

Salisbury Managed Procurement Services

C1546.230 – Further Competition for Bristol, North Somerset and
South Gloucestershire STP Employers

ST0781 Registered Nurse (NMC2018) Degree Apprenticeship

Under Dynamic Purchasing System C1546 – Training Services



Commercial Environment

Salisbury NHS FT's Commercial Services team are responsible for a number of the Trust's outward facing businesses, and provide procurement and commercial expertise to both the Trust and a number of collaborative organisations across the NHS. One of the original Carter Programme trusts, SFT are also national demonstrator site for Scan4Safety / GS1 implementation, and have experience in commercialising areas of the Trust's services to a wider market, as well as bringing innovations to market for the benefit of the NHS and wider public sector.

Nationally recognised, Salisbury's team have, in recent years, received awards from the Chartered Institute of Purchasing & Supply, have been named overall Public Sector Excellence winners by the Government Opportunities awards, and have been recognised in the 2017 World Procurement Awards.

Specialist expertise includes energy procurement, renewable energy generation systems, and the provision of managed services for education and apprenticeship training, payroll and pensions services, laundry services, and instrument decontamination services.

Salisbury NHS Foundation Trust are therefore a Contracting Authority within the meaning of the Public Contract Regulations 2015, and are able to make this DPS available to other public organisations listed in the relevant section of this document. Salisbury Commercial Services is a trading name of Salisbury NHS Foundation Trust for the delivery of this DPS and associated services.

This Requirement

Under Salisbury's existing Dynamic Purchasing System for Apprenticeship Training Provision, Salisbury are acting for BNSSG Employers, in conducting a further competition for the requirements listed below :

Further Competition Requirement Details	
Course Title	ST0781 Registered Nurse (NMC2018) Degree Apprenticeship
Standard Number	ST0781 (May transition from ST0293)
Accrediting Body	Nursing & Midwifery Council
Required Start Date	Providers to declare availability
Required Location(s)	Bristol, North Somerset and South Gloucestershire
Number of Students	30-60 annually

Requirement Description
<p>BNSSG covers a wide geographical areas, with NHS acute services provided within the city of Bristol, and at Weston-super-Mare. Community and Mental Health services are provided throughout the region by a wide variety of employers, including NHS, local authority, third sector and private organisations.</p> <p>The STP is seeking a provider for the Apprenticeship programme(s) listed above.</p> <p>The Employers will be looking for innovation in education delivery, as part of a comprehensive programme and, where employer ability exists, will be looking to be involved in the delivery of education. Bidders should also give regard to the geographical variation of the region, and should ensure education delivery is able to reach all learners without necessarily requiring continuous travel by the learner.</p> <p>Innovation in delivery for the wide geography will be key to this procurement.</p>

Timetable

Opportunity live on Bravo and advertised	Monday 10 th June 2019
Last date for Bidder Questions	Thursday 20 th June 2019
ITT closes for Bidder Responses	Wednesday 26th June 2019 at 12:00
Bidder Clarification Presentations (please hold in diaries)	Wednesday 10th July 2019, Bristol
Award of Business	July 2019
Cohorts start	Cohorts to be confirmed
Please note – the initial contract will be offered for a 2019 intake as detailed in the Requirements. BNSSG may extend this contract for up to three years (for new learners) up to the maximum published value.	

About BNSSG STP

Healthier Together

We have worked with our partners across Bristol, North Somerset and South Gloucestershire to develop a Sustainability and Transformation Partnership (STP), called Healthier Together.

Together, we have set out how health and care services will work in partnership and have developed plans that will enable us to continue to meet the health needs of our local population at a time of increasing demand and constrained resources.

We have collated existing feedback from service users, carers and the public to help inform our planning. This includes information from public engagement activities, local surveys and local health scrutiny committees, and information collated from ‘friends and family’ test data, patient complaints and Care Quality Commission reports.

Our thinking has been shaped by the issues that those who rely on our services have told us are important to them.

This Sustainability and Transformation Partnership Summary describes how we propose to organise and deliver services in a different way to meet the needs of the population across Bristol, North Somerset and South Gloucestershire.

Information for Bidders

Please note the following conditions apply to this Competition :

1. Contracting Authority – The Contracting Authority will be the organisation(s) listed in the Requirements summary above, depending on the employing Trust for the Learner.
2. Responses and Questions – All responses, bids and questions must ONLY be submitted via the Bravo Procurement Portal operated by Salisbury NHSFT.

