**Market Engagement Questionnaire – Community Integrated MSK Service**

NHS Hillingdon CCG wishes to undertake a market engagement exercise to help inform its contracting approach for a potential future Integrated Community MSK Service. The CCG would welcome interested providers responding to the questions set out below, having read the draft specification and Memorandum of Information provided.

**Disclaimers**

Organisations considering whether to respond to this information request should note the following:

* NHS Hillingdon Clinical Commissioning Group (the Commissioner) is still finalising its decision in regards to a potential Community Integrated MSK Service and is undertaking market engagement in order to seek the views and opinions of those organisations that may be interested in helping to deliver the services if it decides to re-procure it;
* This Market Engagement Questionnaire (MEQ), and any subsequent information provided in response to it, does not form an integral part of any potential future procurement exercise and should be considered as an attempt by the Commissioner to engage with the potential market for delivering services;
* This MEQ, the accompanying draft documentation and the responses received arising from it are in no way legally binding on any party;
* Participation in the engagement exercise is not a mandatory requirement for participating in any potential future procurement; however, responses received will assist to inform the Commissioner as to the level of interest from the market and will be used to evidence a decision as to whether or not to undertake a competitive procurement. **CONFIRMATION OF YOUR EXPRESSION OF INTEREST IS THEREFORE IMPORTANT.**

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| **Organisation Name:** |  |
| **Contact Name:** |  |
| **Email:** |  |
| **Telephone Number:** |  |

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| 1. **Please provide an introduction to your organisation outlining your current service delivery activities and any previous experience of delivering this type of service. Please also advise why this service is of interest to you.** |
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| 1. **Do you have any feedback on the content of the draft service specification? Are the CCG’s requirements clear? If not, please provide details of clarification needed.** |
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| 1. **What changes would you recommend for the proposed Community Integrated MSK Service, or proposed contract model and why?** |
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| 1. **The draft service specification and MOI sets out potential service activity levels based on a single lead provider delivering both community MSK and specialist outpatient activity. In terms of an overall financial envelope of approx. £18,700,000 annually, does this represent a viable opportunity for your organisation? Please explain your response.** |
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| 1. **Where do you think the key efficiencies are in redesigning this service and why? Are there cost pressures that the CCG may not have considered?** |
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| 1. **Please describe the key challenges in developing the service as specified.** |
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| 1. **Please describe any innovations you feel could improve the MSK service specified? e.g. integrated working with primary care, first contact physiotherapy, technology etc** |
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| 1. **Please indicate your level of interest in bidding for the opportunity (High/Medium/Low). Please also highlight any barriers to bidding, or any suggestions to make the opportunity more appealing to your organisation.** |
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| 1. **Are you happy to be contacted by NHS Hillingdon CCG further in relation to this opportunity? (Yes/No)** |
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| 1. **Are you are happy for your contact details to be shared with other providers interested in the delivery of this service? This is intended to support providers who may wish to work in alliance to deliver the service (Yes/No)** |
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| 1. **The CCG assumes that following a contract aware process, a 3 month allowance is reasonable for mobilisation ahead of service commencement. Is this reasonable? Your experienced views would be welcomed.** |
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| 1. **Please detail any other comments or queries you have about this opportunity** |
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**Please submit your responses to the questions by 3rd of March, 2018. Responses should be sent by email to:** [**tom\_baker@nhs.net**](mailto:tom_baker@nhs.net)

**Please note**

*Interested parties will not be prejudiced by any response or failure to respond to this market engagement exercise and a response to this notice does not guarantee any invitation to participate in any future public procurement process that the Commissioning Authority may conduct.*

*Any responses provided will not be treated as commercially confidential and may be used by the NHS Hillingdon CCG in the final service specifications used for the contracts but no organisation will be individually identified.*