



Police ICT Company - CACI ITSM Call Off Contract
Appendix 1
Version 1 - September 2020

Description	
READ FIRST - Instructions for completing this spreadsheet	
Provides an automatic summary of pricing required	
One off fees for onboarding and setup	
Monthly recurring costs for the services in scope	
Price per ticket	
Exit Management	
One-off Termination Fees — Fees for termination (depending on the reached year in the lifetime of the agreement) for Convenience (NOT for cause)	
Rate Card	
Option Prices	
Assumptions	

Vendor Name:

CACI Ltd

1)	This MS Excel Workbook contains a series of separate spreadsheets designed to provide a robust understanding of the costing model. It is ESSENTIAL that this model be used in the pricing response. THIS IS A CONTRACTUAL DOCUMENT. ALL CHANGES SUBJECT TO CONTRACT CHANGE CONTROL. Each worksheet is designed to elicit specific pricing information related to establishing, managing, developing, and deploying the work required by the Tender. If your typical pricing model does not normally charge for a specific element provided within this workbook, then please provide a statement in the "Assumptions" worksheet regarding your methodology for charging for that element.
3)	Complete this workbook as described within each tab
4)	The Supplier must clearly set out the details pertaining to the assumptions, expectations, and/or performance parameters that have been used as the basis for the pricing. Please refer to the Tender documentation for details describing each of the service deliverables that the Supplier is expected to provide. The pricing provided in this workbook must be in accordance with the requirements set out in the Tender
7)	All prices are to be presented in GB Pounds sterling (£) ex VAT or any other applicable taxes
8)	The requested term is min 3 years (subject to termination rights / fees) plus a 2 year roll over. Therefore the commercial model should be 5 years.
9)	Supplier must comply with the following Customer assumptions with respect to the price model: - Working Day — 8 hours exclusive of travel and lunch (can be prorated to half a day) - Monday to Friday excluding UK national holidays (work undertaken during out of standard working hours, weekends and national holidays will be charged at + 25%, subject always to prior agreement of the Customer) - Customer's Office Hours are Monday to Friday 9am to 5pm - Travel and Subsistence — Included in day rate within M25. Payable at Customer standard T&S rates outside M25 - Rates and pricing includes all necessary insurances to comply with Tender terms and conditions

Vendor Name:

CACI Ltd

Serial	Service	Price Basis	Year 1	Year 2	Year 3	Year 4	Year 5	Total Charges (Years 1-5)	Total Charges (Years 6 & 5)
1	One-off: Set-up, Transition, Knowledge Transfer & Implementation	T&M subject to Max price							
2	Recurring: Core Service Management	Fixed							£0.00
3	Recurring: Price per ticket (assuming 100 tickets for illustration)	Fixed							
4	One-off: Exit Management (assume year 3 for illustration)	T&M subject to Max price						£0.00	£0.00
5	One-off: Termination (not shown in summary table)	T&M subject to Max price						£0.00	£0.00
6	Rate Card (not shown in summary table)	T&M/Fixed						£0.00	£0.00
7 & 8	Option Prices	Fixed							
Total fees:			£459,766.83	£1,101,139.24	£1,146,014.05	£1,153,767.97	£1,182,035.29	£2,706,920.13	£2,335,803.26

Vendor Name:

CACI Ltd

Serial 1: Set Up, Transition, Knowledge Transfer & Implementation
Price Type T&M subject to Maximum Price

Instructions:

Complete table for each resource type required to meet the requirements as specified within Appendix A

Job title	Day rate	Qty of Days	Total
Project Manager			
Service Manager			
Security & Compliance			
User Experience			
Business Analyst			
Devops Lead			
Software Architect			
Developer			
Tester			
Application Support Specialist			
Total			

Vendor Name:

CACI Ltd

Serial 2:	Core Service Management
Price Type	Fixed Price

Instructions:

Complete table for each resource type required for each year requested to meet the requirements as specified within Appendix A, including Option years 4 & 5

YEAR 1	Day rate	Qty of Days	Total
Job title			
CACI Business Hours, plus Out of Hours P1 management			
CACI Business Hours; Bug Fix			
Support Team; Monday to Friday 0630-2230			
Penetration testing (3)			
Total			£257,845.50

