 **Project Reference: Provision of Tailgate Exit Trainer (TET)  
Project Number: 701576408  
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# Provision of Tailgate Exit Trainer (TET) Prior Information Notice (PIN) - 701576408

## Purpose of this Notice

This Prior Information Notice (PIN) informs industry of the Authority’s intent to approach the market with the requirement to provide a Tailgate Exit Trainer (TET) system. This notice sets out some key information such as the anticipated requirements, contract type, procurement timeline and key stages of the process.   
  
Anticipated Requirements  
  
The TET system will be used to train military paratroopers on the correct method of aircraft exit drills, when deploying from the rear of military aircraft. The TET will require a permanent ground-based facility to allow paratroopers to train repetitively on aircraft tailgate exit drills.

It is anticipated that the TET will include a safe and robust training environment to enable trainees to undertake repetitive tailgate exits that reflect the conditions experienced at the rear of military aircraft during live exits, namely, aircraft propeller blast and slipstream. The intention is for this to include the ability to conduct video review and analysis to support trainee feedback and assessment.  
  
The Authority are open to the potential establishment of a system which incorporates Virtual Reality (VR) where it can be demonstrated that this meets the key requirement of providing a realistic experience in accordance with the contract requirements. The planned location for the TET System is RAF Brize Norton (subject to relevant siting board approval).

Anticipated Contract  
  
The anticipated contract is expected to cover the design, development, installation and initial spares/maintenance support for the TET equipment. The anticipated duration of the contract is 5 years, which will cover the completion of all of these activities. The proposed contract will be based upon MOD Standard Terms (Standard Contract 2), with additional conditions appropriate to the contract requirements.

This is expected to include specific Key Performance Indicators (KPIs), social value measures, and a limitation of contractor’s liability. The anticipated contract value is between £3,000,000 and £4,000,000 and it is the Authority’s intention to agree a Firm Price for this contract. However, the Authority will also look to seek feedback from Contractors on the most economically viable method of pricing.

## Procurement Process and Anticipated Timeline

The contract will be competed using the Competitive Negotiated Procedure under the Defence & Security Public Contract Regulations (DSPCR) 2011. This will involve several stages requiring completion before a contract award decision is made and will provide the opportunity for clarification discussions between the Authority and potential suppliers.  
  
The key stages and the anticipated procurement timeline are set out below:  
  
Procurement Process and Anticipated Timeline

|  |  |
| --- | --- |
| **Procurement Process Stage** | **Anticipated Start Date** |
| Market Interest Day | Nov 22 (Date TBC) |
| Pre-Qualification Questionnaire (PQQ) | Dec 22 |
| Invitation to tender | Apr 23 |
| Bidders Conference | May 23 |
| Tender Submission | Jul 23 |
| Tender Clarifications & Revise or Confirm Tenders | Aug 23 |
| Contract Award Decision | Nov 23 |
| Contract Award | Dec 23 |

Market Interest Day   
  
The Authority is seeking expressions of interest in the project ahead of the formal approach to the market with a Contract Notice and accompanying Pre-Qualification Questionnaire (PQQ). The Authority intends to hold a Market Interest Day, which will provide an opportunity for interested suppliers to gain some more information and ask initial questions ahead of completing the PQQ.   
  
The Market Interest Day is expected to take place at RAF Brize Norton on either the week commencing 21st November 2022 or week commencing 28th November 2022. A decision confirming the dates will be made based upon the optimum availability of interested suppliers and the venue. Key points from this day will be recorded and shared with all interested parties for fairness and transparency.   
  
If your company is interested in attending the Market Interest Day, please provide the following details to the Authority Point of Contact (POC):

* **Name(s) of Attendee(s):**
* **Position/Role of Attendee(s):**
* **Email Addresses for Attendee(s):**
* **Phone Number of Attendee(s):**
* **Security Clearance Status**:
* **Preferred days within the weeks indicated**
  + **Please Indicate availability by entering [Y] in the relevant box**
  + **Please indicate that you are unavailable with an [N] in the relevant box**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Monday** | | **Tuesday** | | **Wednesday** | | **Thursday** | | **Friday** | |
| 21/11/22 |  | 22/11/22 |  | 23/11/22 |  | 24/11/22 |  | 25/11/22 |  |
| 28/11/22 |  | 29/11/22 |  | 30/11/22 |  | 01/12/22 |  | 02/12/22 |  |

**Please Note:** Due to capacity limitations, the Authority may need to limit the number of attendees for each interested supplier. Further information will follow on this once availability of interested suppliers and capacity limitations are confirmed.

Authority Points of Contact  
**Project Manager: Kevin Lawrence:**   
**Email Address:** [Kevin.Lawrence892@mod.gov.uk](mailto:Kevin.Lawrence892@mod.gov.uk)

**Commercial Manager: Thomas Macklin**  
**Email Address:** [thomas.macklin100@mod.gov.uk](mailto:thomas.macklin100@mod.gov.uk)  
  
Please include the following in the ‘subject’ of your email:  
**[DDMMYYYY]**\_701576408\_TET\_Market Interest Day\_EOI\_**[Company Name]**

Further Information and Queries  
  
All information and formal communications in relation to this project will be provided through the Defence Sourcing Portal (DSP). For any queries in relation to this project prior to publication of a Contract Notice on the DSP, please direct these to both the points of contact above.   
 **Please Note:** The information contained within this Prior Information Notice is provided for information only and is not a formal approach to the market. Any formal approach to the market will be completed through the Defence Sourcing Portal (DSP) via a Contract Notice.  
  
The information within this notice is subject to change and is based upon the Authority’s anticipated requirements and procurement timeline.