3. Terms & Conditions – The successful bidder(s) will be awarded contracts under standard NHS Terms & Conditions (copy available on Bravo). Bidders' own terms or conditions will not be accepted by the Contracting Authority.
4. Award of Business – All offers on this Procurement are made in good faith and reasonable expectation, however the Contracting Authority retains the right to change indicated student numbers. The Contracting Authority retains the right to make a reduced, or no, award following the outcome of the Competition.
5. Payment for Apprenticeship Training is from the Apprenticeship Digital Account to the Provider. Salisbury NHSFT shall not be liable for any financial sums or values under any circumstances, and the Contracting Authority shall only be liable for additional student fees if agreed and included in the Commercial Schedule of the final contract.
6. Eligibility – Only Suppliers registered and approved on Salisbury NHSFT's Dynamic Purchasing System (OJEU Reference 2017/S 045-083446) shall be eligible to compete in this Competition. Suppliers may apply to join that DPS during this competition, but no time extensions shall be granted to do so.
7. Supplier Fee – There is no fee to join, or participate in further Competitions under the DPS. By submitting a bid, suppliers agree to pay Salisbury NHSFT the sum of 1% (one percent) of the value of all business they are awarded following a Competition, excluding VAT. Please note this fee CANNOT be included in training course costs, and CANNOT be deducted from the training value paid from the student Digital Account. The full value of training given in the supplier's bid MUST be the value they deliver to the student. Supplier fees will be invoiced quarterly by Salisbury NHSFT following information provided by the Contracting Authority.
8. All bid responses and required information must be provided by the Close Date indicated on the Bravo portal.

DPS Scope

The Contracting Authority expressly reserved the right (i) not to award any contract as a result of the procurement process commenced by publication of this notice; and (ii) to make whatever changes it saw fit to the content and structure of the tendering competition; and in no circumstances will the Contracting Authority be liable for any costs incurred by the candidates.

The awarding of a place on the Dynamic Purchasing System does not mean that there is any guarantee of subsequent contracts being awarded. Any expenditure, work or effort undertaken prior to contract award is accordingly a matter solely for the commercial judgement of potential suppliers. Any orders placed under this DPS will form a separate contract under the scope of this Framework between the supplier and the specific requesting other contracting body. The Contracting Authority and other contracting bodies utilising the DPS shall only use electronic portals during the life of the agreement.

Any values that have been provided are only an estimate. We cannot guarantee to suppliers any business through this framework agreement.

The DPS has been established by Salisbury NHS Foundation Trust, for use by the following bodies (and any future successors to these organisations) and up to 10 other public bodies:

All **NHS Bodies** in the United Kingdom including Acute Trusts, Ambulance Trusts, Care Trusts, NHS Hospital Trusts, Foundation Trusts, Strategic Health Authorities, Mental Health Trusts, Special Health Authorities, Community Health Councils, Local Health Boards, Clinical Commissioning Groups (CCG), NHS Trusts including as listed and maintained on the following URLs:

<http://www.dh.gov.uk/health/category/arms-length-bodies>

<http://www.nhs.uk/servicedirectories/Pages/PrimaryCareTrustListing.aspx>

<http://www.general-practitioners-uk.co.uk>

<http://www.nhs.uk/servicedirectories/pages/nhstrustlisting.aspx>

All **Health Service Executive** listed hospitals in the Republic of Ireland as detailed on

<http://www.hse.ie/eng/services/list/3/acutehospitals/hospitals/>

Any **public body** who meet the criteria for lending described by the Public Works Loan Board at

<http://www.dmo.gov.uk/documentview.aspx?docname=pwlbircular158.pdf&page=>

Any **education body** wholly funded by central government or local authority, including Academies

Any **charity** registered with the Charity Commission who's funding arrangements require them to follow Public Contract Regulations

Any **United Kingdom central government body** directly funded by HM Treasury, or arms length bodies or agencies funded by sponsoring Departments of central government

Awards of further business can only be made following a mini-competition managed through the DPS. Terms and Conditions of that contract will be agreed locally with an awarding authority operating within the DPS via mini competition.

This DPS is valid for four years, ending 12:00 on 01 March 2021. Employers may enter into contracts which extend beyond the lifetime of the DPS.

Terms & Conditions

The individual Employer organisations will be responsible for issuing their standard Terms & Conditions as part of the mini competition documentation.

Access Charges

There is no charge for Providers to register for inclusion on the DPS, to access information, or to bid for business via the DPS.

Each Provider, on a successful award of a contract, will be invoiced a DPS delivery charge by Salisbury Commercial Services. This will be based on a percentage of contract value, and will be clearly advertised with each opportunity.

For Suppliers – How to Participate

Suppliers can request to join (or withdraw from) a DPS at any time during the advertised lifetime of the DPS.

All DPS activity is carried out electronically, including further competition and messaging.

Salisbury NHSFT uses the Bravo NHS Portal for all procurement requirements, including DPS.

Suppliers wishing to join this DPS should register on the Portal https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html and locate relevant project reference. Suppliers will then be asked to complete the online PQQ and submit. Salisbury NHSFT will

then evaluate the PQQ and advise within 10 working days after an initial period of 30 days (or advise the supplier where this will be extended).

Suppliers successfully placed on the DPS will then be advised of further competitions via the Bravo portal.

It is therefore **essential** that suppliers maintain their contact details within their Bravo profile at all times, as Salisbury Commercial Services will not be responsible for suppliers not receiving competition calls due to incorrect or outdated profile information.

Further Information

For further information, email Simon Dennis at simon.dennis@nhs.net or visit the Bravo procurement portal (https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html)