



Ministry  
of Defence

**Nicola Lewton**  
**DE&S DFAP Senior Commercial Manager**

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Compania Espanola de Petroleos,  
S.A.U (CEPSA)  
Torre Cepsa  
Paseo de la Castellana, 259a  
Madrid  
Spain

Reference:  
DFFS/5072/0049

Date: 15 October 2018

FAO: Alvaro Lantero

Dear Sirs,

**OFFER OF CONTRACT DFFS/5072/0049**  
**BULK FUELS FRAMEWORK AGREEMENT – 5072**  
**SUPPLY OF F-35 & F-76 TO FALKLANDS (FOB) – NOVEMBER 2018**

**Reference:** Email Response to Invitation to Compete dated 15 October 2018

1. You are hereby informed of the Department's requirement and you are invited to accept the Offer of Call-off Contract, detailed in the attached Schedule of Requirements. The Schedule, together with Framework Agreement DFFS/5072, describes the requirements and sets out the terms and conditions which will take effect on acceptance by you of the Department's offer.
2. If you wish to accept this offer, please complete and sign two copies of the DEFFORM 10, returning the original signed document by post and a copy to me by email within 2 working days of the date of this offer. Your acceptance of the Department's offer must be unqualified. If you do not accept the Department's offer within the period specified, then the Department's offer will lapse.
3. All terms and conditions of the overarching Framework Agreement DFFS/5072, the Schedule of Requirements and Annex A to the Schedule of Requirements shall apply.
4. No Call-off Contract will come into existence until you have accepted the Department's offer in accordance with paragraph 2 above. Accordingly, prior to your unconditional acceptance of this offer, the Department shall not be responsible in any way whatsoever for any: work undertaken by you; or incurred by you.
5. When you have accepted the Department's offer in accordance with paragraph 2 above, you must proceed with the performance of the Call-off Contract in accordance with the

terms and conditions of Framework Agreement DFFS/5072 and Annex A to the Schedule of Requirements attached to this offer.

6. Nothing contained in this offer and in the attached Schedule shall be construed as notifying or implying acceptance by the Department of any estimated or suggested price or of any condition of Call-off Contract which may have been referred to orally or in writing in any previous discussion or correspondence.

Yours sincerely

**Nicola Lewton**  
**DE&S DFAP Senior Commercial Manager**

|                                                                                                                                              |                                                                                                                     |                                |
|----------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|--------------------------------|
| <b>Supplier:</b><br>Compania Espanola de<br>Petroleos, S.A.U<br>(CEPSA)<br>Torre Cepsa<br>Paseo de la Castellana,<br>259a<br>Madrid<br>Spain | MINISTRY OF DEFENCE<br>SCHEDULE OF REQUIREMENTS<br>FOR THE SUPPLY OF<br>F-35 & F-76 TO FALKLANDS –<br>NOVEMBER 2018 | Contract No:<br>DFFS/5072/0049 |
| Issued with: Offer of Contract Letter<br>on: 15 October 2018                                                                                 |                                                                                                                     |                                |

**Table 1 - Items**

| Item No | Description                                                                   | Estimated Volume m³ | Firm Price           |
|---------|-------------------------------------------------------------------------------|---------------------|----------------------|
| 1       | F-35 Aviation Turbine Fuel (Kerosene Type) –<br>Def Stan 91-91, Latest Issue. | 12,000m³            | See Attached Annex A |
| 2       | F-76 (Fuel Naval Distillate) - Def Stan 91-4<br>Latest Issue                  | 14,000m³            | See Attached Annex A |

**Table 2 - Packaging Requirements**

|         |                                        |
|---------|----------------------------------------|
| Item No | 3 Packaging Spec/Special Markings etc. |
|         | N/A                                    |

**Table 3 – Delivery Period**

| Item No | Start            | Rate                 | Finish           | CONDITIONS OF CONTRACT<br><br>The terms and conditions of Framework Agreement DFFS/5072 and Annex A to this Schedule shall apply to this Call-off Contract. |
|---------|------------------|----------------------|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
|         |                  |                      |                  |                                                                                                                                                             |
| 1       | 17 November 2018 | As Authorised Orders | 19 November 2018 |                                                                                                                                                             |
|         |                  |                      |                  |                                                                                                                                                             |

## ANNEX A TO SCHEDULE OF REQUIREMENTS DFFS/5072/0049

### **Duration of the Contract**

Supply of the Fuel detailed in the Schedule of Requirements (SOR) shall take place during the period **17 November 2018 to 19 November 2018**.

### **Pricing Mechanism**

For the purpose of payment, in accordance with Clause 22.4 of the Framework Agreement. The Platts Price shall be calculated by taking the average of the published 'mean' figures for this Platts Index for the month prior to delivery (M-1 – see Definitions) published by the Platts Marketscan under the heading **FOB NWE (Code - PJAAV00), FOB MED (Code – AAVJI00)**

### **Pricing Schedule:**

The premium stated below shall apply and remain firm (not subject to variation) for the duration of the Call-off Contract.

| Item | Fuel Type and Delivery Location                  | Dates                               | Firm Premium US\$/m <sup>3</sup>       |
|------|--------------------------------------------------|-------------------------------------|----------------------------------------|
| 1    | 12,000m <sup>3</sup> / - 2% of F-35 to Falklands | 17 November 2018 – 19 November 2018 | REDACTED –<br>COMMERCIALY<br>SENSITIVE |
| 2    | 14,000m <sup>3</sup> / - 2% of F-76 to Falklands | 17 November 2018 – 19 November 2018 |                                        |

### **Payment**

Payment shall be made in US dollars (\$) for Fuel delivered in accordance with the Framework Agreement and this Call-off Contract. Please note that the Early Payment Discount shall apply to this requirement.

