

This notice in TED website: <https://ted.europa.eu/udl?uri=TED:NOTICE:381895-2019:TEXT:EN:HTML>

**United Kingdom-London: Medical consumables  
2019/S 155-381895**

**Contract notice**

**Supplies**

**Legal Basis:**

Directive 2014/24/EU

**Section I: Contracting authority**

**I.1) Name and addresses**

NHS Supply Chain Operated by DHL Supply Chain Ltd acting as agent of Supply Chain Coordination Ltd (SCCL)  
C/o Skipton House, 80 London Road  
London  
SE1 6LH  
United Kingdom  
Contact person: Alexander Higham-Whittle  
E-mail: [alexander.whittle@supplychain.nhs.uk](mailto:alexander.whittle@supplychain.nhs.uk)  
NUTS code: UKI4

**Internet address(es):**

Main address: <https://www.gov.uk/government/organisations/department-of-health>  
Address of the buyer profile: <https://www.gov.uk/government/organisations/department-of-health/about/procurement>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: <http://procurement.supplychain.nhs.uk/ISS/>

Additional information can be obtained from another address:

DHL Supply Chain Ltd  
Foxbridge Way  
Normanton  
WF6 1TL  
United Kingdom

Contact person: Alexander Higham-Whittle  
E-mail: [alexander.whittle@supplychain.nhs.uk](mailto:alexander.whittle@supplychain.nhs.uk)  
NUTS code: UKE4

**Internet address(es):**

Main address: <https://www.gov.uk/government/organisations/department-of-health>  
Tenders or requests to participate must be submitted electronically via: <http://procurement.supplychain.nhs.uk/ISS/>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at: <http://procurement.supplychain.nhs.uk/ISS/>

I.4) **Type of the contracting authority**

National or federal agency/office

I.5) **Main activity**

Health

**Section II: Object**

II.1) **Scope of the procurement**

II.1.1) **Title:**

Blood Collection Systems and Blood Lancets

II.1.2) **Main CPV code**

33140000

II.1.3) **Type of contract**

Supplies

II.1.4) **Short description:**

NHS Supply Chain seeks to establish a non-exclusive framework agreement for supply to NHS Supply Chain depots via the Stock, Blue Diamond routes and to the NHS Supply Chain customer base via the E-Direct Route a range of Blood Collection Systems and Blood Lancets.

It is anticipated that in the first 24 months of the framework agreement the value of purchases will be in the region of 70 000 000 GBP and 85 000 000 GBP. For the full 48 month term (if extended) the anticipated value is between 140 000 000 GBP and 170 000 000 GBP. The figures for the total estimated value are based on that initial expenditure and include a forecast for growth.

II.1.5) **Estimated total value**

Value excluding VAT: 170 000 000.00 GBP

II.1.6) **Information about lots**

This contract is divided into lots: yes

Tenders may be submitted for maximum number of lots: 3

II.2) **Description**

II.2.1) **Title:**

Blood Collection Systems

Lot No: 1

II.2.2) **Additional CPV code(s)**

33141000

33141500

II.2.3) **Place of performance**

NUTS code: UK

Main site or place of performance:

Various Locations in the UK.

II.2.4) **Description of the procurement:**

This lot is for the supply of blood collection systems which includes blood collection needles with and without safety devices, blood collection sets, blood gas syringes, and evacuated blood collection tubes that include additive concentrations.

The blood collection systems lot includes:

- needle for blood collection sampling,
- needle for blood collection sampling: needle with integral needle protection device,
- needle for blood collection sampling: needle with integral needle protection device and needle holder,
- single use holder,
- safety blood collection set,
- capillary blood sampling collection tube,
- blood sampling collection tube,
- syringe for arterial blood gas collection,
- adaptors for blood culture media,
- closed system for urine analysis.

It is anticipated that in the first 24 months of the framework agreement the value of purchases will be in the region of 60 000 000 GBP and 70 000 000 GBP. For the full 48 month term (if extended) the anticipated value is between 120 000 000 GBP and 140 000 000 GBP. These values are approximate only and are based on the most recent historical usage information, with a forecasted level of growth. The values provided are for guidance only and are not a guarantee of business.

