westsussex.gov.uk

# WSCC Valuations, Ratings and Agricultural Estates Contract(s)

## Soft Market Engagement – 5th June 2024

Introduction and background

West Sussex County Council is keen to engage with the interested parties across three proposed contracts. The following services will shortly be re-commissioned.

Proposed scope of Contract(s)

WSCC intends to procure the following scope of works / services includes the following:

1. **Asset Valuations**

The Services shall include:

* + RICS and CIPFA compliant asset valuation;
  + RICS Red Book valuation advice including capital and rental valuations and development viability appraisals, relating to the potential acquisition, disposal development or leasing of specific property or land;

1. **Ratings**

The Services shall include:

* + Management of the County Council’s Non-Domestic Rating hereditaments where the County council is the ratepayer, including properties help by other bodies where the County Council provides a service in respect of rating matters.
  + Associated Services.

1. **Agricultural Estate Management Services**

The Services shall include:

* + Day-to-day management of the smallholdings estate and the County Council‘s Other Rural Land
  + Asset Optimisation and Option Appraisals of Property – Pre Marketing
  + The Disposal of Property
  + Granting of Farm Business Tenancies (equipped holdings)
  + Granting of New Leases, Sub-Leases or Licences Grant and Renewal of Farm Business Tenancies greater than 5 years
  + Grant & Renewal of Farm Business Tenancies, Leases and Licences less than 5 years
  + Rent Reviews (Smallholdings Estate)
  + Rent Reviews, Lease Breaks, Lease Expiries and Renewals in respect of the Leasing & Licensing of Property
  + Acquisition of Freehold Properties
  + Property Acquisitions under the Statutory Blight Notice Procedure for Agricultural Land and Buildings Only
  + Negotiation of Easements, Wayleaves and Other Sundry Negotiations
  + Provision of Market Valuations
  + Land Tribunal and Courts, Arbitration and Similar Dispute Resolution Case Work
  + Tree advice and assessments

Market questionnaire:

WSCC is keen to understand the market’s views on this requirement and we would be grateful if you would please complete this short questionnaire and return it to [neil.hewitt@westsussex.gov.uk](mailto:neil.hewitt@westsussex.gov.uk) by 21/06/24.

|  |  |
| --- | --- |
| Organisation: |  |
| Name: |  |
| Contact Details: |  |
| Areas of operation: |  |
| Is this an appropriate range of services? Are there any parts of it that would be less attractive to you/would dissuade you from bidding? | |
|  | |
| What is the busiest time of year for you in terms of tendering? | |
|  | |
| Is there anything we can do to increase the likelihood of you tendering? | |
|  | |
| Do you have any views on how sustainability and social value can be incorporated into these contracts? | |
|  | |
| For the Agricultural Estate Management contract will you be able to elaborate in the bidding process to provide assurances concerning the Agricultural Transition Period plus the phasing-out of the basic payment scheme? | |
|  | |
| Can you confirm which relevant Frameworks you are currently listed on? | |
|  | |
| Do you envisage any barriers for you on specific Professional Services Frameworks? (e.g., ESPO etc.) | |
|  | |

Thank you very much for taking the time to respond to this questionnaire.