YEAR 2				
Job title	Day rate	Qty of Days	Total	
<i>CACI Business Hours, plus Out of Hours P1 management</i>				
<i>CACI Business Hours; Bug Fix</i>				
<i>Support Team; Monday to Friday 0630-2230</i>				
<i>Penetration testing (4 per year)</i>				
Total				£1,097,356.29

YEAR 3				
Job title	Day rate	Qty of Days	Total	
CACI Business Hours, plus Out of Hours P1 management				
CACI Business Hours; Bug Fix				
Support Team; Monday to Friday 0630-2230				
Penetration testing (4 per year)				
Total				£1,124,241.53

YEAR 4				
Job title	Day rate	Qty of Days	Total	
CACI Business Hours, plus Out of Hours P1 management				
CACI Business Hours; Bug Fix				
Support Team; Monday to Friday 0630-2230				
Penetration testing (4 per year)				
Total			£1,151,785.44	

YEAR 5						
Job title	Day rate	Qty of Days	Total			
CACI Business Hours, plus Out of Hours P1 management						
CACI Business Hours; Bug Fix						
Support Team; Monday to Friday 0630-2230						
Penetration testing (4 per year)						
Total						£1,180,004.18

Vendor Name:

CACI Ltd

Serial 3:	Per Ticket price
Price Type	Fixed Price

Instructions:

Complete table for the price per ticket for the ticket volume bands as indicated, including Option years 4 & 5

Ticket Band	YEAR 1 Price per ticket £	YEAR 2 Price per ticket £	YEAR 3 Price per ticket £	YEAR 4 Price per ticket £	YEAR 5 Price per ticket £
0-50 tickets per month					
51-100 tickets per month					
101-150 tickets per month					
151-200 tickets per month					
201-250 tickets per month					
251-300 tickets per month					
301+ tickets per month					

Vendor Name:

CACI Ltd

Serial 4:	Exit Management
Price Type	T&M subject to Maximum Price

Instructions:

Complete table for each resource type required to meet the requirements as specified within Appendix A

Job title	Day rate	Qty of Days	Total
Project Manager			
Total			

Vendor Name:

CACI Ltd

Serial 4: Termination Fees (only apply in the event of termination for convenience by the Customer
Price Type T&M subject to Maximum Price stated

Instructions: Complete table for the one-off cost in the event of termination for convenience by the Customer. The price applies to the month in which the contract ends, rather than notice served.

Month	£	Month	£	Month	£	Month	£
Aug-20		Apr-21		Apr-22		Apr-23	
Sep-20		May-21		May-22		May-23	
Oct-20		Jun-21		Jun-22		Jun-24	
Nov-20		Jul-21		Jul-22		Jul-24	
Dec-20		Aug-21		Aug-22		Aug-24	
Jan-21		Sep-21		Sep-22		Sep-24	
Feb-21		Oct-21		Oct-22		Oct-24	
Mar-21		Nov-21		Nov-22		Nov-24	
		Dec-21		Dec-22		Dec-24	
		Jan-22		Jan-23		Jan-25	
		Feb-22		Feb-23		Feb-25	
		Mar-22		Mar-23		Mar-25	

Total (illustrative for scoring purposes)
Average

Vendor Name: CACI Ltd

Serial 6: SFA Rate Card
For either T&M or Fixed price future requirement

Instructions: Complete table for each resource type, on a price per day basis excluding VAT and travel costs

YEAR 1	Strategy & architecture	Solution				Client interface
		development & implementation	Service management	Procurement & management support		
Follow	£525.00	£525.00	£525.00	£525.00	£525.00	
Assist	£630.00	£630.00	£630.00	£630.00	£630.00	
Apply	£675.00	£675.00	£675.00	£675.00	£675.00	
Enable	£750.00	£750.00	£750.00	£750.00	£750.00	
Ensure/ Advise	£945.00	£945.00	£945.00	£945.00	£945.00	
Initiate/ Influence	£1,050.00	£1,050.00	£1,050.00	£1,050.00	£1,050.00	
Set Strategy/ Inspire	£1,200.00	£1,200.00	£1,200.00	£1,200.00	£1,200.00	