II.2.5) **Award criteria**

Criteria below

Quality criterion - Name: Supply chain assessment / Weighting: 10 %

Quality criterion - Name: Sales, service and quality / Weighting: 40 %

Quality criterion - Name: Supply chain management, sustainability, due diligence and reducing environmental impact / Weighting: 10 %

Price - Weighting: 40 %

II.2.6) **Estimated value**

Value excluding VAT: 140 000 000.00 GBP

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 24

This contract is subject to renewal: no

II.2.10) **Information about variants**

Variants will be accepted: yes

II.2.11) **Information about options**

Options: yes

Description of options:

This framework agreement will have the option to extend incrementally for up to a maximum of 48 months.

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

NHS Supply Chain anticipates appointing all applicants who have met the minimum requirements which are set out in these tender documents.

II.2) **Description**

II.2.1) **Title:**

Blood Lancets

Lot No: 2

II.2.2) **Additional CPV code(s)**

33141000

33141900

II.2.3) **Place of performance**

NUTS code: UK

Main site or place of performance:

Various locations in the UK.

II.2.4) **Description of the procurement:**

This lot includes lancing systems, both single and multi-patient use, used for performing skin puncture including finger lancets and heel lancets.

The blood lancets lot includes:

— single use finger lancet,

— single use heel lancet paediatric.

Please note: Whilst an applicant may be awarded to the framework agreement for a specific lot(s) if that lot contains the product lines that are highlighted in appendix 7 — Product list the applicants product line(s) will not be made available to the customers for purchase for Lot 2 until the expiry of the award of lot 3.

It is anticipated that in the first 24 months of the framework agreement the value of purchases will be in the region of 3 000 000 GBP and 6 000 000 GBP. For the full 48 month term (if extended) the anticipated value will be in the region of 11 000 000 GBP and 19 000 000 GBP. These values are approximate only and are based on the most recent historical usage information, with a forecasted level of growth. The values provided are for guidance only and are not a guarantee of business.

II.2.5) **Award criteria**

Criteria below

Quality criterion - Name: Supply chain assessment / Weighting: 10 %

Quality criterion - Name: Sales, service and quality / Weighting: 40 %

Quality criterion - Name: Supply chain management, sustainability, due diligence and reducing environmental impact / Weighting: 10 %

Price - Weighting: 40 %

II.2.6) **Estimated value**

Value excluding VAT: 19 000 000.00 GBP

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 24

This contract is subject to renewal: no

II.2.10) **Information about variants**

Variants will be accepted: yes

II.2.11) **Information about options**

Options: yes

Description of options:

This framework agreement will have the option to extend incrementally for up to a maximum of 48 months.

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

NHS Supply Chain anticipates appointing all applicants who have met the minimum requirements which are set out in these tender documents.

II.2) **Description**

II.2.1) **Title:**

Blood Lancets Finger and Heel

Lot No: 3

II.2.2) **Additional CPV code(s)**

33141000

33141900

II.2.3) **Place of performance**

NUTS code: UK

Main site or place of performance:

Various locations in the UK.

II.2.4) **Description of the procurement:**

This lot is for the supply of 21 g, 23 g and 28 g finger and heel lancets that are single use, the lancets are used to perform skin puncture on adults, children and neonates safely and effectively enough to produce adequate blood flow for a variety of test.

The blood lancets Lot includes and is split in the following way for ease of evaluation:

— 3a — single use finger lancet,

— 3b — single use heel lancet paediatric.

The award of this lot will be for a 2 year (24 month) period. Applicants must bid for all product lines within the basket for each section (3a, 3b) and the products offered for the basket must all be of the same brand for the bid to be considered. Applicants are invited to submit a bid for up to 3 different brand baskets.

Following the clinical evaluation of the brand baskets, the suppliers brand basket with the lowest grand total basket price will be taken forward to the price only E-Auction. Following the E-Auction the top 5 ranking applicants for Lot 3a and the 3 top ranking applicants for Lot 3b will be awarded to the framework agreement.

Upon expiry of the 24 month term NHS Supply Chain intends to re-open competition under Lot 2 of this framework agreement for the products listed (but not limited to) within Lots 3a and 3b.

