

**Contract Title**: **The Supply of Domestic Furniture, White Goods, Domestic Equipment,** **Household Furnishings and, Gardening Equipment (Market Engagement Only)**

**Contract Reference**: **P-007978 / C-012258**

**Description**: **Your Homes Newcastle (YHN) seeks to appoint a Contractor (or Contractors) to undertake the provision of Furniture, White Goods, Domestic Equipment and Household Furnishings for our Furniture Service (NFS).**

**This is an initial Market Engagement exercise to obtain an idea into how popular this requirement might be, (and therefore, how many Contractors would be interested in tendering for each ‘Lot’ at a later date), before we decide how to proceed with a full, open procurement exercise.**

**Proposed Initial Contract Period**: **2 Years (24-Months)**

**Possible Option to Extend**: **2-Years (Awarded in 2 x 12-Months Periods)**

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**Background Information: Newcastle Furniture Service (NFS) was launched in 1989 to help YHN tenants settle into their homes by providing essential items of furniture. Since then, NFS have grown into the market leader in the provision of affordable furniture and furnished accommodation to social housing tenants.**

**The service is available to tenants when they take up a tenancy with Your Homes Newcastle. It’s simple and straightforward. Tenants can choose from a wide range of products including sofas, beds, appliances such as washing machines and microwaves and even crockery and cutlery. NFS provide a range of high quality products with option or fixed furniture packs available.**

**NFS service operates by offering Customers a choice of the products they require to move into a property. This offer can be bespoke to a specific Client Organisation, although in our experience, this works most effectively at tenancy sign up.**

**Each product has a points value and the total number of points determines the weekly charge. The weekly charge includes:**

* **Delivery direct to the customer’s home**
* **Complete installation, assembly, and demonstration of all products**
* **All repairs or replacements of faulty or damaged products**
* **Cyclical replacements offered on all products every four years**
* **No extra or hidden charges**

**Specification / Scope of Works**: **Your Homes Newcastle (YHN) seeks to appoint a Contractor (or Contractors) to undertake the provision of Furniture, White Goods, Domestic Equipment and Furnishings for our Furniture Service (NFS). In previous Contracts, this requirement has been awarded as one specific ‘Lot’ covering every product requirement and, awarded to one Provider. However, we are currently looking into the benefits of separating each product group into specific ‘Lots’ and, to have frameworks of approximately three (3) Providers linked to each ‘Lot’, with the Providers being identified for use on a ranked basis.**

**The proposed ‘Lots’ are:**

* **Lot 1 - Furniture**
* **Lot 2 - White Goods**
* **Lot 3 - Domestic Equipment**
* **Lot 4 - Household Furnishings**
* **Lot 5 - Curtains (Cotton and Net) - supplied as a made to measure product and not standard off-the-shelf and, having a life span greater than 5 years**
* **Lot 6 - Carpets - supplied as a complete service and having a life span greater than 5 years and, be heavy duty.**
* **Lot 7 – Gardening Equipment**

**Delivery Requirements: At present, all Supplier deliveries are made to our Furniture Service Warehouse, located opposite our Headquarters building in South Gosforth, Newcastle upon Tyne (NE7 7LX). From there, we deliver the goods to each Customer address. Whereas this process is the most beneficial to us, we are open to discuss alternative arrangements where any future Supplier could deliver direct to the Customer if this is cost-effective. We have Customers who we deliver to who are located throughout England so, Supplier location isn’t a priority. Our main Customer locations are in the North East, North West and Yorkshire areas but, we do also delivery to Customers in the South East.**

**As this requirement is specifically for the provision of furniture, white goods, domestic equipment and household furnishings, it would be difficult to identify every single product or service requirement individually. This being the case, a separate document has been produced which identifies all current products. This document covers the product description, minimum specification, the dimensions of the products currently purchased (for guidelines only), proposed standard delivery times and, the total number of each product purchased over the 12-month period.**

**Note: This product list is currently being reviewed to identify where old products can be replaced by similar, newer models. Therefore, it should only be used for guidance and information purposes and, a more up-to-date product list will be provided when the actual procurement opportunity is published and advertised.**

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**(please see below)**

**Next Steps: At this stage in the proceedings, all we are requesting any interested Contractors to do is to contact the identified YHN representative:-**

* **David Bell (Your Homes Newcastle, Procurement Officer)**

**e-mail:** [**david.bell@yhn.org.uk**](mailto:david.bell@yhn.org.uk)

**and, provide the following information in your email:-**

* **Name of Contractor;**
* **Company address;**
* **Name of a Company contact person;**
* **e-mail address and telephone number of identified contact person; and,**
* **Which proposed ‘Lots’ you would be interested in tendering for.**

**All interested parties will be contacted at a later date to discuss our way forward to provide this service requirement and, possibly, to invite all potential providers of this service to a future engagement event.**