



**Tameside and Glossop  
Integrated Care**  
NHS Foundation Trust

TAMESIDE  
AND  
GLOSSOP  
INTEGRATED  
CARE NHS  
FOUNDATION  
TRUST

PRELIMINARY MARKET CONSULTATION  
DOCUMENT

## 1. INTRODUCTION

- 1.1. The Trust is seeking to engage with prospective operators for outsourcing hospital outpatient dispensing services and is holding an **“open day” on the 20<sup>th</sup> March** to gauge interest and explore the opportunity further before commencing a procurement exercise.

## 2. BACKGROUND

- 2.1. Tameside and Glossop Integrated Care NHS Foundation Trust (“the Trust”) is located at Tameside General Hospital in Ashton-under-Lyne OL6 9RW.
- 2.2. Situated at the foot of the Pennines, eight miles to the east of Manchester the Trust services a population of approximately 240,000. The population is concentrated in the largely industrialised areas of the townships of Tameside (Ashton-under-Lyne, Audenshaw, Denton, Droylsden, Dukinfield, Hyde, Longdendale, Mossley and Stalybridge), which comprise Tameside Metropolitan Borough, together with the adjacent town of Glossop, with its population of approximately 28,000, and which is part of Derbyshire High Peak Borough.
- 2.3. From 1 April 2016, community health care services for the people of Tameside and Glossop, formerly managed by Stockport Foundation Trust, was transferred to Tameside and Glossop Integrated Care NHS Foundation Trust. In future social care services and public health functions are likely to transfer to the integrated care organisation.
- 2.4. The Trust as part of the Integrated Care programme are creating an “Emergency Village” which may be located at the Hartshead North Entrance

## 3. AIMS OF THE PRELIMINARY MARKET CONSULTATION

- 3.1. The Trust is holding an “open day” to understand what the market operators can offer and to gain information to assist with the development of the specification/criteria.
- 3.2. The Trust is keen to listen to ideas and innovation to aide with the specification development and ensure the tendered solution provides competition and delivers the Trust value for money as well as meeting patients and staff needs.

## 4. TRUST SITE

- 4.1. The Trust site is part retained and part PFI with the PFI area towards the South Entrance and the retained part to the North Entrance close to Accident and Emergency and the main multi-storey car park.
- 4.2. A site map distinguishing the two areas will be made available to interested parties.

4.3. Due to the restrictions in place on the South Entrance the location cannot be within the PFI area.

## 5. SCOPE

5.1. The following services are within scope at this stage however this may change:

- Outpatient Pharmacy dispensing services;
- Emergency Department dispensing services;
- Provision of Community Pharmacy services including the sale of over the counter (ie non-prescription) (OTC) medicines plus food and drinks items.
- Homecare Delivery Service;

## 6. Trust Spend

6.1. Indicative gross spend VAT and Items for Outpatient/A&E items in 2016/17.

	2016/17 Full Year Effect		
	Items	(£) Gross	VAT
Homecare	2,130	1,696,183	3,201
Outpatients	38,651	2,335,471	383,173
<b>Total</b>	<b>40,781</b>	<b>4,031,654</b>	<b>386,374</b>

6.2.

## 7. PROCUREMENT PROCESS

7.1. The preliminary market consultant is not a call for competition as the procurement process will be run separately with all parties informed when it begins.

7.2. For clarity, the tender exercise will be advertised via OJEU and on the Trust tendering portal – Due North.

7.3. At this stage the tender process, contract duration, service model and performance indicators have not been developed. The Trust is keen to listen to suggestions from the open day.

7.4. Potential interested operators are requested to register with Due North ASAP to ensure they do not miss the opportunity when the tender is advertised. <http://www.supplying2nhs.org/>

## 8. NEXT STEPS

8.1. Interested operators should contact [supplies@tgh.nhs.uk](mailto:supplies@tgh.nhs.uk) with a preferred time window to register their interest in attending the Open day on the **20<sup>th</sup> March** where you will be allocated a time slot.

8.2. Present on the day from the Trust will be:

- Chief Pharmacist;
- Deputy Chief Pharmacist;

- Deputy Director of Estates and Facilities;
- Head of Procurement; and
- Finance Business Partner