

Miss Nicola Lewton DES LD DFAP-Comrcl-SCM

Defence Fuels Acquisition Programme (DFAP) Logistics Delivery Operating Centre (LDOC) Elm 2a #4237, NH4 MOD Abbey Wood Bristol, BS34 8JH

Tel: 030 679 83522 Email: DESLDDFAP-Comrcl-ACO1@mod.uk

Motor Oils (Hellas) Irodou Attikou 12A Marousi Athens Greece 15124

Reference: DFFS/5072/0032

Date: 14 March 2018

FAO: Gina Argyropoulou

Dear Sirs,

OFFER OF CONTRACT DFFS/5072/0032 BULK FUELS FRAMEWORK AGREEMENT – 5072 SUPPLY OF F-35 AND F-76 (FOB) – TO CYPRUS, ASCENSION AND FALKLANDS – APRIL 2018

Reference: Email Response to Invitation to Compete dated 14 March 2018

- 1. You are hereby informed of the Department's requirement and you are invited to accept the Offer of Call-off Contract, detailed in the attached Schedule of Requirements. The Schedule, together with Framework Agreement DFFS/5072, describes the requirements and sets out the terms and conditions which will take effect on acceptance by you of the Department's offer.
- 2. If you wish to accept this offer, please complete and sign two copies of the DEFFORM 10, returning the original signed document by post and a copy to me by email within 2 working days of the date of this offer. Your acceptance of the Department's offer must be unqualified. If you do not accept the Department's offer within the period specified, then the Department's offer will lapse.
- 3. All terms and conditions of the overarching Framework Agreement DFFS/5072, the Schedule of Requirements and Annex A to the Schedule of Requirements shall apply.
- 4. No Call-off Contract will come into existence until you have accepted the Department's offer in accordance with paragraph 2 above. Accordingly, prior to your unconditional acceptance of this offer, the Department shall not be responsible in any way whatsoever for any:

work undertaken by you; or incurred by you.



- 5. When you have accepted the Department's offer in accordance with paragraph 2 above, you must proceed with the performance of the Call-off Contract in accordance with the terms and conditions of Framework Agreement DFFS/5072 and Annex A to the Schedule of Requirements attached to this offer.
- 6. Nothing contained in this offer and in the attached Schedule shall be construed as notifying or implying acceptance by the Department of any estimated or suggested price or of any condition of Call-off Contract which may have been referred to orally or in writing in any previous discussion or correspondence.

Yours sincerely

Miss Nicola Lewton DES LD DFAP-Comrcl-SCM

Supplier:	MINISTRY OF DEFENCE	
Motor Oils (Hellas)	SCHEDULE OF REQUIREMENTS	Contract No:
Irodou Attikou 12A	FOR THE SUPPLY OF	DFFS/5072/0032
Marousi	F-35 AND F-76 (FOB) – TO CYPRUS	
Athens	ASCENSION AND FALKLANDS – APRIL	
Greece	2018	
Issued with: Offer of Contract Letter		
on: 14 March 2018		
Table 1 - Items	1	1

Ir	Table 1 - Items			
ltem	Description	Volume m ³	Firm Price	
No				
1	F-35 (Aviation Turbine Fuel): Def Stan 91-91 Latest Issue	28,500	See Attached Annex A	
2	F-76 (Fuel Naval Distillate) Def Stan 91-4 Latest Issue	8,500	See Attached Annex A	

Table 2 - Packaging Requirements

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	3	Packaging Spec/Special Markings etc.
Item No		
	N/A	

Table 3 – Delivery Period

Item No	Start	Rate	Finish	CONDITIONS OF CONTRACT
			The terms and conditions of Framework Agreement DFFS/5072 and Annex A to this	
1	22 April 2018	As Authorised Orders	26 April 2018	Schedule shall apply to this Call- off Contract.

ANNEX A TO SCHEDULE OF REQUIREMENTS DFFS/5072/0032

Duration of the Contract

Supply and Delivery of the Fuel detailed in the Schedule of Requirements (SOR) shall take place during the period 11 April 2018 – 21 April 2018

Pricing Mechanism

For F-35: For the purpose of payment, in accordance with Clause 22.4 of the Framework Agreement, the Platts element of the overall price will be calculated by taking the average of the mean of the month prior to delivery (M-1) published by the Platts Marketscan under the heading **FOB NEW Jet – Code PJAAV00**

For F-76: For the purpose of payment, in accordance with Clause 22.4 of the Framework Agreement, the Platts element of the overall price shall be; the average of the mean of the quotations published by the Platts Marketscan under the heading **FOB Med (Italy) Gasoil 0.1% - Code AAVJI00**, 5 days centred around the Bill of Lading date (2 days before, B/L date and 2 days after). In the event that the Bill of Lading is a Saturday, the 5 days shall be Wed, Thur, Fri, Mon, Tue. If the Bill of Lading is a Sunday, the 5 days shall be Thur, Fri, Mon, Tue, and Wed. In the event that the Bill of Lading is a Bank Holiday, the 5 days shall be the published 2 days prior to loading and published 3 days after loading.

Pricing Schedule:

The premium stated below shall apply and remain firm (not subject to variation) for the duration of the Call-off Contract.