It is anticipated that in the first 12 months of the framework agreement the value of purchases will be in the region of 2 000 000 GBP and 4 500 000 GBP. For the full 24 month term of this lot the anticipated value will be in the region of 4 000 000 GBP and 9 000 000 GBP. These values are approximate only and are based on the most recent historical usage information, with a forecasted level of growth. The values provided are for guidance only and are not a guarantee of business.

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

Value excluding VAT: 9 000 000.00 GBP

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 24

This contract is subject to renewal: no

II.2.10) **Information about variants**

Variants will be accepted: yes

**II.2.11) Information about options**

Options: yes

Description of options:

This framework agreement for this lot will cease after a 24 month period and will not have the option to extend incrementally.

**II.2.12) Information about electronic catalogues**

**II.2.13) Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

**II.2.14) Additional information**

NHS Supply Chain anticipates appointing all applicants who have met the minimum requirements which are set out in these tender documents and are the highest scoring applicants in the price only eAuctions.

3a — 3 highest scoring applicants.

3b — 5 highest scoring applicants.

**Section III: Legal, economic, financial and technical information**

**III.1) Conditions for participation**

**III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions:

Applicants should refer to each II.2.14) of this contract notice for further details in respect of appointment to the individual lots across the framework agreement.

Applicants may bid for 1, more than 1 or all of the lots and applicants should refer to the invitation to tender for more information in respect of this.

The term of contracts formed under the framework agreement may continue beyond the end of the term of the framework agreement itself.

NHS Supply Chain expects to provide successful Suppliers with the opportunity to offer additional savings to customers through the provision of discounted pricing, value added offerings and commitment initiatives.

NHS Supply Chain will share savings information in order to assist its customers with making informed procurement decisions. NHS supply chain intends to enter into arrangements under which it will be entitled to purchase supplies and/or services which it will make available for purchase by:

- 1) Any NHS Trust;
- 2) Any other NHS entity;
- 3) Any government department, agency or other statutory body (for the avoidance of doubt including local authorities); and/or
- 4) Any private sector entity active in the UK healthcare sector. Only NHS Supply Chain can order from the framework agreement and enter into contracts under it.

Electronic ordering will be used and electronic invoicing will be accepted and electronic payment will be used.

For the avoidance of doubt, and notwithstanding the estimate indicated at II.1.5), NHS Supply Chain does not guarantee any level of purchase through the framework and advises applicants that the framework shall be established on a non-exclusive basis. Tenders and all supporting documentation for the contract must be priced in sterling and written in English. Any agreement entered into will be considered a contract made in England according to English law and will be subject to the exclusive jurisdiction of the English Courts. NHS Supply Chain is not liable for any costs (including any third party costs fees or expenses incurred by those expressing an interest, participating or tendering for this contract opportunity. NHS Supply Chain reserves the right to terminate the procurement process (or part of it), to change the basis of and the procedures for the procurement

process at any time, or to procure the subject matter of the contract by alternative means if it appears that it can be more advantageously procured by alternative means. The most economically advantageous or any tender will not automatically be accepted. All communications must be made through NHS Supply Chain's eTendering portal at <http://procurement.supplychain.nhs.uk/ISS/> using the message centre facility linked to this particular contract notice.

Please note that the maximum number of suppliers as set out in IV.1.3) is an estimate only.

**III.1.2) Economic and financial standing**

Minimum level(s) of standards possibly required:

Parent company or other guarantees may be required in certain circumstances.

**III.1.3) Technical and professional ability**

Minimum level(s) of standards possibly required:

The contracting authority reserves the right to require groupings of entities to take a particular form, or to require one party to undertake primary legal liability or to require that each party undertakes joint and several liability.

**III.1.5) Information about reserved contracts**

**III.2) Conditions related to the contract**

**III.2.2) Contract performance conditions:**

The framework agreement includes obligations with respect to environmental issues and a requirement for successful suppliers to comply with the NHS Supply Chain Code of Conduct.

**III.2.3) Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

**Section IV: Procedure**

**IV.1) Description**

**IV.1.1) Type of procedure**

Open procedure

**IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 40

**IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

**IV.1.6) Information about electronic auction**

An electronic auction will be used

Additional information about electronic auction:

An electronic auction will be used to award part of the requirements of the framework agreement the use of eAuctions may be an option as part of any contracts awarded under the framework agreement.