### **Invoicing**

Invoices shall be submitted in accordance with Clause 23 of the Framework Agreement.

### **Delivery**

Delivery requirements are detailed at Appendix 1 to Annex B of the Framework Agreement.

## APPENDIX TO FRAMEWORK AGREEMENT – DEFFORM 111

## Addresses and Other Information

**1. Commercial Officer**

DES Commodities-Comrci-Fuel  
Commercial Manager  
DE&S Logistics Delivery Operating Centre  
Commercial Fuels Team  
Elm 2A #4237, NH4  
DE&S Abbeywood  
Bristol BS34 8JH

Tel: 030 679 83562 / 030 679 83561  
Email: DES Commodities-Comrci-Fuel@mod.uk

**8. Public Accounting Authority**

1. Returns under DEFCON 694 (or SC equivalent) should be sent to DBS Finance ADMT – Assets In Industry 1, Level 4 Piccadilly Gate, Store Street, Manchester, M1 2WD  
☎ 44 (0) 161 233 5397

2. For all other enquiries contact DES Fin FA-AMET Policy, Level 4 Piccadilly Gate, Store Street, Manchester, M1 2WD  
☎ 44 (0) 161 233 5394

**2. Project Manager, Equipment Support Manager or PT Leader**

(from whom technical information is available)

DES LCS-LC-DFFS-BCMT1  
Fuels Commissioning and Management Organisation (FCMO)  
DE&S Logistics Delivery Operating Centre  
Elm 2A #4234, NH4  
DE&S Abbeywood  
Bristol BS34 8JH

Tel: 030 679 33790 / 030 679 83601 / 030 679 85729

Email:

DES [LCS-LC-DFFS-BCMT1@mod.uk](mailto:LCS-LC-DFFS-BCMT1@mod.uk)

[DESLCS-LC-GCST-FCMO1@mod.uk](mailto:DESLCS-LC-GCST-FCMO1@mod.uk)

DES LCS-LC-GCST-FCMO1A@mod.uk

**9. Consignment Instructions**

The items are to be consigned as follows:

**3. Packaging Design Authority**

(Where no address is shown please contact the Project Team in Box 2)

**10. Transport.** The appropriate Ministry of Defence Transport Offices are:

**A. DSCOM**, DE&S, DSCOM, MoD Abbey Wood, Cedar 3c, Mail Point 3351, BRISTOL BS34 8JH  
Air Freight Centre

IMPORTS ☎ 030 679 81113 / 81114 Fax 0117 913 8943

EXPORTS ☎ 030 679 81113 / 81114 Fax 0117 913 8943

Surface Freight Centre

IMPORTS ☎ 030 679 81129 / 81133 / 81138  
Fax 0117 913 8946

EXPORTS ☎ 030 679 81129 / 81133 / 81138  
Fax 0117 913 8946

**B. JSCS**

JSCS Helpdesk No. 01869 256052 (select option 2, then option 3)

JSCS Fax No. 01869 256837

[www.freightcollection.com](http://www.freightcollection.com)

**4. (a) Supply / Support Management Branch or Order Manager:**

Tel No:

(b) U.I.N.

**5. Drawings/Specifications are available from****11. The Invoice Paying Authority (see Note 1)**

Ministry of Defence ☎ 0151-242-2000

DBS Finance  
Walker House, Exchange Flags Fax: 0151-242-2809  
Liverpool, L2 3YL

**Website is:**

<https://www.gov.uk/government/organisations/ministry-of-defence/about/procurement#invoice-processing>

**6. For contracts containing DEFCON 5, mauve Copies of MOD Form 640 are to be sent to**

(where no address is shown the mauve copy should be destroyed)

**12. Forms and Documentation are available through \*:**

Ministry of Defence, Forms and Pubs Commodity Management  
PO Box 2, Building C16, C Site  
Lower Arncliffe

Bicester, OX25 1LP (Tel. 01869 256197 Fax: 01869 256824)

**Applications via fax or email:** [DESLCSLS-OpsFormsandPubs@mod.uk](mailto:DESLCSLS-OpsFormsandPubs@mod.uk)

**Quality Assurance Representative:**

Commercial staff are reminded that all Quality Assurance requirements should be listed under the General Contract Conditions.

**AQAPS** and **DEF STANs** are available from UK Defence Standardization, for access to the documents and details of the helpdesk visit <http://dstan.uwh.diif.r.mil.uk/> [intranet] or <https://www.dstan.mod.uk/> [extranet, registration needed].

**NOTES**

**1. Forms.** Hard copies, including MOD Form 640 are available from address in Box 12., All other invoicing forms e.g. AG Forms 169 and 173, are available from the website address shown at Box 11.

**2.\*** Many **DEFCONs** and **DEFFORMs** can be obtained from the MOD Internet Site: <https://www.aof.mod.uk/aofcontent/tactical/toolkit/index.htm>