Item	Product and Delivery Location	Dates	Premium US\$/m³
1	28,500m ³ (-2% tolerance) of F-35 (Aviation Turbine Fuel): Def Stan 91-91 latest issue.	22 April 2018 – 26 April 2018	[PRICE REDACTED - COMMERCIALLY SENSITIVE]
2	 8,500m³ (-2% tolerance) F-76 (Fuel Naval Distillate) Def Stan 91-4 Latest Issue. FOB for onward delivery to Cyprus, Ascension and Falklands 	22 April 2018 – 26 April 2018	[PRICE REDACTED – COMMERCIALLY SENSITIVE]

Payment

Payment shall be made in US dollars (\$) for Fuel delivered in accordance with the Framework Agreement and this Call-off Contract. Please note that the Early Payment Discount shall apply to this requirement.

Invoicing

Invoices shall be submitted in accordance with Clause 23 of the Framework Agreement.

Delivery

Delivery requirements are detailed at Appendix 1 and 2 to Annex B of the Framework Agreement.

APPENDIX TO FRAMEWORK AGREEMENT – DEFFORM 111

Addresses and Other Information

1. Commercial Officer	8. Public Accounting Authority
David Chester	
DES Commodities-Comrcl-Fuel	1. Returns under DEFCON 694 (or SC equivalent) should be
Commercial Manager	sent to DBS Finance ADMT – Assets In Industry 1, Level 4
DE&S Logistics Delivery Operating Centre Commercial Fuels Team	Piccadilly Gate, Store Street, Manchester, M1 2WD
Elm 2a, #4237, NH4	2 44 (0) 161 233 5397
DE&S Abbeywood	
Bristol BS34 8JH	2. For all other enquiries contact DES Fin FA-AMET Policy,
	Level 4 Piccadilly Gate, Store Street, Manchester, M1 2WD
Tel: 030 679 83562 / 030 679 83561	2 44 (0) 161 233 5394
Email: DES Commodities-Comrcl-Fuel@mod.uk	
2. Project Manager, Equipment Support Manager or PT	9. Consignment Instructions
Leader	The items are to be consigned as follows:
(from whom technical information is available)	
DES LCS-LC-DFFS-BCMT1	
Fuels Commissioning and Management Organisation (FCMO)	
DE&S Logistics Delivery Operating Centre	
Cedar 3a, #3338, NH3 DE&S Abbeywood	
Bristol BS34 8JH	
Tel: 030 679 33790 / 030 679 83601 / 030 679 85729	
Email:	
DES LCS-LC-DFFS-BCMT1@mod.uk	
DESLCS-LC-GCST-FCMO1@mod.uk	
DES LCS-LC-GCST-FCMO1A@mod.uk	
3. Packaging Design Authority	10. Transport. The appropriate Ministry of Defence
N/A	Transport Offices are:
	A. <u>DSCOM</u> , DE&S, DSCOM, MoD Abbey Wood, Cedar 3c,
(Where no address is shown please contact the Project Team	Mail Point 3351, BRISTOL BS34 8JH
in Box 2)	Air Freight Centre
	IMPORTS 🖀 030 679 81113 / 81114 Fax 0117 913 8943
	EXPORTS 🖀 030 679 81113 / 81114 Fax 0117 913 8943
	Surface Freight Centre
	IMPORTS 🖀 030 679 81129 / 81133 / 81138 Fax 0117 913
	8946
	EXPORTS 2 030 679 81129 / 81133 / 81138 Fax 0117
	913 8946
4. (a) Supply / Support Management Branch or Order	B. <u>JSCS</u>
Manager:	
NA	JSCS Helpdesk No. 01869 256052 (select option 2, then
	option 3)
Tel No:	JSCS Fax No. 01869 256837
	www.freightcollection.com
(b) U.I.N.	
5. Drawings/Specifications are available from	11. The Invoice Paying Authority (see Note 1)
	Ministry of Defence 20151-242-2000
	DBS Finance
	Walker House, Exchange Flags Fax: 0151-242-2809
	Liverpool, L2 3YL Website is:
	https://www.gov.uk/government/organisations/ministry-of-
	defence/about/procurement#invoice-processing
6. For contracts containing DEFCON 5, mauve Copies of	12. Forms and Documentation are available through *:
MOD Form 640 are to be sent to	Ministry of Defence, Forms and Pubs Commodity
	Management
	PO Box 2, Building C16, C Site
(where no address is shown the mauve copy should be	Lower Arncott
destroyed)	Bicester, OX25 1LP (Tel. 01869 256197 Fax: 01869
	256824)

Applications via fax or email: <u>DESLCSLS</u>-OpsFormsandPubs@mod.uk

Quality Assurance Representative:

Commercial staff are reminded that all Quality Assurance requirements should be listed under the General Contract Conditions.

AQAPS and DEF STANs are available from UK Defence Standardization, for access to the documents and details of the helpdesk visit <u>http://dstan.uwh.diif.r.mil.uk/</u> [intranet] or <u>https://www.dstan.mod.uk/</u> [extranet, registration needed].

NOTES

1. Forms. Hard copies, including MOD Form 640 are available from address in Box 12., All other invoicing forms e.g. AG Forms 169 and 173, are available from the website address shown at Box 11.

2.* Many **DEFCONs** and **DEFFORMs** can be obtained from the MOD Internet Site:

https://www.aof.mod.uk/aofcontent/tactical/toolkit/index.htm