



BAE Systems
CORDA
Warwick House
Farnborough Aerospace Centre
Farnborough
Hampshire, GU14 6YU
United Kingdom

Our Reference: AST\CMRCL\Prop\01900\1

1st September 2021

FAO [REDACTED],
Senior Commercial Manager
Commissioning & Management Organisation
Commercial Commodities
Cedar 2a #3237
MOD Abbey Wood
Bristol
BS34 8JH

Dear [REDACTED],

Contract Number DSTL/AGR/01142/01
Proposal – ASTRID Task 065 – Customer Driven Support
Network – Phase 2

Following receipt of the Statement of Requirement for Task 065 – Customer Driven Support Network – Phase 2, CORDA are pleased to submit a Firm priced proposal for the provision of support as outlined within the Technical Proposals (enclosure 1 & 2) from Vedette Consulting (Task Lead) and TP Group (Technical Lead) respectively and in accordance with the Tasks' Estimate at Completion (enclosure 3). We have also included the completed Annex D Tasking Form Part B to the Contract at enclosure 4.

Price

Our analysis of the overall value of work is summarised as follows:

(i)	Value of work to be completed by the Task Lead:	[REDACTED] (Firm Price)
(ii)	Value of work to be completed by the Technical Lead:	[REDACTED] (Firm Price)
(iii)	Value of Task Management Services*	[REDACTED] (Firm Price)
(iv)	Total	£187,813.87

Our Firm price for Task 065 – Customer Driven Support Network – Phase 2 is £187,813.87 (**One Hundred and Eighty Seven Thousand, Eight Hundred and Thirteen Pounds and Eighty Seven Pence Sterling**) excluding VAT.

*Our Task Management Services (TMS) for this task is offered on a Firm Price basis.

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Milestones

Our proposed milestone payment plan for this activity is detailed as follows:

Milestone No	Target Date	Description	Item 1 Amount (TMS) (ex VAT)	Item 2 Amount (Task) (ex VAT)	Total (Ex VAT)
1	30/08/2021	Provision of Contractable Scope of Work	[REDACTED]	[REDACTED]	[REDACTED]
2	01/10/2021	Quality Metric Handed Over	[REDACTED]	[REDACTED]	[REDACTED]
3	30/11/2021	CTD delivery complete	[REDACTED]	[REDACTED]	[REDACTED]
Total Value			[REDACTED]	[REDACTED]	£187,813.87
Total Firm Price			£187,813.87		

Task Assumptions and Dependencies

This proposal is made on the following assumptions and dependencies. Acceptance of our proposal confirms that the Authority believes the below assumptions and dependencies to be fair and reasonable and that our proposal is constrained in the following ways;

1. This Task is dependent upon a number of key MOD personnel being available and providing input to the Task, the details of which will necessarily emerge and evolve throughout the period of performance of the Task.
2. A range of MOD information and documentation (GFI) requirements have been identified as relevant to the Task. These GFI requirements as currently understood are detailed in the Authority's statement of requirement and as outlined at section 8 of the Task Lead Technical Proposal (reference CDSN02). Additional GFI requirements may be identified by the Task Lead during the performance of the Task, in which instance a formal written request will be submitted by CORDA to the Authority for consideration. It is acknowledged that the release of any additional GFI under the task will only be approved if:
 1. the Authority deem it releasable and relevant to the performance of the task;
 2. subject to (1) it can be provided within a mutually agreeable timescale; and
 3. the additional Authority approved GFI is added to the task by way of a formal contract amendment.
3. A range of assumptions and dependencies have been identified as relevant to this task by the Task Lead. These assumptions as currently understood are outlined within section 9 of the Technical Proposal (reference CDSN02).
4. This task will be subject to DEFCON 703
5. This task will be subject to DEFCONs 524 and 525. Acceptance for the purposes of DEFCONs 524 and 525 is deemed to have taken place 30 days after delivery to the Authority, in the event that no notification of an issue has been received from the Authority.
6. Dstl agrees that industry participation within this Task shall not preclude entry into any resultant competition.
7. The project is planned to start on 30/08/21. Delay in the contract award will cause an equivalent delay in delivery.
8. It is assumed that no export controlled technical data is required to be used within the Task.
9. It is assumed for the purposes of DEFCON 632 that the Authority has the necessary rights to pass on any third party intellectual property, as GFI, to the contractor and that the Authority will indemnify the contractor (and its subcontractors) in accordance with DEFCON 632.

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10. It is MoD's responsibility to conduct the appropriate V&V on both the CTD Model and its outputs; and to verify the results independently prior to making any decision informed by the outputs or the model. Any losses, as far as permitted by law, arising from using the model, without completing this appropriate V&V, shall be excluded.
11. The authority accepts that any resultant outputs of the task and the 'CTD Model' will only be as comprehensive and reliable as the assumptions and underlying data (provided by the MoD as GFX) that the Task Lead has access to and that the outputs are constrained by this fact.
12. It is MoD's responsibility to validate and verify any recommendations or mitigations suggested within the task, before changes to the supply chain strategy, policy or contracts are made. BAE Systems holds no liability, as far as permissible by law, for the accuracy of the outputs and deliverables of this task.
13. With reference to enclosure 5, it is agreed that the Authority shall limit the contractor's liability, with regards to this risks outlined within enclosure 5. Nothing in this contract excludes or limits the liability of the supplier for death or personal injury, caused by negligence; or of the supplier for fraud.

Task Management Services Assumptions & Dependencies

1. BAE Systems CORDA reserves the right to revalidate our proposal and price in the event that more than 1 set of clarification questions are requested or our proposal is required to be amended more than 1 time prior to contract award.
2. It is assumed that the task will last no longer than 3 months, with 3 milestones and 3 monthly reports, with the task ending on 30th November 2021 should it be contracted by 30th August 2021.
3. It is assumed that there is no requirement for a deliverable quality plan, for this task.

Terms and Conditions

Our proposal is subject to the terms and conditions of Contract Number DSTL/AGR/01142/01.

Validity

This proposal is valid for acceptance until 30th September 2021.

We trust our proposal meets with your approval, but should you require any further information please do not hesitate to contact me.

Yours faithfully

For and on behalf of BAE SYSTEMS (Operations) Limited

[REDACTED]

**[REDACTED]
Senior Commercial Officer,
CORDA**

Direct tel: [REDACTED]

E-mail: [REDACTED]

Enclosures:

- 1) Task Lead Technical Proposal
- 2) Technical Lead Technical Proposal

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- 3) Task Estimate at Completion
- 4) ASTRID PMO & Technical Lead Effort Estimate
- 5) Annex D Tasking Form Part B