YEAR 2	Strategy & architecture	Solution				Client interface
		development & implementation	Service management	Procurement & management support		
Follow	£537.86	£537.86	£537.86	£537.86	£537.86	
Assist	£645.44	£645.44	£645.44	£645.44	£645.44	
Apply	£691.54	£691.54	£691.54	£691.54	£691.54	
Enable	£768.38	£768.38	£768.38	£768.38	£768.38	
Ensure/ Advise	£968.15	£968.15	£968.15	£968.15	£968.15	
Initiate/ Influence	£1,075.73	£1,075.73	£1,075.73	£1,075.73	£1,075.73	
Set Strategy/ Inspire	£1,229.40	£1,229.40	£1,229.40	£1,229.40	£1,229.40	

YEAR 3	Strategy & architecture	Solution				Client interface
		development & implementation	Service management	Procurement & management support		
Follow	£551.04	£551.04	£551.04	£551.04	£551.04	
Assist	£661.25	£661.25	£661.25	£661.25	£661.25	
Apply	£708.48	£708.48	£708.48	£708.48	£708.48	
Enable	£787.20	£787.20	£787.20	£787.20	£787.20	
Ensure/ Advise	£991.87	£991.87	£991.87	£991.87	£991.87	
Initiate/ Influence	£1,102.08	£1,102.08	£1,102.08	£1,102.08	£1,102.08	
Set Strategy/ Inspire	£1,259.52	£1,259.52	£1,259.52	£1,259.52	£1,259.52	

YEAR 4	Strategy & architecture	Solution				Client interface
		development & implementation	Service management	Procurement & management support		
Follow	£564.54	£564.54	£564.54	£564.54	£564.54	
Assist	£677.45	£677.45	£677.45	£677.45	£677.45	
Apply	£725.84	£725.84	£725.84	£725.84	£725.84	
Enable	£806.49	£806.49	£806.49	£806.49	£806.49	
Ensure/ Advise	£1,016.17	£1,016.17	£1,016.17	£1,016.17	£1,016.17	
Initiate/ Influence	£1,129.08	£1,129.08	£1,129.08	£1,129.08	£1,129.08	
Set Strategy/ Inspire	£1,290.38	£1,290.38	£1,290.38	£1,290.38	£1,290.38	

YEAR 5	Strategy & architecture	Solution				Client interface
		development & implementation	Service management	Procurement & management support		
Follow	£578.37	£578.37	£578.37	£578.37	£578.37	
Assist	£694.05	£694.05	£694.05	£694.05	£694.05	
Apply	£743.62	£743.62	£743.62	£743.62	£743.62	
Enable	£826.25	£826.25	£826.25	£826.25	£826.25	
Ensure/ Advise	£1,041.07	£1,041.07	£1,041.07	£1,041.07	£1,041.07	
Initiate/ Influence	£1,156.74	£1,156.74	£1,156.74	£1,156.74	£1,156.74	
Set Strategy/ Inspire	£1,321.99	£1,321.99	£1,321.99	£1,321.99	£1,321.99	

Total (illustrative for scoring purposes) £181,949.80

Vendor Name:

CACI Ltd

Serial 7: Price Type	Options Prices Fixed Price
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Instructions:

Complete table for each option requested for each year requested to meet the requirements as specified within Appendix A, including Option years 4 & 5

	YEAR 1 £	YEAR 2 £	YEAR 3 £	YEAR 4 £	YEAR 5 £
Provision of Core Support hours from 8am - 6pm					
Provision of Core Support hours on 24/7 basis					

Vendor Name:

CACI Ltd

Please state all assumptions upon which the pricing in this workbook is based. Insert as many lines as necessary to ensure all assumptions are accurately expressed.

#	Assumption title / category	Narrative
1	RPI	
2	Core Service Management and Termination Fees: Term	
3	Rate Card used	
4	IT Health Check	
5	Contract	Responses to clarification questions i.e that key resources are available, form part of the contract.
	Exit management	
7	Termination fees	
8	Solution design	
9	Tickets	Solution will be set up with limits in place to avoid excessive Amazon fees.
10		