerning this procedure**

IV.2.2) **Time limit for receipt of tenders or requests to participate**

Date: 31/07/2020

Local time: 12:00

IV.2.3) **Estimated date of dispatch of invitations to tender or to participate to selected candidates**

Date: 01/09/2020

IV.2.4) **Languages in which tenders or requests to participate may be submitted:**

English

IV.2.6) **Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

IV.2.7) **Conditions for opening of tenders**

Section VI: Complementary information

VI.1) **Information about recurrence**

This is a recurrent procurement: no

VI.2) **Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) **Additional information:**

At the outset of the procurement, TfGM is unable to give a definitive contract value. The estimated value of the contract is expected to have a range between GBP 7 500 000 and GBP 30 000 000 depending on the success of the scheme and TfGM's ability to secure funding for any future expansion of the scheme. If the minimum number of bikes is not increased beyond that set out for phase 1 in section II.2.4), the contract value will likely be at the lower end of this range whereas if the scheme is successful in developing across all Greater

Manchester districts and TfGM is able to secure further funding, the estimate value of the contract will increase accordingly.

In order to be shortlisted to the invitation to tender stage, a bidder must either provide evidence of CoMoUK accreditation or, if it is not accredited at the time of selection questionnaire submission, sufficient evidence that it is taking steps to progress to CoMoUK accreditation in advance of contract commencement.

Whilst perhaps not purchasing electric scooters, e-bike derivatives or other equivalent transport at the outset, TfGM intends that the scope of this procurement covers these and equivalent assets, which may be purchased during the term of the contract subject to developments in the law and market appetite.

Although the scheme will operate across multiple Greater Manchester districts, TfGM is not dividing the contract into lots, as the integration and cohesion of the scheme across the districts is fundamental to the success of the scheme.

TfGM reserves the right, pursuant to Regulation 29(15) PCR 2015, to award the contract on the basis of initial tenders.

VI.4) **Procedures for review**

VI.4.1) **Review body**

Official name: Royal Courts of Justice

Postal address: Strand

Town: London

Postal code: WC2A 2LL

Country: United Kingdom

Telephone: +44 2079476000

Internet address: <https://courtribunalfinder.service.gov.uk/courts/royal-courts-of-justice>

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**

25/06/2020