

Tenderers will be evaluated using a points system. The maximum points awarded for each category will be as follows:

Resources/Quality = 30%  
Costs = 70%

Quality will be assessed on the following criteria. Responses will be scored using a 0 – 5 point range, and weightings will be applied as follows:

### Weighting:

No	Aspect	Weighting
1	Experience of installations of this type	20
2	Previous work quality and project management on projects managed by TGMS/PSD*	20
3	Evidence of machinery and labour resources, as well as commitment, to deliver project to required timescale (see Specification for information and relevant dates).	20
4	Understanding aims and objectives of tender	10
	Subtotal	70

Score	Criterion for Method Statements
0	Failed to submit a method statement or address the question in full
1	A detrimental answer - a limited answer with poor supporting evidence, which lacks clarity.
2	Answer meets some, but not all of the method statement question. In part, lacks convincing evidence and understanding of the requirement.
3	Acceptable answer to the method statement. Answer is comprehensible.
4	Above acceptable - answer demonstrates real understanding and gives much more detail to the method statement.
5	Excellent answer - gives real confidence that the statement provides much more in added value, which is realistic and achievable, and gives greater understanding than that of an acceptable response.

The maximum score available is 350 (representing 30%), with a pass mark of 210/300. Tenders with a quality score of less than 210 will be considered invalid and will not be considered further.

The lowest cost, valid tender will be awarded a cost score of 700 with other valid tenders awarded scores on a pro-rata basis.