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

**IV.2) Administrative information**

**IV.2.1) Previous publication concerning this procedure**

Notice number in the OJ S: [2019/S 041-092350](#)

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date: 09/09/2019

Local time: 15:00

IV.2.3) **Estimated date of dispatch of invitations to tender or to participate to selected candidates**

IV.2.4) **Languages in which tenders or requests to participate may be submitted:**  
English

IV.2.6) **Minimum time frame during which the tenderer must maintain the tender**  
Duration in months: 7 (from the date stated for receipt of tender)

IV.2.7) **Conditions for opening of tenders**  
Date: 10/09/2019  
Local time: 09:00

#### **Section VI: Complementary information**

VI.1) **Information about recurrence**

This is a recurrent procurement: no

VI.2) **Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) **Additional information:**

Submission of expression of interest and procurement specific information:

This procurement exercise will be conducted on the NHS Supply Chain eTendering portal at <http://procurement.supplychain.nhs.uk/ISS/>

Candidates wishing to be considered for this contract must register their expression of interest and provide additional procurement-specific information (if required) through the NHS Supply Chain eTendering portal as follows:

Registration.

1) Use URL <http://procurement.supplychain.nhs.uk/ISS/> to access the NHS Supply Chain Procurement portal;

2) If not yet registered:

— click on the 'Not Registered Yet' link to access the registration page,

— complete the registration pages as guided by the mini guide found on the landing page.

Portal access.

If registration has been completed:

— login with URL <http://procurement.supplychain.nhs.uk/ISS/>

— click on the 'Supplier Dashboard' icon to open the list of new procurement events.

Expression of interest.

— view contract notice content by clicking on the 'View Notice' button for the procurement event. This opens a PDF document,

— express an interest by clicking on the 'Express Interest' button,

— to start the response process after the expression of interest has been done, select the 'My Active Opportunities' option and click on the 'Apply' button,

— select the procurement event from the list by clicking on the description,

— in the detail view click on the orange coloured 'Framework Agreement' button to start responding to the tender.

Header level requirements:

— applicants are required to read all framework header documents which can be accessed using the 'NHSSC Header Documents' button, which is located in the 'Select Framework' tab,



- applicants are required to upload the mandatory documents requested using the 'Supplier Header Documents' button, which is located in the 'Select Framework' tab,
- applicants are required to complete all mandatory questions in the following sections, which can be accessed using the 'Framework Questionnaire' tab.

Lot level requirements:

- a preview of the Lot line details can be viewed using the 'Lot Header' tab, by selecting the lot and using the 'Lot Line Information' button. In order to respond to a lot, applicants must select the relevant lot and then use the 'Express Intent' button. This expression of intent does not place any obligation on the applicant to respond, the action unlocks the ability to respond,
- there are no documents in the 'NHS SC Lot Documents' tab in the 'Lot Header' tab for review in this tender,
- complete price offers per line for the lot by completing the required fields for the lines the applicant wants to include in the bid using the 'Lot Line Detail' tab. There are a number of mandatory fields to complete on a product line basis; these are highlighted in yellow in the 'Lot Line Detail' tab,
- applicants are required to answer all mandatory lot specific questions found in the 'Lot Evaluation Criteria' tab,
- applicants are then required to click on the 'Terms and Conditions' button in the 'Submit Individual Lot Response(s)' tab to view and accept the ISS terms and conditions,
- accept the ISS 'Terms and Conditions' button to access this function,
- submit lot response, by clicking on the 'Submit Response to Selected Lot' button in the 'Submit Individual Lot Response(s)' tab to submit response for the lot. Each lot must be submitted independently,
- applicants are able to view their submission using the 'Supplier Submission Report' button, found in the 'Submit Individual Lot Response(s)' tab.

Please refer to each Section II.2.14) for additional information.

VI.4) **Procedures for review**

VI.4.1) **Review body**

n/a

n/a

United Kingdom

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

Precise information on deadline(s) for review procedures:

Appeals to be logged in accordance with the Public Contracts Regulations 2015 (as amended).

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**

08/08/2019