



The Diagnostic Specialist

DiaSorin Limited

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23rd April 2020

Reference: 79A 2020 LIAISON XL and LIAISON SARS-CoV-2 S1/S2 IgG

██████████ and ██████████
Finance & Commercial Directorate
Public Health England
61 Colindale Avenue
Colindale
NW9 5E

Dear ██████████ and ██████████,

As per our recent discussions with respect to the LIAISON SARS-CoV-2 S1/S2 IgG assay I am pleased to be able to confirm reagent and consumable prices as follows, based upon an initial kit allocation of ██████████ kits (██████████ tests per kit).

Product Code	Product Description	Quantity	Offer Price per kit	Total
311450	LIAISON SARS-CoV-2 S1/S2 IgG	██████████	██████████	██████████
311451	LIAISON control SARS-CoV-2 S1/S2 IgG	██████████	██████████	██████████
319100	LIAISON Wash/System Liquid	██████████	██████████	██████████
319200	LIAISON XL-Starter Kit	██████████	██████████	██████████
X0015 E	LIAISON XL DiTi (6912 Disposable Tips)	██████████	██████████	██████████
X0016 E	LIAISON XL Cuvettes (7200 Cuvette)	██████████	██████████	██████████
X0025	SOLID WASTE BAG (QTY 50)	██████████	██████████	██████████
X0022	LIQUI-NOX	██████████	██████████	██████████
Total				£172,918.84

All products will be subject to satisfactory evaluation at PHE Porton Down to assess suitability for use clinically for the detection of SARS-CoV-2 S1/S2 IgG antibodies.

Subject to satisfactory performance, DiaSorin would then work with PHE to secure kit allocations throughout 2020. Our initial delivery schedule of allocated kits is as follows.

Year 2020	April	May				
Shipment Date	27-Apr	04-May	11-May	18-May	25-May	01-Jun
England Public Health (NHS) KITS	■	■	■	■	■	■

A LIAISON XL analyser will be installed in PHE Porton Down the week beginning 27th April 2020 for the purpose of the assay evaluation. No costs for interfacing have been provided at this stage.

Post evaluation, should PHE Porton Down wish to utilise the LIAISON XL long term for routine analysis or additional SARS-Cov-2 S1/S2 IgG analysis, DiaSorin is willing to discuss permanent loan of the analyser in return for purchased kits and consumables, in line with agreed PHE framework prices. An annual service contract will be required in line with the PHE framework price of ■■■■■ per annum.

A standard handling charge of ■■■■■ plus VAT will be applied to all orders and the minimum value accepted per order is ■■■■■. All our standard terms and conditions are available upon request.

Orders may be placed either by
 E-mail to ■■■■■
 Telephone ■■■■■

I trust this proposal and associated benefits is able to address your current and future requirements and I look forward to working with you on the important project in due course. Should you have any further queries concerning this proposal or any aspect of our service, please do not hesitate to contact me.

This quotation is valid for purchase until the 31st July 2020.

Assuring you of our best attention at all times.

Prepared by
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 ■■■■■

Kind regards,
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 ■■■■■
 DiaSorin Ltd.